



INTERNATIONAL PAPER is revolutionizing the way we do business. By developing innovative product solutions, listening to our employees and customers, having exceptional operations, managing valued resources and engaging our people, we know there is no limit to how far we can go or what we can achieve.



THE ILLUSTRATED FIGURES IN THIS ANNUAL REPORT ARE NEITHER MALE NOR FEMALE. THEY REPRESENT THE HUMAN SPIRIT THAT DETERMINES OUR DECISIONS AND UNDERSCORES OUR ACHIEVEMENTS. WE PROUDLY DEDICATE THIS BOOK TO THE MEN AND WOMEN OF INTERNATIONAL PAPER.

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FINANCIAL HIGHLIGHTS

Dollar amounts and shares in millions, except per share amounts

2001 2000

FINANCIAL SUMMARY

Net Sales	\$ 26,363	\$ 28,180
Operating Profit	1,787 ^(a)	2,685 ^(a)
Earnings (Loss) Before Income Taxes, Minority Interest, Extraordinary Items and Cumulative Effect of Accounting Change	(1,265) ^(b)	723 ^(d)
Net Earnings (Loss)	(1,204) ^(b,c)	142 ^(d,e)
Earnings Before Special and Extraordinary Items and Cumulative Effect of Accounting Change	214 ^(b)	969 ^(d)
Total Assets	37,158	42,109
Common Shareholders' Equity	10,291	12,034
Return on Investment Before Extraordinary Items and Cumulative Effect of Accounting Change	(.7)% ^(b)	3.3% ^(d)
Return on Investment Before Special and Extraordinary Items and Cumulative Effect of Accounting Change	2.9% ^(b)	5.3% ^(d)

PER SHARE OF COMMON STOCK

Earnings (Loss) Before Extraordinary Items and Cumulative Effect of Accounting Change	\$ (2.37)	\$ 0.82
Net Earnings (Loss) – Assuming Dilution	(2.50) ^(b)	0.32 ^(d)
Earnings Before Special and Extraordinary Items and Cumulative Effect of Accounting Change	0.44 ^(b,c)	2.16 ^(d,e)
Cash Dividends	1.00 ^(b)	1.00 ^(d)
Common Shareholders' Equity	21.25	24.85

SHAREHOLDER PROFILE

Shareholders of Record at December 31	40,115	39,486
Shares Outstanding at December 31	484.3	484.2
Average Shares Outstanding	482.6	449.6

(a) See the operating profit table on page 38 for details of operating profit by industry segment.

(b) Includes a gain of \$215 million before taxes (\$137 million after taxes) on the sale of Curtis-Palmer, an \$844 million pre-tax charge (\$724 million after taxes) related to dispositions and asset impairments of businesses held for sale, an \$892 million charge before taxes and minority interest (\$606 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$225 million pre-tax charge (\$146 million after taxes) for additional Masonite legal reserves, a \$42 million pre-tax charge (\$28 million after taxes) for Champion merger integration costs, and a \$17 million pre-tax credit (\$11 million after taxes) for the reversal of reserves no longer required.

(c) Includes an extraordinary pre-tax charge of \$73 million (\$46 million after taxes) related to the impairment of the Masonite business and the divestiture of the oil and gas properties.

(d) Includes a charge before taxes and minority interest of \$824 million (\$509 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$125 million pre-tax charge (\$80 million after taxes) for additions to existing Masonite legal reserves, a \$54 million pre-tax charge (\$33 million after taxes) for merger-related expenses and a \$34 million pre-tax credit (\$21 million after taxes) for the reversals of reserves no longer required.

(e) Includes an extraordinary gain of \$385 million before taxes and minority interest (\$134 million after taxes and minority interest) on the sale of our investment in Scitex and Carter Holt Harvey's sale of its share of COPEC, an extraordinary loss of \$460 million before taxes (\$310 million after taxes) related to the impairment of the Zanders and Masonite businesses, an extraordinary pre-tax gain of \$368 million (\$183 million after taxes and minority interest) related to the sale of Bush Boake Allen, an extraordinary loss of \$5 million before taxes and minority interest (\$2 million after taxes and minority interest) related to Carter Holt Harvey's sale of its Plastics division, and an extraordinary pre-tax charge of \$373 million (\$231 million after taxes) related to impairments of the Argentine investments, the Chemical Cellulose Pulp and the Fine Papers businesses.



TO OUR SHAREOWNERS

Continuing Our Focus

As we look back on 2001, International Paper continued the focus that we began several years ago. We concentrated on core businesses in which we can win and in which we can help our customers win – Paper, Packaging and Forest Products. Since 1998, we have increased in size as a result of our mergers with Union Camp and Champion International. Yet, at the same time, we've reduced the number of businesses in which we're involved. This results in International Paper becoming a more focused company, and one that can leverage common processes across our businesses.

It is our view that we can deliver the best results by doing fewer things, and by doing them better than our competition. As a consequence, we're better able to serve our customers and provide greater reward for our shareowners.

This past year was a tough year. International Paper dealt with many challenges: a slowing world economy, a strong dollar and high energy prices. We also faced a world dramatically altered by the September 11 terrorist attacks. Nonetheless, none of these factors deterred us from vigorously pursuing our agenda to change the company, and in so doing, improving our competitive position.

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Performing on Our Promises

Our improvement effort continues to be centered around our three success drivers – People, Customers and Operational Excellence. When we see our success drivers in action – when we engage our employees, partner with our customers, and run our operations well – we are better able to deliver on our promises to our shareowners, customers, employees and communities.

We remain dedicated to improving shareowner value at a rate faster than our competition. We do this by working with our customers to understand their businesses and finding solutions to help them succeed; by focusing our efforts on building a more diverse community of highly engaged employees at International Paper; and by building on our tradition of being a good citizen and by being active in the communities in which we live and work. I am very excited about the things we've been doing and what can be achieved as we continue on this course.

Financial Performance

In 2001, our earnings were \$214 million or 44 cents per share before special and extraordinary items, compared with 2000 net earnings of

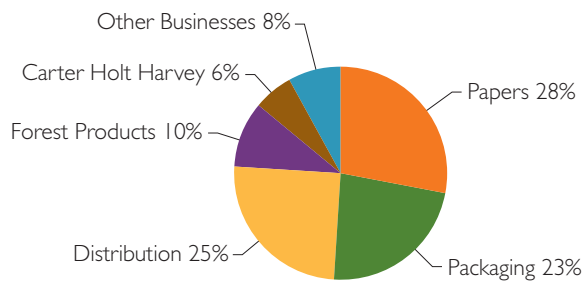
\$969 million or \$2.16 per share before these items. After special items, we reported a net loss of \$1.2 billion or \$2.50 per share compared with 2000 earnings of \$142 million or 32 cents per share. Sales for 2001 were \$26.4 billion compared to 2000 annual sales of \$28.2 billion.

Financial Discipline

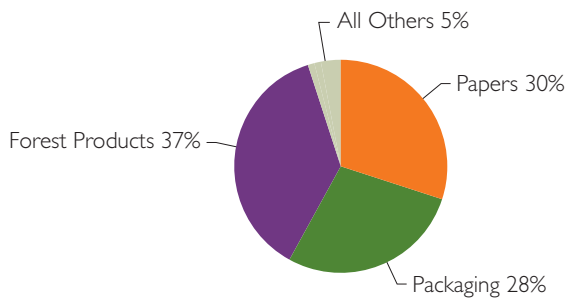
International Paper remains committed to financial discipline, especially in terms of capital spending and paying down debt. In 2001, we held capital spending to approximately 50 percent of depreciation and amortization. We are aggressively reducing costs through efficiencies gained from our mergers with Union Camp and Champion International, internal improvement programs, major changes to our corporate overhead and best practice sharing.

Production Management, Closures and Divestitures

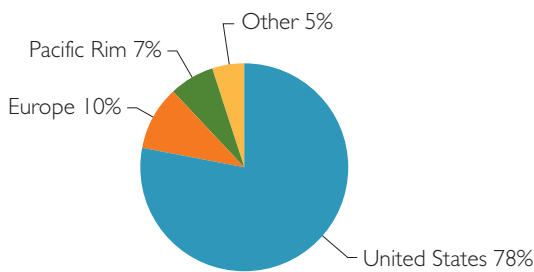
At International Paper, we manage our capacity to meet our customers' demands without building inventory. Last year, due to depressed markets, we took about 1.7 million tons of lack of order downtime to keep our production in line with our demand. When the market rebounds, we will adjust our production to match our customers' increased demands.



2001 Sales



2001 Operating Profit



2001 Geographic Sales

In 2001, we announced major capacity changes involving shutting down machines, realigning production and closing less efficient production facilities. These closures account for significant capacity changes in each of our core businesses. Since fall 2000, we have reduced our capacity by 2.3 million tons. While it is always a wrenching decision to close manufacturing sites because of the jobs lost, by doing so, we are able to concentrate our resources on very competitive facilities. In short, these actions ensure a more profitable company.

Our divestiture program remained on track in 2001. Since the Champion acquisition in June 2000, we have completed divestitures totaling \$2.7 billion. These decisions improved our asset mix, helped pay down debt and supported our strategy of focusing on our core businesses.

Looking Ahead

When I visit with shareowners and others in the business community, I am often asked what we do; what is International Paper all about? I answer that question by saying our goal is to be among the best and most respected companies in the world – in the eyes of our employees, our customers, our communities and our shareowners.

I also say International Paper is dedicated to making people’s lives better. We use renewable resources to make products people need every day. We make our customers’ businesses more

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successful. We are good neighbors in our communities. We keep our promises to our shareowners. And, finally, I say our success comes from engaging our people, delighting our customers and having exceptional operations.

As we move forward, 2002 is all about bringing results to the bottom line. We've made a number of strategic acquisitions during recent years in order to be more competitive. We've made internal changes – better engaged our employees, enhanced our service to customers and improved our operations. Our plan is working. We are improving our position relative to our competition.

Clearly, given all the uncertainties in the world, it's difficult to predict what this year is going to hold in terms of the economy. But, we

are absolutely committed to improving our profitability and increasing our return to shareowners.

I want to thank you for the confidence and trust you have placed in this company and our employees. We appreciate that support and will do everything possible to earn your continued respect.



John T. Dillon
Chairman & Chief Executive Officer
March 1, 2002

International Paper wishes to acknowledge the contributions of its retiring director and executive vice president, C. Wesley Smith. He is a highly regarded leader and during many years of service, he distinguished himself in our company and our industry.



INTERNATIONAL
PAPER BREAKS OUT
OF THE BOX TO
DEVELOP INNOVATIVE
IDEAS. OUR
CUSTOMERS KNOW
WE ARE CREATIVE
PARTNERS WHEN NEW
CHALLENGES ARISE.

Hewlett-Packard and International Paper had a successful venture providing HP-branded general purpose printing papers to customers in North America, South America and Europe. We leveraged our global marketing, sales and manufacturing capabilities to accelerate the success of HP's Every Day Papers. Our European system of mills – in the United Kingdom, France, Poland and Russia – is supporting strong growth in Europe. Two of these mills already manufacture high-value color inkjet and laser HP paper. Our experience in global printing and packaging markets was critical to the December launch of HP Papers in China, Hong Kong, Taiwan and Singapore. In 2002 and beyond, HP and IP will serve Australia, New Zealand, Japan, Korea, India and Southeast Asia.

HP EVERY DAY PAPERS



DEVELOPING

We are more innovative and creative than ever before. Thinking outside the box means establishing close relationships with our customers and creating unique, innovative solutions to help them win. We know that to be more successful, we must help our customers be more successful.

A good example of this is how we are developing solutions to support the increasing number of home office and business customers. With millions of people buying through retail office superstores and mass merchandisers, it's the perfect opportunity to increase sales of our home and office papers. Since the appearance of every ream and carton plays a role in whether consumers will purchase the products, we give special attention to making the right first impression. We make tons of paper for these customers, but it is sold one ream or carton at a time.

To meet the needs of our retail customers, we restructured a part of our paper business to form the home and office papers group. The group operates with cross-functional teams to satisfy superstore customers such as Staples and OfficeMax, as well as contract stationers such as Corporate Express and giant retail merchandisers Wal*Mart, Target and Kmart.

With our customers' strategies in mind, our teams work with them on forecasting, promotional planning and packaging. In many cases, our team members analyze store sales and recommend space allotments for key customers. IP sales, logistics, customer service and information technology representatives work with their retail counterparts to put the right products in the right stores at the right time.

We are developing into a customer-driven solutions provider.

AT INTERNATIONAL
PAPER, KEEN
LISTENING IS AN
ENGINE FOR
REVOLUTIONARY
CHANGE.
THE COMPANY
ENCOURAGES
INTERACTION
WITH OUR
EMPLOYEES AND
OUR CUSTOMERS.





QUIZNO'S

When one of the fastest growing quick service restaurant chains in America wanted to distinguish itself from its competitors, it called International Paper's foodservice team for help. The IP team gathered creative minds from across the company to design bags, sandwich paper, cartons, cups and lids, and offered information on flavor profiles to sell more Quizno's subs, salads and soups. As part of its value-added service, IP also designed the box Quizno's uses for catering three-foot sub sandwiches. Founded in Denver, Colo., Quizno's has grown from 18 restaurants in 1991 to more than 1,500 today. Located throughout the United States, Puerto Rico and in eight international locations, the chain opens a new restaurant on average every 20 hours.

LISTENING

People throughout IP spent much of the last year developing more focused relationships with our customers and working to meet their expectations. By listening to our customers and producing what they need, we create more demand for our products.

When it comes to meeting unique customer needs, IP's Shorewood Packaging group listens and delivers to a variety of markets. As DreamWorks Home Entertainment prepared to launch its hit movie "Shrek" in the video market, the company wanted distinctive packaging. DreamWorks envisioned a package that conveyed the movie's broad demographic appeal. In response, Shorewood, in conjunction with DreamWorks, developed a first-of-its-kind package marketable to all ages.

We listened to Nike when it told Shorewood it needed unique packaging for its new Power Distance golf ball line. We responded by developing innovative package embossing for the new product. Our creative packaging supported the customer's focused marketing effort, which increased Nike's golf ball business more than three-fold.

We also provide premium packaging for candy manufacturers such as Lindt & Sprungli, which are increasingly emphasizing the packaging and merchandising of their products. For the music industry, IP produced packaging that was recently recognized with two Grammy nominations for Harry Belafonte's "The Long Road to Freedom: An Anthology of Black Music" (Buddha Records/BMG Heritage).

We are listening to our customers to ensure that we meet their needs.

An illustration of a person wearing a black hat and a white shirt with an orange vest, standing on a wooden ledge and reading a large book. The background features a yellow sky, a green tree, and a building with a striped roof. The person's shadow is cast on the green ground below.

INTERNATIONAL PAPER IS
ENHANCING THE
WAY WE MANAGE OUR
BUSINESS. THE
NEEDS OF THE CUSTOMER
BALANCED WITH
CONSERVATION OF VALUED
RESOURCES DRIVE
OUR DECISION MAKING AND
DETERMINE OUR COURSE.



CARLTON CARDS

Carlton Cards came to International Paper and its Inverurie, Scotland, mill with a specific need. The company, which is part of American Greetings, wanted to buy its envelope paper in Europe instead of the United States to save shipping time. To meet this need, the mill worked with Carlton to develop supply chain solutions that produced the required paper. To further serve the customer, Inverurie is working with Carlton on other supply chain management improvements in areas such as inventory and distribution.

MANAGING

Forestry is at the core of all we do, and managing our resources starts with trees. As one of the largest private forest landowners in the world, IP responsibly manages its forests under the principles of the Sustainable Forestry Initiative (SFI)sm. We use no wood from endangered old growth or rainforests.

All of our U.S. lands are now third-party certified to both the SFI and ISO 14001 standards. The SFI program stresses the continual planting, growing and harvesting of trees while protecting wildlife, plants, soil, air and water quality for current and future generations. We are the world's largest seedling grower, producing almost 425 million seedlings a year. We have produced in excess of 7.5 billion seedlings in the United States alone, and we have planted six million acres of forestland.

Several organizations partner with IP to educate our communities and help protect our environment. For example, we work with the North Carolina Love-A-Tree program to teach fifth-graders about their role in the environment. We also work with The Nature Conservancy to protect plant and animal habitats. The group presented IP with the 2001 Corporate Partnership Award for enhancing red-cockaded woodpecker populations on forestlands in the U.S. Southeast.

Our dedication to responsibly managing our forests is matched by our commitment to managing our company and our resources successfully. On a regular basis, we identify ways to cut costs and improve productivity. One way we do this is with a computerized information network that lets employees share solutions and best practices with their colleagues around the world. Through this network, teams of employees have found ways to reduce transportation costs, create more cost-effective products, increase recycling, and reduce machine downtime. Some of these ideas were so innovative they were submitted for patents and all of them enabled our company to save millions of dollars while doing a better job of managing resources and serving our customers.

We take pride in managing our forests and operations responsibly, and we are looking for ways to continuously improve our performance.

INTERNATIONAL PAPER
DELIVERS PRODUCTS
TO CUSTOMERS
AROUND THE GLOBE,
BUT THE FINAL
JUDGES OF OUR
PERFORMANCE ARE THE
MILLIONS OF
INDIVIDUALS WHO USE
OUR PRODUCTS
ON A DAILY BASIS.





NATIONAL GEOGRAPHIC

International Paper's relationship with the National Geographic Society began with developing and providing paper for its world-famous magazines. We worked with National Geographic, the world's largest non-profit scientific and educational organization, to develop lighter-weight paper that provides the superior quality its magazines require. The International Paper Company Foundation also collaborated with National Geographic to achieve its mission of sharing geographic knowledge and protecting our planet's resources. In 2001, the Foundation partnered with National Geographic to underwrite National Geographic for Kids, a classroom-based publication for students in grades three through six. The publication is designed to improve students' literacy skills and provide high-quality science and social studies content. We are honored that the Foundation is collaborating with National Geographic on this successful and rewarding endeavor.

DELIVERING

At IP, we pride ourselves on delivering value for our customers by producing on-time, quality products that meet the needs of our customers around the world.

Delivering innovative packaging solutions is one way IP meets customers' expectations. When the world's largest dairy store wanted to improve its packaging, Stew Leonard's called IP for help. The solution? A SPOUT-PAK™ carton to preserve nutrients and milk quality. Since going to this carton with a resealable screw cap, like many juice companies use, Stew Leonard's experienced an almost 10 percent increase in milk sales. Today, it uses about six million cartons a year. In 2002, Stew Leonard's plans to package its private label orange juice in SPOUT-PAK, as well.

Our container business fulfills the needs of Gold Kist Inc., the second-largest U.S. poultry producer, by providing a superior packaging option—the ClassicPak® container. As well as developing a stronger box, we delivered substantial savings to Gold Kist by improving its inventory management system. By consolidating and standardizing its poultry boxes, we reduced the number of boxes required and decreased inventory and warehouse space. We also helped Gold Kist serve its customers, the supermarket retailers who benefit from the stronger packaging and the fully recyclable, wax-free container.

IP teams are targeting strategic product and customer segments to create financial value. The industrial packaging group has significantly increased its BriteTop™ liner-board sales by identifying and serving areas of growing demand, such as corrugated packaging for retail warehouse club merchandise. This strategy has resulted in a 20 percent increase in BriteTop business during a year when the U.S. industrial packaging industry was down 6 percent.

Delivering the right product at the right time leads to success for International Paper and our customers.

OF ALL OUR RESOURCES,
NONE ARE MORE
VALUED THAN THE
PEOPLE OF
INTERNATIONAL PAPER.
WE ARE COMMITTED
TO OFFERING
OPPORTUNITIES FOR
THEIR DEVELOPMENT
SO THAT NOT
ONLY THE COMPANY —
BUT EACH INDIVIDUAL —
GROWS STRONGER.



In 2001, the beverage packaging Taiwan team rallied around a vision to be the preferred gable top supplier to targeted customers in Taiwan, Hong Kong and Southeast Asia. To accomplish this goal, the team developed specific plans for prospects in the region. Team members were empowered to do whatever was necessary to solve customers' problems. As a result, the Taiwan team significantly increased its business and delivered a very positive return on investment.

BEVERAGE PACKAGING TAIWAN



ENHANCING

From all corners of the globe, our men and women are our greatest competitive advantage and most valuable resource. A passion for winning and positive attitudes are what distinguish the people of International Paper. By encouraging them to be fully involved, we want to be among the best and most respected companies in the world.

We're creating a culture of winners. We are proud of a peer recognition awards program in the printing & communications papers group. This program rewards those employees with a passion to win and positive attitudes. By recognizing these behaviors, we encourage other employees to become winners in their businesses.

Our employees contribute every day to company initiatives ranging from diversity to safety. The Mansfield, La., containerboard mill used the power of teamwork to ensure a safer workplace. Hundreds of mill employees are involved in improving safety performance at the facility. They participate in safety teams, conduct training and provide feedback to workers in the form of behavior-based safety observations. The Mansfield mill achieved the safest year in its history in 2001. Likewise, team members at our Guangzhou, China, container plant set a goal of zero safety incidents in 2001. Guangzhou began by increasing both management and employee participation in safety. The facility celebrated its first anniversary without a recordable safety incident on Oct. 12, 2001 — a significant advancement.

To meet our goals, we are enhancing the skills of all of our employees.

AT INTERNATIONAL PAPER, 2001 has been marked by continuing changes that are improving our company's performance. We embarked upon this mission several years ago and it has resulted in our fundamentally changing the way we manage our company. We have changed the way we manage our asset mix, capital spending and corporate overhead. It has meant focusing more closely on our customers and our employees. We have spent much of the last year developing closer customer relationships by listening to their needs and meeting their expectations. We have developed value for our customers by matching our capabilities to their needs. We have managed our resources to deliver greater value by producing on-time, quality products and, ultimately, improved financial results. As we have done this, we have enhanced our people's creativity and commitment, and more fully engaged their passion for winning. These efforts have improved our cost structure and made our customer relationships stronger. While we have accomplished much this year, we will continue our campaign in 2002 and beyond. We are committed to doing everything we can to improve our profitability, increase our return to shareowners, position ourselves to take advantage of economic recovery and achieve our vision of being among the best and most respected companies in the world.

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Management's Discussion and Analysis

CORPORATE OVERVIEW

RESULTS OF OPERATIONS

International Paper's consolidated results of operations include Champion International Corporation (Champion) from the date of acquisition, June 20, 2000.

After special and extraordinary items, a net loss of \$1.2 billion, or \$2.50 per share, was recorded in 2001. This compares to net earnings after special and extraordinary items of \$142 million, or \$.32 per share in 2000, and \$183 million, or \$.44 per share, in 1999.

Special charges in 2001 of \$1.8 billion before taxes and minority interest (\$1.4 billion after taxes and minority interest, or \$2.81 per share) consisted of charges for restructuring, an increase in litigation reserves, merger integration costs, a net loss related to dispositions and asset impairments of businesses held for sale, and a credit for the reversal of reserves no longer required. Additionally in 2001, we recorded an extraordinary pre-tax loss of \$73 million (\$46 million after taxes, or \$.10 per share) for disposition losses and asset impairments of businesses held for sale, and a charge of \$25 million before taxes and minority interest (\$16 million after taxes and minority interest, or \$.03 per share) for the cumulative impact of an accounting change. In 2000, special charges totaled \$969 million before taxes and minority interest (\$601 million after taxes and minority interest, or \$1.34 per share). This included charges for restructuring, an increase in litigation reserves, merger integration costs, and a credit for the reversal of reserves no longer required. Extraordinary items in 2000 were a loss of \$85 million before taxes and minority interest (\$226 million after taxes and minority interest, or \$.50 per share) for net disposition losses and asset impairments of businesses held for sale. Special charges in 1999 totaled \$557 million before taxes and minority interest (\$352 million after taxes and minority interest, or \$.85 per share) and we reported an extraordinary pre-tax loss of \$26 million (\$16 million after taxes, or \$.04 per share).

Earnings Before Special and Extraordinary Items

Earnings before special and extraordinary items in 2001 were \$214 million, or \$.44 per share, compared with earnings before special and extraordinary items of \$969 million, or \$2.16 per share, in 2000 and \$551 million, or \$1.33 per share, in 1999.

Earnings in 2001 were adversely impacted by the slowing worldwide economy and the strong U.S. dollar, resulting in increased imports into the U.S. and a decline in export revenues. Product prices in 2001 were lower in varying degrees

across almost all of our product lines and were a major factor in the reduced earnings year-to-year. Although energy prices moderated during 2001, they had a negative impact on our manufacturing costs. Operational efficiencies and declining wood costs in 2001 were positive factors, helping to offset the effects of the weaker business environment. The policy of balancing International Paper production with customer demand resulted in taking approximately 1.7 million tons of market-related downtime across the mill system. Additionally in 2001, the closure of paper mills in Erie, Pennsylvania, and Moss Point, Mississippi, four wood products manufacturing operations and certain consumer packaging facilities, and the down-sizing of the Savannah, Georgia mill and the Hudson River mill located in Corinth, New York were announced. In January 2002, the closure of the Oswego, New York containerboard mill and the Morton, Mississippi lumber mill were also announced. These actions will permanently remove about one million tons of capacity per year from our mill system and 490 million board feet from our wood products facilities.

International Paper continues to focus on three core businesses – paper, packaging and forest products. In 2000, we announced a program to exit those businesses that are considered to be non-core or do not meet our return on investment criteria (ROI), and sell certain other non-strategic assets. During 2001, the dispositions of our interests in Zanders Feinpapiere AG (Zanders), Masonite Corporation (Masonite), our oil and gas assets, the Flexible Packaging business, the Retail Packaging business, the Curtis/Palmer hydroelectric generating project, the Argentine packaging assets, the former Champion Hamilton, Ohio mill, and certain non-strategic timberlands, primarily in Washington and east Texas were completed. During 2000, the sales of Bush Boake Allen and the former Champion headquarters building were completed. Since the Champion acquisition in June 2000, International Paper has completed divestitures totaling \$2.7 billion. Other businesses in the divestiture program being marketed at December 31, 2001 included Arizona Chemical, Decorative Products, Industrial Papers and other smaller businesses and non-strategic assets.

Net sales in 2001 totaled \$26.4 billion, and were below 2000 net sales of \$28.2 billion, but 7% higher than 1999 net sales of \$24.6 billion, despite having Champion included in our 2001 results for a full year. The decrease from 2000 was primarily due to the weaker U.S. economy, the impact of our divested businesses, and lower average prices across most of our business segments. International net sales (including U.S. exports) totaled \$7.1 billion, or 27% of total sales in 2001. This compares to sales of \$7.6 billion in 2000 and \$6.9 billion in 1999. Inclusion of the Brazilian and Canadian operations

for the 2001 full year partly offset the revenue reduction due to the sale of non-U.S. businesses in 2001 and 2000, mainly Zanders and Bush Boake Allen. Export sales of \$1.3 billion in 2001 were down from the \$1.6 billion and \$1.5 billion in 2000 and 1999, respectively, primarily due to the strong U.S. dollar.

Segment operating profit of \$1.8 billion in 2001 was down \$900 million from the \$2.7 billion in 2000 and even with 1999. Deteriorating prices accounted for about \$600 million of the decrease from 2000, with lower volumes and market-related downtime contributing about \$300 million and \$200 million, respectively. Operating profit was lower in 2001 by about \$100 million due to businesses divested in comparison to 2000. All these reductions were partially offset by about \$300 million of year-to-year benefits from the inclusion of Champion for a full year, merger benefits and other cost reduction programs, net of higher energy costs and general inflation. ROI was enhanced by improved capital employed utilization as a result of divestitures, working capital reductions and other facility rationalizations. Excluding special and extraordinary items, ROI was 2.9% in 2001, 5.3% in 2000, and 4.0% in 1999.

The integration of International Paper and Champion was essentially completed in 2001. International Paper continues to take actions designed to improve our ROI. We plan to maintain 2002 capital spending at approximately the \$1 billion level incurred in 2001.

DESCRIPTION OF INDUSTRY SEGMENTS

PRINTING PAPERS

International Paper is the world's leading producer of printing and writing papers. Products in this segment include uncoated and coated papers, market pulp and bristols.

Uncoated Papers: This business produces papers for use in copiers, desktop, laser and digital imaging printing as well as in advertising and promotional materials such as brochures, pamphlets, greeting cards, books, annual reports and direct mail publications. Uncoated Papers also produces a variety of grades that are converted by our customers into envelopes, tablets, business forms and file folders. Fine papers are used in high-quality text, cover, business correspondence and artist papers. Uncoated Papers are sold under private label and International Paper brand names which include *Hammermill*, *Springhill*, *Great White*, *Strathmore*, *Champion*, *Beckett* and *Rey*. The mills producing uncoated papers are located in the U.S., Scotland, France, Poland and Russia. These mills have uncoated paper production capacity of 5.7 million tons annually.

Coated Papers: This business produces coated papers used in

a variety of printing and publication end uses such as catalogs, direct mail, magazines, inserts and commercial printing. Products include coated free sheet, coated groundwood and supercalendered groundwood papers. Production capacity in the U.S. amounts to 2.2 million tons annually.

Market Pulp: Market pulp is used in the manufacture of printing, writing and specialty papers. Pulp is also converted into products such as diapers and sanitary napkins. Products include fluff, northern and southern softwood pulp, as well as northern, southern, and birch hardwood paper pulp. These products are produced in the U.S., Canada, France, Poland and Russia, and are sold around the world. International Paper facilities have annual pulp capacity of about 2.3 million tons.

Brazilian Paper: Brazilian operations function through International Paper do Brasil, Ltda, which owns or manages 1.5 million acres of forestlands in Brazil. Our annual production capacity is 670,000 tons of coated and uncoated papers.

INDUSTRIAL AND CONSUMER PACKAGING

Industrial Packaging: With production capacity of about 4.3 million tons annually, International Paper is the second largest manufacturer of containerboard in the U.S. Over one-third of our production is specialty grades, such as *PineLiner*, *Sunliner*, *Polarboard*, *Coastliner*, *BriteTop* and *Spra White*. About 65% of our production is converted domestically into corrugated boxes and other packaging by our 51 U.S. container plants. In Europe, our operations include one recycled fiber mill in France and 22 container plants in France, Ireland, Italy, Spain and the United Kingdom. Our global presence also includes operations in Puerto Rico, Chile, Turkey and China. Our container plants are supported by regional design centers, which offer total packaging solutions and supply chain initiatives. We have the capacity to produce over 600,000 tons of kraft paper each year for use in multi-wall and retail bags.

Consumer Packaging: International Paper is the world's largest producer of bleached packaging board with annual production capacity of about 2 million tons. Our *Everest* and *Starcote* brands are used in packaging applications for juice, milk, food, cosmetics, pharmaceuticals, computer software and tobacco products. Approximately 40% of our bleached board production is converted into packaging products in our own plants. Our Beverage Packaging business has 16 plants worldwide offering complete packaging systems, from paper to filling machines, using proprietary technologies including *Tru-Taste* brand barrier board technology for premium long-

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life juices. Shorewood Packaging Corporation (Shorewood) operates 20 plants worldwide, producing packaging with high-impact graphics for a variety of consumer markets, including tobacco, cosmetics and home entertainment. The Foodservice business offers cups, lids, cartons, bags, containers, beverage carriers, trays and plates from six domestic plants and through six international joint ventures. Group-wide product development efforts provide customers with innovative packaging solutions, including the "smart package" that tracks, traces and authenticates packages throughout the global supply chain. During 2001, the Consumer Packaging business implemented a plan to exit the Aseptic Packaging business which includes the shutdown or sale of various Aseptic Packaging facilities.

DISTRIBUTION

Through **xpedx**, our North American merchant distribution business, we supply industry wholesalers and end users with a vast array of printing, packaging, graphic arts, maintenance and industrial products. xpedx operates 115 warehouses and 155 retail stores in the U.S. and Mexico. Overseas, Papeteries de France, Scaldia in the Netherlands, and Impap in Poland serve European markets. Products manufactured at International Paper facilities account for about 21% of our worldwide distribution sales.

FOREST PRODUCTS

Forest Resources: International Paper owns or manages about 10.4 million acres of forestlands in the U.S., mostly in the South. In 2001, these forestlands supplied about 28% of our wood requirements.

Wood Products: International Paper owns and operates 32 U.S. plants producing southern pine lumber, oriented strand board (OSB), plywood and engineered wood products. The majority of these plants are located in the South near our forestlands. We can produce about 2.5 billion board feet of lumber, 1.6 billion square feet of plywood and 980 million square feet of OSB annually.

Canadian Wood Products: Weldwood of Canada produces about 1.1 billion board feet of lumber and 430 million square feet of plywood annually. Through licenses and forest management agreements, we have harvesting rights on government-owned timberlands in Canada.

CARTER HOLT HARVEY

Carter Holt Harvey is approximately 50.4% owned by International Paper. It is one of the largest forest products companies in the Southern Hemisphere, with operations mainly in New Zealand and Australia. The Australasian region accounts for about 80% of its sales. Asian markets are important outlets for its logs, pulp and linerboard products. Carter Holt Harvey's major businesses include:

Forest Operations, including ownership of 810 thousand acres of predominantly radiata pine plantations that yield over 7 million tons of logs annually.

Wood Products, including over 600 million board feet of lumber capacity and about 800 million square feet of plywood and panel production. Carter Holt Harvey is the largest Australasian producer of lumber, plywood, laminated veneer lumber and panel products.

Pulp and Paper Products, with overall capacity of more than 1.1 million tons of annual linerboard and pulp capacity at four mills. Carter Holt Harvey is New Zealand's largest manufacturer and marketer of pulp and paper products.

Tissue Products, with about 190 thousand tons of annual production capacity from two mills and six converting plants. Carter Holt Harvey is the largest tissue manufacturer in Australia.

Carter Holt Harvey also produces corrugated boxes, cartons and paper bags, with a focus on the horticulture, primary produce and foodservice markets. It also has a significant share of the Australian cup market, and distribution businesses in New Zealand and Australia.

OTHER BUSINESSES

Chemicals: Arizona Chemical is a leading processor of crude tall oil and crude sulfate turpentine, natural by-products of the papermaking process. Products include specialty resins used in adhesives and inks made at 15 plants in the U.S. and Europe. In addition, through our Chemical Cellulose Pulp business, we produce chemical specialty pulp, primarily utilized in cigarette filters and fabrics.

Decorative Products: We produce high- and low-pressure laminates, particleboard and graphic arts products from 13 facilities. Our customers include residential and commercial construction, furniture, store fixtures and graphic arts businesses as well as specialty niche applications.

Industrial Papers: We can produce 350,000 tons of specialty industrial papers annually used in applications such as pressure-sensitive labels, food and industrial packaging, industrial sealants and tapes and consumer hygiene products.

Petroleum: International Paper conveyed its oil and gas properties and royalty interests to a third party in January 2001. We have retained management of other mineral rights on company-owned and leased lands.

Masonite: During the third quarter of 2001, International Paper sold Masonite to Premdor Inc. of Toronto, Canada. Prior to the sale, Masonite had locations in North America, Europe, South Africa and South Korea, and manufactured and marketed *CraftMaster* door facings and other molded products for residential and commercial construction, as well as a broad line of hardboard exterior siding, industrial hardboard and a wide range of softboard products for the home and office.

INDUSTRY SEGMENT RESULTS

PRINTING PAPERS

Printing Papers posted sales of \$7.8 billion in 2001 compared with \$7.2 billion in 2000 and \$5.2 billion in 1999. Operating profit in 2001 was \$538 million compared with \$930 million in 2000 and \$232 million in 1999. The decline in 2001 reflects weaker demand and lower prices in the United States. Market Pulp accounted for about half of this decline. Printing Papers' operations continued to align production with customer demand, resulting in approximately 700,000 tons of market-related downtime globally due to the economic slowdown as well as permanent capacity reduction of about 350,000 tons. During 2001, this business implemented plans to reduce direct and indirect manufacturing costs and to improve machine efficiency which benefited the performance of the business in the third and fourth quarters.

Printing Papers

In millions	2001	2000	1999
Sales	\$7,815	\$7,210	\$5,215
Operating Profit	\$ 538	\$ 930	\$ 232

Uncoated Papers sales were \$4.9 billion in 2001, up from \$4.8 billion in 2000 and \$4.1 billion in 1999. Sales were up slightly in 2001 compared with 2000, while overall shipments increased approximately 5%. Paper prices on average declined 2% year-over-year. Operating profit was down 15% from 2000 and was about double the 1999 level. Cost reduction initiatives, the realization of Champion merger benefits and the reorganization of our U.S. office papers business all had a positive impact on 2001 profitability. However, our domestic operations were negatively impacted by lower prices, higher energy costs, and poor performance from manufacturing operations in the first half of the year. Successful marketing and cost reduction initiatives, in particular at our Kwidzyn facility in Poland and Svetogorsk in Russia, were key factors contributing to improved performance in our European uncoated business. The increases in Uncoated Papers sales and earnings from 1999 were primarily the result of the Champion acquisition in June 2000 and improved operations in Europe.

Coated Papers sales were \$1.6 billion in 2001, compared with \$1.2 billion in 2000 and \$590 million in 1999. Operating profit in 2001 was down approximately 47% compared with 2000 due to poor economic conditions in the United States as well as higher raw material and energy prices. Compared with 1999, sales and operating profit were up in 2001 due to the Champion acquisition in 2000. A 7% decrease in average U.S. pricing was the major factor in lower 2001 operating profits.

Market Pulp sales from our U.S., European and Canadian facilities were \$815 million in 2001 compared with \$925 million and \$535 million in 2000 and 1999, respectively. Pulp markets declined sharply during the year and did not show signs of stabilizing until late in the fourth quarter. Pulp reported an operating loss in 2001 compared with earnings in 2000, principally due to a significant decline in pricing, and a loss in 1999. Operating cost management and production curtailments aided in curbing the operating losses.

Brazilian Paper sales were \$460 million in 2001 compared with \$270 million in 2000. The increase in sales and the 72% increase in operating profit were due to the full year's results included in 2001 versus six months in 2000 as our Brazilian operations were acquired in the Champion acquisition in June 2000.

Looking ahead, we expect 2002 to be a challenging year for our Printing Papers segment as there are currently no clear indications of a U.S. economic recovery that would improve the external environment. The business is focused on

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improving costs and efficiencies in order to strengthen its financial performance. We expect to continue to benefit from our profit improvement initiatives and prior-year operational restructurings, and will continue to balance our production to our customers' orders.

INDUSTRIAL AND CONSUMER PACKAGING

Industrial and Consumer Packaging sales totaled \$6.3 billion in 2001, 5% below 2000's sales of \$6.6 billion. Operating profit of \$508 million in 2001 declined from the \$741 million reported for 2000, reflecting weaker demand for virtually all product lines. The domestic economic slowdown, coupled with a strong U.S. dollar, adversely affected demand for this sector's products for most of the year. Our mills have continued to curtail production as necessary to balance supply with the soft demand throughout the year. Sales were \$6.0 billion in 1999 and operating profit was \$520 million.

Industrial and Consumer Packaging

<i>In millions</i>	2001	2000	1999
Sales	\$6,280	\$6,625	\$6,020
Operating Profit	\$ 508	\$ 741	\$ 520

Industrial Packaging revenues were \$3.7 billion in 2001, down from \$4.0 billion the previous year and \$3.8 billion in 1999. Profits in 2001 declined 35% from 2000, after substantial improvement from 1999. Focused customer programs and internal productivity initiatives were unable to fully offset the poor market conditions encountered during the year. Overall, 2001 shipments declined 7% due to soft domestic markets for containerboard and boxes, driven by the slowing U.S. economy and weaker exports caused by the strong U.S. dollar. The rate of decline in domestic box shipments paralleled the decline in industrial production. Soft market conditions continued to exert pressure on prices during most of the year. Average domestic containerboard prices were down 7% compared with 2000. Markets for our European converting operations remained relatively steady before softening during the fourth quarter. European results were significantly better than in 2000 despite devaluation losses incurred in connection with our Turkish joint venture. Our Kraft Papers business also had a strong year, benefiting from increased orders from selected customers and steady demand for both bleached and unbleached products. Prices for kraft papers were steady throughout the year.

During 2001, the Industrial Packaging business continued its policy of adjusting production to maintain inventories in line with customer demand, curtailing production of 800,000 tons during the year, or 18% of capacity. Three Savannah, Georgia paper machines were shut down during the year to further balance the system. We subsequently announced the shutdown of the one-machine Oswego, New York mill in January 2002. Industrial Packaging will continue to focus efforts to further improve its cost position to help offset the weak market conditions entering 2002.

Consumer Packaging sales were \$2.6 billion for both 2001 and 2000 and \$2.2 billion in 1999. Weaker overall demand in 2001 was offset by a full year of operations for Shorewood, acquired in March 2000. Consumer Packaging's 2001 operating profit declined 24% from 2000 due mainly to weak market conditions, after a 5% improvement over 1999. Cost reduction programs, facility rationalizations and operational initiatives helped improve overall results for these businesses. However, weak market conditions during the first nine months, coupled with high first-quarter energy costs, negated these positive factors. Similar economic and foreign exchange issues as those affecting the Industrial Packaging business also impacted the Consumer Packaging business. Overall shipments, after adjusting for the Shorewood acquisition, were down 7% versus 2000. In addition, the Consumer Packaging business took approximately 100,000 tons of market-related downtime in the bleached board mill system to balance the supply/demand equation. Average bleached board pricing was down for the year versus 2000.

2001 was a period of accelerated change for the Industrial and Consumer Packaging businesses. The Pacific Millennium joint venture, which further expands this segment's operations in the Pacific basin, was announced during the first quarter. Additionally, we closed the Moss Point, Mississippi mill, and combined the operations of two Shorewood locations and one Foodservice facility with other locations. Specific overhead reduction programs were implemented, and we announced the downsizing of Beverage Packaging's worldwide aseptic operations. These initiatives are expected to have a favorable impact on future operating results.

Looking ahead as we enter 2002, we expect market conditions to continue to put pressure on both demand and pricing. The future success of these businesses will be driven by continuing our customer-focused market initiatives and by completing the realignment and cost control programs.

DISTRIBUTION

North American and European distribution sales totaled \$6.8 billion in 2001 compared to \$7.3 billion in 2000 and \$6.9 billion in 1999. Operating profit in 2001 was \$21 million compared with \$120 million in 2000 and \$105 million in 1999. Market conditions weakened considerably in all segments of the business, particularly during the latter half of the year.

Distribution

In millions	2001	2000	1999
Sales	\$6,790	\$7,255	\$6,850
Operating Profit	\$ 21	\$ 120	\$ 105

xpedx, our North American distribution operation, posted sales of \$6.4 billion, down 6% from 2000 and 1% from 1999. The decline in sales with the economic downturn in 2001 that began early in the year had an adverse affect on our two primary customer segments: paper and supplies for the commercial printing segment and packaging supplies for the industrial segment. Prices on many product lines were lower as a result of the slowing demand. The significant impact of the general economic downturn on sales was partially mitigated by additional sales from acquisitions in 1999 and 2000.

During 2001, xpedx successfully completed the integration of Nationwide, acquired as part of the Champion acquisition in 2000. This represents the third major acquisition for xpedx, which has followed a strategy of consolidating operations and eliminating duplicate facilities, leveraging shared expenses and focusing on profitable customer segments. Over the three-year period, in addition to Nationwide, xpedx completed the integration of Alling and Cory, acquired with Union Camp, and Zellerbach, a stand-alone distribution business acquisition.

Operating profits in 2001 declined about 80% from 2000 and 1999 largely reflecting lower sales. In addition, the slowing economy and weak demand resulted in an increase in customer bankruptcies, with a more than 80% increase in bad debt expense. Throughout the year, an aggressive expense management program helped to mitigate the impact of the significant sales decline on operating profits. Headcount was reduced in 2001 by over 1,100, or 11%, and operating expenses were cut to parallel the lower level of sales activity. Additionally, xpedx generated cash flows in excess of \$200 million from added focus on working capital and asset management programs.

Our European distribution operations – Papeteries de France, Scaldia in the Netherlands and Impap in Poland – posted sales of \$350 million, down 5% from 2000 but even with 1999. European sales were also affected by an economic downturn, but to a lesser extent than the U.S. The European businesses recorded a slight loss in 2001 due to weak economic conditions following several years of profit growth.

For 2002, we expect that general market conditions will remain difficult in most segments resulting in weak demand and continued pressure on prices. Consequently, earnings improvement in 2002 will come largely from focused profit improvement initiatives as well as increased emphasis on those customer segments where we can create the most value for customers and shareholders.

FOREST PRODUCTS

Forest Products sales were \$2.9 billion, up from \$2.4 billion in 2000 and \$2.1 billion in 1999. Operating profit in 2001 of \$655 million was up from \$564 million in 2000 and \$653 million in 1999. This increase was attributable to improved results in Forest Resources, partially offset by lower average building materials prices and sales volumes and the full-year inclusion of the Forest Products operations of Champion.

Forest Products

In millions	2001	2000	1999
Sales	\$2,855	\$2,380	\$2,070
Operating Profit	\$ 655	\$ 564	\$ 653

Forest Resources sales in 2001 were \$960 million compared with \$848 million in 2000 and \$653 million in 1999. Operating profit was 10% higher than 2000 and 37% higher than 1999 primarily due to the inclusion of a full year of Champion results and higher sales of non-strategic forest assets, partially offset by lower harvest volumes and prices. International Paper monetizes its forest assets in various ways, including sales of short- and long-term harvest rights, on a pay-as-cut or lump-sum bulk sale basis, as well as sales of timberlands. In 2001, large sales of non-strategic timber assets increased earnings by approximately \$75 million from 2000 and \$150 million from 1999, reflecting in part the larger land base after the Champion acquisition. Harvest volumes in 2001 were lower than 2000 due to weaker demand, but higher than 1999 as a result of the Champion acquisition. Average 2001 prices declined from both 2000 and 1999, with southern pine sawtimber and pulpwood prices declining about 19% and 12%, respectively, versus 2000 averages. Stumpage prices entering 2002 are below comparable prices at the beginning of 2001, which were lower than 1999. We

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do not anticipate any significant price improvement in early 2002, but expect that 2002 full-year prices will average about the same as 2001, well below 2000. Harvest volumes in 2002 are also projected to be lower than the volumes in 2001.

Wood Products sales in 2001 of \$1.4 billion were slightly better than the \$1.3 billion in 2000, and equal with 1999 sales. This business reported a loss for both 2001 and 2000 following a strong performance in 1999. The loss in 2001 was due to significant pricing pressure and weak demand, partially offset by improved operations and lower costs, primarily for logs. Prices in 2001, compared with 2000, were off 5% for lumber, and about 7% for panels. We expect market conditions to improve in early 2002, with a continued strengthening later in the year as economic conditions in the U.S. improve. We intend to continue aggressively managing capacity to keep inventories in line with customer demand.

Canadian Wood Products, a former Champion business operated through Weldwood of Canada, reported sales of \$480 million for a full year in 2001 versus \$190 million from the second half of 2000, which included six months of operations after the acquisition date. By year end, lumber prices had dropped significantly versus 2000. The outlook for 2002 is the same as for domestic U.S. wood products – gradual strengthening with a stronger second half. A final resolution of the softwood lumber trade dispute between the United States and Canada, that impacts both U.S. Wood Products and Weldwood, would be a net positive factor to International Paper.

CARTER HOLT HARVEY

International Paper's results for this segment differ from those reported by Carter Holt Harvey in New Zealand in three major respects:

1. Carter Holt Harvey earnings include only our share of Carter Holt Harvey's operating earnings. Segment sales, however, represent 100% of Carter Holt Harvey's sales.
2. Carter Holt Harvey reports in New Zealand dollars but our segment results are reported in U.S. dollars. The weighted average currency exchange rate used to translate New Zealand dollars to U.S. dollars was .41 in 2001, .46 in 2000 and .52 in 1999.
3. Carter Holt Harvey reports under New Zealand accounting standards, but our segment results comply with U.S. generally accepted accounting principles. The major differences relate to cost of timber harvested (COTH), land sales, financial instruments and start-up costs. These differences reduced segment earnings by \$30 million in 2001, about \$20 million in 2000 and \$50 million in 1999.

Carter Holt Harvey

<i>In millions</i>	2001	2000	1999
Sales	\$1,710	\$1,675	\$1,605
Operating Profit	\$ 13	\$ 71	\$ 39

Carter Holt Harvey's segment sales were \$1.7 billion in both 2001 and 2000, and \$1.6 billion in 1999. The significant fall in operating profit was principally due to low export prices for logs, pulp and linerboard, together with a decline in residential construction in Australia.

Forests experienced falling prices in both its export and domestic markets. A decline in construction activity in the New Zealand and Australian markets reduced the demand for sawlogs from sawmills, while recession conditions in Japan also led to reduced demand for logs. Additionally, high inventory levels due to the adverse conditions in its major markets resulted in the sale of stock at low prices. Wood Products also experienced adverse market conditions in Australia and New Zealand due to low levels of residential construction. However, declining interest rates as the year progressed resulted in some recovery in both markets later in the year. Pulp and Paper also experienced falling pulp and linerboard prices in its main Asian markets. In addition, higher electricity charges also lowered the business' earnings. Tissue experienced an increase in earnings due to lower pulp input costs and an increase in sales volumes. Higher earnings in the Packaging business were the result of operational business improvements. In April 2001, the Tasman pulp mill in New Zealand was acquired for \$130 million. This acquisition is expected to contribute further to earnings in 2002.

Operating results for the first half of 2002 will be dependent on changes in global economic conditions. Pulp and linerboard pricing can be expected to remain near cyclical lows through mid-2002. Some improvement in export log pricing is expected from improving demand in Korean and Chinese markets. The Australian and New Zealand construction markets are expected to remain relatively strong through the first half of the year before easing in the second half as demand levels ease and interest rates rise.

OTHER BUSINESSES

Other businesses include those that have been identified in our divestiture program, and the Chemical Cellulose Pulp business.

Other Businesses

<i>In millions</i>	2001	2000	1999
Sales	\$2,325	\$4,230	\$4,245
Operating Profit	\$ 52	\$ 233	\$ 259

Chemicals sales were \$741 million in 2001, compared with \$845 million and \$885 million in 2000 and 1999, respectively. Primarily due to losses in the Chemical Cellulose Pulp business, Chemicals reported a loss in 2001 following declining profits in 2000 and 1999. Operating profit in the Chemical Cellulose Pulp business declined from 2000 to 2001 as a result of increased costs and lower volumes. Arizona Chemical's U.S. volume in the Oleo, Inks and Adhesives business units was down 15% due to reduced customer demand and lower primary raw material supply due to the shutdown of mills and downtime taken in 2001. European volume was strong for the year.

Decorative Products sales were \$527 million, down 15% from 2000 sales of \$619 million and 1999 sales of \$624 million. The decline in sales in 2001 was due to lower global market demand for high- and low-pressure laminates and particleboard. Earnings in 2001 declined from prior years due to significantly lower sales volumes and higher raw material and energy costs, which were partially offset by reductions in administrative expenses.

Industrial Papers sales were \$451 million in 2001 compared with sales of \$498 million and \$506 million for 2000 and 1999, respectively. Operating profit in 2001 was down approximately 30% from both 2000 and 1999. Lower average sales margins, partially offset by cost improvement initiatives, contributed to the decline in operating profits in 2001.

Petroleum sales were \$20 million in 2001 prior to its disposition compared with \$125 million in 2000 and \$70 million in 1999. International Paper conveyed its oil and gas properties and royalty interests to a third party in January 2001. We retained management of other mineral rights on company-owned and leased lands.

Masonite was sold during the third quarter of 2001 to Premdor Inc. of Toronto, Canada. Masonite sales were \$278 million in 2001 prior to its disposition compared with \$465 million in 2000 and \$512 million in 1999.

Other businesses not discussed above are businesses that have been sold. The businesses that are no longer part of International Paper include Zanders, Flexible Packaging, Retail Packaging, Bush Boake Allen, the former Champion Hamilton Mill, and the Curtis/Palmer hydroelectric assets.

Sales for these businesses were approximately \$300 million in 2001 compared with \$1.7 billion in 2000 and \$1.6 billion in 1999.

LIQUIDITY AND CAPITAL RESOURCES

CASH PROVIDED BY OPERATIONS

Cash provided by operations totaled \$1.7 billion for 2001, compared with \$2.4 billion in 2000 and \$1.7 billion in 1999. The decrease in operating cash flow in 2001 reflects lower earnings before special and extraordinary items and the cumulative effect of an accounting change. Excluding special and extraordinary items and the cumulative effect of accounting change, after taxes and minority interest, net earnings for 2001 decreased \$755 million from 2000. The increase in operating cash flow in 2000 reflects higher earnings before special and extraordinary items. Excluding special and extraordinary items, after taxes and minority interest, net earnings for 2000 increased \$418 million from 1999. A decrease in working capital increased 2001 operating cash flow by \$280 million. Working capital changes decreased 2000 and 1999 operating cash flow by \$146 and \$32 million, respectively. Depreciation and amortization expense was \$1.9 billion in 2001 and 2000, and \$1.7 billion in 1999.

INVESTMENT ACTIVITIES

Capital spending was \$1.0 billion in 2001, or 56% of depreciation and amortization (52% for ongoing businesses) as compared to \$1.4 billion, or 71% of depreciation and amortization in 2000, and \$1.1 billion, or 68% of depreciation and amortization in 1999. The increase in spending in 2000 was principally the result of capital projects for Champion. We plan to continue to hold annual capital spending well below annual depreciation and amortization expense. Discretionary capital spending will be primarily for reducing costs, stabilizing processes and improving services. The following table presents capital spending by each of our business segments.

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 374	\$ 447	\$ 382
Industrial and Consumer Packaging	246	296	246
Distribution	16	24	16
Forest Products	175	217	134
Carter Holt Harvey	85	100	99
Other Businesses	82	172	199
Subtotal	978	1,256	1,076
Corporate and other	71	96	63
Total	<u>\$1,049</u>	<u>\$1,352</u>	<u>\$1,139</u>

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Mergers and Acquisitions

In April 2001, Carter Holt Harvey acquired Norske Skog's Tasman Kraft pulp manufacturing business for \$130 million in cash.

In June 2000, International Paper completed the acquisition of Champion, a leading manufacturer of paper for business communications, commercial printing and publications with significant market pulp, plywood and lumber manufacturing operations. Champion shareholders received \$50 in cash per share and \$25 worth of International Paper common stock for each Champion share. Champion shares were acquired for approximately \$5 billion in cash and 68.7 million shares of International Paper common stock with a fair market value of \$2.4 billion. Approximately \$2.8 billion of Champion debt was assumed.

In April 2000, Carter Holt Harvey purchased CSR Limited's medium density fiberboard and particleboard businesses and its Oberon sawmill for approximately \$200 million in cash.

In March 2000, International Paper acquired Shorewood, a leader in the manufacture of premium retail packaging, for approximately \$640 million in cash and the assumption of \$280 million of debt.

The merger with Union Camp was completed on April 30, 1999. Union Camp shareholders received 1.4852 International Paper common shares for each Union Camp share held. The total value of the transaction, including the assumption of debt, was approximately \$7.9 billion. International Paper issued 110 million shares for 74 million Union Camp shares, including options. The merger was accounted for as a pooling-of-interests.

Also in April 1999, Carter Holt Harvey acquired the corrugated packaging business of Stone Australia, a subsidiary of Smurfit-Stone Container Corporation. The business consists of two sites in Melbourne and Sydney, which serve industrial and primary produce customers.

All of the above acquisitions were accounted for using the purchase method, with the exception of the Union Camp acquisition, which was accounted for as a pooling-of-interests. The operating results of those mergers and acquisitions accounted for under the purchase method have been included in the consolidated statement of earnings from the dates of acquisition.

In March 2001, International Paper and Carter Holt Harvey acquired a combined 37.5% interest in International Paper Pacific Millennium Limited for approximately \$34 million. This investment is accounted for under the equity method and is included in Investments in the accompanying consolidated balance sheet.

Divestitures

In 2000, International Paper announced a divestment program following the Champion acquisition and the completion of a strategic analysis to focus on International Paper's core businesses. Through December 31, 2001, approximately \$2.7 billion has been realized under the program, including cash and notes received plus debt assumed by the buyers.

Cash Transactions

In October 2001, International Paper sold its Mobile, Alabama Retail Packaging facility to Ampac, resulting in a pre-tax loss of \$9 million.

In September 2001, International Paper sold Masonite to Premdor Inc. of Toronto, Canada for approximately \$300 million in cash and a note receivable with a face value of \$113 million, resulting in a pre-tax loss of \$87 million.

In August 2001, International Paper sold its Flexible Packaging business to Exo-Tech Packaging, LLC, a company sponsored by the Sterling Group, L.P., for approximately \$85 million in cash and a \$25 million note, resulting in a pre-tax loss of \$31 million.

In July 2001, International Paper sold its Curtis/Palmer hydroelectric generating project in Corinth, New York to TransCanada Pipelines Limited for approximately \$285 million, resulting in a pre-tax gain of \$215 million.

The net pre-tax gain of \$88 million (\$24 million after taxes) resulting from the above transactions is netted with impairment charges of \$717 million (see Note 7) in Net losses on sales and impairments of businesses held for sale in the accompanying consolidated statement of earnings.

In January 2001, International Paper also completed the sale of its interest in Zanders, a European coated paper business, to M-Real (formerly Metsa Serla) for approximately \$120 million and the assumption of \$80 million of debt. This transaction resulted in an extraordinary loss of \$245 million after taxes, which was recorded in the third quarter of 2000 when the decision was made to sell this business.

In November 2000, International Paper sold its interest in Bush Boake Allen, a majority-owned subsidiary, for \$640 million, resulting in an extraordinary gain of \$183 million after taxes and minority interest. Carter Holt Harvey also sold its Plastics division in November, which resulted in an extraordinary loss of \$2 million after taxes and minority interest.

In January 2000, International Paper sold its equity interest in Scitex for \$79 million, and Carter Holt Harvey sold its equity interest in Compania de Petroleos de Chile (COPEC) for just over \$1.2 billion. These sales resulted in a combined extraordinary gain of \$134 million after taxes and minority interest.

The gains on the sales in 2000 and the impairments of Zanders, Masonite, Fine Papers, the Chemical Cellulose Pulp business and the Flexible Packaging business in Argentina were recorded in the accompanying consolidated statement of earnings as extraordinary items pursuant to the pooling-of-interests rules. See Note 7 for additional information related to these divestitures.

Structured Transactions – Right of Offset

In March 2001, International Paper sold approximately 265,000 acres of forestlands in the state of Washington for notes receivable (the Notes) that had a value of approximately \$480 million on the date of sale. The Notes, which do not require principal payments prior to their March 2011 maturity, are extendable at International Paper's option in five-year increments to March 2031, and are supported by irrevocable letters of credit obtained by the buyer and issued by a money-center bank. The sale resulted in no profit or loss as the timberlands, which were acquired in the Champion acquisition, had a carrying value equal to fair value on the date of sale.

During 2001, International Paper transferred the Notes to an unconsolidated entity that it does not control in exchange for a preferred interest in the entity valued at approximately \$480 million, and accounted for this transfer as a sale of the Notes for financial reporting purposes with no associated gain or loss. Also during 2001, the entity acquired approximately \$561 million of other International Paper debt obligations for cash. At December 31, 2001, International Paper has offset, for financial reporting purposes, the \$480 million preferred interest in the entity against \$480 million of International Paper debt obligations held by the entity since International Paper has, and intends to effect, a legal right to net settle these two amounts.

In January 2001, International Paper sold its oil and gas properties and fee mineral and royalty interests valued at \$234 million to an unconsolidated partnership for a non-controlling preferred limited partnership interest, and recognized an extraordinary loss on this transfer of \$8 million after taxes, which is included as an extraordinary item in the accompanying consolidated statement of earnings. Also in 2001, the unconsolidated partnership loaned \$244 million to International Paper. At December 31, 2001, International Paper has offset, for financial reporting purposes, its preferred interest in the partnership against the note payable to the partnership since International Paper has, and intends to effect, a legal right to net settle these two amounts.

FINANCING ACTIVITIES

Financing activities during 2001 included a net debt reduction of \$1.4 billion, primarily from proceeds from divestitures. Debt issuances in 2001 included \$1 billion of 6.75% Senior Unsecured Notes due September 1, 2011, which yielded proceeds of \$993 million, and \$2.1 billion of zero-coupon Convertible Senior Debentures due June 20, 2021, which yielded proceeds of approximately \$1.0 billion (see Note 13).

Financing activities during 2000 included \$6.3 billion of debt issuances, including \$4.3 billion in long-term debt and \$2 billion of short-term debt instruments (largely commercial paper) issued mainly to finance the Champion and Shorewood acquisitions. In addition, we assumed approximately \$3 billion of debt associated with acquisitions, and subsequently reduced the acquired debt balances by \$450 million. We repaid \$600 million of maturing long-term debt and \$1.0 billion in short-term debt from divestiture proceeds and operating cash flows, as well as \$700 million of Carter Holt Harvey debt from proceeds received on the sale of its interest in COPEC.

Financing activities during 1999 included an early extinguishment of \$275 million of high interest debt that was assumed in the acquisition of Union Camp, at an after tax cost of \$16 million, which is reflected as an extraordinary item in the 1999 statement of earnings. Other debt, primarily short-term, was reduced by \$540 million.

Dividend payments were \$482 million, \$447 million and \$418 million in 2001, 2000 and 1999, respectively. On a per share basis, dividend payments were \$1.00 in 2001, \$1.00 in 2000 and \$1.01 in 1999. The International Paper dividend remained at \$1.00 per share during the three-year period. However, dividend payments on a per share basis for 1999 have been restated to include dividends paid by Union Camp.

At December 31, cash and temporary investments totaled \$1.2 billion in both 2001 and 2000.

CAPITAL RESOURCES OUTLOOK FOR 2002

International Paper has the ability to fund capital expenditures, service and reduce existing debt, and meet working capital and dividend requirements during 2002 through various sources of short- and long-term capital.

In addition to existing cash balances and cash provided from operations, short-term liquidity requirements can be met using commercial paper funding. International Paper currently holds short-term credit ratings from Standard & Poors and Moody's Investors Services of A-2 and P-2, respectively. In the event of a ratings downgrade, our ability to issue commercial paper under this program would be substantially diminished. However, the commercial paper

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program is also backed by committed revolving credit facilities in excess of \$2 billion that could also be utilized for these purposes. In addition, International Paper has the ability to issue up to \$500 million of commercial paper on a committed basis through an asset-backed accounts receivable securitization program established in December 2001. At December 31, 2001, these facilities were unused. Furthermore, at December 31, 2001, \$2.9 billion of contractually committed bank credit agreements were unused. International Paper believes that these sources will be adequate to fund working capital requirements in 2002.

International Paper has approximately \$1.7 billion of debt scheduled for repayment in 2002, including an \$800 million bank term loan due in June 2002. We anticipate using cash from operations, supplemented by existing cash balances and proceeds from sales of businesses previously identified for divestiture, and sales of non-strategic assets to repay maturing balances. Contractual obligations for future payments under existing debt and lease commitments at December 31, 2001 were as follows in millions:

<i>In millions</i>	2002	2003	2004	2005	2006	Thereafter
Long-term debt	\$ 957	\$1,477	\$2,035	\$1,249	\$617	\$7,079
Lease obligations	169	147	129	113	93	286
Total	<u>\$1,126</u>	<u>\$1,624</u>	<u>\$2,164</u>	<u>\$1,362</u>	<u>\$710</u>	<u>\$7,365</u>

The majority of International Paper's debt is accessed through global public capital markets where we have a wide base of investors.

OTHER FINANCIAL STATEMENT ITEMS

Net interest expense increased to \$929 million in 2001 compared with \$816 million in 2000 and \$541 million in 1999. The increase was reflective of a full year of debt in 2001 and half-year in 2000 related to the Champion acquisition. Proceeds received from the sale of assets in 2001, 2000 and 1999, as well as proceeds from the issuance of preferred securities, were used to reduce debt and for other general corporate purposes.

Minority interest decreased to \$147 million of expense in 2001, compared with \$238 million in 2000 and \$163 million in 1999. The decrease was a reflection of lower earnings and divestitures in 2001. The increase in minority interest expense from 1999 to 2000 was mainly due to the minority shareholders' portion of the gain on the sale of Carter Holt Harvey's investment in COPEC in January 2000.

Net periodic pension and postretirement plan income included in operating results was as follows:

<i>In millions</i>	2001	2000	1999
Pension income – U.S. plans (non-cash)	\$(141)	\$(101)	\$(49)
Pension expense – non-U.S. plans	19	24	16
Postretirement benefit cost – U.S. plans	56	45	31
Net Income	<u>\$ (66)</u>	<u>\$ (32)</u>	<u>\$ (2)</u>

The increase was primarily due to the inclusion of the return on Champion plan assets that were added to the plans after the acquisition date. Pension income in 2002 is expected to decline by approximately \$60 million with a decrease in the expected long-term return on plan assets from 10% to 9.25%.

Actual rates of return earned on plan assets for each of the last 10 years were:

Year	Return	Year	Return
2001	(2.4)%	1996	13.3%
2000	(1.4)%	1995	19.9%
1999	21.4%	1994	0.7%
1998	10.0%	1993	11.8%
1997	17.2%	1992	5.6%

At December 31, 2001, a prepaid pension cost asset of \$1.6 billion related to International Paper's U.S. qualified pension plans was included in Deferred charges and other assets in the consolidated balance sheet. If the fair value of plan assets (\$6.5 billion at December 31, 2001) were to fall below the plans' accumulated benefit obligation (\$5.9 billion at December 31, 2001), this asset would be charged off, net of taxes, directly to equity, resulting in a reduction in equity of about \$1 billion with no impact on earnings per share or cash. The most significant variable that could cause this charge is actual return on plan assets. In the event that this actual return was negative in 2002 and International Paper chose to not make up the differential through cash contributions, such a reduction could occur. This would not, however, result in a violation of existing debt covenants.

CRITICAL ACCOUNTING POLICIES AND JUDGMENTAL MATTERS

Accounting policies whose application may have a significant effect on the reported results of operations and financial position of International Paper, and that can require judgments by management that affect their application, include SFAS No. 5, "Accounting for Contingencies," SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for

Long-Lived Assets to Be Disposed Of,” and SFAS No. 87, “Employers’ Accounting for Pensions,” as amended by SFAS No. 132, “Employers’ Disclosures about Pensions and Other Postretirement Benefits.”

SFAS No. 5 requires management judgments regarding the probability and estimated amount of possible future contingent liabilities, including legal and environmental matters (see Note 11). SFAS No. 121 requires judgments regarding future operating or disposition plans for marginally performing assets and estimates of expected realizable values for assets to be sold (see Notes 6 and 7). The application of both of these policies has affected the amount and timing of charges to operating results that have been significant in recent years. The application of SFAS No. 87 requires judgments regarding certain actuarial assumptions that affect the amounts recorded for estimated plan obligations and related income and expense. The primary assumptions are the expected long-term rate of return on plan assets, the rate of increase in future compensation costs and the discount rate used to calculate the present value of the pension obligation. These assumptions, discussed in Note 16, are evaluated annually by management based on recommendations from our consulting actuary.

Other accounting policies that are significant to the Forest Products industry include those relating to estimated charges for cost of timber harvested (COTH), depreciation of plants, properties and equipment, and inventory valuation. International Paper’s policies for these matters, which are described in Note 1, are in accordance with generally accepted accounting principles. Management believes that their application results in a fair presentation in the consolidated financial statements of International Paper’s annual operating results and financial position.

SPECIAL ITEMS INCLUDING RESTRUCTURING AND BUSINESS IMPROVEMENT ACTIONS

International Paper continually evaluates its operations for opportunities for improvement. These evaluations are targeted to (a) focus our portfolio on our core businesses of paper, packaging and forest products, (b) operate fewer facilities with the same revenue capability, (c) reduce costs, and (d) rationalize and realign capacity. Annually, operating plans are developed by each of our businesses to ensure that they will achieve a return at least equal to their cost of capital over an economic cycle. If it subsequently becomes apparent that a facility’s operating plan will not be achieved, a decision is then made to either (a) shut down the facility and record the corresponding charge, or (b) evaluate the expected recovery of the carrying value of the facility to determine if an impairment of the asset value of the facility has occurred under SFAS No. 121.

In recent years, this policy has led to the shutdown of a number of facilities and the recording of significant asset impairment charges and severance costs. As this profit improvement initiative is ongoing, it is possible that significant additional charges and costs will be incurred in future periods in our core businesses should such triggering events occur.

Special items reduced 2001 net earnings by \$1.4 billion, 2000 net earnings by \$601 million and 1999 net earnings by \$352 million.

2001: The following table and discussion presents the impact of special items for 2001:

<i>In millions</i>	2001	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items		
and cumulative effect of accounting change	\$ 506	\$ 214
Merger-related expenses	(42)	(28)
Restructuring and other charges	(892)	(606)
Provision for legal reserves	(225)	(146)
Reversal of reserves no longer required	17	11
Net losses on sales and impairments of businesses held for sale (Notes 5 and 7)	(629)	(587)
After special items	<u><u>\$ (1,265)</u></u>	<u><u>\$ (1,142)</u></u>

During 2001, special charges before taxes and minority interest of \$1.8 billion (\$1.4 billion after taxes and minority interest) were recorded. These special items included net losses on sales and impairments of businesses held for sale of \$629 million before taxes (\$587 million after taxes) discussed in Notes 5 and 7, a \$42 million pre-tax charge (\$28 million after taxes) for merger-related expenses, an \$892 million charge before taxes and minority interest (\$606 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$225 million pre-tax charge (\$146 million after taxes) for additional Masonite legal reserves and a \$17 million pre-tax credit (\$11 million after taxes) for the reversal of reserves no longer required. A further discussion of the Masonite legal reserves can be found in Note 11.

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The merger-related expenses of \$42 million consisted primarily of systems integration, employee retention, travel, and other one-time cash costs related to the Champion acquisition.

The \$892 million charge for the asset shutdowns of excess internal capacity and cost reduction actions consisted of a \$171 million charge in the fourth quarter of 2001, a \$256 million charge in the third quarter of 2001 and a \$465 million charge in the second quarter of 2001.

The fourth-quarter charge of \$171 million consisted of \$84 million of asset write-downs and \$87 million of severance and other charges. The third-quarter charge of \$256 million consisted of \$183 million of asset write-downs and \$73 million of severance and other charges.

The second-quarter charge of \$465 million consisted of \$240 million of asset write-downs and \$225 million of severance and other charges.

The \$17 million reversal of reserves no longer required consisted of excess 1999, and 2000 second and fourth-quarter, restructuring reserves.

The following table presents a roll forward of the severance and other costs included in the 2001 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 2001)	\$ 225
Additions (third quarter 2001)	73
Additions (fourth quarter 2001)	87
2001 Activity	
Cash charges	(131)
Balance, December 31, 2001	<u>\$ 254</u>

The severance charges recorded in the second, third and fourth quarters of 2001 related to 6,089 employees. As of December 31, 2001, 3,383 employees had been terminated.

2000: The following table and discussion presents the impact of special items for 2000:

<i>In millions</i>	2000	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items	\$1,692	\$ 969
Merger-related expenses	(54)	(33)
Restructuring and other charges	(824)	(509)
Provision for legal reserves	(125)	(80)
Reversal of reserves no longer required	34	21
After special items	<u>\$ 723</u>	<u>\$ 368</u>

During 2000, special charges before taxes and minority interest of \$969 million (\$601 million after taxes and minority interest) were recorded. These special items included a \$54 million pre-tax charge (\$33 million after taxes) for merger-related expenses, an \$824 million charge before taxes and minority interest (\$509 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$125 million pre-tax charge (\$80 million after taxes) for additional Masonite legal reserves and a \$34 million pre-tax credit (\$21 million after taxes) for the reversal of reserves no longer required. A further discussion of the Masonite legal reserves can be found in Note 11.

The merger-related expenses of \$54 million consisted primarily of systems integration, employee retention, travel, and other one-time cash costs related to the Champion acquisition and Union Camp merger.

The \$824 million charge for the asset shutdowns of excess internal capacity and cost reduction actions consisted of a \$753 million charge in the fourth quarter of 2000 and a \$71 million charge in the second quarter of 2000.

The fourth-quarter charge of \$753 million consisted of \$536 million of asset write-downs and \$217 million of severance and other charges. The second-quarter charge of \$71 million consisted of \$40 million of asset write-downs and \$31 million of severance and other charges.

The \$34 million reversal of reserves no longer required included a pre-tax credit of \$28 million for excess 1999 second and fourth-quarter restructuring reserves and a pre-tax credit of \$6 million for excess Union Camp merger-related termination benefits reserves.

The following table presents a roll forward of the severance and other costs included in the 2000 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 2000)	\$ 31
Additions (fourth quarter 2000)	217
2000 Activity	
Cash charges	(19)
2001 Activity	
Cash charges	(148)
Reversal of reserves no longer required	(14)
Balance, December 31, 2001	<u>\$ 67</u>

The severance charges recorded in the second and fourth quarters of 2000 related to 4,243 employees. As of December 31, 2001, 3,777 employees had been terminated. Reserves of \$14 million were determined to no longer be required and reversed to income in the fourth quarter of 2001.

1999: The following table and discussion presents the impact of special items for 1999:

In millions	1999	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items	\$1,005	\$ 551
Union Camp merger-related termination benefits	(148)	(97)
Merger-related expenses	(107)	(78)
Restructuring and other charges	(298)	(180)
Environmental remediation charge	(10)	(6)
Provision for legal reserves	(30)	(18)
Reversal of reserves no longer required	36	27
After special items	<u>\$ 448</u>	<u>\$ 199</u>

During 1999, special charges before taxes and minority interest of \$557 million (\$352 million after taxes and minority interest) were recorded. These special items included a \$148 million pre-tax charge (\$97 million after taxes) for Union Camp merger-related termination benefits, a \$107 million pre-tax charge (\$78 million after taxes) for merger-related expenses, a \$298 million pre-tax charge (\$180 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$10 million pre-tax charge (\$6 million after taxes) to increase existing environmental remediation reserves related to certain former Union Camp facilities, a \$30 million pre-tax charge (\$18 million after taxes) to increase existing legal reserves, and a \$36 million pre-tax credit (\$27 million after taxes) for the reversal of reserves that were no longer required.

The Union Camp merger-related termination benefits charge of \$148 million related to employees terminating after the effective date of the merger under an integration benefits program. Under this program, 1,218 employees of the combined company were originally identified for termination. An additional 346 employees left the company after the merger was announced, but were not eligible for benefits under the integration benefits program completed in the third quarter of 2000. Benefits payable under this program for certain senior executives and managers were paid from the general assets of International Paper. Benefits for remaining employees were primarily paid from plan assets of our qualified pension plan. In total, 1,062 employees were terminated. Related cash payments approximated \$71 million (including payments related to our nonqualified pension plans). The remainder of the costs incurred primarily represented an increase in the projected benefit obligation of our qualified pension plan. Upon termination of the program in the third quarter of 2000,

\$6 million of the original reserve of \$148 million was reversed to income.

The following table is a roll forward of the Union Camp merger-related termination benefit charge:

Dollars in millions	Termination Benefits
Special charge (1,218 employees)	\$ 148
1999 incurred costs (787 employees)	(116)
2000 incurred costs (275 employees)	(26)
Reversal of reserves no longer required	(6)
Balance, December 31, 2000	<u>\$ -</u>

Note: Benefit costs are treated as incurred on the termination date of the employee.

The merger-related expenses of \$107 million consisted of \$49 million of merger costs and \$58 million of post-merger expenses. The merger costs were primarily investment banker, consulting, legal and accounting fees. Post-merger integration expenses included costs related to employee retention, such as stay bonuses, and other cash costs related to the integration of Union Camp.

The \$298 million charge for asset shutdowns of excess internal capacity consisted of a \$185 million charge in the fourth quarter of 1999 and a \$113 million charge in the second quarter of 1999.

The \$185 million fourth-quarter charge for shutdowns of excess internal capacity and cost reduction actions included \$92 million of asset write-downs and \$93 million of severance and other charges. The second-quarter \$113 million charge for the asset shutdowns of excess internal capacity and cost reduction actions included \$57 million of asset write-downs and \$56 million of severance and other charges.

The \$30 million pre-tax charge to increase existing legal reserves included \$25 million added to our reserve for hard-board siding claims. A further discussion of this charge can be found in Note 11.

The \$36 million pre-tax credit for reserves no longer required consisted of \$30 million related to a retained exposure at the Lancey mill in France and \$6 million of excess severance reserves previously established by Union Camp.

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The following table presents a roll forward of severance and other costs included in the 1999 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 1999)	\$ 56
Additions (fourth quarter 1999)	93
1999 Activity	
Cash charges	(34)
2000 Activity	
Cash charges	(75)
Other charges	(13)
Reversal of reserves no longer required	(14)
2001 Activity	
Cash charges	(10)
Reversal of reserves no longer required	(3)
Balance, December 31, 2001	<u>\$ -</u>

The severance reserves recorded in the second and fourth quarters of 1999 related to 3,163 employees. At December 31, 2001, all 3,163 employees had been terminated. Reserves of \$3 million and \$14 million were determined to no longer be required and reversed to income in the fourth quarter of 2001 and 2000, respectively.

See Note 6 on pages 49 to 58 for a more detailed discussion of these charges including the effects on the reporting segments.

INCOME TAXES

Before special and extraordinary items and cumulative effect of accounting change, the 2001, 2000 and 1999 effective income tax rates were 28% of pre-tax earnings. The effective income tax rates were less than the U.S. Federal statutory tax rate primarily because of the geographic mix of taxable earnings and the impact of state tax credits. After special items, the effective income tax rate was 21%, 16% and 19% for 2001, 2000 and 1999, respectively. We estimate that the 2002 effective income tax rate will be approximately 30% based on expected earnings and business conditions, which are subject to change.

The following tables present the impact of the special items on the effective income tax rate for the three years. Taxes on special charges were provided at statutory rates except for those charges that represent tax deductions that management does not believe will be realized.

<i>In millions</i>	2001		
	Earnings (Loss) Before Income Taxes and Minority Interest	Income Tax Provision (Benefit)	Effective Tax Rate
Before special and extraordinary items and cumulative effect of accounting change	\$ 506	\$ 142	28%
Merger-related expenses	(42)	(14)	33%
Restructuring and other charges	(892)	(283)	32%
Provision for legal reserves	(225)	(79)	35%
Net losses on sales and impairments of businesses held for sale	(629)	(42)	7%
Reversal of reserves no longer required	17	6	35%
After special items	<u>\$ (1,265)</u>	<u>\$ (270)</u>	21%

<i>In millions</i>	2000		
	Earnings (Loss) Before Income Taxes and Minority Interest	Income Tax Provision (Benefit)	Effective Tax Rate
Before special and extraordinary items	\$1,692	\$480	28%
Merger-related expenses	(54)	(21)	39%
Restructuring and other charges	(824)	(310)	38%
Provision for legal reserves	(125)	(45)	36%
Reversal of reserves no longer required	34	13	38%
After special items	<u>\$ 723</u>	<u>\$117</u>	16%

<i>In millions</i>	1999		
	Earnings (Loss) Before Income Taxes and Minority Interest	Income Tax Provision (Benefit)	Effective Tax Rate
Before special and extraordinary items	\$1,005	\$281	28%
Union Camp merger-related termination benefits	(148)	(51)	34%
Merger-related expenses	(107)	(29)	27%
Restructuring and other charges	(298)	(108)	36%
Environmental remediation charge	(10)	(4)	40%
Provision for legal reserves	(30)	(12)	40%
Reversal of reserves no longer required	36	9	25%
After special items	<u>\$ 448</u>	<u>\$ 86</u>	19%

RECENT ACCOUNTING DEVELOPMENTS

Impairment and Disposal of Long-Lived Assets

In October 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 144, "Accounting for the Impairment of Long-Lived Assets." It is effective in 2002 on a prospective basis. It establishes a single accounting model for the impairment of long-lived assets to be held and used or to be disposed of by sale or abandonment and broadens the definition of discontinued operations. International Paper believes that the adoption of SFAS No. 144 will not have a material impact on its consolidated financial position or results of operations.

Asset Retirement Obligations

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations" which is effective in 2003. It requires the recording of an asset and a liability equal to the present value of the estimated costs associated with the retirement of long-lived assets where a legal or contractual obligation exists. The asset is required to be depreciated over the life of the related equipment or facility, and the liability accreted each year based on a present value interest rate. International Paper has not yet evaluated the impact of adopting SFAS No. 143 on its consolidated financial position or results of operations.

Goodwill

In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." It changes the accounting for goodwill by eliminating goodwill amortization beginning in 2002. It will also require at least an annual assessment of goodwill for impairment. The initial test for impairment must be completed by June 30, 2002, but any impairment charges would be reflected as an accounting change recorded retroactively in the first quarter of 2002. International Paper is currently evaluating the impact of adopting SFAS No. 142. Goodwill amortization will no longer be an expense in 2002, thus increasing earnings. Goodwill amortization in 2002 would have been approximately \$185 million. International Paper has not completed the impairment testing and therefore cannot quantify the statement's impact on its consolidated financial statements. It is possible that some goodwill will be required to be written off in 2002. Neither a write-off nor the cessation of goodwill amortization will impact cash flows.

Business Combinations

In June 2001, the FASB issued SFAS No. 141, "Business Combinations." It requires that all business combinations initiated after June 30, 2001 be accounted for using the purchase method, eliminating the use of the pooling-of-interests method. It also specifies that the purchase price must first be allocated to specific tangible and intangible assets before determining any residual goodwill.

Derivatives and Hedging

On January 1, 2001, International Paper adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS Nos. 137 and 138. The cumulative effect of adopting SFAS No. 133 was a \$25 million charge to net earnings before taxes and minority interest (\$16 million after taxes and minority interest), and a net decrease of \$9 million after taxes to Accumulated Other Comprehensive Income (Loss) (OCI). The charge to net earnings primarily resulted from recording the fair value of certain interest rate swaps, which do not qualify under the new rules for hedge accounting treatment. The decrease to OCI primarily resulted from adjusting the foreign currency contracts used as hedges of net investments in foreign operations to fair value.

LEGAL AND ENVIRONMENTAL ISSUES

International Paper is subject to extensive federal and state environmental regulation as well as similar regulations in all other jurisdictions in which we operate. Our continuing objectives are to: (1) control pollutants discharged into the air, water and groundwater to avoid adverse impacts on the environment, (2) make continual improvements in environmental performance, and (3) maintain 100% compliance with applicable laws and regulations. A total of \$128 million was spent in 2001 for capital projects to control environmental releases into the air and water, and to assure environmentally sound management and disposal of waste. We expect to spend approximately \$82 million in 2002 for similar capital projects, including the costs to comply with the Environmental Protection Agency's (EPA) Cluster Rule regulations. Amounts to be spent for environmental control projects in future years will depend on new laws and regulations and changes in legal requirements and environmental concerns. Taking these uncertainties into account, our preliminary estimate for additional environmental appropriations during the year 2003 is approximately \$138 million and during the year 2004 is approximately \$123 million.

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On April 15, 1998, the EPA issued final Cluster Rule regulations that established new requirements regarding air emissions and wastewater discharges from pulp and paper mills to be met by 2006. The projected costs included in our estimate related to the Cluster Rule regulations for the years 2002 through 2003 are \$85 million. Included in this estimate are costs associated with combustion source standards for the pulp and paper industry, which were issued by the EPA on January 12, 2001. Total projected Cluster Rule costs for 2004 through 2006 are in the range of \$175 million to \$190 million. We estimate that annual operating costs, excluding depreciation, will increase approximately \$22 million when these regulations are fully implemented.

Additional regulatory requirements that may affect future spending include the EPA's requirements for states to assess current surface water loading from industrial and area sources. This process, called Total Maximum Daily Load (TMDL) allocation, could result in reduced allowable treated effluent discharges from our manufacturing sites. To date there have been no significant impacts due to the TMDL process, as the majority of our manufacturing sites operate at levels significantly below allowable waste loadings.

In recent years, the EPA has undertaken significant air quality initiatives associated with nitrogen oxide emissions, regional haze, and national ambient air quality standards. When regulatory requirements for new and changing standards are finalized, we will add any resulting future cost projections to our expenditure forecast.

International Paper has been named as a potentially liable party in a number of environmental remediation actions under various federal and state laws, including the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA). Related costs are recorded in the financial statements when they are probable and reasonably estimable. As of December 31, 2001, CERCLA liabilities totaled approximately \$55 million. In addition, other remediation costs recorded in the financial statements are approximately \$103 million. Completion of these actions is not expected to have a material adverse effect on our financial condition or results of operations. A discussion of CERCLA proceedings can be found under "Other Environmental."

Masonite Litigation: Three nationwide class action lawsuits filed against International Paper have been settled in recent years. In connection with one of these lawsuits, International Paper commenced a lawsuit against certain insurance carriers relating to their refusal to indemnify International Paper and, in the case of one insurance carrier, also for its refusal to provide a defense. See Note 11 for a detailed discussion of these matters.

Other Litigation: In March and April 2000, Champion and 10 members of its board of directors were served with six lawsuits that have been filed in the Supreme Court for the State of New York, New York County. Each of the suits purports to be a class action filed on behalf of Champion shareholders and alleges that the defendants breached their fiduciary duties in connection with the proposed merger with UPM-Kymmene Corporation and the merger proposal from International Paper. Champion has filed a motion to dismiss, which as of February 28, 2002 has not been decided.

On May 14, 1999, and May 18, 1999, two lawsuits were filed in federal court in the Eastern District of Pennsylvania against International Paper, the former Union Camp Corporation and other manufacturers of linerboard. These suits allege that the defendants conspired to fix prices for linerboard and corrugated sheets during the period October 1, 1993, through November 30, 1995. These lawsuits seek injunctive relief as well as treble damages and other costs associated with the litigation. The cases have been consolidated. The plaintiffs in these consolidated cases sought certification on behalf of both corrugated sheet purchasers and corrugated container purchasers. On September 4, 2001, the district court certified both classes. Defendants promptly filed a petition appealing the certification order, which the Court of Appeals for the Third Circuit, in its discretion, granted. The appeal is currently pending, with briefing scheduled for the spring of 2002.

In 2000, purchasers of high-pressure laminates filed a number of purported class actions under the federal antitrust laws alleging that International Paper's Nevamar division (now Decorative Products division) participated in a price-fixing conspiracy with competitors. These lawsuits seek injunctive relief as well as treble damages and other costs associated with the litigation. These cases have been consolidated in federal district court in New York. In 2000 and 2001, indirect purchasers of high-pressure laminates also filed similar purported class action cases under various state antitrust and consumer protection statutes in Arizona, California, Florida, Maine, Michigan, Minnesota, New Mexico, New York, North Carolina, North Dakota, South Dakota, Tennessee, West Virginia, Wisconsin and the District of Columbia. The case in New York state court has been dismissed, while all of the other state cases, except for California, have been stayed pending resolution of the federal cases. Discovery in the federal cases is ongoing.

Other Environmental: On December 30, 1999, Champion entered into a Consent Order with the Florida Department of Environmental Protection relating to alleged violations of the wastewater discharge permit at the Pensacola, Florida mill. The Consent Order required Champion to take additional steps to control the discharge of suspended solids, nutrients and oxygen-consuming material in the mill's wastewater and to pay a civil penalty of \$137,730. The Consent Order became effective in April 2001, when an administrative challenge of the Consent Order was resolved.

In April 1999, the Franklin, Virginia mill received a Notice of Violation (NOV) from the EPA, Region 3 in Philadelphia, and an NOV from the Commonwealth of Virginia alleging that the Mill violated the Prevention of Significant Deterioration (PSD) regulations. The Franklin mill was owned by Union Camp at the time of the alleged violations and was one of seven paper mills in Region 3 owned by different companies that received similar NOVs. On May 11, 2001, the Commonwealth of Virginia informed International Paper that it does not intend to pursue the allegations identified in the NOV, and we do not anticipate further enforcement action from the EPA. The Franklin mill's NOVs were issued in connection with the EPA's well-publicized PSD air permit enforcement initiative against the paper industry. The EPA has also issued requests for information related to air permit compliance to five other International Paper mills. These administrative reviews are still pending.

On June 19, 2000, before International Paper completed the acquisition of Champion, Champion entered into a Consent Order with the Maine Department of Environment Protection that resolved allegations of past wastewater and reporting deficiencies at Champion's lumber mills in Milford and Passadumkeag, Maine. The U.S. EPA and the U.S. Attorney's Office in Maine commenced a grand jury investigation of the same allegations. On August 15, 2001, the U.S. Attorney's Office in Maine noticed International Paper that it would not prosecute the matters earlier resolved with the Maine Department of Environmental Protection.

As of February 28, 2002, there were no other pending judicial proceedings, brought by government authorities against International Paper, for alleged violations of applicable environmental laws or regulations. International Paper is engaged in various other proceedings that arise under applicable environmental and safety laws or regulations, including approximately 114 active proceedings under CERCLA and comparable state laws. Most of these proceedings involve the cleanup of hazardous substances at large commercial landfills that received waste from many different sources. While joint and several liability is authorized under CERCLA, as

a practical matter, liability for CERCLA cleanups is allocated among the many potentially responsible parties. Based upon previous experience with respect to the cleanup of hazardous substances and upon presently available information, International Paper believes the potential liability associated with all of the CERCLA proceedings is approximately \$55 million.

International Paper is involved in other contractual disputes, administrative and legal proceedings and investigations of various types. While any litigation, proceeding or investigation has an element of uncertainty, we believe that the outcome of any proceeding, lawsuit or claim that is pending or threatened, or all of them combined, will not have a material adverse effect on our consolidated financial position or results of operations.

IMPACT OF EURO

The introduction of the euro for noncash transactions took place on January 1, 1999, with 11 countries participating in the first wave: Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Portugal and Spain. The euro has been trading on world currency exchanges since 1999 and is used by our businesses in transactions. On January 2, 2002, new euro-denominated bills and coins were issued and legacy currencies were withdrawn from circulation. The introduction of the euro has increased price transparency for our products and reduced the complexity and cost of managing our business.

Over the three-year transition period, our computer systems have been updated to ensure euro compliance. Also, we have reviewed our marketing and operational policies and procedures to ensure our ability to continue to successfully conduct all aspects of our business in this new market. In general, our product lines are likely to become somewhat more international, with some leveling of prices that is not expected to significantly impact our operations. Total costs in connection with the euro conversion have not been material. Further, we do not anticipate that the conversion from the legacy currencies to the euro will have a material adverse effect on our consolidated financial position or results of operations.

EFFECT OF INFLATION

General inflation has had minimal impact on our operating results in the last three years. Sales prices and volumes are more strongly influenced by supply and demand factors in specific markets and by exchange rate fluctuations than by inflationary factors.

Management's Discussion and Analysis

MARKET RISK

We use financial instruments, including fixed and variable rate debt, to finance operations, for capital spending programs and for general corporate purposes. Additionally, financial instruments, including various derivative contracts, are used to hedge exposures to interest rate, commodity and foreign currency risks. We do not use financial instruments for trading purposes.

Our exposure to market risk for changes in interest rates relates primarily to investments in marketable securities, and short- and long-term debt obligations. We invest in investment grade securities of financial institutions and industrial companies and limit exposure to any one issuer. Our investments in marketable securities at December 31, 2001 were not significant. Our debt obligations outstanding as of December 31, 2001, expressed in U.S. dollar equivalents, are summarized as to their principal cash flows and related weighted average interest rates by year of maturity in the following table.

<i>U.S. dollars in millions</i>	2002	2003	2004	2005	2006	Thereafter	Total	Fair Value
U.S. commercial paper and bank notes – 2.7% average interest rate	\$ –	\$ –	\$ 100	\$ –	\$ –	\$ –	\$ 100	\$ 100
Chinese renminbi bank notes – 5.8% average interest rate	–	–	15	–	–	–	15	15
Euro fixed rate notes – 5% average interest rate	–	–	–	–	225	–	225	225
Fixed rate debt – 6.8% average interest rate	157	1,432	910	1,178	333	4,922	8,932	8,598
Medium term notes – 8.1% average interest rate	–	30	89	–	13	30	162	170
Environmental and industrial development bonds – 6.2% average interest rate	–	5	285	71	41	2,018	2,420	2,476
Floating rate notes – 2.9% average interest rate	800	–	528	–	–	–	1,328	1,324
Other	–	10	108	–	5	109	232	249
Total Debt	\$957	\$1,477	\$2,035	\$1,249	\$617	\$7,079	\$13,414	\$13,157

For debt obligations, the table above presents principal cash flows and related weighted average interest rates by year of maturity. Variable interest rates disclosed represent the weighted average rates at the end of the period. For financial statement classification, \$750 million of tenderable bonds, commercial paper and bank notes, and current maturities of long-term debt have been classified as long-term pursuant to line of credit agreements maturing beyond 2002.

International Paper uses cross-currency and interest rate swap transactions to manage the composition of our domestic and foreign, fixed and floating rate debt portfolio. Some of our cross-currency swaps are used as hedges of certain of our foreign net investments and others are used to hedge foreign debt. See Note 14 for additional information. Our cross-currency and interest rate swap agreements outstanding at December 31, 2001, expressed in U.S. dollar equivalents, by year of maturity, are presented in the following table.

<i>U.S. dollars in millions</i>	2002	2003	2004	2005	2006	Thereafter	Total	Fair Value
U.S. dollar variable to fixed rate swaps Average pay rate 7.7% / Average receive rate 2.1%	\$ 45	\$200	\$300	\$ –	\$150	\$363	\$1,058	\$(141)
U.S. dollar fixed to variable rate swaps Average pay rate 2.2% / Average receive rate 5.9%	45	550	700	650	300	500	2,745	145
U.S. dollar to New Zealand dollar cross-currency swaps	404	–	–	–	–	–	404	–
New Zealand dollar to Australian dollar cross-currency swaps	150	–	254	–	–	–	404	32
U.S. dollar to European euro cross-currency swaps	–	450	–	–	–	–	450	3

International Paper transacts business in many currencies and is also subject to currency exchange rate risk through investments and businesses owned and operated in foreign countries. We address these risks through a risk management program that involves financing a portion of our investments in overseas operations with borrowings denominated in the same currency as the investment or by entering into foreign currency exchange contracts, including forwards and options. See Note 14 for additional information.

The following table presents information about our foreign currency forward contracts outstanding as of December 31, 2001, expressed in U.S. dollar equivalents. The contracts mature in 5 years or less.

<i>U.S. dollars in millions</i>	Contract Amount	Weighted Average Exchange Rate	Net Unrealized Gain (Loss)
Receive Canadian dollars/ Pay U.S. dollars	\$312	1.58	\$ 4
Receive European euros/ Pay British pounds	114	1.60	—
Receive European euros/ Pay Polish zloty	45	0.26	(2)
Receive New Zealand dollars/ Pay Australian dollars	216	1.22	(2)
Receive New Zealand dollars/ Pay U.S. dollars	464	2.48	(2)
Receive U.S. dollars/ Pay European euros	112	0.89	(1)
Receive U.S. dollars/ Pay New Zealand dollars	400	0.42	4
Receive U.S. dollars/ Pay Swedish kronas	28	0.10	—

Note: International Paper has an additional \$82 million in a number of smaller forward contracts to purchase or sell other currencies with a related net immaterial unrealized gain.

Foreign currency option contracts outstanding at December 31, 2001 amounted to approximately \$150 million with a fair value of \$5 million. The majority of the contract terms are 12 months or less.

International Paper is exposed to changes in the price of commodities used in its operations. Swap contracts are currently used to manage risks associated with market fluctuations in energy prices, primarily natural gas. At December 31, 2001, the net fair value liability of such contracts was \$29 million. The potential loss in fair value resulting from a 10% adverse change in the underlying commodity prices would be approximately \$5 million. This amount excludes the offsetting impact of the price risk inherent in the physical purchase of the underlying commodities. See Note 14 for additional information.

FORWARD-LOOKING STATEMENTS

Certain statements in this 2001 Annual Report to Shareholders, and in particular, statements found in Management's Discussion and Analysis, that are not historical in nature may constitute forward-looking statements. These statements are often identified by the words, "believe," "expect," "plan," "appear," "project," "estimate," "intend," and words of similar import. Such statements reflect the current views of International Paper with respect to future events and are subject to risks and uncertainties. Actual results may differ materially from those expressed or implied in these statements. Factors which could cause actual results to differ include, among other things, the timing and magnitude of the expected economic recovery, fluctuations in foreign currency exchange rates against the U.S. dollar, fluctuations in interest rates, changes in overall demand, whether our initiatives relating to balancing our supply with customer demand will be successful, changes in domestic or foreign competition, changes in the cost or availability of raw materials, the cost of compliance with environmental laws and regulations, and whether anticipated savings from restructuring activities and facility rationalizations can be achieved. In view of such uncertainties, investors are cautioned not to place undue reliance on these forward-looking statements. International Paper does not assume any obligation to update these forward-looking statements.

Financial Information by Industry Segment and Geographic Area

For information about our industry segments, see the “Description of Industry Segments” included in management’s discussion and analysis of financial condition and results of operations.

For management purposes, we report the operating performance of each business based on earnings before interest and income taxes (“EBIT”) excluding special and extraordinary items and gains or losses on sales of businesses. Our Carter Holt Harvey segment includes our share, about half, of their operating earnings adjusted for U.S. generally accepted accounting principles. The remaining half is included in the minority interest adjustment. Intersegment sales and transfers are recorded at current market prices.

External Sales by Major Product is determined by aggregating sales from each segment based on similar products or services. External sales are defined as those that are made to parties outside International Paper’s consolidated group whereas sales by segment in the Net Sales table are determined by the management approach and include intersegment sales.

Capital Spending by Industry Segment is reported on page 25 of management’s discussion and analysis of financial condition and results of operations.

INFORMATION BY INDUSTRY SEGMENT^(a)

Net Sales

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 7,815	\$ 7,210	\$ 5,215
Industrial and Consumer Packaging	6,280	6,625	6,020
Distribution	6,790	7,255	6,850
Forest Products	2,855	2,380	2,070
Carter Holt Harvey	1,710	1,675	1,605
Other Businesses ^(b)	2,325	4,230	4,245
Corporate and Intersegment Sales ^(c)	(1,412)	(1,195)	(1,432)
Net Sales	<u>\$26,363</u>	<u>\$28,180</u>	<u>\$24,573</u>

Assets

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 9,742	\$10,580	\$ 7,181
Industrial and Consumer Packaging	7,338	7,437	6,647
Distribution	1,662	1,986	1,893
Forest Products	5,106	6,610	2,662
Carter Holt Harvey ^(d)	3,295	3,141	4,183
Other Businesses ^(b)	657	2,579	4,143
Corporate	9,358	9,776	3,559
Assets	<u>\$37,158</u>	<u>\$42,109</u>	<u>\$30,268</u>

Operating Profit

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 538	\$ 930	\$ 232
Industrial and Consumer Packaging	508	741	520
Distribution	21	120	105
Forest Products	655	564	653
Carter Holt Harvey ^(e)	13	71	39
Other Businesses ^(b)	52	233	259
Corporate ^(c)	—	26	—
Operating Profit	1,787	2,685	1,808
Interest expense, net	(929)	(816)	(541)
Minority interest adjustment ^(e)	17	108	74
Corporate items, net	(369)	(285)	(336)
Merger integration costs	(42)	(54)	(255)
Restructuring and other charges	(1,117)	(949)	(338)
Reversals of reserves no longer required	17	34	36
Net losses on sales and impairments of businesses held for sale	(629)	—	—
Earnings Before Income Taxes, Minority Interest, Extraordinary Items and Cumulative Effect of Accounting Change	<u>\$(1,265)</u>	<u>\$723</u>	<u>\$448</u>

Restructuring and Other Charges

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 185	\$425	\$ 48
Industrial and Consumer Packaging	534	255	87
Distribution	46	22	23
Forest Products	34	35	-
Carter Holt Harvey	10	10	27
Other Businesses ^(b)	8	69	113
Corporate	300	133	40
Restructuring and Other Charges	<u>\$1,117</u>	<u>\$949</u>	<u>\$338</u>

Depreciation and Amortization^(f)

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 716	\$ 623	\$ 506
Industrial and Consumer Packaging	424	447	421
Distribution	31	35	32
Forest Products	214	216	126
Carter Holt Harvey	194	177	201
Other Businesses ^(b)	39	224	255
Corporate	252	194	124
Depreciation and Amortization	<u>\$1,870</u>	<u>\$1,916</u>	<u>\$1,665</u>

External Sales by Major Product

<i>In millions</i>	2001	2000	1999
Printing Papers	\$ 7,042	\$ 7,169	\$ 5,039
Industrial and Consumer Packaging	7,263	8,052	7,361
Distribution	6,961	7,275	6,926
Forest Products	4,297	4,243	3,759
Other ^(b,g)	800	1,441	1,488
Net Sales	<u>\$26,363</u>	<u>\$28,180</u>	<u>\$24,573</u>

- (a) Certain reclassifications and adjustments have been made to conform with current presentation.
- (b) Principally includes businesses identified in our divestiture program.
- (c) Includes results from operations of Champion from date of acquisition, June 20, 2000 through June 30, 2000.
- (d) Includes equity investments (in millions) of \$29 in 2001, \$16 in 2000 and \$876 in 1999.
- (e) Includes equity earnings (in millions) of \$1 in 2001, \$11 in 2000 and \$54 in 1999. Half of these equity earnings amounts are in the Carter Holt Harvey segment and half are in the minority interest adjustment.
- (f) Includes cost of timber harvested.
- (g) Includes sales of products not included in our major product lines.

INFORMATION BY GEOGRAPHIC AREA^(a)**Net Sales^(h)**

<i>In millions</i>	2001	2000	1999
United States ⁽ⁱ⁾	\$20,555	\$22,131	\$19,152
Europe ⁽ⁱ⁾	2,630	3,353	3,257
Pacific Rim ^(i,k)	1,888	1,923	1,865
Americas, other than U.S. ^(m)	1,290	773	299
Net Sales	<u>\$26,363</u>	<u>\$28,180</u>	<u>\$24,573</u>

European Sales by Industry Segment

<i>In millions</i>	2001	2000	1999
Printing Papers	\$1,110	\$1,047	\$ 979
Industrial and Consumer Packaging	694	709	723
Distribution	353	370	347
Other Businesses ^(b)	473	1,227	1,208
European Sales	<u>\$2,630</u>	<u>\$3,353</u>	<u>\$3,257</u>

Long-Lived Assets^(l)

<i>In millions</i>	2001	2000	1999
United States ⁽ⁱ⁾	\$13,472	\$16,493	\$12,325
Europe	1,179	1,217	1,888
Pacific Rim ⁽ⁱ⁾	2,325	2,324	2,625
Americas, other than U.S. ^(m)	1,447	1,612	77
Corporate	235	452	387
Long-Lived Assets	<u>\$18,658</u>	<u>\$22,098</u>	<u>\$17,302</u>

- (h) Net sales are attributed to countries based on location of seller.
- (i) Export sales to unaffiliated customers (in billions) were \$1.3 in 2001, \$1.6 in 2000 and \$1.5 in 1999.
- (j) Decrease in 2001 primarily due to divestitures.
- (k) Operations in New Zealand and Australia account for most of the Pacific Rim amounts.
- (l) Long-Lived Assets includes Forestlands and Plants, Properties and Equipment, net.
- (m) Increases in 2001 and 2000 reflect operations in Brazil and Canada acquired with Champion.

REPORT OF MANAGEMENT ON FINANCIAL STATEMENTS

The management of International Paper Company is responsible for the fair presentation of the information contained in the financial statements in this annual report. The statements are prepared in accordance with U.S. generally accepted accounting principles and reflect management's best judgment as to our financial position, results of operations and cash flows.

International Paper maintains a system of internal accounting controls designed to provide reasonable assurance that transactions are properly recorded and summarized so that reliable financial records and reports can be prepared and assets safeguarded.

An important part of the internal controls system is our ethics program which includes: our long-standing policy on Ethical Business Conduct, which requires employees to maintain the highest ethical and legal standards in their conduct of International Paper business; a toll-free telephone help line whereby any employee may report suspected violations of law or International Paper's policy; and an office of ethics and business practices. The internal controls system further includes careful selection and training of supervisory and management personnel, appropriate delegation of authority and division of responsibility, dissemination of accounting and business policies throughout International Paper, and an extensive program of internal audits with management follow-up.

The independent public accountants provide an objective, independent review of management's discharge of its responsibility for the fairness of our financial statements. They review our internal accounting controls and conduct tests of procedures and accounting records to enable them to form the opinion set forth in their report.

The Board of Directors monitors management's administration of International Paper's financial and accounting policies and practices, and the preparation of these financial statements. The Audit and Finance Committee (Committee), which consists of five non-employee directors, meets regularly with representatives of management, the independent public accountants and the Internal Auditor to review their activities. The Committee has reviewed and discussed the consolidated financial statements for the year ended December 31, 2001 with management and the independent public accountants. The Committee's report recommending the inclusion of such financial statements in this Annual Report is set forth in our Proxy Statement.

The independent public accountants and the Internal Auditor both have free access to the Committee and meet regularly with the Committee, with and without management representatives in attendance.



John V. Faraci
Executive Vice President and Chief Financial Officer

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Shareholders of International Paper Company:

We have audited the accompanying consolidated balance sheets of International Paper Company (a New York corporation) and subsidiaries as of December 31, 2001 and 2000, and the related statements of earnings, common shareholders' equity and cash flows for each of the three years ended December 31, 2001. These financial statements are the responsibility of International Paper's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Paper Company and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

As explained in Notes 4 and 14 to the financial statements, effective January 1, 2001, International Paper changed its method of accounting for derivative instruments and hedging activities.



New York, N.Y.
February 12, 2002

<i>In millions, except per share amounts, for the years ended December 31</i>	2001	2000	1999
Net Sales	<u>\$26,363</u>	<u>\$28,180</u>	<u>\$24,573</u>
Costs and Expenses			
Cost of products sold	19,409	20,082	17,960
Selling and administrative expenses	2,279	2,283	2,083
Depreciation and amortization	1,870	1,916	1,665
Distribution expenses	1,105	1,104	1,098
Taxes other than payroll and income taxes	265	287	226
Equity earnings from investment in Scitex	–	–	(5)
Merger integration costs	42	54	255
Restructuring and other charges	1,117	949	338
Net losses on sales and impairments of businesses held for sale	629	–	–
Total Costs and Expenses	<u>26,716</u>	<u>26,675</u>	<u>23,620</u>
Reversals of reserves no longer required	17	34	36
Earnings (Loss) Before Interest, Income Taxes, Minority Interest, Extraordinary Items and Cumulative Effect of Accounting Change	(336)	1,539	989
Interest expense, net	929	816	541
Earnings (Loss) Before Income Taxes, Minority Interest, Extraordinary Items and Cumulative Effect of Accounting Change	(1,265)	723	448
Income tax provision (benefit)	(270)	117	86
Minority interest expense, net of taxes	147	238	163
Earnings (Loss) Before Extraordinary Items and Cumulative Effect of Accounting Change	(1,142)	368	199
Net losses on sales and impairments of investments and businesses held for sale, net of taxes and minority interest	(46)	(226)	–
Loss on extinguishment of debt, net of taxes	–	–	(16)
Cumulative effect of change in accounting for derivatives and hedging activities, net of taxes and minority interest	(16)	–	–
Net Earnings (Loss)	<u>\$ (1,204)</u>	<u>\$ 142</u>	<u>\$ 183</u>
Basic and Diluted Earnings Per Common Share			
Earnings (loss) before extraordinary items and accounting change	\$ (2.37)	\$ 0.82	\$ 0.48
Extraordinary items	(0.10)	(0.50)	(0.04)
Cumulative effect of accounting change	(0.03)	–	–
Net earnings (loss)	<u>\$ (2.50)</u>	<u>\$ 0.32</u>	<u>\$ 0.44</u>

The accompanying notes are an integral part of these financial statements.

Consolidated Balance Sheet

International Paper

<i>In millions at December 31</i>	2001	2000
Assets		
Current Assets		
Cash and temporary investments	\$ 1,224	\$ 1,198
Accounts and notes receivable, less allowances of \$179 in 2001 and \$128 in 2000	2,650	3,456
Inventories	2,733	3,294
Assets of businesses held for sale	648	1,566
Other current assets	1,057	752
Total Current Assets	<u>8,312</u>	<u>10,266</u>
Plants, Properties and Equipment, net	14,461	16,132
Forestlands	4,197	5,966
Investments	239	269
Goodwill	6,543	6,310
Deferred Charges and Other Assets	3,406	3,166
Total Assets	<u><u>\$37,158</u></u>	<u><u>\$42,109</u></u>
Liabilities and Common Shareholders' Equity		
Current Liabilities		
Notes payable and current maturities of long-term debt	\$ 957	\$ 2,115
Accounts payable	1,719	2,145
Accrued payroll and benefits	423	518
Liabilities of businesses held for sale	215	475
Other accrued liabilities	2,060	2,133
Total Current Liabilities	<u>5,374</u>	<u>7,386</u>
Long-Term Debt	12,457	12,648
Deferred Income Taxes	3,977	4,699
Other Liabilities	1,980	2,182
Minority Interest	1,274	1,355
International Paper – Obligated Mandatorily Redeemable Preferred Securities of Subsidiaries Holding International Paper Debentures – Note 8	1,805	1,805
Commitments and Contingent Liabilities – Note 11		
Common Shareholders' Equity		
Common stock, \$1 par value, 2001 – 484.3 shares, 2000 – 484.2 shares	484	484
Paid-in capital	6,465	6,501
Retained earnings	4,622	6,308
Accumulated other comprehensive income (loss)	(1,175)	(1,142)
	<u>10,396</u>	<u>12,151</u>
Less: Common stock held in treasury, at cost, 2001 – 2.7 shares, 2000 – 2.7 shares	105	117
Total Common Shareholders' Equity	<u>10,291</u>	<u>12,034</u>
Total Liabilities and Common Shareholders' Equity	<u><u>\$37,158</u></u>	<u><u>\$42,109</u></u>

The accompanying notes are an integral part of these financial statements.

<i>In millions for the years ended December 31</i>	2001	2000	1999
Operating Activities			
Net earnings (loss)	\$(1,204)	\$ 142	\$ 183
Cumulative effect of accounting change	16	-	-
Depreciation and amortization	1,870	1,916	1,665
Deferred income tax benefit	(584)	(323)	(208)
Payments related to restructuring reserves, legal reserves and merger integration costs	(431)	(291)	(363)
Merger integration costs	42	54	255
Restructuring and other charges	1,117	949	338
Reversal of reserves no longer required	(17)	(34)	(36)
Gains on sales of investments and businesses, net	(16)	(748)	-
Loss on extinguishment of debt	-	-	26
Impairment losses on businesses held for sale	717	833	-
Other, net	(76)	78	(100)
Changes in current assets and liabilities			
Accounts and notes receivable	417	(59)	(361)
Inventories	300	(143)	(121)
Accounts payable	(289)	(147)	75
Accrued liabilities	(56)	166	374
Other	(92)	37	1
Cash Provided By Operations	<u>1,714</u>	<u>2,430</u>	<u>1,728</u>
Investment Activities			
Invested in capital projects			
Ongoing businesses	(975)	(1,194)	(950)
Businesses sold and held for sale	(74)	(158)	(189)
Mergers and acquisitions, net of cash acquired	(150)	(5,677)	(54)
Proceeds from divestitures	1,552	2,116	119
Other	106	(1)	(11)
Cash Provided By (Used For) Investment Activities	<u>459</u>	<u>(4,914)</u>	<u>(1,085)</u>
Financing Activities			
Issuance of common stock	25	25	246
Issuance of debt	2,889	6,328	1,023
Reduction of debt	(4,268)	(2,770)	(1,563)
Change in bank overdrafts	(171)	118	102
Dividends paid	(482)	(447)	(418)
Other	(91)	140	(96)
Cash (Used For) Provided By Financing Activities	<u>(2,098)</u>	<u>3,394</u>	<u>(706)</u>
Effect of Exchange Rate Changes on Cash	<u>(49)</u>	<u>(165)</u>	<u>(17)</u>
Change In Cash and Temporary Investments	<u>26</u>	<u>745</u>	<u>(80)</u>
Cash and Temporary Investments			
Beginning of the year	<u>1,198</u>	<u>453</u>	<u>533</u>
End of the year	<u>\$ 1,224</u>	<u>\$ 1,198</u>	<u>\$ 453</u>

The accompanying notes are an integral part of these financial statements.

Consolidated Statement of Common Shareholders' Equity

International Paper

<i>In millions, except per share amounts in thousands</i>	Common Stock Issued		Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock		Total Common Shareholders' Equity
	Shares	Amount				Shares	Amount	
Balance, January 1, 1999	413,185	\$413	\$3,896	\$6,848	\$ (395)	552	\$ 24	\$10,738
Issuance of stock for various plans	1,399	2	182	–	–	(1,866)	(87)	271
Repurchase of stock	–	–	–	–	–	2,530	126	(126)
Cash dividends – Common stock (\$1.01 per share)	–	–	–	(418)	–	–	–	(418)
Comprehensive income (loss):								
Net earnings	–	–	–	183	–	–	–	183
Minimum pension liability adjustment (less tax expense of \$1)	–	–	–	–	2	–	–	2
Change in cumulative foreign currency translation adjustment (less tax expense of \$31)	–	–	–	–	(346)	–	–	(346)
Total comprehensive loss								(161)
Balance, December 31, 1999	414,584	415	4,078	6,613	(739)	1,216	63	10,304
Issuance of stock for merger	68,706	69	2,360	–	–	–	–	2,429
Issuance of stock for various plans	870	–	63	–	–	(236)	(12)	75
Repurchase of stock	–	–	–	–	–	1,710	66	(66)
Cash dividends – Common stock (\$1.00 per share)	–	–	–	(447)	–	–	–	(447)
Comprehensive income (loss):								
Net earnings	–	–	–	142	–	–	–	142
Minimum pension liability adjustment (less tax benefit of \$13)	–	–	–	–	(23)	–	–	(23)
Change in cumulative foreign currency translation adjustment (less tax expense of \$123)	–	–	–	–	(380)	–	–	(380)
Total comprehensive loss								(261)
Balance, December 31, 2000	484,160	484	6,501	6,308	(1,142)	2,690	117	12,034
Issuance of stock for various plans	121	–	(36)	–	–	(1,727)	(76)	40
Repurchase of stock	–	–	–	–	–	1,730	64	(64)
Cash dividends – Common stock (\$1.00 per share)	–	–	–	(482)	–	–	–	(482)
Comprehensive income (loss):								
Net loss	–	–	–	(1,204)	–	–	–	(1,204)
Minimum pension liability adjustment (less tax benefit of \$4)	–	–	–	–	(6)	–	–	(6)
Change in cumulative foreign currency translation adjustment (less tax benefit of \$23)	–	–	–	–	71	–	–	71
Realized foreign currency translation adjustments related to businesses sold (less tax benefit of \$36)	–	–	–	–	(81)	–	–	(81)
Net losses on cash flow hedging derivatives	–	–	–	–	(17)	–	–	(17)
Total comprehensive loss								(1,237)
Balance, December 31, 2001	484,281	\$484	\$6,465	\$4,622	\$(1,175)	2,693	\$105	\$10,291

The cumulative foreign currency translation adjustment (in millions) was \$(1,119), \$(1,113) and \$(733) at December 31, 2001, 2000 and 1999, respectively, and is included as a component of accumulated other comprehensive income (loss).

The accompanying notes are an integral part of these financial statements.

NOTE I SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF OUR BUSINESS

International Paper is a global forest products, paper and packaging company that is complemented by an extensive distribution system, with primary markets and manufacturing operations in the U.S., Canada, Europe, the Pacific Rim and South America. Substantially all of our businesses have experienced, and are likely to continue to experience, cycles relating to available industry capacity and general economic conditions. For a further discussion of our business, see pages 18 through 37 of management's discussion and analysis of financial condition and results of operations.

FINANCIAL STATEMENTS

The preparation of these financial statements in conformity with U.S. generally accepted accounting principles requires the use of management's estimates. For a further discussion of significant estimates and assumptions that affect the reported amounts of assets and liabilities, results of operations, and disclosure of contingent assets and liabilities, see the legal and environmental issues section beginning on page 33. Actual future results could differ from management's estimates. See pages 28, 29 and 37 for a description of factors that could cause future results to differ from management's estimates.

On June 20, 2000, International Paper acquired Champion International Corporation (Champion) in a transaction accounted for as a purchase. The accompanying financial statements include Champion's results of operations from the date of acquisition.

On April 30, 1999, International Paper completed the merger with Union Camp Corporation (Union Camp) in a transaction accounted for as a pooling-of-interests. The accompanying financial statements include the financial position and results of operations for both Union Camp and International Paper for all periods presented.

REVENUE RECOGNITION

Revenues are recognized when goods are shipped, except for export and timberland sales. Export sales revenue is recognized at the point title passes, generally at the destination port. Timberland sales revenue is recognized when title and risk of loss pass to the buyer.

SHIPPING AND HANDLING COSTS

Shipping and handling costs, such as freight to our customers' destinations, are included in distribution expenses in the consolidated statement of earnings. These costs, when included in the sales price charged for our products, are recognized in net sales.

CONSOLIDATION

The consolidated financial statements include the accounts of International Paper and its subsidiaries. Minority interest represents minority shareholders' proportionate share of the equity in several of our consolidated subsidiaries, primarily Carter Holt Harvey Limited, Timberlands Capital Corp. II, Georgetown Equipment Leasing Associates, L.P., Trout Creek Equipment Leasing, L.P. and, prior to their sales in 2001 and 2000, respectively, Zanders Feinpapiere AG (Zanders), and Bush Boake Allen. All significant intercompany balances and transactions are eliminated.

Investments in affiliated companies are accounted for by the equity method, including companies owned 20% to 50% and our 13% investment in Scitex Corporation, Ltd. prior to its sale in 2000. International Paper's share of affiliates' earnings is included in the consolidated statement of earnings.

TEMPORARY INVESTMENTS

Temporary investments with an original maturity of three months or less are treated as cash equivalents and are stated at cost, which approximates market.

INVENTORIES

Inventory values include all costs directly associated with manufacturing products: materials, labor and manufacturing overhead. These values are presented at cost or market, if it is lower. In the U.S., costs of raw materials and finished pulp and paper products are generally determined using the last-in, first-out method. Other inventories are primarily stated using the first-in, first-out or average cost method.

PLANTS, PROPERTIES AND EQUIPMENT

Plants, properties and equipment are stated at cost, less accumulated depreciation. Expenditures for betterments are capitalized whereas normal repairs and maintenance are expensed as incurred. For financial reporting purposes, the units-of-production method of depreciation is used for major pulp and paper mills and certain wood products facilities and the straight-line method for other plants and equipment. Annual straight-line depreciation rates are, for buildings,

Notes to Consolidated Financial Statements

2½% to 8½%, and, for machinery and equipment, 5% to 33%. For tax purposes, depreciation is computed using accelerated methods.

Interest costs related to the development of certain long-term assets are capitalized and amortized over the related assets' estimated useful lives. Capitalized net interest costs were \$13 million in 2001, \$25 million in 2000 and \$29 million in 1999. Interest payments made during 2001, 2000 and 1999 were \$986 million, \$816 million and \$594 million, respectively. Total interest expense was \$1.1 billion in 2001, \$938 million in 2000 and \$611 million in 1999.

FORESTLANDS

At December 31, 2001, International Paper and its subsidiaries controlled about 10.4 million acres of forestlands in the U.S., 1.5 million acres in Brazil, 810,000 acres in New Zealand, and had, through licenses and forest management agreements, harvesting rights on government-owned timberlands in Canada and Russia. Forestlands include owned property as well as certain timber harvesting rights with terms of one or more years, and are stated at cost, less cost of timber harvested. Costs attributable to timber are charged against income as trees are cut. The rate charged is determined annually based on the relationship of incurred costs to estimated current volume. Cost of timber harvested is included in depreciation and amortization in the consolidated statement of earnings.

GOODWILL

Goodwill is amortized over its estimated period of benefit on a straight-line basis, not to exceed 40 years. Accumulated amortization was \$702 million and \$574 million at December 31, 2001 and 2000, respectively. Goodwill amortization is included in depreciation and amortization in the consolidated statement of earnings. Effective January 1, 2002, International Paper will adopt Statement of Financial Accounting Standards (SFAS) No. 142, eliminating the periodic charge to earnings for goodwill amortization for 2002 and future years. See Note 4 for additional disclosures related to SFAS No. 142.

IMPAIRMENT OF LONG-LIVED ASSETS

Long-lived assets, including allocated goodwill, are reviewed for impairment upon the occurrence of events or changes in circumstances that indicate that the carrying value of the

assets may not be recoverable, as measured by comparing their net book value to the estimated future cash flows generated by their use. Impaired assets are recorded at the lesser of their carrying value or fair market value.

Enterprise-level goodwill is periodically reviewed for impairment by comparing expected undiscounted cash flows to the carrying value of goodwill. Enterprise-level goodwill would be written down to fair market value if it were impaired.

STOCK-BASED COMPENSATION

Stock options and other stock-based compensation awards are accounted for using the intrinsic value method prescribed by Accounting Principles Board Opinion (APB) No. 25, "Accounting for Stock Issued to Employees," and related interpretations.

ENVIRONMENTAL REMEDIATION COSTS

Costs associated with environmental remediation obligations are accrued when such costs are probable and reasonably estimable. Such accruals are adjusted as further information develops or circumstances change. Costs of future expenditures for environmental remediation obligations are discounted to their present value when the expected cash flows are reliably determinable.

TRANSLATION OF FINANCIAL STATEMENTS

Balance sheets of international operations are translated into U.S. dollars at year-end exchange rates, while statements of earnings are translated at average rates. Adjustments resulting from financial statement translations are included as cumulative translation adjustments in Accumulated Other Comprehensive Income (Loss). See Note 14 related to derivatives and hedging activities.

RECLASSIFICATIONS

Certain reclassifications have been made to prior-year amounts to conform with the current year presentation.

NOTE 2 EARNINGS PER COMMON SHARE

Earnings per common share before extraordinary items and cumulative effect of accounting change are computed by dividing earnings before extraordinary items and cumulative effect of accounting change by the weighted average number of common shares outstanding. Earnings per common share before extraordinary items and cumulative effect of accounting

change, assuming dilution, are computed assuming that all potentially dilutive securities were converted into common shares at the beginning of each year. A reconciliation of the amounts included in the computation of earnings per common share before extraordinary items and cumulative effect of accounting change, and earnings per common share before extraordinary items and cumulative effect of accounting change, assuming dilution, is as follows:

<i>In millions, except per share amounts</i>	2001	2000	1999
Earnings (loss) before extraordinary items and cumulative effect of accounting change	\$(1,142)	\$ 368	\$ 199
Effect of dilutive securities	—	—	—
Earnings (loss) before extraordinary items and cumulative effect of accounting change – assuming dilution	<u>\$(1,142)</u>	<u>\$ 368</u>	<u>\$ 199</u>
Average common shares outstanding	482.6	449.6	413.0
Effect of dilutive securities			
Long-term incentive plan deferred compensation	(1.0)	—	—
Stock options	—	0.4	3.1
Average common shares outstanding – assuming dilution	<u>481.6</u>	<u>450.0</u>	<u>416.1</u>
Earnings (loss) per common share before extraordinary items and cumulative effect of accounting change	<u>\$ (2.37)</u>	<u>\$0.82</u>	<u>\$0.48</u>
Earnings (loss) per common share before extraordinary items and cumulative effect of accounting change – assuming dilution	<u>\$ (2.37)</u>	<u>\$0.82</u>	<u>\$0.48</u>

Note: If an amount does not appear in the above table, the security was antidilutive for the period presented.

NOTE 3 INDUSTRY SEGMENT INFORMATION

Financial information by industry segment and geographic area for 2001, 2000 and 1999 is presented on pages 38 and 39.

NOTE 4 RECENT ACCOUNTING DEVELOPMENTS

IMPAIRMENT AND DISPOSAL OF LONG-LIVED ASSETS

In October 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 144, “Accounting for the Impairment of Long-Lived Assets.” It is effective in 2002 on a prospective basis. It establishes a single accounting model for the impairment of long-lived assets to be held and used or to

be disposed of by sale or abandonment and broadens the definition of discontinued operations. International Paper believes that the adoption of SFAS No. 144 will not have a material impact on its consolidated financial position or results of operations.

ASSET RETIREMENT OBLIGATIONS

In August 2001, the FASB issued SFAS No. 143, “Accounting for Asset Retirement Obligations” which is effective in 2003. It requires the recording of an asset and a liability equal to the present value of the estimated costs associated with the retirement of long-lived assets where a legal or contractual obligation exists. The asset is required to be depreciated over the life of the related equipment or facility, and the liability accreted each year based on a present value interest rate. International Paper has not yet evaluated the impact of adopting SFAS No. 143 on its consolidated financial position or results of operations.

GOODWILL

In June 2001, the FASB issued SFAS No. 142, “Goodwill and Other Intangible Assets.” It changes the accounting for goodwill by eliminating goodwill amortization beginning in 2002. It will also require at least an annual assessment of goodwill for impairment. The initial test for impairment must be completed by June 30, 2002, but any impairment charges would be reflected as an accounting change recorded retroactively in the first quarter of 2002. International Paper is currently evaluating the impact of adopting SFAS No. 142. Goodwill amortization will no longer be an expense in 2002, thus increasing earnings. Goodwill amortization in 2002 would have been approximately \$185 million. International Paper has not completed the impairment testing and therefore cannot quantify the statement’s impact on its consolidated financial statements. It is possible that some goodwill will be required to be written off in 2002. Neither a write-off nor the cessation of goodwill amortization will impact cash flows.

BUSINESS COMBINATIONS

In June 2001, the FASB issued SFAS No. 141, “Business Combinations.” It requires that all business combinations initiated after June 30, 2001 be accounted for using the purchase method, eliminating the use of the pooling-of-interests method. It also specifies that the purchase price must first be allocated to specific tangible and intangible assets before determining any residual goodwill.

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DERIVATIVES AND HEDGING

On January 1, 2001, International Paper adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS Nos. 137 and 138. The cumulative effect of adopting SFAS No. 133 was a \$25 million charge to net earnings before taxes and minority interest (\$16 million after taxes and minority interest), and a net decrease of \$9 million after taxes to Accumulated Other Comprehensive Income (Loss) (OCI). The charge to net earnings primarily resulted from recording the fair value of certain interest rate swaps, which do not qualify under the new rules for hedge accounting treatment. The decrease to OCI primarily resulted from adjusting the foreign currency contracts used as hedges of net investments in foreign operations to fair value.

NOTE 5 MERGERS, ACQUISITIONS AND DIVESTITURES

MERGERS AND ACQUISITIONS

In April 2001, Carter Holt Harvey acquired Norske Skog's Tasman Kraft pulp manufacturing business for \$130 million in cash.

In June 2000, International Paper completed the acquisition of Champion, a leading manufacturer of paper for business communications, commercial printing and publications with significant market pulp, plywood and lumber manufacturing operations. Champion shareholders received \$50 in cash per share and \$25 worth of International Paper common stock for each Champion share. Champion shares were acquired for approximately \$5 billion in cash and 68.7 million shares of International Paper common stock with a fair market value of \$2.4 billion. Approximately \$2.8 billion of Champion debt was assumed.

In April 2000, Carter Holt Harvey purchased CSR Limited's medium density fiberboard and particleboard businesses and its Oberon sawmill for approximately \$200 million in cash.

In March 2000, International Paper acquired Shorewood Packaging Corporation, a leader in the manufacture of premium retail packaging, for approximately \$640 million in cash and the assumption of \$280 million of debt.

The merger with Union Camp was completed on April 30, 1999. Union Camp shareholders received 1.4852 International Paper common shares for each Union Camp share held. The total value of the transaction, including the assumption of debt, was approximately \$7.9 billion. International Paper issued 110 million shares for 74 million Union Camp shares, including options. The merger was accounted for as a pooling-of-interests.

Also in April 1999, Carter Holt Harvey acquired the corrugated packaging business of Stone Australia, a subsidiary of Smurfit-Stone Container Corporation. The business consists of two sites in Melbourne and Sydney, which serve industrial and primary produce customers.

All of the above acquisitions were accounted for using the purchase method, with the exception of the Union Camp acquisition, which was accounted for as a pooling-of-interests. The operating results of those mergers and acquisitions accounted for under the purchase method have been included in the consolidated statement of earnings from the dates of acquisition.

In March 2001, International Paper and Carter Holt Harvey acquired a combined 37.5 % interest in International Paper Pacific Millennium Limited for approximately \$34 million. This investment is accounted for under the equity method and is included in Investments in the accompanying consolidated balance sheet.

DIVESTITURES

In 2000, International Paper announced a divestment program following the Champion acquisition and the completion of a strategic analysis to focus on International Paper's core businesses. Through December 31, 2001, approximately \$2.7 billion has been realized under the program, including cash and notes received plus debt assumed by the buyers.

Cash Transactions

In October 2001, International Paper sold its Mobile, Alabama Retail Packaging facility to Ampac, resulting in a pre-tax loss of \$9 million.

In September 2001, International Paper sold Masonite Corporation (Masonite) to Premdor Inc. of Toronto, Canada for approximately \$300 million in cash and a note receivable with a face value of \$113 million, resulting in a pre-tax loss of \$87 million.

In August 2001, International Paper sold its Flexible Packaging business to Exo-Tech Packaging, LLC, a company sponsored by the Sterling Group, L.P., for approximately \$85 million in cash and a \$25 million note, resulting in a pre-tax loss of \$31 million.

In July 2001, International Paper sold its Curtis/Palmer hydroelectric generating project in Corinth, New York to TransCanada Pipelines Limited for approximately \$285 million, resulting in a pre-tax gain of \$215 million.

The net pre-tax gain of \$88 million (\$24 million after taxes) resulting from the above transactions is netted with impairment charges of \$717 million (see Note 7) in Net losses on sales and impairments of businesses held for sale in the accompanying consolidated statement of earnings.

In January 2001, International Paper also completed the sale of its interest in Zanders, a European coated paper business, to M-Real (formerly Metsa Serla) for approximately \$120 million and the assumption of \$80 million of debt. This transaction resulted in an extraordinary loss of \$245 million after taxes and minority interest, which was recorded in the third quarter of 2000 when the decision was made to sell this business.

In November 2000, International Paper sold its interest in Bush Boake Allen, a majority-owned subsidiary, for \$640 million, resulting in an extraordinary gain of \$183 million after taxes and minority interest. Carter Holt Harvey also sold its Plastics division in November, which resulted in an extraordinary loss of \$2 million after taxes and minority interest.

In January 2000, International Paper sold its equity interest in Scitex for \$79 million, and Carter Holt Harvey sold its equity interest in Compania de Petroleos de Chile (COPEC) for just over \$1.2 billion. These sales resulted in a combined extraordinary gain of \$134 million after taxes and minority interest.

The gains on the sales in 2000 and the impairments of Zanders, Masonite, Fine Papers, the Chemical Cellulose Pulp business and the Flexible Packaging business in Argentina were recorded in the accompanying consolidated statement of earnings as extraordinary items pursuant to the pooling-of-interests rules. See Note 7 for additional information related to these divestitures.

Structured Transactions – Right of Offset

In March 2001, International Paper sold approximately 265,000 acres of forestlands in the state of Washington for notes receivable (the Notes) that had a value of approximately \$480 million on the date of sale. The Notes, which do not require principal payments prior to their March 2011 maturity, are extendable at International Paper's option in five-year increments to March 2031, and are supported by irrevocable letters of credit obtained by the buyer and issued by a money-center bank. The sale resulted in no profit or loss as the timberlands, which were acquired in the Champion acquisition, had a carrying value equal to fair value on the date of sale.

During 2001, International Paper transferred the Notes to an unconsolidated entity that it does not control in exchange for a preferred interest in the entity valued at approximately \$480 million, and accounted for this transfer as a sale of the Notes for financial reporting purposes with no associated gain or loss. Also during 2001, the entity acquired approximately \$561 million of other International Paper debt obligations for cash. At December 31, 2001, International Paper has offset, for financial reporting purposes, the \$480 million preferred interest in the entity against \$480 million of International Paper debt obligations held by the entity

since International Paper has, and intends to effect, a legal right to net settle these two amounts.

In January 2001, International Paper sold its oil and gas properties and fee mineral and royalty interests valued at \$234 million to an unconsolidated partnership for a non-controlling preferred limited partnership interest, and recognized an extraordinary loss on this transfer of \$8 million after taxes, which is included as an extraordinary item in the accompanying consolidated statement of earnings. Also in 2001, the unconsolidated partnership loaned \$244 million to International Paper. At December 31, 2001, International Paper has offset, for financial reporting purposes, its preferred interest in the partnership against the note payable to the partnership since International Paper has, and intends to effect, a legal right to net settle these two amounts.

NOTE 6 SPECIAL ITEMS INCLUDING RESTRUCTURING AND BUSINESS IMPROVEMENT ACTIONS

2001: Special items reduced 2001 net earnings by \$1.4 billion, 2000 net earnings by \$601 million and 1999 net earnings by \$352 million. The following table and discussion presents the impact of special items for 2001:

In millions	2001	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items and cumulative effect of accounting change	\$ 506	\$ 214
Merger-related expenses	(42)	(28)
Restructuring and other charges	(892)	(606)
Provision for legal reserves	(225)	(146)
Reversal of reserves no longer required	17	11
Net losses on sales and impairments of businesses held for sale (Notes 5 and 7)	(629)	(587)
After special items	<u>\$(1,265)</u>	<u>\$(1,142)</u>

During 2001, special charges before taxes and minority interest of \$1.8 billion (\$1.4 billion after taxes and minority interest) were recorded. These special items included net losses on sales and impairments of businesses held for sale of \$629 million before taxes (\$587 million after taxes) discussed in Notes 5 and 7, a \$42 million pre-tax charge (\$28 million after taxes) for merger-related expenses, an \$892 million charge before taxes and minority interest (\$606 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$225 million pre-tax charge (\$146 million after taxes) for additional Masonite legal reserves and a \$17 million pre-tax credit (\$11 million after taxes) for the reversal of reserves no longer

Notes to Consolidated Financial Statements

required. A further discussion of the Masonite legal reserves can be found in Note 11.

The merger-related expenses of \$42 million consisted primarily of systems integration, employee retention, travel, and other one-time cash costs related to the Champion acquisition.

The \$17 million reversal of reserves no longer required represents excess 1999, and 2000 second and fourth-quarter, restructuring reserves.

The \$892 million charge for the asset shutdowns of excess internal capacity and cost reduction actions consisted of a \$171 million charge in the fourth quarter of 2001, a \$256 million charge in the third quarter of 2001 and a \$465 million charge in the second quarter of 2001.

The fourth-quarter charge of \$171 million consisted of \$84 million of asset write-downs and \$87 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$ —	\$18	\$ 18
Consumer Packaging	(b)	29	21	50
Industrial Packaging	(c)	41	25	66
Forest Products	(d)	12	9	21
Distribution	(e)	2	14	16
		<u>\$84</u>	<u>\$87</u>	<u>\$171</u>

- (a) The Printing Papers business recorded a fourth-quarter charge of \$10 million to cover severance costs related to the reorganization of its Riegelwood, North Carolina mill, and an \$8 million charge to cover additional severance costs related to the Erie, Pennsylvania mill shutdown. The total charge covers the termination of 108 employees.
- (b) The Consumer Packaging business implemented a plan to reduce excess internal capacity and improve profitability across its domestic converting business. The plan includes \$29 million for plant and production line shutdowns, severance of \$12 million to cover the termination of 593 employees, and other cash costs of \$9 million.
- (c) The Industrial Packaging business announced the shutdown of the Oswego, New York containerboard mill as part of ongoing optimization efforts. Charges associated with this shutdown included \$17 million to write down assets to salvage value, \$7 million of severance costs covering the termination of 102 employees, and other exit costs of \$2 million. The Oswego mill had revenues of \$39 million, \$44 million and \$37 million in 2001, 2000 and 1999, respectively. This mill had operating earnings of \$8 million, \$10 million and \$6 million in 2001, 2000 and 1999, respectively.

Management also approved a plan to reconfigure facility assets at the Savannah, Georgia mill. This was the second phase in the mill's rationalization program involving the shutdown of several boilers and washers. Charges associated with the Savannah plan included \$14 million of asset write-downs to salvage value, \$11 million of severance costs covering the termination of 150 employees, and other cash costs of \$1 million.

The Industrial Packaging charge also included \$4 million of additional asset write-offs at the previously shut down Gardiner, Oregon mill, a \$4 million charge to cover demolition costs at the Durham Paper mill in Rieglesville, Pennsylvania, a \$3 million asset write-off related to the announced shutdown of the Jackson, Mississippi sheet plant, and a \$3 million write-off of deferred software costs related to the discontinued implementation of a Union Camp order management system.

- (d) The Forest Products business approved a plan to shut down the Morton, Mississippi lumber mill. Charges associated with the shutdown included \$12 million of asset write-downs to salvage value, \$3 million of severance costs covering the termination of 185 employees, and \$6 million of other exit costs. The Morton mill had sales of \$35 million, \$38 million and \$51 million in 2001, 2000 and 1999, respectively, and operating losses of \$4 million and \$3 million in 2001 and 2000, respectively, and operating income of \$3 million in 1999.
- (e) xpedx implemented a plan to consolidate duplicate facilities and eliminate excess internal capacity. Charges associated with this plan included \$2 million of asset write-downs, \$11 million of severance costs covering the termination of 325 employees, and other cash costs of \$3 million.

The third-quarter charge of \$256 million consisted of \$183 million of asset write-downs and \$73 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$ 92	\$43	\$135
Consumer Packaging	(b)	89	27	116
Distribution	(c)	2	3	5
		<u>\$183</u>	<u>\$73</u>	<u>\$256</u>

- (a) The Printing Papers business approved a plan to shut down the Erie, Pennsylvania mill due to excess capacity in pulp and paper and non-competitive cost of operations. Charges associated with the Erie shutdown included \$92 million to write the assets down to their estimated

salvage value, \$24 million of severance costs covering the termination of 797 employees, and other cash costs of \$19 million. The mill had revenues of \$167 million, \$206 million and \$193 million in 2001, 2000 and 1999, respectively. The mill had an operating loss of \$33 million in 2001, operating income of \$3 million in 2000 and an operating loss of \$20 million in 1999. At December 31, 2001, 183 employees had been terminated.

- (b) The Consumer Packaging business implemented a plan to exit the Aseptic Packaging business. The plan includes the shutdown or sale of various Aseptic Packaging facilities. Included in this charge are \$89 million to write the assets down to their estimated realizable value of \$35 million, \$15 million of severance costs covering the termination of 300 employees, and \$12 million of other cash costs. At December 31, 2001, 105 employees had been terminated.
- (c) xpedx approved the shutdown of its Nationwide Kansas City, Missouri distribution center to eliminate excess internal capacity. The xpedx Olathe, Kansas facility will continue to service Kansas City and outlying cities in the states of Missouri and Kansas. Charges associated with the shutdown included \$2 million of asset write-downs, \$2 million of severance costs covering the termination of 79 employees, and other cash costs of \$1 million. At December 31, 2001, 4 employees had been terminated.

The second-quarter charge of \$465 million consisted of \$240 million of asset write-downs and \$225 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$ 9	\$ 23	\$32
Consumer Packaging	(b)	151	69	220
Industrial Packaging	(c)	62	20	82
Industrial Papers	(d)	3	5	8
Forest Products	(e)	1	12	13
Distribution	(f)	4	21	25
Carter Holt Harvey	(g)	10	—	10
Administrative Support Groups	(h)	—	75	75
		<u>\$240</u>	<u>\$225</u>	<u>\$465</u>

- (a) The Printing Papers business shut down the Hudson River mill No. 3 paper machine located in Corinth, New York due to excess internal capacity. The machine was written down by \$9 million to its estimated fair value of zero. A severance charge of \$10 million was recorded to cover the termination of 208 employees. At December 31, 2001, 207 employees had been terminated. Also, the Printing Papers business implemented a plan to stream-

line and realign administrative functions at several of its locations. Charges associated with this plan included \$6 million of severance costs covering the termination of 82 employees, and other cash costs of \$7 million. At December 31, 2001, all 82 employees had been terminated.

- (b) In June 2001, the Consumer Packaging business shut down the Moss Point, Mississippi mill and announced the shutdown of its Clinton, Iowa facility due to excess internal capacity. Charges associated with the Moss Point shutdown included \$138 million to write the assets down to their estimated salvage value, \$21 million of severance costs covering the termination of 363 employees, and other cash costs of \$20 million. The Moss Point mill had revenues of \$37 million, \$127 million and \$162 million in 2001, 2000 and 1999, respectively. The mill had an operating loss of \$11 million in 2001, and operating earnings of \$4 million and zero in 2000 and 1999, respectively. At December 31, 2001, 360 employees had been terminated. Charges associated with the Clinton shutdown included \$7 million to write the assets down to their estimated salvage value, \$7 million of severance costs covering the termination of 327 employees, and other cash costs of \$3 million. The Clinton facility had revenues of \$51 million, \$100 million and \$105 million in 2001, 2000 and 1999, respectively. The facility had no operating income in 2001, an operating loss of \$1 million in 2000 and operating income of \$1 million in 1999. At December 31, 2001, 302 employees had been terminated. Additionally, the Consumer Packaging business implemented a plan to reduce excess internal capacity and streamline administrative functions at several of its locations. Charges associated with this plan included \$6 million of asset write-downs, \$15 million of severance costs covering the termination of 402 employees, and other cash costs of \$3 million. At December 31, 2001, 390 employees had been terminated.
- (c) The Industrial Packaging business shut down the Savannah, Georgia mill No. 2, No. 4 and No. 6 paper machines due to excess internal capacity. The machines were written down by \$62 million to their estimated fair value of zero, with severance charges of \$11 million also recorded to cover the termination of 290 employees. At December 31, 2001, all 290 employees had been terminated. Also, Industrial Packaging implemented a plan to streamline and realign administrative functions at several of its locations, resulting in a severance charge of \$9 million covering the termination of 146 employees. At December 31, 2001, all 146 employees had been terminated.
- (d) Industrial Papers implemented a plan to reduce excess

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internal capacity and streamline administrative functions at several of its locations. Charges associated with this plan included asset write-downs of \$3 million and severance costs of \$5 million covering the termination of 123 employees. At December 31, 2001, 105 employees had been terminated.

- (e) The Forest Products business charge of \$13 million reflects the reorganization of its regional operating structure and streamlining of administrative functions. The charge included \$1 million of asset write-downs, \$9 million of severance costs covering the termination of 130 employees, and other cash costs of \$3 million. At December 31, 2001, all 130 employees had been terminated.
- (f) xpedx implemented a plan to consolidate duplicate facilities and eliminate excess internal capacity. Charges associated with this plan included \$4 million of asset write-downs, \$14 million of severance costs covering the termination of 394 employees, and other cash costs of \$7 million. At December 31, 2001, 291 employees had been terminated.
- (g) The Carter Holt Harvey charge of \$10 million was recorded to write down the assets of its Mataura mill to their estimated fair value of zero as a result of the decision to permanently shut down this facility, which had previously been indefinitely idled.
- (h) During the second quarter of 2001, International Paper implemented a cost reduction program to realign its administrative functions across all business and staff support groups. As a result, a \$75 million severance charge was recorded covering the termination of 985 employees. At December 31, 2001, 788 employees had been terminated.

The following table presents a roll forward of the severance and other costs included in the 2001 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 2001)	\$ 225
Additions (third quarter 2001)	73
Additions (fourth quarter 2001)	87
2001 Activity	
Cash charges	(131)
Balance, December 31, 2001	<u>\$ 254</u>

The severance charges recorded in the second, third and fourth quarters of 2001 related to 6,089 employees. As of December 31, 2001, 3,383 employees had been terminated.

2000: The following table and discussion presents the impact of special items for 2000:

<i>In millions</i>	2000	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items	\$1,692	\$ 969
Merger-related expenses	(54)	(33)
Restructuring and other charges	(824)	(509)
Provision for legal reserves	(125)	(80)
Reversal of reserves no longer required	34	21
After special items	<u>\$ 723</u>	<u>\$ 368</u>

During 2000, special charges before taxes and minority interest of \$969 million (\$601 million after taxes and minority interest) were recorded. These special items included a \$54 million pre-tax charge (\$33 million after taxes) for merger-related expenses, an \$824 million charge before taxes and minority interest (\$509 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$125 million pre-tax charge (\$80 million after taxes) for additional Masonite legal reserves and a \$34 million pre-tax credit (\$21 million after taxes) for the reversal of reserves no longer required. A further discussion of the Masonite legal reserves can be found in Note 11.

The merger-related expenses of \$54 million consisted primarily of systems integration, employee retention, travel, and other one-time cash costs related to the Champion acquisition and Union Camp merger.

The \$34 million reversal of reserves no longer required included a pre-tax credit of \$28 million for excess 1999 second and fourth-quarter restructuring reserves and a pre-tax credit of \$6 million for excess Union Camp merger-related termination benefits reserves.

The \$824 million charge for the asset shutdowns of excess internal capacity and cost reduction actions consisted of a \$753 million charge in the fourth quarter of 2000 and a \$71 million charge in the second quarter of 2000.

The fourth-quarter charge of \$753 million consisted of \$536 million of asset write-downs and \$217 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$293	\$103	\$396
Consumer Packaging	(b)	86	7	93
Industrial Packaging	(c)	114	46	160
Chemicals and Petroleum	(d)	16	18	34
Forest Products	(e)	15	20	35
Distribution	(f)	3	19	22
Carter Holt Harvey	(g)	1	4	5
Other	(h)	8	—	8
		<u>\$536</u>	<u>\$217</u>	<u>\$753</u>

- (a) The Printing Papers business announced the shutdowns of the Mobile, Alabama and the Lock Haven, Pennsylvania mills. The announcements were in conjunction with the business's plan to realign and rationalize papermaking capacity to benefit future operations. Charges associated with the Mobile shutdown included \$223 million to write assets down to their salvage value, \$31 million of severance costs covering the termination of 760 employees, and other exit costs of \$41 million. The Mobile mill had revenues of \$274 million and \$287 million in 2000 and 1999, respectively. This mill had operating earnings of \$34 million and \$8 million in 2000 and 1999, respectively. At December 31, 2001, all 760 employees had been terminated. Charges associated with the Lock Haven shutdown included \$70 million to write the assets down to their salvage value, \$16 million of severance costs covering the termination of 589 employees, and other exit costs of \$15 million. The Lock Haven mill had revenues of \$267 million and \$225 million in 2000 and 1999, respectively. This mill had an operating loss of \$21 million in 2000 and operating earnings of \$12 million in 1999. At December 31, 2001, 327 employees had been terminated.
- (b) The Consumer Packaging business shut down the Beverage Packaging converting plant in Jamaica in December 2000, and the packaging facility in Cincinnati, Ohio in March 2001. Production at the Jamaica plant was moved to Venezuela to increase plant utilization. The Cincinnati facility was closed in order to better align our manufacturing system with customer demand. Charges associated with these shutdowns include \$6 million of asset write-downs, \$5 million of severance costs covering the termination of 239 employees, and other exit costs of \$2 million. At December 31, 2001, 237 employees had

been terminated. The Consumer Packaging charge also included an \$80 million asset impairment due to continuing losses in its aseptic business. The aseptic assets were written down to their estimated fair market value based on expected future discounted cash flows.

- (c) The Industrial Packaging business charge of \$160 million is related to the shutdown of the Camden, Arkansas mill, the shutdown of the Pedemonte, Italy container plant and the write-down of the Walsum No. 10 paper machine. The Camden mill, which produced unbleached kraft and multi-wall paper, was closed in December 2000 due to the declining kraft paper market, excess internal capacity and shrinking customer demand. The mill's assets were written down \$102 million to their salvage value, and severance costs of \$24 million were recorded to cover the termination of 613 employees. Other exit costs totaled \$15 million. The Camden mill had revenues of \$151 million and \$162 million and operating earnings of \$14 million and \$22 million in 2000 and 1999, respectively. At December 31, 2001, all 613 employees had been terminated. Charges associated with the Pedemonte plant shutdown included \$2 million of asset write-downs, \$3 million of severance costs covering the termination of 83 employees, and \$4 million of other exit costs. The Pedemonte plant had revenues of \$9 million and \$11 million in 2000 and 1999, respectively. This plant had operating losses of \$2 million in both 2000 and 1999. At December 31, 2001, all 83 employees had been terminated. The business also wrote-down the Walsum No. 10 paper machine acquired in the Union Camp merger by \$10 million to its estimated fair market value.
- (d) The Chemicals and Petroleum business charge of \$34 million was related to the announced shutdown of the Oakdale, Louisiana plant. This is part of the business's Asset Rationalization Program to increase earnings, improve plant efficiencies and reduce excess internal capacity. A portion of the facility was shut down at the end of 2000, with the remainder to be closed in early 2002. The charge included \$16 million to write the assets down to their estimated fair market value of zero, \$1 million of severance costs covering the termination of 61 employees, and \$17 million of other exit costs. The Oakdale plant had revenues of \$16 million, \$31 million and \$30 million in 2001, 2000 and 1999, respectively, and no operating earnings in 2001, \$3 million in 2000 and no operating earnings in 1999. At December 31, 2001, 23 employees had been terminated.
- (e) The Forest Products business charge of \$35 million was primarily related to the announced shutdown of the

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Washington, Georgia lumber mill and restructuring costs associated with the Mobile mill closure. The Washington lumber mill was closed in January 2001 due to unfavorable market conditions and excess internal capacity. The mill had revenues of \$54 million and \$66 million in 2000 and 1999, respectively. This facility had an operating loss of \$6 million in 2000 and operating income of \$2 million in 1999. The total Forest Products business charge included \$15 million of asset write-downs, \$7 million of severance costs covering the termination of 264 employees, and \$13 million of other exit costs. At December 31, 2001, 208 employees had been terminated.

- (f) xpedx, our distribution business, implemented a restructuring plan to consolidate duplicate facilities, eliminate excess internal capacity and increase productivity. The \$22 million charge associated with this plan included \$3 million of asset write-downs, \$15 million of severance costs covering the termination of 433 employees, and \$4 million of other cash costs. At December 31, 2001, 325 employees had been terminated.
- (g) The Carter Holt Harvey charge of \$5 million is related to cost reduction actions primarily associated with the tissue and packaging businesses. This charge included \$1 million of asset write-downs and \$4 million of severance costs covering the termination of 145 employees. At December 31, 2001, all 145 employees had been terminated.
- (h) This \$8 million charge relates to the write-down of our investment in PaperExchange.com, an online provider of e-commerce for the paper industry, to its estimated fair market value.

The second-quarter charge of \$71 million consisted of \$40 million of asset write-downs and \$31 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$22	\$ 7	\$29
Consumer Packaging	(b)	7	9	16
Industrial Papers	(c)	9	4	13
Other	(d)	2	11	13
		<u>\$40</u>	<u>\$31</u>	<u>\$71</u>

- (a) The Printing Papers business shut down the Millers Falls, Massachusetts mill in August 2000 due to excess internal capacity. Charges associated with the shutdown included \$22 million to write down the assets to their estimated fair market value of zero, \$2 million of severance costs covering the termination of 119 employees, and other exit costs of \$3 million. The Millers Falls mill had revenues

of \$33 million and \$39 million in 2000 and 1999, respectively. The mill had no operating income in 2000 and operating income of \$3 million in 1999. At December 31, 2000, all 119 employees had been terminated.

Also, a severance charge of \$2 million was recorded covering the elimination of 108 salaried positions at the Franklin, Virginia mill in a continuing effort to improve its cost effectiveness and long-term competitive position. At December 31, 2001, all 108 employees had been terminated.

- (b) The Consumer Packaging business implemented a plan to reduce excess internal capacity and streamline administrative functions at several of its locations as a result of the Shorewood acquisition. As a result, the Richmond, Virginia facility was shut down in June 2000. Charges associated with this shutdown included \$6 million to write down assets to their fair market value of zero, \$2 million of severance costs covering the termination of 126 employees, and other exit costs of \$1 million. This facility had revenues of \$8 million and \$23 million in 2000 and 1999, respectively. The Richmond facility had operating losses of \$2 million and \$1 million in 2000 and 1999, respectively. At December 31, 2001, all 126 employees had been terminated.

Management also idled the lithographic department of the Clinton, Iowa facility. This action will allow the Retail Packaging business to better focus its resources for further profit improvement. Related charges included \$1 million of asset write-downs, \$3 million of severance costs covering the termination of 187 employees, and \$2 million of other exit costs. At December 31, 2001, all 187 employees had been terminated.

A severance reserve of \$1 million was also established to streamline the Consumer Packaging business. This reserve covers the termination of 17 employees. At December 31, 2000, all 17 employees had been terminated.

- (c) Industrial Papers shut down the Knoxville, Tennessee converting facility in December 2000 to reduce excess internal capacity. Assets were written down \$9 million to their estimated fair market value and a severance charge of \$1 million was recorded to terminate 120 employees. Other exit costs totaled \$3 million. The Knoxville facility had revenues of \$46 million and \$62 million in 2000 and 1999, respectively. This facility had operating income of \$2 million in both 2000 and 1999. At December 31, 2001, all 120 employees had been terminated.
- (d) Other includes \$8 million related to Industrial Packaging, primarily for the shutdown of the Tupelo, Mississippi sheet plant. The Industrial Packaging charge included \$2 million of asset write-offs, \$5 million of severance

costs covering the termination of 221 employees and \$1 million of other cash costs. At December 31, 2001, all 221 employees had been terminated.

Other also includes \$5 million related to the indefinite shutdown of Carter Holt Harvey's Mataura paper mill. This charge included \$3 million of severance costs covering the termination of 158 employees and \$2 million of other cash costs. At December 31, 2000, all 158 employees had been terminated.

The following table presents a roll forward of the severance and other costs included in the 2000 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 2000)	\$ 31
Additions (fourth quarter 2000)	217
2000 Activity	
Cash charges	(19)
2001 Activity	
Cash charges	(148)
Reversal of reserves no longer required	(14)
Balance, December 31, 2001	<u>\$ 67</u>

The severance charges recorded in the second and fourth quarters of 2000 related to 4,243 employees. As of December 31, 2001, 3,777 employees had been terminated. Reserves of \$14 million were determined to no longer be required and reversed to income in the fourth quarter of 2001.

1999: The following table and discussion presents the impact of special items for 1999:

<i>In millions</i>	1999	
	Earnings (Loss) Before Income Taxes and Minority Interest	Earnings (Loss) After Income Taxes and Minority Interest
Before special and extraordinary items	\$1,005	\$ 551
Union Camp merger-related termination benefits	(148)	(97)
Merger-related expenses	(107)	(78)
Restructuring and other charges	(298)	(180)
Environmental remediation charge	(10)	(6)
Provision for legal reserves	(30)	(18)
Reversal of reserves no longer required	36	27
After special items	<u>\$ 448</u>	<u>\$ 199</u>

During 1999, special charges before taxes and minority interest of \$557 million (\$352 million after taxes and minority interest) were recorded. These special items included a \$148 million pre-tax charge (\$97 million after taxes) for Union Camp merger-related termination benefits, a \$107 million pre-tax charge (\$78 million after taxes) for merger-

related expenses, a \$298 million pre-tax charge (\$180 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$10 million pre-tax charge (\$6 million after taxes) to increase existing environmental remediation reserves related to certain former Union Camp facilities, a \$30 million pre-tax charge (\$18 million after taxes) to increase existing legal reserves, and a \$36 million pre-tax credit (\$27 million after taxes) for the reversal of reserves that were no longer required.

The Union Camp merger-related termination benefits charge of \$148 million related to employees terminating after the effective date of the merger under an integration benefits program. Under this program, 1,218 employees of the combined company were originally identified for termination. An additional 346 employees left the company after the merger was announced, but were not eligible for benefits under the integration benefits program completed in the third quarter of 2000. Benefits payable under this program for certain senior executives and managers were paid from the general assets of International Paper. Benefits for remaining employees were primarily paid from plan assets of our qualified pension plan. In total, 1,062 employees were terminated. Related cash payments approximated \$71 million (including payments related to our nonqualified pension plans). The remainder of the costs incurred primarily represented an increase in the projected benefit obligation of our qualified pension plan. Upon termination of the program in the third quarter of 2000, \$6 million of the original reserve of \$148 million was reversed to income.

The following table is a roll forward of the Union Camp merger-related termination benefit charge:

<i>Dollars in millions</i>	Termination Benefits
Special charge (1,218 employees)	\$ 148
1999 incurred costs (787 employees)	(116)
2000 incurred costs (275 employees)	(26)
Reversal of reserves no longer required	(6)
Balance, December 31, 2000	<u>\$ -</u>

Note: Benefit costs are treated as incurred on the termination date of the employee.

The merger-related expenses of \$107 million consisted of \$49 million of merger costs and \$58 million of post-merger expenses. The merger costs were primarily investment banker, consulting, legal and accounting fees. Post-merger integration expenses included costs related to employee retention, such as stay bonuses, and other cash costs related to the integration of Union Camp.

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The \$30 million pre-tax charge to increase existing legal reserves included \$25 million added to our reserve for hard-board siding claims. A further discussion of this charge can be found in Note 11.

The \$36 million reversal of reserves no longer required consisted of \$30 million related to a retained exposure at the Lancey mill in France and \$6 million of excess severance reserves previously established by Union Camp.

The \$298 million charge for asset shutdowns of excess internal capacity consisted of a \$185 million charge in the fourth quarter of 1999 and a \$113 million charge in the second quarter of 1999.

The \$185 million fourth-quarter charge for shutdowns of excess internal capacity and cost reduction actions included \$92 million of asset write-downs and \$93 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

In millions		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$ 7	\$ 5	\$ 12
Consumer Packaging	(b)	14	22	36
Industrial Packaging	(c)	7	14	21
Chemicals and Petroleum	(d)	30	20	50
Building Materials	(e)	10	6	16
Distribution	(f)	6	17	23
Carter Holt Harvey	(g)	18	9	27
		<u>\$92</u>	<u>\$93</u>	<u>\$185</u>

- (a) The Printing Papers charge encompassed a \$2 million severance charge related to a production curtailment at the Erie, Pennsylvania mill due to lower demand, a \$3 million write-off of deferred software costs as the result of a decision to discontinue the installation of a Union Camp order entry system, and a \$7 million impairment of our investment in the Otis Hydroelectric plant. In November 1999, the Erie mill changed from a seven-day, four-crew schedule to a three-crew schedule in order to balance operating capacity with sales demand. This production curtailment resulted in the termination of 99 employees. At December 31, 2000, all 99 employees had been terminated. We wrote down our investment in the Otis Hydroelectric partnership to the approximate fair market value of the investment based upon our offer to acquire the other partner's interest.
- (b) The Consumer Packaging charge of \$36 million was related to the shutdown of facilities, capacity optimization and a deferred software write-off. The Philadelphia, Pennsylvania plant was shut down in June 2000 and the Edmonton, Alberta plant was shut down in April 2000. Charges associated with these shutdowns included \$7 million of asset write-downs, \$1 million of severance

costs covering the termination of 194 employees, and other exit costs of \$5 million. At December 31, 2000, all 194 employees had been terminated. Charges related to eliminating excess internal capacity included \$7 million of asset write-downs and a severance charge of \$11 million for the termination of 512 employees. The capacity reductions related to the Aseptic and Flexible Packaging businesses. At December 31, 2001, all 512 employees had been terminated. The business also discontinued the implementation of a Union Camp order management system. The write-off of deferred software costs related to this system was \$5 million.

- (c) The Industrial Packaging business shut down the following plants and shifted production to other facilities: the Terre Haute, Indiana box plant; the Northlake, Illinois box plant; the Columbia, Tennessee sheet plant; and the Montgomery, Alabama sheet plant. The design center in Spartanburg, South Carolina was also closed. The functions performed in Spartanburg will continue in Memphis, Tennessee. Charges associated with the consolidation and improvement of the Industrial Packaging business totaled \$21 million and included \$7 million of asset write-downs, a \$12 million severance charge covering the termination of 426 employees, and other exit costs of \$2 million. At December 31, 2001, all 426 employees had been terminated.
- (d) The Chemicals and Petroleum charge of \$50 million related to the partial shutdown of the Chester-le-Street plant located in northeast England and additional costs related to the 1998 shutdown of the Springhill, Louisiana plant. The Chester-le-Street plant was a fully integrated site comprising a crude tall oil fractionation plant, a rosin resin upgrading plant and a dimer plant. The crude tall oil and rosin resin upgrading facilities at the site were closed and production shifted to other Arizona Chemical facilities. Asset write-downs for this plant totaled \$30 million. A severance charge of \$3 million covered the termination of 83 employees. Other costs of \$12 million included demolition and contract cancellations. At December 31, 2000, all 83 employees had been terminated. We also recorded an additional charge of \$5 million related to the 1998 closure of the Springhill plant, covering other exit costs including demolition and cleanup.
- (e) The Building Materials charge of \$16 million included \$3 million for a program to improve the profitability of the decorative surfaces business and \$13 million for the shutdown of the Pilot Rock, Oregon mill. The Decorative Products business developed an improvement plan to consolidate certain manufacturing activities and streamline administrative functions. As a result, a reserve was established to cover asset write-offs totaling

\$2 million, and severance charges of \$1 million were recorded related to the reduction of 65 employees. At December 31, 2001, all 65 employees had been terminated.

International Paper announced in October 1999 that it would shut down the Pilot Rock, Oregon mill due to excess capacity within the Masonite manufacturing system. Softboard production was moved to our Ukiah, California and Lisbon Falls, Maine facilities. The related charge included \$8 million of asset write-downs, a \$2 million severance charge covering the termination of 155 employees, and \$3 million of other exit costs. At December 31, 2001, all 155 employees had been terminated.

- (f) xpedx implemented a plan to consolidate duplicate facilities and eliminate excess internal capacity. The \$23 million charge associated with this plan included \$6 million of asset write-downs, a severance charge of \$5 million for the termination of 211 employees, and other costs of \$12 million. Other costs consisted primarily of lease cancellations. At December 31, 2001, all 211 employees had been terminated.
- (g) This charge related to the shutdown of the No. 5 paper machine at Carter Holt Harvey's Kinleith mill. The machine had been idled due to a reconfiguration project at the mill. Plans for alternative uses for the machine were reexamined and it was determined that based on current competitive conditions it would not provide adequate returns on the capital required and that it would be scrapped. Accordingly, the machine was written down by \$18 million to its estimated salvage value. Also, severance costs of \$9 million were recorded to cover the costs of terminating 300 employees. At December 31, 2000, all 300 employees had been terminated.

The second-quarter \$113 million charge for the asset shut-downs of excess internal capacity and cost reduction actions included \$57 million of asset write-downs and \$56 million of severance and other charges. The following table and discussion presents additional detail related to this charge:

<i>In millions</i>		Asset Write-downs	Severance and Other	Total
Printing Papers	(a)	\$ 6	\$27	\$ 33
European Papers	(b)	3	7	10
Consumer Packaging	(c)	19	12	31
Industrial Packaging	(d)	12	—	12
Chemicals and Petroleum	(e)	10	3	13
Industrial Papers	(f)	7	7	14
		<u>\$57</u>	<u>\$56</u>	<u>\$113</u>

- (a) International Paper recorded a charge of \$24 million for severance related to the second phase of the Printing Papers business plan to improve the cost position of its

mills. The charge, pursuant to an ongoing severance program, covered a reduction of approximately 289 employees at several mills in the U.S. At December 31, 2001, all 289 employees had been terminated.

Also, management approved a decision to shut down the Hudson River mill No. 4 paper machine located in Corinth, New York and the No. 2 paper machine at the Franklin, Virginia mill due to excess internal capacity. Both machines have now been shut down. The machines were written down by \$6 million to their estimated fair market value of zero. Severance costs of \$3 million were recorded to cover the termination of 147 employees. At December 31, 2001, all 147 employees had been terminated.

- (b) The charge for European Papers, which covered the shut-down of two mills, consisted of \$3 million in asset write-downs, \$6 million in severance costs and \$1 million of other exit costs. The Lana mill in Docelles, France was shut down due to excess internal capacity. The Lana mill produced uncoated specialty paper which was shifted to the La Robertsau mill in Strasbourg, France. The mill's fixed assets were written down \$3 million to their estimated fair market value of zero. Costs of \$1 million related to the site closure and severance of \$4 million related to the termination of 42 employees were also recorded. The Lana mill had revenues of \$12 million and an operating loss of \$2 million for the year ended December 31, 1999. At December 31, 2000, all 42 employees had been terminated.

The Corimex coating plant in Clermont-Ferrand, France was shut down in April 1999. The assets at this plant had been considered to be impaired in 1997 and were written down at that time because of a decline in the market for thermal fax paper. A \$2 million severance charge was recorded during the second quarter of 1999 to cover the costs of terminating 81 employees. Corimex had revenues of \$6 million and an operating loss of \$3 million for the year ended December 31, 1999. At December 31, 2000, all 81 employees had been terminated.

- (c) The Consumer Packaging business implemented a plan to improve the overall performance of the Moss Point, Mississippi mill. Included in this plan was the shutdown of the No. 3 paper machine which produced labels. This production was transferred to the Hudson River mill. The machine was written down \$6 million to its estimated fair market value of zero. Severance costs including, but not limited to, employees associated with the No. 3 machine totaled \$10 million and cover the elimination of 360 positions. At December 31, 2001, all 360 employees had been terminated.

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Consumer Packaging also shut down the Beverage Packaging facility in Itu, Brazil in an effort to reduce excess internal capacity in Latin America. The related assets were written down \$13 million to their estimated fair market value of zero, and a severance charge of \$1 million covering the elimination of 29 positions was recorded. Other exit costs totaled \$1 million. At December 31, 2001, all 29 employees had been terminated.

- (d) With the merger of Union Camp, we negotiated the resolution of contractual commitments related to an Industrial Packaging investment in Turkey. As a result of these negotiations and evaluation of this entity, it was determined that the investment was impaired. A \$12 million charge was recorded to reflect this impairment and the related costs of resolving the contractual commitments.
- (e) As a result of an overall reduction in demand for dissolving pulp, a decision was made to downsize the Natchez, Mississippi mill. Charges associated with capacity reduction totaled \$10 million and included the shutdown of several pieces of equipment. A severance charge of \$3 million was recorded to eliminate 89 positions. At December 31, 2000, all 89 employees had been terminated.
- (f) The Industrial Papers business implemented a plan to reduce excess internal capacity at several of its locations. The Toronto, Canada plant was closed. Equipment at the Kaukauna, Wisconsin; Knoxville, Tennessee; and Menasha, Wisconsin facilities was taken out of service. The total amount related to the write-down of these assets was \$7 million. Severance costs related to these shutdowns were \$5 million, based on a personnel reduction of 81 employees. Other exit costs totaled \$2 million. At December 31, 2001, all 81 employees had been terminated.

The following table presents a roll forward of severance and other costs included in the 1999 restructuring plans:

<i>In millions</i>	Severance and Other
Opening Balance (second quarter 1999)	\$ 56
Additions (fourth quarter 1999)	93
1999 Activity	
Cash charges	(34)
2000 Activity	
Cash charges	(75)
Other charges	(13)
Reversal of reserves no longer required	(14)
2001 Activity	
Cash charges	(10)
Reversal of reserves no longer required	(3)
Balance, December 31, 2001	<u>\$ -</u>

The severance reserves recorded in the second and fourth quarters of 1999 related to 3,163 employees. At December 31, 2001, all 3,163 employees had been terminated. Reserves of \$3 million and \$14 million were determined to no longer be required and reversed to income in the fourth quarter of 2001 and 2000, respectively.

NOTE 7 BUSINESSES HELD FOR SALE

During 2000, International Paper announced a divestment program to sell certain businesses and assets that are not strategic to its core businesses. The decision to sell these businesses and certain other assets resulted from International Paper's acquisition of Champion and the completion of a strategic analysis to focus on its core businesses of paper, packaging and forest products.

Businesses in the divestment program at December 31, 2001 being marketed for sale in 2002 included Arizona Chemical, Decorative Products, Industrial Papers and other smaller businesses as well as certain other non-strategic forestlands.

Sales and operating earnings for each of the three years ended December 31, 2001, 2000 and 1999 for these businesses, as well as for businesses sold as part of International Paper's divestiture program (see Note 5), were:

<i>In millions</i>	2001	2000	1999
Sales	\$2,151	\$4,016	\$4,036
Operating Earnings	\$ 94	\$ 247	\$ 250

The sales and operating earnings for these businesses are shown in "Other Businesses" in management's discussion and analysis. The assets of businesses held for sale, totaling \$648 million at December 31, 2001 and \$1.6 billion at December 31, 2000, are included in Assets of businesses held for sale in current assets in the accompanying consolidated balance sheet. The liabilities of businesses held for sale, totaling \$215 million at December 31, 2001 and \$475 million at December 31, 2000, are included in Liabilities of businesses held for sale in current liabilities in the accompanying consolidated balance sheet. The decreases in these balances since December 31, 2000 reflect divestitures and impairment charges recorded in 2001.

In the fourth quarter of 2001, a pre-tax impairment loss of \$582 million (\$524 million after taxes) was recorded including \$576 million to write down the net assets of Arizona Chemical, Decorative Products and Industrial Papers to an estimated realizable value of approximately \$550 million, and \$6 million of severance for the reduction of 189 employees in the Chemical Cellulose Pulp business. In the third quarter

of 2001, a pre-tax impairment loss of \$50 million (\$32 million after taxes) was recorded to write down the Chemical Cellulose assets to their expected realizable value of approximately \$25 million. In the second quarter of 2001, a pre-tax impairment loss of \$85 million (\$55 million after taxes) was recorded to reduce the carrying value of the Flexible Packaging assets to their expected realizable value of approximately \$85 million based on preliminary offers received. These charges, totaling \$717 million, are included in Net losses on sales and impairments of businesses held for sale in the accompanying consolidated statement of earnings.

During the first quarter of 2001, an extraordinary pre-tax charge of \$60 million (\$38 million after taxes) was recorded for impairment losses to reduce the assets of Masonite to their estimated realizable value based on offers received.

In the fourth quarter of 2000, Fine Papers, the Chemical Cellulose Pulp business and the Flexible Packaging business in Argentina were written down to their estimated fair market values of approximately \$235 million based on projected sales proceeds, resulting in a pre-tax charge of \$373 million (\$231 million after taxes). During the third quarter of 2000, International Paper recorded an extraordinary loss of \$460 million before taxes (\$310 million after taxes) to write down the net assets of Masonite and Zanders to their estimated realizable value of \$520 million. These charges are presented as extraordinary items, net of taxes, in the consolidated statement of earnings in accordance with the pooling-of-interests rules.

During the second quarter of 2001, a decision was made to continue to operate the Fine Papers business that was previously held for sale. Accordingly, industry segment information for prior periods has been restated to include this business in the Printing Papers segment.

See Note 5 for additional information on the divestiture sales that have closed.

NOTE 8 PREFERRED SECURITIES OF SUBSIDIARIES

In September 1998, International Paper Capital Trust III issued \$805 million of International Paper-obligated mandatorily redeemable preferred securities. International Paper Capital Trust III is a wholly owned consolidated subsidiary of International Paper and its sole assets are International Paper 7 7/8% debentures. The obligations of International Paper Capital Trust III related to its preferred securities are fully and unconditionally guaranteed by International Paper. These preferred securities are mandatorily redeemable on December 1, 2038.

In June 1998, IP Finance (Barbados) Limited, a non-U.S. wholly owned consolidated subsidiary of International Paper, issued \$550 million of preferred securities with a dividend payment based on LIBOR. These preferred securities are mandatorily redeemable on June 30, 2008.

In March 1998, Timberlands Capital Corp. II, Inc., a wholly owned consolidated subsidiary of International Paper, issued \$170 million of 7.005% preferred securities as part of the financing to repurchase the outstanding units of IP Timberlands, Ltd. These securities are not mandatorily redeemable and are classified in the consolidated balance sheet as a minority interest liability.

In the third quarter of 1995, International Paper Capital Trust (the Trust) issued \$450 million of International Paper-obligated mandatorily redeemable preferred securities. The Trust is a wholly owned consolidated subsidiary of International Paper and its sole assets are International Paper 5¼% convertible subordinated debentures. The obligations of the Trust related to its preferred securities are fully and unconditionally guaranteed by International Paper. These preferred securities are convertible into International Paper common stock.

Distributions paid under all of the preferred securities noted above were \$129 million, \$141 million and \$134 million in 2001, 2000 and 1999, respectively. The expense related to these preferred securities is shown in minority interest expense in the consolidated statement of earnings.

NOTE 9 SALE OF LIMITED PARTNERSHIP INTERESTS

During 1993, International Paper contributed assets with a fair market value of approximately \$900 million to two newly formed limited partnerships, Georgetown Equipment Leasing Associates, L.P. and Trout Creek Equipment Leasing, L.P. These partnerships are separate and distinct legal entities from International Paper and have separate assets, liabilities, business functions and operations. However, for accounting purposes, these assets continue to be consolidated, with the minority shareholders' interests reflected as minority interest in the accompanying financial statements. The purpose of the partnerships is to invest in and manage a portfolio of assets including pulp and paper equipment used at the Georgetown, South Carolina and Ticonderoga, New York mills. This equipment is leased to International Paper under long-term leases. Partnership assets also include floating rate notes and cash. During 1993, outside investors purchased a portion of our limited partner interests for \$132 million and also contributed an additional \$33 million to one of these partnerships.

Notes to Consolidated Financial Statements

At December 31, 2001, International Paper held aggregate general and limited partner interests totaling 66% in Georgetown Equipment Leasing Associates, L.P. and 62% in Trout Creek Equipment Leasing, L.P.

NOTE 10 INCOME TAXES

International Paper uses the asset and liability method of accounting for income taxes whereby deferred income taxes are recorded for the future tax consequences attributable to differences between the financial statement and tax bases of assets and liabilities. Deferred tax assets and liabilities are measured using tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets and liabilities are revalued to reflect new tax rates in the periods rate changes are enacted.

The components of earnings (loss) before income taxes, minority interest, extraordinary items and cumulative effect of accounting change by taxing jurisdiction were:

<i>In millions</i>	2001	2000	1999
Earnings (loss)			
U.S.	\$(1,683)	\$202	\$237
Non-U.S.	418	521	211
Earnings (loss) before income taxes, minority interest, extraordinary items and cumulative effect of accounting change	\$(1,265)	\$723	\$448

The provision (benefit) for income taxes by taxing jurisdiction was:

<i>In millions</i>	2001	2000	1999
Current tax provision			
U.S. federal	\$ 186	\$ 130	\$ 259
U.S. state and local	3	41	27
Non-U.S.	100	102	8
	\$ 289	\$ 273	\$ 294
Deferred tax provision (benefit)			
U.S. federal	\$(455)	\$ (31)	\$(108)
U.S. state and local	(116)	(65)	(103)
Non-U.S.	12	(60)	3
	\$(559)	\$(156)	\$(208)
Income tax provision (benefit)	\$(270)	\$ 117	\$ 86

International Paper made income tax payments, net of refunds, of \$333 million, \$298 million and \$68 million in 2001, 2000 and 1999, respectively.

A reconciliation of income tax expense (benefit) using the statutory U.S. income tax rate compared with actual income tax expense (benefit) follows:

<i>In millions</i>	2001	2000	1999
Earnings (loss) before income taxes, minority interest, extraordinary items and cumulative effect of accounting change	\$(1,265)	\$723	\$448
Statutory U.S. income tax rate	35%	35%	35%
Tax expense (benefit) using statutory U.S. income tax rate	\$ (443)	\$253	\$157
State and local income taxes	(73)	(15)	(20)
Non-U.S. tax rate differences	(19)	(80)	(52)
Permanent differences on sales of non-strategic assets	180	–	(2)
Nondeductible business expenses	12	10	30
Tax benefit on export sales	(4)	(18)	(9)
Minority interest	(70)	(82)	(56)
Goodwill amortization	55	39	21
Net U.S. tax on non-U.S. dividends	108	28	15
Tax credits	–	–	(12)
Other, net	(16)	(18)	14
Income tax provision (benefit)	\$ (270)	\$117	\$ 86
Effective income tax rate	21%	16%	19%

The tax effects of significant temporary differences representing deferred tax assets and liabilities at December 31, 2001 and 2000 were as follows:

<i>In millions</i>	2001	2000
Deferred tax assets:		
Postretirement benefit accruals	\$ 394	\$ 199
Alternative minimum and other tax credits	508	432
Net operating loss carryforwards	648	264
Other	675	825
Total deferred tax assets	\$ 2,225	\$ 1,720
Deferred tax liabilities:		
Plants, properties, and equipment	\$(2,832)	\$(3,344)
Prepaid pension costs	(579)	(326)
Forestlands	(1,575)	(1,686)
Other	(199)	(190)
Total deferred tax liabilities	\$(5,185)	\$(5,546)
Net deferred tax liability	\$(2,960)	\$(3,826)

International Paper has net operating loss carryforwards that expire as follows: years 2002 through 2008 – \$112 million, years 2019 through 2021 – \$1.3 billion, and indefinite carryforward – \$461 million. International Paper also has federal and state tax credit carryforwards that expire as follows: years 2002 through 2021 – \$144 million, and indefinite carryforward – \$364 million.

Deferred taxes are not provided for temporary differences of approximately \$1.8 billion, \$1.7 billion and \$1.2 billion as of December 31, 2001, 2000 and 1999, respectively, representing earnings of non-U.S. subsidiaries that are intended to be permanently reinvested. Computation of the potential deferred tax liability associated with these undistributed earnings is not practicable.

NOTE 11 COMMITMENTS AND CONTINGENT LIABILITIES

Certain property, machinery and equipment are leased under cancelable and non-cancelable agreements. At December 31, 2001, total future minimum rental commitments under non-cancelable leases were \$937 million, due as follows: 2002 – \$169 million, 2003 – \$147 million, 2004 – \$129 million, 2005 – \$113 million, 2006 – \$93 million and thereafter – \$286 million. Rent expense was \$230 million, \$218 million and \$229 million for 2001, 2000 and 1999, respectively.

International Paper has entered into an agreement to guarantee, for a fee, a contractual credit agreement of an unrelated third party. The maximum amount of the guarantee is \$110 million and expires in 2008. The guaranty fees are payable to International Paper at the time the borrowings under the agreement are repaid to the third party lenders.

Three nationwide class action lawsuits relating to products manufactured by Masonite that were filed against International Paper have been settled in recent years.

The first suit, entitled *Judy Naef v. Masonite and International Paper*, was filed in December 1994 (Hardboard Lawsuit). The plaintiffs alleged that hardboard siding manufactured by Masonite fails prematurely, allowing moisture intrusion that in turn causes damage to the structure underneath the siding. The class consisted of all U.S. property owners having Masonite hardboard siding installed on and incorporated into buildings between January 1, 1980 and January 15, 1998. The Court granted final approval of the settlement on January 15, 1998. The settlement provides for monetary compensation to class members meeting the settlement requirements on a claims-made basis, which requires a class member to individually submit proof of damage to, or caused by, Masonite product, proof of square footage involved, and proofs of various other matters in order to qualify for payment with respect to a claim. It also provides for the payment of attorneys' fees equaling 15% of the settlement amounts paid to class members, with a non-refundable advance of \$47.5 million plus \$2.5 million in costs. For siding that was installed between January 1, 1980 and December 31, 1989, claims must be made by January 15, 2005, and for siding

installed between January 1, 1990 through January 15, 1998, claims must be made by January 15, 2008.

The second suit, entitled *Cosby, et. al. v. Masonite Corporation, et. al.*, was filed in 1997 (Omniwood Lawsuit). The plaintiffs made allegations with regard to Omniwood siding manufactured by Masonite which were similar to those alleged in the Hardboard Lawsuit. The class consisted of all U.S. property owners having Omniwood siding installed on and incorporated into buildings from January 1, 1992 to January 6, 1999. The settlement relating to the Omniwood Lawsuit provides that qualified claims must be made by January 6, 2009 for Omniwood siding that was installed between January 1, 1992 and January 6, 1999.

The third suit, entitled *Smith, et. al. v. Masonite Corporation, et. al.*, was filed in 1995 (Woodruf Lawsuit). The plaintiffs alleged that Woodruf roofing manufactured by Masonite is defective and causes damage to the structure underneath the roofing. The class consisted of all U.S. property owners who had incorporated and installed Masonite Woodruf roofing from January 1, 1980 to January 6, 1999. The settlement relating to the Woodruf Lawsuit provides that for product installed between January 1, 1980 and December 31, 1989, claims must be made by January 6, 2006, and for product installed between January 1, 1990 and January 6, 1999, claims must be made by January 6, 2009.

The Court granted final approval of the settlements of the Omniwood and Woodruf Lawsuits on January 6, 1999. The settlements provide for monetary compensation to class members meeting the settlement requirements on a claims-made basis, which requires a class member to individually submit proof of damage to, or caused by, Masonite product, proof of square footage involved, and proofs of various other matters. The settlements also provide for payment of attorneys' fees equaling 13% of the settlement amounts paid to class members with a non-refundable advance of \$1.7 million plus \$75,000 in costs for each of the two cases.

Once a claim is determined to be valid under the respective settlement agreement covering the claim, the amount of the claim is determined by reference to a negotiated compensation formula established under the settlement agreement designed to compensate the homeowner for all damage to the structure. The compensation formula is based on (1) the average cost per square foot for product replacement, including material and labor as calculated by industry standards, in the area in which the structure is located, adjusted for inflation, or (2) the cost of appropriate refinishing as determined by industry standards in such area, adjusted for inflation. Persons receiving compensation pursuant to this formula also agree to release International Paper and Masonite from all other property damage claims relating to the product in question.

Notes to Consolidated Financial Statements

In connection with the products involved in the lawsuits described above, where there is damage, the process of degradation begins almost immediately after installation and continues until repairs are made. International Paper estimates that approximately 4 million structures have installed products that are the subject of the Hardboard Lawsuit, 300,000 structures have installed products that are subject to the Omniwood Lawsuit and 86,000 structures have installed products that are the subject of the Woodruf Lawsuit. Masonite stopped selling the hardboard siding in May 2001, the products involved in the Woodruf Lawsuit in May 1996, and the products involved in the Omniwood Lawsuit in September 1996.

Persons who are class members under the Hardboard, Omniwood and Woodruf Lawsuits who do not pursue remedies under the respective settlement agreement pertaining to such suits, may have recourse to warranties, if any, in existence at the expiration of the respective terms established under the settlement agreements for making claims. The warranty period generally extends for 25 years following the installation of the product in question and, although the warranties vary from product to product, they generally provide for a payment of up to two times the purchase price.

The following table presents an analysis of the net reserve activity related to the Hardboard, Omniwood and Woodruf Lawsuits for the years ended December 31, 2001, 2000 and 1999.

Reserve Analysis

<i>In millions</i>	Hardboard	Omniwood	Woodruf	Total
Balance, December 31, 1998	\$ 86	\$ 31	\$ 12	\$ 129
Additional provision	20	3	2	25
Payments	(76)	(9)	(7)	(92)
Insurance collections	8	—	—	8
Other	(6)	10	2	6
Balance, December 31, 1999	32	35	9	76
Additional provision	110	10	5	125
Payments	(117)	(13)	(12)	(142)
Financial collar reimbursement	48	—	—	48
Other	(7)	(10)	2	(15)
Balance, December 31, 2000	66	22	4	92
Additional provision	187	22	16	225
Payments	(143)	(24)	(11)	(178)
Financial collar reimbursement	52	—	—	52
Other	17	—	—	17
Balance, December 31, 2001	<u>\$ 179</u>	<u>\$ 20</u>	<u>\$ 9</u>	<u>\$ 208</u>

In the fourth quarter of 1999, \$25 million was added to the existing reserve balance. During the third quarter of 2000, a determination was made that an additional \$125 million provision was required to cover an expected shortfall, resulting primarily from a higher than anticipated number of claims relating to the Hardboard Lawsuit. This trend started in the second half of 1999 and continued into 2000. The \$125 million increase was based on an independent third party statistical study of future costs, which analyzed trends in the claims experience through May 30, 2000.

Four statistical outcomes described below, developed by the independent third party, were reviewed as the basis for the determination of the amount of the reserve as of the third quarter of 2000, resulting in incremental future claims projections for the Hardboard Lawsuit ranging from \$95 million to \$175 million.

Statistical Outcome 1 – This outcome was based on the assumption that there is a return to the originally estimated claim decline curves, which equated to a 45% annual decline in all areas of the settlement. This analysis resulted in projected future costs for claims relating to the Hardboard Lawsuit of \$95 million.

Statistical Outcome 2 – This outcome was based on the assumption that the claims rate continues at the same level for one more year in areas that had experienced a growth in the claims rate in the second year of the settlement, and then declines at the rate of 45% per year. In other areas, it was assumed that claims would decline at a 45% rate. This analysis resulted in projected future costs for claims relating to the Hardboard Lawsuit of \$115 million.

Statistical Outcome 3 – This outcome was based on the assumption that the claims rate (a) grows moderately for one year in areas where growth was observed in the second quarter of 2000, (b) then levels off for one year, and (c) then declines at the rate of 45% per year. Additionally, it was assumed that the claims rate remains level for one year in areas where growth in the claims rate was observed in the second year and then declines by 45% per year. Finally, it was assumed that the claims rate declines by 45% per year in areas where the claims rate declined in the second year of settlement. This analysis resulted in projected future costs for claims relating to the Hardboard Lawsuit of \$145 million.

Statistical Outcome 4 – This outcome was based on the assumption that the claims rate (a) doubles in one state for one additional year, levels off for two years and then declines by 45% per year, (b) remains level in another state for two years and then declines by 45% per year, and (c) in all other areas, declines by 45% per year. This analysis resulted in projected future costs for claims relating to the Hardboard Lawsuit of \$175 million.

The assumptions made in the statistical outcomes presented above were based on projected claims rates frequency, including geographic patterns of claims rates, and historical information related to the growth (or decline) of claims rates. In addition, assumptions related to the cost of claims, including forecasts relating to the rate of inflation, were taken into consideration. Average claim costs were calculated from historical claims records, taking into consideration structure type, location and source of the claim.

After reviewing the statistical outcomes, management concluded that, based on the recent claims history, Statistical Outcome 4, which projected incremental future claims of \$175 million and approximately 55,000 future claims (35,000 single family and 20,000 multifamily), represented the most probable outcome. After deducting existing reserves and considering the impact of the financial collar discussed below, a provision of \$125 million was recorded in the third quarter of 2000.

Following the \$125 million additional provision, net reserves for these matters totaled \$92 million at December 31, 2000 (\$66 million for claims relating to the Hardboard Lawsuit, \$22 million for claims relating to the Omniwood Lawsuit and \$4 million for claims relating to the Woodruf Lawsuit). The reserve balance at December 31, 2000 for claims relating to the Hardboard Lawsuit was net of \$43 million of expected insurance recoveries as discussed in detail below.

During the third quarter of 2001, a determination was made that an additional provision would be required to cover an expected shortfall which had arisen since the third quarter of 2000 due to actual claims experience exceeding projections. An additional \$225 million was added to the existing reserve balance at that time (\$187 million for claims relating to the Hardboard Lawsuit, \$16 million for claims relating to the Woodruf Lawsuit and \$22 million for claims relating to the Omniwood Lawsuit). This \$225 million increase was based on an independent third party statistical study of future costs, which analyzed trends in the claims experience through August 31, 2001.

Three statistical outcomes developed by the independent third party statistician were reviewed as the basis for the determination of the amount of the reserve, resulting in total projected costs for these settlements ranging from \$655 million to \$933 million.

Statistical Outcome 1 – This outcome was based on the assumption that Hardboard and Omniwood claims growth continues through mid-2002, remains stable through mid-2003 and then declines by 45% and 50%, respectively, per year. Woodruf claims were assumed to decline at a rate of 50% per year. Unit costs per claim were assumed to hold at

the 2001 level. This analysis resulted in total projected costs of \$933 million.

Statistical Outcome 2 – This outcome was based on the assumption that Hardboard claims growth continues through mid-2002 and then declines by 55% per year thereafter. Omniwood claims were assumed to follow the same pattern described in Outcome 1 above. Woodruf claims were assumed to decline at a rate of 50% per year. Unit costs per claim were assumed to decline by 50% between 2001 and 2002 and remain stable thereafter. This analysis resulted in total projected costs of \$655 million.

Statistical Outcome 3 – This outcome was based on the assumption that Hardboard claims growth continues through mid-2002, then declines by 50% per year. Omniwood claims growth was assumed to continue through mid-2002, decline by 50% in 2003 and thereafter increase at the rate of 10% per year. Woodruf claims were assumed to decline at a rate of 50% per year. Unit costs per claim were assumed to hold at the 2001 level. This analysis resulted in total projected costs of \$755 million.

The assumptions made in the statistical outcomes presented above were based on projected claims rates frequency, including geographic patterns of claims rates, and historical information related to the growth (or decline) of claims rates. In addition, assumptions related to the cost of claims, including forecasts relating to the rate of inflation, were taken into consideration. Average claim costs were calculated from historical claims records, taking into consideration structure type, location and source of the claim. While management believes that the assumptions used in developing the outcomes represent the most probable scenario, factors which could reasonably be expected to cause actual results to vary from these assumptions include: (1) area specific assumptions as to growth in claims rates could be incorrect, (2) locations where previously there had been little or no claims could emerge as significant geographic locations, and (3) the cost per claim could vary materially from that projected.

After discussion with the independent statistician and considering the recent claims history and all available evidence, management concluded that Statistical Outcome 3, with total projected costs of \$755 million and approximately 95,000 future claims (85,000 single family and 10,000 multifamily), represented the most probable outcome. After deducting payments made to date and existing reserve balances, and considering the impact of the financial collar discussed below, a provision of \$225 million was recorded in the third quarter of 2001 (\$187 million for the Hardboard Lawsuit, \$22 million for the Omniwood Lawsuit and \$16 million for the Woodruf Lawsuit).

Notes to Consolidated Financial Statements

Following the \$225 million additional provision, net reserves for these matters totaled \$208 million at December 31, 2001, including \$179 million for the Hardboard Lawsuit, \$9 million for the Woodruf Lawsuit and \$20 million for the Omniwood Lawsuit. The reserve balance for claims relating to the Hardboard Lawsuit is net of \$43 million of expected insurance recoveries remaining from an initial estimate of insurance recoveries of \$70 million, which was estimated for purposes of establishing the initial 1997 reserve for the claims related to the Hardboard Lawsuit.

In November 1995, International Paper and Masonite commenced a lawsuit in the Superior Court of the State of California against certain of their insurance carriers because of their refusal to indemnify International Paper and Masonite for the settlement relating to the Hardboard Lawsuit and the refusal of one insurer, Employer's Insurance of Wausau, to provide a defense of that lawsuit. During the fall of 2001, a trial of Masonite's claim that Wausau breached its duty to defend was conducted in a state court in California. The jury found that Wausau had breached its duty to defend Masonite and awarded Masonite \$13 million for its expense to defend the Hardboard Lawsuit; an additional \$12 million in attorneys' fees and interest for Masonite's expense to prosecute the duty to defend case against Wausau – based on a finding that Wausau had acted in bad faith; and an additional \$68 million in punitive damages. As of February 15, 2002, all post-trial motions brought by Wausau seeking to upset the jury verdict have been denied but no judgment has been entered by the court. Masonite has agreed to pay amounts equal to the proceeds of its bad faith and punitive damage award to International Paper and has assigned its breach of contract claim against Wausau to International Paper. As of February 15, 2002, the trial court has not scheduled a date for the trial of the claims for indemnification. Because of the uncertainties inherent in the litigation, International Paper is unable to estimate the amount which it will recover against those insurance carriers, but it does not expect the recovery to be less than the amount initially projected.

Under a financial collar arrangement, International Paper contracted with a third party for payment in an amount up to \$100 million for certain costs relating to the Hardboard Lawsuit if payments by International Paper with respect thereto exceeded \$165 million. The arrangement with the third party is in excess of insurance otherwise available to International Paper, which is the subject of the separate litigation referred to above. Accordingly, International Paper believes that the obligation of the third party with respect to this financial collar does not constitute "other valid and collectible insurance" that would either eliminate or otherwise affect its right to collect insurance coverage available to it and Masonite under the insurance policies, which are the

subject of this separate litigation. As of December 31, 2001, International Paper had received the \$100 million.

At December 31, 2001, there were \$50 million of costs associated with claims inspected and not paid (\$43 million for Hardboard siding, \$4 million for Omniwood and \$3 million for Woodruf) and \$23 million of costs associated with claims in process and not yet inspected (\$20 million for claims relating to the Hardboard Lawsuit, \$2 million for claims related to the Omniwood Lawsuit and \$1 million for claims related to the Woodruf Lawsuit). The aggregate of the reserve and insurance receivable at December 31, 2001 amounted to \$251 million as reflected in the table in the following paragraph. The estimated claims reserve includes \$178 million for unasserted claims that are probable of assertion.

At December 31, 2001, the components of the required reserve and the classification of such amounts in the consolidated balance sheet are summarized as follows:

Balance Sheet Summary

<i>In millions</i>	
Aggregate reserve (in Other accrued liabilities)	\$251
Insurance receivable (in Deferred charges and other assets)	(43)
Reserve required	<u>\$208</u>

The average settlement cost per claim for the years ended December 31, 2001, 2000, and 1999 for the Hardboard, Omniwood and Woodruf Lawsuits is set forth in the table below:

Average Settlement Cost Per Claim

<i>In thousands</i>	Hardboard		Omniwood		Woodruf	
	Single Family	Multi-Family	Single Family	Multi-Family	Single Family	Multi-Family
December 31, 2001	\$3.3	\$7.0	\$5.9	\$6.8	\$5.3	\$4.2
December 31, 2000	\$3.9	\$9.5	\$6.2	\$4.2	\$5.2	\$2.8
December 31, 1999	\$4.1	\$8.9	\$5.6	\$2.2	\$5.7	\$3.6

The above information is calculated by dividing the amount of claims paid by the number of claims paid.

Through December 31, 2001, net settlement payments totaled \$403 million (\$323 million for claims relating to the Hardboard Lawsuit, \$48 million for claims relating to the Omniwood Lawsuit and \$32 million for claims relating to the Woodruf Lawsuit), including \$51 million of non-refundable attorneys' advances discussed above (\$47.5 million for the Hardboard Lawsuit and \$1.7 million for each of the Omniwood Lawsuit and Woodruf Lawsuit). Also, payments of \$6 million have been made to the attorneys for the plaintiffs in the Omniwood and Woodruf Lawsuits. In addition,

International Paper has received \$27 million related to these matters (all related to the Hardboard Lawsuit) from our insurance carriers through December 31, 2001. International

Paper has the right to terminate each of the settlements after seven years from the dates of final approval. The liability for these matters has been retained after the sale of Masonite.

The following table shows an analysis of claims statistics related to the Hardboard, Omniwood and Woodruf Lawsuits for the years ended December 31, 2001, 2000 and 1999.

Claims Statistics

<i>In thousands</i> Number of Claims Pending	Hardboard		Omniwood		Woodruf		Total		Total
	Single Family	Multi-Family	Single Family	Multi-Family	Single Family	Multi-Family	Single Family	Multi-Family	
December 31, 1998	13.1	1.0	–	–	–	–	13.1	1.0	14.1
No. of Claims Filed	16.6	4.3	2.5	0.1	2.9	0.2	22.0	4.6	26.6
No. of Claims Paid	(14.4)	(1.6)	(1.0)	–	(1.0)	(0.1)	(16.4)	(1.7)	(18.1)
No. of Claims Dismissed	(4.0)	(1.0)	(0.3)	–	(0.1)	–	(4.4)	(1.0)	(5.4)
December 31, 1999	11.3	2.7	1.2	0.1	1.8	0.1	14.3	2.9	17.2
No. of Claims Filed	25.5	9.4	2.2	0.2	2.5	0.1	30.2	9.7	39.9
No. of Claims Paid	(15.6)	(5.6)	(1.9)	(0.1)	(2.4)	–	(19.9)	(5.7)	(25.6)
No. of Claims Dismissed	(5.3)	(2.0)	(0.5)	–	(0.7)	–	(6.5)	(2.0)	(8.5)
December 31, 2000	15.9	4.5	1.0	0.2	1.2	0.2	18.1	4.9	23.0
No. of Claims Filed	46.2	8.7	2.2	0.4	1.9	0.1	50.3	9.2	59.5
No. of Claims Paid	(23.1)	(6.1)	(1.4)	(0.2)	(1.2)	(0.1)	(25.7)	(6.4)	(32.1)
No. of Claims Dismissed	(9.0)	(1.7)	(0.4)	(0.1)	(0.4)	–	(9.8)	(1.8)	(11.6)
December 31, 2001	30.0	5.4	1.4	0.3	1.5	0.2	32.9	5.9	38.8

While International Paper believes that the reserve balances established for these matters are adequate, and that additional amounts will be recovered from its insurance carriers in the future relating to these claims, International Paper is unable to estimate at this time the amount of additional charges, if any, that may be required for these matters in the future.

International Paper is also involved in various other inquiries, administrative proceedings and litigation relating to contracts, sales of property, environmental protection, tax, antitrust, personal injury and other matters, some of which allege substantial monetary damages. While any proceeding or litigation has the element of uncertainty, International Paper believes that the outcome of any of the other lawsuits or claims that are pending or threatened, or all of them combined, will not have a material adverse effect on its consolidated financial position or results of operations.

NOTE 12 SUPPLEMENTARY BALANCE SHEET INFORMATION

Inventories by major category were:

<i>In millions at December 31</i>	2001	2000
Raw materials	\$ 442	\$ 438
Finished pulp, paper and packaging products	1,582	1,992
Finished lumber and panel products	175	261
Operating supplies	489	498
Other	45	105
Inventories	<u>\$2,733</u>	<u>\$3,294</u>

The last-in, first-out inventory method is used to value most of International Paper's U.S. inventories. Approximately 72% of total raw materials and finished products inventories were valued using this method. If the first-in, first-out method had been used, it would have increased total inventory balances by approximately \$219 million and \$264 million at December 31, 2001 and 2000, respectively.

Notes to Consolidated Financial Statements

Plants, properties and equipment by major classification were:

<i>In millions at December 31</i>	2001	2000
Pulp, paper and packaging facilities		
Mills	\$23,247	\$22,538
Packaging plants	2,248	3,266
Wood products facilities	2,720	2,343
Other plants, properties and equipment	1,707	2,028
Gross cost	29,922	30,175
Less: Accumulated depreciation	15,461	14,043
Plants, properties and equipment, net	<u>\$14,461</u>	<u>\$16,132</u>

NOTE 13 DEBT AND LINES OF CREDIT

A summary of long-term debt follows:

<i>In millions at December 31</i>	2001	2000
8½% to 10.5% notes – due 2002 – 2012	\$ 477	\$ 522
8¾% to 9.7% notes – due 2002 – 2004	450	564
9¼% sinking fund debentures	–	8
8.5% to 9.5% debentures – due 2002 – 2022	247	246
8¾% to 9½% debentures – due 2015 – 2024	300	300
8% to 8¾% notes – due 2003 – 2005	2,198	2,197
7% to 7¾% notes – due 2002 – 2007	1,095	1,343
6¾% to 8¾% notes – due 2023 – 2029	742	742
6.65% notes – due 2037	93	92
6.5% notes – due 2007	148	148
6.4% to 7.75% debentures – due 2023 – 2027	871	865
6¼% notes – due 2003	200	200
5¾% Swiss franc debentures	–	67
5¾% euro notes – due 2006	225	223
12% to 16% Brazilian real notes	–	194
5¼% debentures – due 2012	93	90
6.75% notes, due 2011	1,000	–
Zero-coupon convertible debentures, due 2021	1,018	–
Medium-term notes – due 2002 – 2009 ^(a)	162	307
Floating rate notes – due 2002 – 2004 ^(b)	1,328	2,100
Environmental and industrial development bonds – due 2002 – 2033 ^(c, d)	2,420	2,334
Commercial paper and bank notes ^(e)	156	637
Other ^(f)	191	157
Total ^(g)	13,414	13,336
Less: Current maturities	957	688
Long-term debt	<u>\$12,457</u>	<u>\$12,648</u>

(a) The weighted average interest rate on these notes was 8.1% in 2001 and 8.2% in 2000.

(b) The weighted average interest rate on these notes was 2.9% in 2001 and 7.9% in 2000.

(c) The weighted average interest rate on these bonds was 6.2% in 2001 and 6.3% in 2000.

(d) Includes \$111 million of bonds at December 31, 2001 and \$130 million of bonds at December 31, 2000, which may be tendered at various dates and/or under certain circumstances.

(e) The weighted average interest rate was 3.4% in 2001 and 7.2% in 2000. Includes \$33 million in 2001 of non-U.S. dollar denominated borrowings with a weighted average interest rate of 5.5%.

(f) Includes \$10 million in 2001 and \$19 million in 2000 of French franc borrowings with a weighted average interest rate of 7.4% in 2001 and 2.2% in 2000, and \$4 million in 2001 and \$5 million in 2000 of Canadian dollar borrowings with an interest rate of 2.5% in 2001 and 9.0% in 2000.

(g) The fair market value was approximately \$13.2 billion and \$13.5 billion at December 31, 2001 and 2000, respectively.

Total maturities of long-term debt over the next five years are 2002 – \$957 million, 2003 – \$1.5 billion, 2004 – \$2.0 billion, 2005 – \$1.2 billion and 2006 – \$617 million.

At December 31, 2001 and 2000, International Paper classified \$750 million of tenderable bonds, commercial paper and bank notes and current maturities of long-term debt as long-term debt. International Paper has the intent and ability to renew or convert these obligations through 2002 and into future periods.

At December 31, 2001, unused contractually committed bank credit agreements amounted to \$2.9 billion. The agreements generally provide for interest rates at a floating rate index plus a predetermined margin dependent upon International Paper's credit rating. The principal \$750 million agreement extends through March 2004, and has a facility fee of 0.15% that is payable quarterly. A 364-day facility provides for \$1.1 billion of credit through March 2002 and has a facility fee of 0.10% that is payable quarterly. Additionally, International Paper has a \$900 million 364-day facility that provides credit through June 2002, and has a facility fee of 0.10% paid quarterly. Carter Holt Harvey also has one principal line of credit that supports its commercial paper programs. A \$192 million line of credit matures in April 2002 and has a 0.15% facility fee that is payable quarterly. In addition, International Paper has up to \$500 million of commercial paper financings available under a receivables securitization program established in December 2001. The program extends through December 2002 with a facility fee of 0.15%.

At December 31, 2001, outstanding debt included approximately \$156 million of commercial paper and bank notes with interest rates that fluctuate based on market conditions and our credit rating.

In August 2001, under a previously filed shelf registration statement, International Paper issued \$1 billion principal amount of 6.75% Senior Unsecured Notes due September 1, 2011, which yielded net proceeds of \$993 million. These notes carry a fixed interest rate with interest payable semi-annually on March 1 and September 1 of each year, commencing on March 1, 2002. Most of the proceeds of this issuance were used to retire \$800 million of money market notes due in 2002.

In June 2001, International Paper completed a private placement offering of \$2.1 billion principal amount at maturity zero-coupon Convertible Senior Debentures due June 20, 2021, which yielded net proceeds of approximately \$1.0 billion. The debt accretes to face value at maturity at a rate of 3.75% per annum, subject to annual upward adjustment after June 20, 2004 if International Paper's stock price falls below a certain level for a specified period. The securities are convertible into shares of International Paper common stock at the option of debenture holders subject to certain conditions as defined in the debt agreement. International Paper may be required to repurchase the securities on June 20th in each of the years 2004, 2006, 2011 and 2016 at a repurchase price equal to the accreted principal amount to the repurchase date. International Paper also has the option to redeem the securities on or after June 20, 2006 under certain circumstances. The net proceeds of this issuance were used to retire higher interest rate commercial paper borrowings.

On June 20, 2000, International Paper issued \$5 billion of debt to finance the acquisition of Champion and assumed \$2.8 billion of Champion debt for a total of \$7.8 billion.

In 1999, International Paper recorded an extraordinary loss of \$16 million after taxes for the extinguishment of high interest rate debt that was assumed in connection with the merger with Union Camp. International Paper extinguished approximately \$275 million of long-term debt with interest rates ranging from 8.5% to 10%.

International Paper's long-term debt is rated BBB by Standard & Poors and Baa2 by Moody's Investor Services, both with a stable outlook.

NOTE 14 DERIVATIVES AND HEDGING ACTIVITIES

International Paper periodically uses derivatives and other financial instruments to hedge exposures to interest rate, commodity and currency risks. For hedges that meet the criteria under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," International Paper, at inception, formally designates and documents the instrument as a hedge of a specific underlying exposure, as well as the risk management objective and strategy for undertaking each hedge transaction. Because of the high degree of effectiveness between the hedging instrument and the underlying exposure being hedged, fluctuations in the value of the derivative instruments are generally offset by changes in the value or cash flows of the underlying exposures being hedged. Derivatives are recorded in the consolidated balance sheet at fair value in other current or noncurrent assets or liabilities. The earnings impact resulting from the change in fair value

of the derivative instruments is recorded in the same line item in the consolidated statement of earnings as the underlying exposure being hedged. The financial instruments that are used in hedging transactions are assessed both at inception and quarterly thereafter to ensure they are effective in offsetting changes in either the fair value or cash flows of the related underlying exposures. The ineffective portion of a financial instrument's change in fair value, if any, would be recognized currently in earnings together with the changes in fair value of derivatives not designated as hedges.

INTEREST RATE RISK

Interest rate swaps may be used to manage interest rate risks associated with International Paper's fixed rate debt. Some of these instruments qualify for hedge accounting in accordance with SFAS No. 133 and others do not. Interest rate swap agreements with a total notional amount of approximately \$1 billion and maturities ranging from one to 23 years do not qualify as hedges under SFAS No. 133 and, consequently, were recorded at fair value on the transition date by a pre-tax charge of approximately \$20 million to earnings. For the year ended December 31, 2001, the change in fair value of the swaps was immaterial, and is not expected to have a material impact on earnings in the future, although some volatility in a quarter is possible due to unforeseen market conditions. The remainder of International Paper's interest rate swap agreements qualify as fully effective fair value hedges under SFAS No. 133.

A series of fixed-to-floating interest rate swap agreements with a notional amount of approximately \$1.5 billion were entered into during the year ended December 31, 2001. The objective of these transactions, all of which qualify for hedge accounting, was to take advantage of favorable interest rates.

COMMODITY RISK

To manage risks associated with future variability in cash flows attributable to certain commodity purchases, International Paper primarily uses natural gas swap contracts with maturities of 12 months or less. Such cash flow hedges are accounted for by deferring the after-tax quarterly change in fair value of the outstanding contracts in OCI. On the date a contract matures, the gain or loss is reclassified into cost of products sold concurrently with the recognition of the commodity purchased. For the year ended December 31, 2001, International Paper reclassified after-tax losses of \$48 million from OCI. This amount represents the after-tax cash settlements on the maturing natural gas hedge contracts. Unrealized after-tax losses of \$69 million were charged to OCI during the year ended December 31, 2001. After-tax

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losses of \$21 million as of December 31, 2001 are expected to be reclassified into earnings in 2002. The net fair value of the swap contracts as of December 31, 2001 is a \$29 million liability.

FOREIGN CURRENCY RISK

International Paper's policy has been to hedge certain investments in foreign operations with borrowings denominated in the same currency as the operation's functional currency or by entering into long-term cross-currency and interest rate swaps, or short-term foreign exchange contracts. These financial instruments are effective as a hedge against fluctuations in currency exchange rates. Gains or losses from changes in the fair value of these instruments, which are offset in whole or in part by translation gains and losses on the foreign operation's net assets hedged, are recorded as translation adjustments in OCI. Upon liquidation or sale of the foreign investments, the accumulated gains or losses from the revaluation of the hedging instruments, together with the translation gains and losses on the net assets, are included in earnings. For the year ended December 31, 2001, net gains included in the cumulative translation adjustment on derivative and debt instruments hedging foreign net investments amounted to \$23 million after taxes and minority interest.

Long-term cross-currency and interest rate swaps and short-term currency swaps are used to mitigate the risk associated with changes in foreign exchange rates, which will affect the fair value of debt denominated in a foreign currency. Some of these hedges have been designated as fair value hedges and others have not. As of December 31, 2001, the fair value of these derivatives not designated as hedges was immaterial.

Foreign exchange contracts (including forward, swap and purchase option contracts) are also used to hedge certain transactions, primarily trade receipts and payments denominated in foreign currencies, to manage volatility associated with these transactions and to protect International Paper from currency fluctuations between the contract date and ultimate settlement. These contracts, most of which have been designated as cash flow hedges, had maturities of five years or less as of December 31, 2001. For the year ended December 31, 2001, net credits totaling \$2 million after taxes and minority interest were recorded in OCI, net of reclassifications to earnings of \$2 million expense after taxes and minority interest. As of December 31, 2001, gains of \$3 million after taxes and minority interest are expected to be reclassified to earnings in 2002. Other contracts are used to offset the earnings impact relating to the variability in exchange rates on certain short-term monetary assets and

liabilities denominated in non-functional currencies and are not designated as hedges. Changes in the fair value of these instruments, recognized currently in earnings to offset the remeasurement of the related assets and liabilities, were not significant.

International Paper does not hold or issue financial instruments for trading purposes. The counterparties to swap agreements and foreign exchange contracts consist of a number of major international financial institutions. International Paper continually monitors its positions with and the credit quality of these financial institutions and does not expect nonperformance by the counterparties.

NOTE 15 CAPITAL STOCK

The authorized capital stock at both December 31, 2001 and 2000 consisted of 990,850,000 shares of common stock, \$1 par value; 400,000 shares of cumulative \$4 preferred stock, without par value (stated value \$100 per share); and 8,750,000 shares of serial preferred stock, \$1 par value. The serial preferred stock is issuable in one or more series by the Board of Directors without further shareholder action.

NOTE 16 RETIREMENT PLANS

International Paper maintains pension plans that provide retirement benefits to substantially all employees. Employees generally are eligible to participate in the plans upon completion of one year of service and attainment of age 21.

The plans provide defined benefits based on years of credited service and either final average earnings (salaried employees), hourly job rates or specified benefit rates (hourly and union employees).

U.S. DEFINED BENEFIT PLANS

International Paper makes contributions that are sufficient to fully fund its actuarially determined costs, generally equal to the minimum amounts required by the Employee Retirement Income Security Act (ERISA).

Service cost is the actuarial present value of benefits attributed by the plans benefit formula to services rendered by employees during the year. Interest cost represents the increase in the projected benefit obligation, which is a discounted amount, due to the passage of time. The expected return on plan assets reflects the computed amount of current year earnings from the investment of plan assets using an estimated long-term rate of return.

Net periodic pension income for qualified and nonqualified defined benefit plans comprised the following:

<i>In millions</i>	2001	2000	1999
Service cost	\$(101)	\$ (98)	\$(101)
Interest cost	(459)	(397)	(303)
Expected return on plan assets	727	615	469
Amortization of net transition obligation	–	(2)	–
Actuarial loss	(6)	(5)	(6)
Amortization of prior service cost	(20)	(19)	(16)
Curtailement gain (loss)	–	(2)	6
Settlement gain	–	9	–
Net periodic pension income	<u>\$ 141^(a)</u>	<u>\$ 101</u>	<u>\$ 49</u>

(a) Excludes \$75 million of expense for curtailment and settlement charges relating to divestitures that were recorded in Restructuring and other charges and Net losses on sales and impairments of businesses held for sale in the consolidated statement of earnings.

The increase in pension income in 2001 and 2000 was largely due to the inclusion of the expected return on the Champion plan assets that were included in the plan subsequent to the acquisition date. Pension income in 2002 is expected to decline by approximately \$60 million with a decrease in the expected long-term return on plan assets from 10% to 9.25%.

The following table presents the changes in benefit obligation and plan assets for 2001 and 2000 and the plans' funded status and amounts recognized in the consolidated balance sheet as of December 31, 2001 and 2000. Benefit obligations during 2001 increased by \$100 million, principally as a result of service costs, and interest on the discounted obligation, less benefits paid and the impact of divestitures. Plan assets

decreased \$750 million principally as a result of benefits paid and a negative return on plan assets.

<i>In millions</i>	2001	2000
Change in projected benefit obligation:		
Benefit obligation, January 1	\$6,319	\$4,323
Service cost	101	98
Interest cost	459	397
Actuarial loss	47	171
Benefits paid	(432)	(451)
Acquisitions ^(a)	23	1,796
Divestitures ^(b)	(90)	(42)
Restructuring ^(c)	(33)	–
Curtailement gain	–	(2)
Special termination benefits ^(d)	4	10
Plan amendments	21	19
Benefit obligation, December 31 ^(e)	<u>\$6,419</u>	<u>\$6,319</u>
Change in plan assets:		
Fair value of plan assets, January 1	\$7,253	\$5,612
Actual return on plan assets	(229)	(106)
Company and participants' contributions	14	83
Benefits paid	(432)	(451)
Acquisitions	2	2,144
Divestitures ^(b)	(106)	(29)
Fair value of plan assets, December 31	<u>\$6,502</u>	<u>\$7,253</u>
Funded status ^(e)	\$ 83	\$ 934
Unrecognized actuarial loss ^(b)	1,228	292
Unamortized prior service cost ^(b,c)	144	170
Prepaid benefit cost	<u>\$1,455</u>	<u>\$1,396</u>
Amounts recognized in the consolidated balance sheet consist of:		
Prepaid benefit cost	\$1,580	\$1,515
Accrued benefit liability	(182)	(168)
Intangible asset	1	3
Minimum pension liability adjustment included in accumulated other comprehensive income	56	46
Net amount recognized	<u>\$1,455</u>	<u>\$1,396</u>

(a) Includes \$23.3 million and \$76.5 million for 2001 and 2000, respectively, in special termination benefits attributable to the elimination of positions in connection with a severance program provided to employees whose jobs were eliminated as a result of the acquisition of Champion.

Also included was a curtailment gain of \$1.1 million and \$17.9 million for 2001 and 2000, respectively.

(b) Included in Net losses on sales and impairments of businesses held for sale in the consolidated statement of earnings is \$14.5 million in curtailment losses and \$44.6 million in settlement losses in 2001 related to the divestitures of Masonite, Petroleum and Minerals, Flexible Packaging and other smaller businesses.

(c) Included in Restructuring and other charges for 2001 was \$11.8 million in curtailment losses relating to a cost reduction program and facility rationalizations.

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- (d) Included in Restructuring and other charges for 2001 was \$3.6 million for special termination benefits attributable to the elimination of approximately 284 positions in connection with a facility rationalization program. Included in Restructuring and other charges for 2000 was \$10 million for special termination benefits attributable to the elimination of approximately 268 positions in connection with a facility rationalization program.
- (e) Includes nonqualified unfunded plans with projected benefit obligations of \$221 million and \$212 million at December 31, 2001 and 2000, respectively.

Plan assets are held in master trust accounts and include investments in International Paper common stock in the amounts of \$219 million (3%) and \$467 million (6%) at December 31, 2001 and 2000, respectively.

Weighted average assumptions as of December 31, 2001, 2000 and 1999 were as follows:

	2001	2000	1999
Discount rate	7.25%	7.50%	7.75%
Expected long-term return on plan assets	10.00%	10.00%	10.00%
Rate of compensation increase	4.50%	4.75%	5.00%

Note: In determining net periodic pension income for the year 2002, an expected long-term return on plan assets of 9.25% will be used.

The following illustrates the effect on pension income for 2002 of a 25 basis point decrease in these assumptions:

In millions (Income)/Expense	2002
Discount rate	\$ 4
Expected long-term return on plan assets	19
Rate of compensation increase	(4)

NON-U.S. DEFINED BENEFIT PLANS

Generally, International Paper's non-U.S. pension plans are funded using the projected benefit as a target, except in certain countries where funding of benefit plans is not required. Net periodic pension expense for our non-U.S. plans was \$19 million for 2001, \$24 million for 2000 and \$16 million for 1999.

The non-U.S. plans' projected benefit obligation in excess of plan assets at fair market value at December 31, 2001 and 2000 was \$43 million and \$87 million, respectively. Plan assets are composed principally of common stocks and fixed income securities.

The increase in the funded status for the non-U.S. plans results from the sale of Zanders, which had an unfunded plan. Related to this sale is a settlement and curtailment gain of \$46 million included in Net losses on sales and impairments of investments and businesses held for sale in 2000.

OTHER PLANS

International Paper sponsors several defined contribution plans to provide substantially all U.S. salaried and certain hourly employees of International Paper an opportunity to accumulate personal funds for their retirement. Contributions may be made on a before-tax basis to substantially all of these plans.

As determined by the provisions of each plan, International Paper matches the employees' basic voluntary contributions. Such matching contributions to the plans were approximately \$78 million, \$65 million and \$67 million for the plan years ending in 2001, 2000 and 1999, respectively. The net assets of these plans approximated \$3.7 billion as of the 2001 plan year-end including approximately \$979 million (26%) in International Paper common stock.

NOTE 17 POSTRETIREMENT BENEFITS

International Paper provides certain retiree health care and life insurance benefits covering a majority of U.S. salaried and certain hourly employees. Employees are generally eligible for benefits upon retirement and completion of a specified number of years of creditable service. An amendment in 1992 to one of the plans limits the maximum annual company contribution for health care benefits for retirees after January 1, 1992, based on age at retirement and years of service after age 50. Amortization of this plan amendment, which reduced annual net postretirement benefit cost, was completed in 1999. International Paper does not prefund these benefits and has the right to modify or terminate certain of these plans in the future.

The components of postretirement benefit expense in 2001, 2000 and 1999 were as follows:

In millions	2001	2000	1999
Service cost	\$ 10	\$10	\$ 11
Interest cost	56	45	30
Actuarial loss	—	—	2
Amortization of prior service cost	(10)	(6)	(12)
Curtailment gain	—	(2)	—
Settlement gain	—	(2)	—
Net postretirement benefit cost	<u>\$ 56</u>	<u>\$45</u>	<u>\$ 31</u>

The plan is only funded in an amount equal to benefits paid. The following table presents the changes in benefit obligation and plan assets for 2001 and 2000.

<i>In millions</i>	2001	2000
Change in benefit obligation:		
Benefit obligation, January 1	\$ 822	\$ 446
Service cost	10	10
Interest cost	56	45
Participants' contributions	26	21
Actuarial (gain) loss	88	(5)
Benefits paid	(102)	(73)
Plan amendments	(43)	(8)
Acquisitions ^(a)	5	385
Divestitures ^(b)	(6)	(1)
Curtailement gain ^(c)	(5)	—
Special termination benefits ^(d)	5	2
Benefit obligation, December 31	<u>\$ 856</u>	<u>\$ 822</u>
Change in plan assets:		
Fair value of plan assets, January 1	\$ —	\$ —
Company contributions	76	52
Participants' contributions	26	21
Benefits paid	(102)	(73)
Fair value of plan assets, December 31	<u>\$ —</u>	<u>\$ —</u>
Funded status	<u>\$(856)</u>	<u>\$(822)</u>
Unamortized prior service cost	(72)	(45)
Unrecognized actuarial (gain) loss	84	(2)
Accrued benefit cost	<u>\$(844)</u>	<u>\$(869)</u>

(a) Includes \$4.0 million and \$9.5 million in 2001 and 2000, respectively, for special termination benefits attributable to the elimination of positions in connection with a severance program provided to employees whose jobs were eliminated as a result of the Champion acquisition. Also included in 2000 was a curtailment gain of \$2.1 million.

(b) Included in Net losses on sales and impairments of businesses held for sale in 2001 were curtailment charges of \$5.6 million related to the sales of Masonite and Flexible Packaging.

(c) Includes \$3.4 million of curtailment gains related to the elimination of 4,311 positions in connection with a cost reduction program and facility rationalizations.

(d) Includes \$5 million in 2001 and \$2 million in 2000 for special termination benefits attributable to the elimination of approximately 515 positions in connection with a facility rationalization program.

Future benefit costs were estimated assuming medical costs would increase at a 10% annual rate, decreasing to a 5% annual growth rate ratably over the next five years and then remaining at a 5% annual growth rate thereafter. A 1% increase in this annual trend rate would have increased the accumulated postretirement benefit obligation at December 31, 2001 by \$53 million. A 1% decrease in the annual trend rate would have decreased the accumulated postretirement benefit obligation at December 31, 2001 by \$49 million. The effect on net postretirement benefit cost from a 1% increase

or decrease would be approximately \$4 million. The weighted average discount rate used to estimate the accumulated postretirement benefit obligation at December 31, 2001 was 7.25% compared with 7.50% at December 31, 2000.

In addition to the U.S. plan, certain Canadian employees are eligible for retiree health care and life insurance. Costs and obligations for this plan were not significant.

NOTE 18 INCENTIVE PLANS

International Paper currently has a Long-Term Incentive Compensation Plan (LTICP) that includes a Stock Option Program, a Restricted Performance Share Program and a Continuity Award Program, administered by a committee of nonemployee members of the Board of Directors (Committee) who are not eligible for awards. The LTICP allows stock appreciation rights to be awarded. Although none were outstanding at December 31, 2000, 14,961 awards were issued in 2001 to employees of a subsidiary. We also have other performance-based restricted share/unit programs available to senior executives and directors.

We apply the provisions of APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for our plans and the disclosure provisions of SFAS No. 123, "Accounting for Stock-Based Compensation." Accordingly, no compensation cost has been recognized for the Stock Option Program.

STOCK OPTION PROGRAM

Under the current program, officers and certain other employees may be granted options to purchase International Paper common stock. The option price is the market price of the stock on the close of business on the day prior to the date of grant. During 2001, the program was changed so that options must be vested before they can be exercised. Upon exercise of an option, a replacement option may be granted under certain circumstances with an exercise price equal to the market price at the time of exercise and with a term extending to the expiration date of the original option.

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For purposes of the pro forma disclosure, the fair market value of each option grant has been estimated on the date of the grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants in 2001, 2000 and 1999, respectively:

	2001	2000	1999
Initial Options ^(a)			
Risk-Free Interest Rate	3.91%	6.17%	4.78%
Price Volatility	41.02%	45.00%	33.00%
Dividend Yield	2.61%	2.50%	2.08%
Expected Term in Years	3.00	2.50 ^(a)	4.39
Replacement Options ^(b)			
Risk-Free Interest Rate	4.40%	6.45%	5.47%
Price Volatility	39.51%	45.00%	33.00%
Dividend Yield	2.64%	2.50%	2.05%
Expected Term in Years	2.10	2.10	2.09

(a) The average fair market values of initial option grants during 2001, 2000 and 1999 were \$9.45, \$11.86 and \$13.14, respectively.

(b) The average fair market values of replacement option grants during 2001, 2000 and 1999 were \$9.02, \$13.44 and \$10.14, respectively.

(c) In 2000, the vesting period for current and prospective option grants under the Stock Option Program was reduced from four to two years.

A summary of the status of the Stock Option Program as of December 31, 2001, 2000 and 1999 and changes during the years ended on those dates is presented below:

	Options (a,b)	Weighted Average Exercise Price
Outstanding at January 1, 1999	18,685,906	\$39.39
Granted	4,521,627	49.76
Exercised	(6,531,818)	36.56
Forfeited	(522,214)	42.91
Expired	(354,566)	51.41
Outstanding at December 31, 1999	15,798,935	43.14
Granted	9,527,442	43.29
Exercised	(1,052,107)	41.84
Forfeited	(233,724)	51.96
Expired	(177,568)	49.97
Outstanding at December 31, 2000	23,862,978	43.12
Granted	7,399,497	35.38
Exercised	(343,597)	32.83
Forfeited	(1,118,971)	38.00
Expired	(689,782)	51.25
Outstanding at December 31, 2001	29,110,125	\$41.28

(a) The table does not include Continuity Award tandem stock options described below. No fair market value is assigned to these options under SFAS No. 123. The tandem restricted shares accompanying these options are expensed over their vesting period.

(b) The table does include options outstanding under two acquired company plans under which options may no longer be granted.

The following table summarizes information about stock options outstanding at December 31, 2001:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Options Outstanding as of 12/31/01	Weighted Average Remaining Life	Weighted Average Exercise Price	Options Outstanding as of 12/31/01	Weighted Average Exercise Price
\$29.31-\$34.50	7,196,408	6.9	\$30.37	2,612,573	\$32.17
\$35.00-\$35.05	6,463,564	9.5	\$35.02	1,126	\$35.04
\$36.00-\$42.94	5,902,705	5.1	\$40.86	5,824,261	\$40.90
\$43.00-\$58.06	5,598,138	3.9	\$50.32	5,598,138	\$50.32
\$58.05-\$69.63	3,949,310	7.5	\$59.34	531,510	\$59.28
	<u>29,110,125</u>	6.6	\$41.28	<u>14,567,608</u>	\$43.58

PERFORMANCE-BASED RESTRICTED SHARES

Under the Restricted Performance Share Program, contingent awards of International Paper common stock are granted by the Committee. Shares are earned on the basis of International Paper's financial performance over a period of consecutive calendar years as determined by the Committee. The Restricted Performance Share Program in effect at the beginning of 1999 was terminated during 1999. A one-time Transitional Performance Unit Program was in effect from July 1, 1999 to December 31, 2000. During 2001, a new Restricted Performance Share Program was approved and awards covering a three-year period were granted.

The following summarizes the activity of all performance-based programs for the three years ending December 31, 2001:

	Shares
Outstanding at January 1, 1999	1,284,690
Granted	95,035
Issued	(227,553)
Forfeited ^(a)	(1,067,153)
Outstanding at December 31, 1999	85,019
Granted	–
Issued	(26,537)
Forfeited	(58,482)
Outstanding at December 31, 2000	–
Granted	1,283,100
Issued	(9,243)
Forfeited	(59,757)
Outstanding at December 31, 2001	<u>1,214,100</u>

(a) Includes 974,734 shares cancelled under the Restricted Performance Share Program in 1999.

CONTINUITY AWARD PROGRAM

The Continuity Award Program provides for the granting of tandem awards of restricted stock and/or nonqualified stock options to key executives. Grants are restricted and awards conditioned on attainment of specified age and years of service requirements. Awarding of a tandem stock option results in the cancellation of the related restricted shares. The Continuity Award Program also provides for awards of restricted stock to key employees.

The following summarizes the activity of the Continuity Award Program for the three years ending December 31, 2001:

	Shares
Outstanding at January 1, 1999	593,758
Granted	71,900
Issued	(65,412)
Forfeited ^(a)	(89,390)
Outstanding at December 31, 1999	510,856
Granted	76,165
Issued	(18,303)
Forfeited ^(a)	(112,000)
Outstanding at December 31, 2000	456,718
Granted	22,350
Issued	(70,970)
Forfeited ^(a)	(64,000)
Outstanding at December 31, 2001	344,098

(a) Also includes restricted shares cancelled when tandem stock options were awarded. 200,000, 560,000 and 440,000 tandem options were awarded in 2001, 2000 and 1999, respectively.

At December 31, 2001 and 2000, a total of 17.6 million and 22.5 million shares, respectively, were available for grant under the LTICP. In 1999, shareholders approved an additional 25.5 million shares to be made available for grant, with 3.0 million of these shares reserved specifically for the granting of restricted stock. No additional shares were made available during 2001 or 2000. A total of 3.0 million shares and 4.2 million shares were available for the granting of restricted stock as of December 31, 2001 and 2000, respectively.

The compensation cost charged to earnings for all the incentive plans was \$38 million, \$28 million and \$3 million for 2001, 2000 and 1999, respectively. Earnings in 1999 included income of \$20 million recognized upon cancellation of a majority of the awards under the Restricted Performance Share Program in effect at the beginning of 1999.

Had compensation cost for International Paper's stock-based compensation programs been determined consistent with the provisions of SFAS No. 123, its net earnings, earnings per common share and earnings per common share – assuming dilution would have been reduced to the pro forma amounts indicated below:

<i>In millions, except per share amounts</i>	2001	2000	1999
Net Earnings (Loss)			
As reported	\$(1,204)	\$ 142	\$ 183
Pro forma	(1,257)	104	152
Earnings (Loss) Per Common Share			
As reported	\$ (2.50)	\$0.32	\$0.44
Pro forma	(2.60)	0.23	0.37
Earnings (Loss) Per Common Share – assuming dilution			
As reported	\$ (2.50)	\$0.32	\$0.44
Pro forma	(2.60)	0.23	0.37

The effect on 2001, 2000 and 1999 pro forma net earnings, earnings per common share and earnings per common share – assuming dilution of expensing the estimated fair market value of stock options is not necessarily representative of the effect on reported earnings for future years due to the vesting period of stock options and the potential for issuance of additional stock options in future years.

NOTE 19 SUBSEQUENT EVENTS

In February 2002, International Paper announced that it was discontinuing efforts to divest the Chemical Cellulose Pulp business and planned to operate it as an ongoing business in 2002. Accordingly, asset and liability balances for the business have been removed from Assets (Liabilities) of businesses held for sale and are included in the respective balance sheet captions in the accompanying consolidated balance sheet. Operating results for this business, which are not material to International Paper's results of operations, are included in Other Businesses in the accompanying Financial Information by Industry Segment on pages 38 and 39.

Also in February 2002, International Paper announced that it had begun negotiations for the possible sale of its oriented strand board operations. Operating results for this business are included with other Wood Products businesses in the Forest Products segment in the accompanying Financial Information by Industry Segment on pages 38 and 39.

Six-Year Financial Summary

<i>Dollar amounts in millions, except per share amounts and stock prices</i>	2001	2000	1999	1998	1997	1996
Results of Operations						
Net sales	\$26,363	\$28,180	\$24,573	\$23,979	\$24,556	\$24,182
Costs and expenses, excluding interest	26,716	26,675	23,620	23,039	23,976	23,193
Earnings (loss) before income taxes, minority interest, extraordinary items and cumulative effect of accounting change	(1,265) ^(a)	723 ^(c)	448 ^(c)	429 ^(g)	143 ^(h)	939 ⁽ⁱ⁾
Minority interest expense, net of taxes	147 ^(a)	238 ^(c)	163 ^(c)	87 ^(g)	140 ^(h)	180 ⁽ⁱ⁾
Extraordinary items	(46) ^(b)	(226) ^(d)	(16) ^(f)	—	—	—
Cumulative effect of accounting change	(16)	—	—	—	—	—
Net earnings (loss)	(1,204) ^(a,b)	142 ^(c,d)	183 ^(c,f)	247 ^(g)	(80) ^(h)	379 ⁽ⁱ⁾
Earnings (loss) applicable to common shares	<u>(1,204)^(a,b)</u>	<u>142^(c,d)</u>	<u>183^(c,f)</u>	<u>247^(g)</u>	<u>(80)^(h)</u>	<u>379⁽ⁱ⁾</u>
Financial Position						
Working capital	\$ 2,938	\$ 2,880	\$ 2,859	\$ 2,675	\$ 1,476	\$ 454
Plants, properties and equipment, net	14,461	16,132	14,381	15,320	15,707	16,570
Forestlands	4,197	5,966	2,921	3,093	3,273	3,637
Total assets	37,158	42,109	30,268	31,466	31,971	33,357
Long-term debt	12,457	12,648	7,520	7,697	8,521	7,943
Common shareholders' equity	<u>10,291</u>	<u>12,034</u>	<u>10,304</u>	<u>10,738</u>	<u>10,647</u>	<u>11,349</u>
Per Share of Common Stock – Assuming No Dilution^(k)						
Earnings (loss) before extraordinary items and cumulative effect of accounting change	\$ (2.37)	\$ 0.82	\$ 0.48	\$ 0.60	\$ (0.20)	\$ 0.95
Extraordinary items	(0.10)	(0.50)	(0.04)	—	—	—
Cumulative effect of accounting change	(0.03)	—	—	—	—	—
Net Earnings (loss)	(2.50)	0.32	0.44	0.60	(0.20)	0.95
Cash dividends	1.00	1.00	1.01	1.05	1.05	1.05
Common shareholders' equity	<u>21.25</u>	<u>24.85</u>	<u>24.85</u>	<u>25.99</u>	<u>26.10</u>	<u>27.95</u>
Common Stock Prices^(k)						
High	\$ 43.25	\$ 60.00	\$ 59.50	\$ 55.25	\$ 61.00	\$ 44.63
Low	30.70	26.31	39.50	35.50	38.63	35.63
Year-end	<u>40.35</u>	<u>40.81</u>	<u>56.44</u>	<u>44.81</u>	<u>43.13</u>	<u>40.50</u>
Financial Ratios						
Current ratio	1.6	1.4	1.7	1.6	1.3	1.1
Total debt to capital ratio	50.1	49.3	38.1	39.0	46.1	45.6
Return on equity	(10.6) ^(a,b,j)	1.2 ^(c,d,j)	1.7 ^(c,f,j)	2.3 ^(g,j)	(0.7) ^(h,j)	3.4 ^(i,j)
Return on investment before extraordinary items and cumulative effect of accounting change	<u>(0.7)^(a,b,j)</u>	<u>3.3^(c,d,j)</u>	<u>2.6^(c,f,j)</u>	<u>2.5^(g,j)</u>	<u>1.5^(h,j)</u>	<u>3.3^(i,j)</u>
Capital Expenditures	<u>\$ 1,049</u>	<u>\$ 1,352</u>	<u>\$ 1,139</u>	<u>\$ 1,322</u>	<u>\$ 1,448</u>	<u>\$ 1,780</u>
Number of Employees	<u>100,100</u>	<u>112,900</u>	<u>98,700</u>	<u>98,300</u>	<u>100,900</u>	<u>106,300</u>

FINANCIAL GLOSSARY

Current ratio – current assets divided by current liabilities.

Total debt to capital ratio – long-term debt plus notes payable and current maturities of long-term debt divided by long-term debt, notes payable and current maturities of long-term debt, minority interest, preferred securities and total common shareholders' equity.

Return on equity – net earnings divided by average common shareholders' equity (computed monthly).

Return on investment – the after tax amount of "Earnings before interest, income taxes, minority interest, extraordinary items and cumulative effect of accounting change" divided by the average of total assets minus accounts payable and accrued liabilities (computed on a monthly basis).

FOOTNOTES TO SIX-YEAR FINANCIAL SUMMARY

- (a) Includes a net pre-tax charge of \$629 million (\$587 million after taxes) related to dispositions and asset impairments of businesses held for sale, a \$1,117 million charge before taxes and minority interest (\$752 million after taxes and minority interest) for asset shutdowns of excess internal capacity, cost reduction actions, and additions to existing Masonite legal reserves, a \$42 million pre-tax charge (\$28 million after taxes) for Champion merger integration costs, and a \$17 million pre-tax credit (\$11 million after taxes) for the reversal of reserves no longer required.
- (b) Includes an extraordinary pre-tax charge of \$73 million (\$46 million after taxes) related to the impairment of the Masonite business and the divestiture of the Petroleum and Minerals assets.
- (c) Includes a \$54 million pre-tax charge (\$33 million after taxes) for merger-related expenses, a \$125 million pre-tax charge (\$80 million after taxes) for additional Masonite legal reserves, an \$824 million charge before taxes and minority interest (\$509 million after taxes and minority interest) for asset shutdowns and a \$34 million pre-tax credit (\$21 million after taxes) for the reversal of reserves no longer required.
- (d) Includes an extraordinary gain of \$385 million before taxes and minority interest (\$134 million after taxes and minority interest) on the sale of International Paper's investment in Scitex and Carter Holt Harvey's sale of its share of COPEC, an extraordinary loss of \$460 million before taxes (\$310 million after taxes) related to the impairment of the Zanders and Masonite businesses, an extraordinary gain before taxes and minority interest of \$368 million (\$183 million after taxes and minority interest) related to the sale of Bush Boake Allen, an extraordinary loss of \$5 million before taxes and minority interest (\$2 million after taxes and minority interest) related to Carter Holt Harvey's sale of its Plastics division, and an extraordinary pre-tax charge of \$373 million (\$231 million after taxes) related to impairments of the Argentine investments, the Chemical Cellulose Pulp and the Fine Papers businesses.
- (e) Includes a \$148 million pre-tax charge (\$97 million after taxes) for Union Camp merger-related termination benefits, a \$107 million pre-tax charge (\$78 million after taxes) for merger-related expenses, a \$298 million pre-tax charge (\$180 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions, a \$10 million pre-tax charge (\$6 million after taxes) to increase existing environmental remediation reserves related to certain former Union Camp facilities, a \$30 million pre-tax charge (\$18 million after taxes) to increase existing legal reserves and a \$36 million pre-tax credit (\$27 million after taxes) for the reversal of reserves that were no longer required.
- (f) Includes an extraordinary loss of \$26 million before taxes (\$16 million after taxes) for the extinguishment of high-interest debt that was assumed in the merger with Union Camp.
- (g) Includes a \$20 million pre-tax gain (\$12 million after taxes) on the sale of the Veratec nonwovens business, an \$83 million pre-tax credit (\$50 million after taxes) from the reversals of previously established reserves that were no longer required, a \$111 million pre-tax charge (\$68 million after taxes) for the impairment of oil and gas reserves due to low prices, a \$145 million pre-tax restructuring and asset impairment charge (\$82 million after taxes and minority interest) and \$16 million of pre-tax charges (\$10 million after taxes) related to International Paper's share of charges taken by Scitex, a 13% investee company, for the write-off of in-process research and development related to an acquisition and costs to exit the digital video business.

Six-Year Financial Summary

- (h) Includes a pre-tax business improvement charge of \$535 million (\$385 million after taxes), a \$150 million pre-tax provision for legal reserves (\$93 million after taxes), a pre-tax charge of \$125 million (\$80 million after taxes) for anticipated losses associated with the sale of the Imaging businesses, and a pre-tax gain of \$170 million (\$97 million after taxes and minority interest) from the redemption of certain retained West Coast partnership interests and the release of a related debt guaranty.
- (i) Includes a pre-tax restructuring and asset impairment charge of \$554 million (\$386 million after taxes), a \$592 million pre-tax gain on the sale of a West Coast partnership interest (\$336 million after taxes and minority interest), a \$155 million pre-tax charge (\$99 million after taxes) for the write-down of the investment in Scitex and a \$10 million pre-tax charge (\$6 million after taxes) for International Paper's share of a restructuring charge announced by Scitex in November 1996.
- (j) Return on equity was 1.8% and return on investment was 2.9% in 2001 before special and extraordinary items and cumulative effect of accounting change. Return on equity was 8.3% and return on investment was 5.3% in 2000 before special and extraordinary items. Return on equity was 5.2% and return on investment was 4.0% in 1999 before special and extraordinary items. Return on equity was 3.2% and return on investment was 2.8% in 1998 before special items. Return on equity was 3.4% and return on investment was 3.0% in 1997 before special items. Return on equity was 4.7% and return on investment was 3.8% in 1996 before special items.
- (k) All per share amounts are computed before the effects of dilutive securities.

Interim Financial Results (Unaudited)

<i>In millions, except per share amounts and stock prices</i>	<i>1st Quarter</i>	<i>2nd Quarter</i>	<i>3rd Quarter</i>	<i>4th Quarter</i>	<i>Year</i>
2001					
Net Sales	\$6,894	\$6,686	\$6,529	\$6,254	\$26,363
Gross Margin ^(a)	1,756	1,772	1,740	1,686	6,954
Earnings (Loss) Before Income Taxes, Minority Interest, Extraordinary Items and Cumulative Effect of Accounting Change	87 ^(b)	(432) ^(d)	(287) ^(e)	(633) ^(f)	(1,265) ^(b,d-f)
Net Earnings (Loss)	(44) ^(b,c)	(313) ^(d)	(275) ^(e)	(572) ^(f)	(1,204) ^(b-f)
Per Share of Common Stock					
Earnings (Loss)	\$ (0.09)	\$ (0.65)	\$ (0.57)	\$ (1.19)	\$ (2.50)
Earnings (Loss) – Assuming Dilution	(0.09)	(0.65)	(0.57)	(1.19)	(2.50)
Dividends	0.25	0.25	0.25	0.25	1.00
Common Stock Prices					
High	\$43.25	\$41.00	\$42.50	\$41.80	\$ 43.25
Low	32.90	33.31	30.70	33.61	30.70
2000					
Net Sales	\$6,371	\$6,780	\$7,801	\$7,228	\$28,180
Gross Margin ^(a)	1,850	2,044	2,253	1,951	8,098
Earnings (Loss) Before Income Taxes, Minority Interest and Extraordinary Items	435 ^(g)	480 ⁽ⁱ⁾	311 ⁽ⁱ⁾	(503) ^(m)	723 ^(g,i,j,m)
Net Earnings (Loss)	378 ^(g,h)	270 ⁽ⁱ⁾	(135) ^(j,k)	(371) ^(m,n)	142 ^(g-k,m,n)
Per Share of Common Stock					
Earnings (Loss)	\$ 0.91	\$ 0.64	\$ (0.38) ^(l)	\$ (0.85) ^(o)	\$ 0.32
Earnings (Loss) – Assuming Dilution	0.91	0.64	(0.38) ^(l)	(0.85) ^(o)	0.32
Dividends	0.25	0.25	0.25	0.25	1.00
Common Stock Prices					
High	\$60.00	\$45.94	\$36.81	\$43.00	\$ 60.00
Low	32.88	29.56	27.00	26.31	26.31

Interim Financial Results (Unaudited)

FOOTNOTES TO INTERIM FINANCIAL RESULTS

- (a) Gross margin represents net sales less cost of products sold.
- (b) Includes \$10 million of pre-tax charges (\$6 million after taxes) for Champion merger integration costs.
- (c) Includes an extraordinary pre-tax charge of \$73 million (\$46 million after taxes) related to the impairment of Masonite and the divestiture of the Petroleum and Minerals assets.
- (d) Includes \$32 million of pre-tax charges (\$22 million after taxes) for Champion merger integration costs. Also includes a charge of \$465 million before taxes and minority interest (\$300 million after taxes and minority interest) for facility shutdowns, administrative realignment and related severance reserves, and a pre-tax charge of \$85 million (\$55 million after taxes) for impairment losses on assets of businesses held for sale.
- (e) Includes a net gain of \$47 million before taxes (net loss of \$2 million after taxes) related to disposition and impairment losses on assets of businesses held for sale and charges in the amount of \$481 million before taxes (\$341 million after taxes) in connection with facility and business rationalizations and an increase in litigation related reserves.
- (f) Includes a pre-tax charge of \$171 million (\$111 million after taxes) for asset shutdowns of excess internal capacity and cost reduction actions, a pre-tax charge of \$591 million (\$530 million after taxes) related to dispositions and asset impairments of businesses held for sale, and a \$17 million pre-tax credit (\$11 million after taxes) for the reversal of reserves no longer required.
- (g) Includes an \$8 million pre-tax charge (\$5 million after taxes) for Union Camp merger integration costs.
- (h) Includes an extraordinary gain of \$385 million before taxes and minority interest (\$134 million after taxes and minority interest) on the sale of International Paper's investment in Scitex and Carter Holt Harvey's sale of its share of COPEC.
- (i) Includes a \$4 million pre-tax charge (\$3 million after taxes) for merger-related costs and a \$71 million pre-tax charge (\$42 million after taxes and minority interest) for asset shutdowns of excess internal capacity and cost reduction actions.
- (j) Includes a \$15 million pre-tax charge (\$9 million after taxes) for merger-related expenses, a \$6 million pre-tax credit (\$4 million after taxes) for the reversal of merger-related termination benefits reserves no longer required, and a \$125 million pre-tax charge (\$80 million after taxes) for additional Masonite legal reserves.
- (k) Includes an extraordinary loss of \$460 million before taxes (\$310 million after taxes) related to the impairment of Zanders and Masonite.
- (l) In order for the 2000 third-quarter earnings per share to add up to the year-to-date earnings per share, a loss of \$.38 per share is required. On the basis of the weighted-average number of shares outstanding for the third quarter, the loss per share was \$.28. The difference between the two calculations relates to the 68.7 million shares that were issued in connection with the Champion acquisition.
- (m) Includes a \$27 million pre-tax charge (\$16 million after taxes) for Union Camp and Champion merger-related items, a charge of \$753 million before taxes and minority interest (\$467 million after taxes and minority interest) for shutdown and restructuring reserves, and a \$28 million pre-tax credit (\$17 million after taxes) for the reversal of reserves no longer required.
- (n) Includes an extraordinary pre-tax gain of \$368 million (\$183 million after taxes) related to the sale of Bush Boake Allen. Also included is an extraordinary loss of \$5 million before taxes and minority interest (\$2 million after taxes and minority interest) related to Carter Holt Harvey's sale of its Plastics division, and an extraordinary pre-tax charge of \$373 million (\$231 million after taxes) related to impairments of the Argentine investments, the Chemical Cellulose Pulp and the Fine Papers businesses.
- (o) In order for the year-to-date earnings per share to equal the sum of the quarters, a loss of \$.85 is required in the fourth quarter. On the basis of the weighted-average shares outstanding for the fourth quarter, the loss per share was \$.77. The difference between the two calculations relates to the 68.7 million shares that were issued in connection with the Champion acquisition.

Shareholder Information

Corporate Headquarters

International Paper Company
400 Atlantic Street
Stamford, CT 06921
1-203-541-8000

Annual Meeting

The next annual meeting of shareholders will be held at 8:30 a.m., Tuesday, May 7, 2002 at the Manhattanville College, Purchase, New York.

Transfer Agent

For services regarding your account such as change of address, lost certificates or dividend checks, change in registered ownership, or the dividend reinvestment program, write or call:

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Stock Exchange Listings

Common shares (symbol: IP) are traded on the following exchanges: New York, Montreal, Swiss and Amsterdam. International Paper options are traded on the Chicago Board of Options Exchange.

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Under our plan you may invest all or a portion of your dividends, and you may purchase up to \$20,000 of additional shares each year. International Paper pays most of the brokerage commissions and fees. You may also deposit your certificates with the transfer agent for safekeeping. For a copy of the plan prospectus, call or write to the corporate secretary at corporate headquarters.

Independent Public Accountants

Arthur Andersen LLP
1345 Avenue of the Americas
New York, NY 10105

Reports and Publications

Additional copies of this annual report, SEC filings and other publications are available by calling 1-800-332-8146 or writing to the investor relations department at corporate headquarters. Copies of our most recent environment, health and safety report are available by calling 901-763-7311. Additional information is also available on our Web site, <http://www.internationalpaper.com>

Investor Relations

Investors desiring further information about International Paper should contact the investor relations department at corporate headquarters, 203-541-8625.

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Papers used in this annual report:

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Pages 1 - 16: *Beckett* Expression,
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