





### Contents

Chairman's Letter	4
Managing Director's Letter	6
Property Portfolio	8
Management Team	10
Board	11
Directors' Report	12
Auditor's Independence Declaration	43
Financial Report	44
Notes to the Financial Statements	49
Directors' Declaration	92
Independent Auditor's Report	93
Securityholder Information	99
Corporate Directory	101

### Chairman's Letter

25 September 2020

I have much pleasure in presenting GDI Property Group's (GDI) annual report for the financial year ended 30 June 2020.

This is my second introductory letter to the Annual Report as Chairman of GDI. In my first year as Chairman the findings of the Hayne Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry were dominating Boardroom discussions. I mentioned last year that Banking Royal Commissioner Justice Hayne offered six fundamental principles for all Board Directors: obey the law; do not mislead or deceive; be fair; provide services that are fit for purpose; deliver services with reasonable care and skill; and when acting for another, always act in their best interests. As stated last year, everyone at GDI, the Board and staff, are expected to act in accordance with these fundamental principles, whilst adhering to our core values – integrity, respect, performance, compliance and safety. This has placed us extremely well to deal with what has dominated my second year as Chairman: COVID-19.

It has been a challenging year! In particular it has been a year in which the welfare of our people, our tenants and you, our investors, have been at the forefront of our actions. I am very proud of how your entire team, the Board and the staff at GDI, performed during the height of the lockdown and subsequently as we take slow steps back to normalcy. Although we are Sydney based, we have an excellent team of consultants, property managers and leasing agents that have been able to continue the asset management strategies of each of our assets while the State borders remain closed. That GDI and all its service providers had systems in place to work remotely is a tribute to the GDI leadership team.

I am happy to report our properties are in good order and while there were some tenant issues, most of these have now been resolved. Our debt is low, our balance sheet is robust and our portfolio is weighted to the market we believe has the strongest fundamentals of the Australian CBDs, Perth. We believe that our business will continue to perform well and that we will see some unique acquisition opportunities.

COVID-19 has made us reflect on what we do and how we do it, particularly the role of CBD offices. Notwithstanding the impact of 'work from home' and the consequent demand for workplace flexibility, we believe the office will continue to be an important part of business life. The office provides an organisation with the ability to foster its own identity and culture; promote innovation and productivity improvements through staff collaboration; on-the-job and tacit learnings for junior employees from their more experienced colleagues; marks the boundary between work and home; and enhances the social

aspect of work. However, while we are aware how effectively most organisations managed to operate remotely, we consider the near-term impact on office market demand will be primarily from a slowing economy, particularly for the East Coast markets, rather than a long-term trend of working from home.

Office properties, as part of the built environment, also have a very important environmental role to play. I am extremely pleased to have released, with our Financial Report, GDI's first Environmental, Social and Governance (ESG) report. The report gives GDI a platform to explain the environmental and sustainability work that we undertake. By creating accountabilities around environmental performance, we are able to measure our goals and outcomes going forward. Following internal stakeholder engagement, we identified the 12 most material topics and have reported using the reporting principles and disclosures set out in the Global Reporting Initiative (GRI) Standards. Preparation of the ESG report helped us identify further areas of improvement, and I look forward to reporting on new initiatives and policies and the resultant benefits to you over the coming years. The ESG Report should be read in conjunction with the separately issued Governance Statement, also released with the Financial Report. In the interests of good corporate governance, GDI adopted the principles and recommendations outlined in the 4th Edition of the Corporate Governance Principles and Recommendations for the entire reporting period.

The financial year ended 30 June 2020 included many operational highlights, but I'll let Steve Gillard, our Managing Director, talk to that. I would like to thank my fellow Board Members, Giles Woodgate, John Tuxworth and Stephen Burns for their proactive engagement and support. Most importantly, I would like to congratulate Steve Gillard and the whole GDI team for another successful, albeit demanding, testing and sometimes gruelling, year and thank them all for their efforts.

Yours faithfully

Gina Anderson Chairman

### Managing Director's Letter

25 September 2020

The financial year ended 30 June 2020 certainly had its challenges, with droughts, bushfires and pandemics all testing business models and capital structures. At GDI we had been positioning our business to Perth, away from the East Coast markets of Sydney and Melbourne as we believed that asset pricing at levels above replacement cost would lead to a supply response. Given the time taken to build office towers, the supply is often delivered into a very different economic environment than when construction commenced. This appears to be true of the East Coast markets where there is a large amount of supply entering the market in the short and medium term. Perth on the other hand has limited new supply and sound demand prospects. Our portfolio has a number of leasing opportunities that will enable us to capitalise on the anticipated positive absorption in the Perth market. With a very strong balance sheet, we are excited about GDI's outlook in FY21 and beyond.

Notwithstanding the difficulties of FY20, operationally we had yet another outstanding year.

#### Operational successes

#### Leasing

The highlight from a leasing perspective was the Minister of Works executing two new leases for 14,522sqm at Westralia Square. The Western Australia Police Force (WAPOL) has leased 12,689sqm over levels 1-5, 8 and 9 for a period of five years¹ commencing 1 February 2021, and Births Deaths and Marriages (BDM) has entered in to a new six-year lease for 1,833sqm over level 10, also commencing on 1 February 2021. The previous leases over 25,664sqm to the Minister of Works were varied, largely to facilitate WAPOL's relocation within Westralia Square from the upper levels to the lower levels, and the departure of the Department of Justice.

Securing WAPOL has meant that all the lower levels at Westralia Square, excluding the fitted-out show floor, level 7, are now leased and we anticipate releasing the upper levels into an improving Perth market as they become available during FY21.

#### Funds Management division

The highlight for the Funds Management division was securing a \$98.0 million portfolio of 17 metropolitan Perth properties (Portfolio) occupied by high profile car dealerships and service centres located on major arterial roads. The Portfolio is fully leased for a term of approximately 10.4 years, with the tenant² having 5 x 5-year options. The leases have annual CPI³ + 1% rental increases, with market reviews³ in 2023 and 2028. The acquisition was funded by the establishment of a new unlisted unregistered managed investment scheme, GDI No. 46 Property Trust (the Trust). GDI holds approximately 47% of the 75.7 million units on issue.

#### Development opportunities

GDI has two exciting development opportunities in the core of the Perth CBD. At Westralia Square, we have increased the size and scale of the proposed development of the excess land (WS2) to approximately 9,130sqm of lettable area over 11 floors. At 1 Mill Street, we are continuing to discuss the opportunity with several major occupiers.

#### Capital markets

Although only a small acquisition, we are very pleased to have now settled<sup>4</sup> the acquisition of 180 Hay Street, Perth, for \$12.59 million, with the property having an independent valuation of \$15.0 million. Constructed in 1999, 180 Hay Street comprises 4,925sqm of well-presented office space over four floors of over 1,000sqm each and a mezzanine level. The property was 100% vacant on settlement.

#### NTA per security

As at 30 June 2020, our wholly owned portfolio<sup>5</sup> was independently valued at \$771.5 million, with each of Mill Green (+\$13.0 million to \$343.0 million), Westralia Square (+\$42.5 million to \$327.5 million) and 50 Cavill Avenue (+\$1.0 million to \$101.0 million) revalued at least once during the year. Following the revaluations, our NTA per security has increased \$0.04 since 30 June 2019 to \$1.30, albeit a slight decrease from the 31 December 2019 NTA per security of \$1.32.

The \$0.02 NTA reduction from 31 December 2019 is primarily a result of:

- Westralia Square's second half valuation gain (\$11.5 million) being less than the capital expenditure incurred including incentives in the period (\$16.6 million); and
- The write-off of stamp duty and other acquisition costs on GDI's ownership interest in GDI No. 46 Property Trust (\$3.6 million).

With only \$120.0 million of drawn debt as at 30 June 2020, our balance sheet remains in a strong position giving us the financial flexibility to continue our asset management initiatives and fund any future acquisitions.

#### Conclusion

I would personally like to thank the Board and our highly experienced, hard working team of only 12 staff for their continued efforts and support, particularly during such a challenging year. We are well positioned to crystallise the upside in our existing assets under management and capitalise on future opportunities. With the ongoing support and guidance of the Board and with our dedicated staff, I believe we can continue to deliver outstanding results for you, our owners.

On behalf of all the team at GDI, I truly thank you for your support.

Yours faithfully

Steve Gillard Managing Director



WAPOL has certain 12-month lease extension and termination rights on the giving of at least 18 months-notice, and in the case of termination, compensation to GDI.

The tenant is either Buick Holdings Pty Limited (Buick), or wholly owned subsidiaries of Buick. Buick is owned 67% by IDOM Automotive Group Pty Limited, a wholly owned subsidiary of IDOM Inc, an entity listed on the Tokyo Stock Exchange, and 33% by entities associated with the DiVirgilio family.

CPI is Perfect Capital City CPI and the market reviews have a 10% cap and FeV celler.

<sup>4.</sup> Settlement occurred on 31 July 2020.

<sup>5.</sup> Excluding the strata unit at 38 / 46 Cavill Avenue, Surfers Paradise.

## Property Portfolio



# Westralia Square, Perth

VALUATION \$327.00 MILLION

TOTAL NLA **32,598**SQM

VALUE PER SQM \$10,047

WALE (by NLA) 2.9 YEARS OCCUPANCY **84**%

Mill Green Complex, Perth

VALUATION \$343.00 MILLION TOTAL NLA

10,013 SQM VALUE PER SQM \$8,572

2.1 YEARS

OCCUPANCY 71%





### IDOM Portfolio, Perth

VALUATION \$98.00 MILLION TOTAL LAND AREA **95,779** SQM

VALUE PER SQM **\$1,023** 



WALE (by land area)
10.4 YEARS

OCCUPANCY 100%





Notes: Current as at 30 June 2020 Valuations based on last independent valuation and all figures include signed heads of agreement.

# 235 Stanley Place, Townsville

VALUATION \$53.50 MILLION TOTAL NLA 13,786 SQM

WALE (by NLA)
3.0
YEARS OCCUPANCY 89%

VALUE PER SQM \$3,881



# 50 Cavill Avenue, Surfers Paradise

VALUATION \$101.00 MILLION

WALE (by NLA)
2.8
YEARS OCCUPANCY 94%

TOTAL NLA **16,625**SQM

VALUE PER SQM **\$6,075** 







### Management Team



Mr Steven Gillard Managing Director

Mr Gillard has had over 30 years' experience in property related industries and is a Fellow Member of the Australian Property Institute (FAPI). Mr Gillard has spent over 11 years working for major agency firms in property management, subsequently specialising in investment sales and development site sales for Colliers International and DTZ.

In 1991, Mr Gillard moved to the financial markets where he spent seven years as a senior analyst for international stockbroking firms, specifically in the property and tourism sectors.

Mr Gillard completed many major property and tourism related capital raisings during this period. For the next seven years Mr Gillard advised ASX and unlisted companies on the acquisition and sale of property and related businesses. Since Mr Gillard joined GDI group in 2005, assets under management has grown from \$70 million to over \$1.0 billion



Mr David Williams
Chief Financial Officer and Joint Company Secretary

Mr Williams has over 25 years' experience in the accounting and financial services industry with major accounting firms, commercial banks and international investment banks. Mr Williams joined GDI group in early 2013 as a consultant, and from the time GDI Property Group listed was formally appointed as Chief Financial Officer and joint company secretary.



Mr John Garland Head of Property

Mr Garland has over 25 years' experience in the property industry including five years with GDI group. Prior to this, Mr Garland was general manager of a private property investment company focusing primarily on value-add style commercial and industrial property investments



Mr Paul Malek Asset Management

Mr Malek joined GDI group in 2011. Mr Malek has over 26 years' experience in the financial services industry both with bank and non-bank financial institutions specialising in funding of commercial real estate with both private and institutional clients.



Mr Greg Marr Head of Unlisted Funds

Mr Marr has over 30 years' experience in the property industry, initially in agency and then in senior management roles within Dexus and The GPT Group where he focussed on capital transactions, asset and investment management. He was most recently Managing Director and Head of Capital Markets for DTZ, a global corporate real estate services provider.

### **Board and Directors**



Ms Gina Anderson Chairman

Ms Anderson is a professional non-executive director with wide experience in private, not-for-profit and government boards. She has senior executive experience in a diverse range of organisations in business, property, and the not-for-profit sector, having held chief executive, corporate affairs, stakeholder engagement, communications, project management and human resources roles. Ms Anderson was appointed as a director in November 2013.



**Mr Steven Gillard**Managing Director
See previous page



Mr Giles Woodgate
Independent Non-Executive Director

Mr Woodgate is a highly respected chartered accountant with more than 40 years of extensive professional practice experience in audit, compliance and turnaround and insolvency, both locally and internationally. Having worked for prominent firms like KPMG, Deloittes and Crowe Horwath, as well as being responsible for publishing several widely acknowledged articles and presentations on topics such as Insolvency, Voluntary Administrations, and Bankruptcy, Mr Woodgate has been the senior partner of Woodgate & Co since its inception in 1989. He was appointed as a director of the company in November 2017.



**Mr John Tuxworth**Independent Non-Executive Director

Mr Tuxworth has nearly 40 years' experience in senior executive and non-executive roles in financial services and management consulting businesses, including over nine years with Rothschild Australia Asset Management as an Executive Director and most recently as a founder and the Managing Director of PeopleFirst & Associates, a management consultancy specialising in financial services.



**Mr Stephen Burns**Independent Non-Executive Director

Mr Burns is currently a Managing Director at Stanton Road Partners and was previously head of real estate investment banking at Credit Suisse, Australia, a role he held for nine years after holding a similar position at Deutsche Bank, Australia. Mr Burns possesses vast experience as a Real Estate specialist advisor and expertise in capital markets, mergers, acquisitions and other corporate transactions. Mr Burns has expert skills and deep relationships demonstrated over many years and multiple cycles, over the past +30 years.

For the financial year ended 30 June 2020

#### **Directors' Report**

The Directors of GDI Property Group Limited ACN 166 479 189 ("the Company") present their report together with the financial report of the Company and its controlled entities and GDI Property Trust ARSN 166 598 161 ("the Trust") and its controlled entities for the financial year ended 30 June 2020. Shares in the Company are stapled to units in the Trust to form GDI Property Group ("GDI").

The Financial Reports of the Company and its subsidiaries and the Trust and its subsidiaries have been presented jointly in accordance with ASIC Class Order 13/1050 relating to combining or consolidating accounts under stapling and for the purpose of fulfilling the requirements of the Australian Securities Exchange ("ASX"). The Responsible Entity of the Trust is GDI Funds Management Limited ACN 107 354 003, AFSL 253 142. GDI Funds Management Limited is a wholly owned subsidiary of the Company and shares a common board.

The Company was incorporated on 5 November 2013 and the Trust established on 4 November 2013, becoming registered as a managed investment scheme on 18 November 2013. The Company and the Trust remained dormant until shares in the Company were stapled to units in the Trust on 16 December 2013 as part of an Initial Public Offer ("IPO") of stapled securities, forming GDI, with trading on the ASX commencing on 17 December 2013.

The registered office and principal place of business of the Company and its subsidiaries and the Trust and its subsidiaries is Level 23, 56 Pitt Street, Sydney NSW 2000.

#### 1. Operating and financial review

#### 1.1 About GDI Property Group

GDI is an integrated, internally managed property and funds management group with capabilities in ownership, management, refurbishment, leasing and syndication of predominantly office properties.

The Trust is internally managed and owns a portfolio of office properties across Australia ("Portfolio"). As at 30 June 2020, the Portfolio comprised three wholly owned properties in CBD locations with a combined independent value of \$771.5 million:

- Mill Green Complex, which comprises three Buildings: 197 St Georges Terrace, 5 Mill Street and 1 Mill Street, Perth;
- Westralia Square, 141 St George Terrace, Perth; and
- 50 Cavill Avenue, Surfers Paradise.

The Company owns an established funds business ("Funds Business") which, in addition to managing the Trust, manages seven unlisted and unregistered managed investment schemes with Assets Under Management ("AUM") of approximately \$504.7 million.

In addition to its wholly owned Portfolio, the Trust may also hold stakes in the unlisted and unregistered managed investment schemes managed by the Funds Business. As at 30 June 2020, GDI Property Trust owns 43.68% of GDI No. 42 Office Trust and 47.26% of GDI No. 46 Property Trust. GDI No. 42 Office Trust owns Stanley Place, 235 Stanley Street, Townsville and GDI No. 46 Property Trust owns a portfolio of 17 metropolitan Perth properties occupied by high profile car dealerships and service centres (IDOM Portfolio).

GDI has a disciplined value-based investment approach and a philosophy of acquiring properties that offer an opportunity to create value through active asset management, including leasing and selective capital improvements.

#### 1.2 Strategy

GDI has two operating segments, property ("Property") and funds management ("Funds Business"). All property assets owned are held by the Trust via wholly owned subsidiaries. The Company operates the Funds Business.

GDI's strategy is to generate total returns (distributions plus net tangible asset growth) by:

For the financial year ended 30 June 2020

- maximising the income and capital potential in the existing Portfolio by continuing the asset management strategies adopted for each property;
- acquiring well located properties at below replacement cost that offer an opportunity to create value through active asset management, including leasing and selective capital improvements;
- optimising the outcome for investors in the existing unlisted property funds and therefore generating performance fees;
- continuing to grow the AUM in the Funds Business by establishing new unlisted property funds.

We believe that this active strategy is unique in the Australian REIT market.

#### Property

GDI is an owner of well-located CBD office properties diversified by geography, tenant and lease terms. Properties are intended to be acquired below management's opinion of value, having regard to replacement cost, with multiple exit options and which have typically been under managed or undercapitalised.

Over time, it is the intention to increase net rental income and/or capital values via asset management strategies including:

- improved leasing and tenant diversity;
- selective capital improvements;
- focusing on improving a property's sustainability credentials;
- management of outgoings;
- incremental revenue initiatives including signage rent, additional car park income, storage, communications and other means; and
- pursuing adaptive re-use options.

It is expected the investment in Australian office properties on balance sheet will result in a reliable source of rental income for securityholders. Over time, GDI may divest some properties, if in the opinion of the Board and management, the value has been maximised or it no longer meets our investment objectives.

We also intend to acquire properties, funded by either recycling capital or utilising headroom within the gearing policy of a loan to value ratio (LVR) of less than 40%. The investment mandate of the Trust is to acquire well-located CBD office properties, which are typically at least \$100.0 million in value.

#### Funds management

The Company, through wholly owned subsidiaries, manages seven unlisted, unregistered managed investment schemes with total AUM of approximately \$504.7 million. The Company has an investor base of approximately 1,500 high net worth investors, many of whom have a history of repeat investment.

The Funds Business generates income by way of:

- due diligence and acquisition fees;
- asset management fees;
- performance fees;
- disposal fees;
- other fees including leasing, project management and financing; and
- where a stake in a fund is held, distributions and capital gains.

The Company intends to continue to establish unlisted, unregistered managed investment schemes and as a consequence grow its funds management fee income.

For the financial year ended 30 June 2020

#### 1.3 Sustainability

GDI has been a market leader in sustainability since 2008 and were one of the first to receive Government grants to improve the sustainability of our buildings. We have embraced the "Green Space" by implementing an energy performance programme designed to measure, assess and improve the utility (energy & water) performance of all the properties in our management. This programme includes:

- Utility audits;
- NABERS (National Australian Built Environment Ratings System) ratings;
- Energy procurement improvements; and
- A formal utility monitoring programme.

We are proud of our sustainability track record. When Mill Green Complex, Perth, was acquired, 197 St Georges Terrace had a NABERS Energy rating of 3 stars. After a refurbishment and re-leasing programme, it now has a 5 Star Energy Rating. This property was awarded the 2016 PCWA Commercial Property Award for Ecologically Sustainable Development (ESD) – Premium/A Grade Asset Category. Subsequently, 5 Mill Street, Perth also achieved a 5 Star NABERS Energy Rating, having been rated 3 Stars when originally acquired.

When buying a building, the NABERS potential is an important factor. Westralia Square, Perth, acquired in 2017, had excellent services and a NABERS Energy rating of 5 stars, a rating we will strive to maintain by continually monitoring and improving the services of the building.

Sustainability is not just about a NABERS rating. For example, our buildings are all located within close proximity to public transport. Location, as well as access to public transport and the provision of End of Trip Facilities are key criteria for all GDI properties and prove to be an attractive option for our tenants.

We are pleased to have released with this Financial Report our first ESG Report. Following internal stakeholder engagement, we identified the 12 most material topics and have reported using the reporting principles and disclosures set out in the Global Reporting Initiative (GRI) Standards. The GRI Standards have been issued by the Global Sustainability Standards Board to allow organisations to report on impacts related to environmental, social and governance matters. The ESG Report should be read in conjunction with the separately issued Governance Statement, also released with this Financial Report. In the interests of good corporate governance, GDI adopted the principles and recommendations outlined in the 4<sup>th</sup> Edition of the Corporate Governance Principles and Recommendations for the entire reporting period.

#### 1.4 Review of operations

#### COVID-19

COVID-19 has had a significant impact on GDI and all our stakeholders, and we believe the true impact will not be known for some time. However, we have a high degree of confidence that GDI is well placed to not only deal with the current health and economic crisis, but also capitalise on opportunities that will invariably follow.

In a counter-cyclical strategy, since the beginning of 2017 we have been repositioning GDI's portfolio away from the East coast markets to Perth, while at the same time retaining a very conservative capital structure. Perth has limited new prime grade office supply until the end of 2023, and although the headline vacancy rate is the highest of the Australian CBDs, the vacancy is concentrated in secondary grade assets, not the prime grade assets that we own. We believe that the resource centric CBDs like Perth will be beneficiaries of the probable global response of governments investing into new projects to stimulate their economies. Therefore, notwithstanding the uncertain economic outlook, we anticipate strong growth in effective rents in Perth.

The combination of our Perth exposure and our balance sheet means that we have a certain financial flexibility to continue our asset management strategies, announce a buy-back of up to 5% of our securities, and look at acquisition opportunities. We believe that COVID-19 will generate some unique opportunities for GDI.

The Board is extremely proud of how your entire team at GDI performed during the height of the lockdown and subsequently as we take slow steps back to normalcy. GDI and all its service providers had systems in place to work remotely. Although

For the financial year ended 30 June 2020

we are Sydney based, we have an excellent team of consultants, property managers and leasing agents that have been able to continue the asset management strategies of each of our assets while the State borders remain closed. Our assets were and are still open for business, albeit some of our tenants were not able to operate and some sought and received rent relief (discussed below). Obviously, things like cleaning regularity increased, but by and large it has been business as usual for GDI and its assets.

Notwithstanding the impact of 'work from home' and the consequent demand for workplace flexibility, we believe the office will continue to be an important part of business life. The office provides an organisation with the ability to foster its own identity and culture; promote innovation and productivity improvements through staff collaboration; on-the-job and tacit learnings for junior employees from their more experienced colleagues; marks the boundary between work and home; and enhances the social aspect of work. However, while we are aware how effectively most organisations managed to operate remotely, we consider the near-term impact on office market demand will be primarily from a slowing economy, particularly for the East coast markets, rather than a long-term trend of working from home.

Another outcome of the crisis that we will continue to monitor, will be on capital pricing following the Federal Government's Commercial Tenancy Code of Conduct (the Code), now enacted in some form by all the States. We are grateful that most of our tenants negotiated in good faith and in many instances, we have provided more short-term relief than a tenant would otherwise have received under the Code.

Our approach to rent relief requests depended on the tenant. Detailed in the table below is the breakdown of how much rent relief we provided to tenants in our wholly owned portfolio during the financial year ended 30 June 2020. Waived rent, either by agreement or in accordance with the Code, has been written off. Deferred rent has been capitalised. Several tenants agreed to restructure existing incentives and we do not consider this to have any material economic cost to GDI. Other tenants agreed to extend leases on commercial terms that we would have agreed to with or without the pandemic, with the incentive taken as rent relief upfront.

	FY20
	\$'000
Rent waived	518
Rent deferred (to be paid back)	149
Rent free (incentive)	126
Restructure of incentives	238
Relief not yet agreed	503
Total rent not collected	1,534

At the time of signing this Financial Report we anticipate that the total relief provided to tenants in our wholly owned portfolio in FY21 will be less than FY20.

We also provided rent relief in three of our unlisted, unregistered managed investment schemes, GDI No. 33 Brisbane CBD Office Trust, GDI No. 43 Property Trust and GDI No. 46 Property Trust. Most of the relief provided in dollar terms to tenants in these three funds was simply a deferral of part of the tenants' rent for the period April – June 2020. As GDI No. 46 Property Trust is consolidated into the accounts, the impact of this relief (\$981,000) is included in the results for GDI but is not included in the above table.

In the markets that we operate, principally Perth, we are starting to see an increased level of tenant enquires and inspections. However, it is still too early to say whether this is the result of pent up demand or the first signs of positive absorption, noting that the Perth market experienced two quarters of negative absorption to June 2020. Our assets are well positioned to meet tenant demand; they have easily divisible floor plates, natural light, have been or are in the process of being refurbished, are well located near transport hubs and have ample parking.

We do not pretend to know how the current health and economic crisis will end. However, through good corporate governance, a disciplined approach to acquisitions and the use of our capital, and a strategic positioning of our business to Perth, we believe that we are well positioned to navigate through the current crisis.

For the financial year ended 30 June 2020

#### Results summary

The Board monitors a range of financial information and operating performance indicators to measure performance over time. We use several measures to monitor the success of our overall strategy, most importantly Funds From Operations ("FFO") versus budgets and GDI's total return - calculated as the movement in Net Tangible Assets("NTA") per security plus distributions per security. FFO is a Property Council of Australia definition which adjusts statutory AIFRS net profit for non-cash changes in investment properties, non-cash impairment of goodwill, non-cash fair value adjustments to financial instruments, amortisation of incentives, straight-line adjustments and other unrealised one-off items.

The reconciliation between GDI's FFO and its statutory profit is as follows:

	GDI	
	2020	2019
	\$'000	\$'000
Total comprehensive income for the year	66,740	85,070
Acquisition expenses and discontinued acquisition	5,448	7
Contribution resulting from consolidation of GDI No. 42 Office Trust	(4,772)	(6,594)
Distributions / funds management fees received from GDI No. 42 Office Trust	1,913	2,719
Contribution resulting from consolidation of GDI No. 46 Property Trust	(2,481)	-
Distributions / funds management fees received from GDI No. 46 Property Trust	1,836	-
Straight lining adjustments	1,032	330
Amortisation and depreciation	7,335	5,274
Net fair value (gain)/loss on investment property	(32,862)	(36,011)
Net fair value loss/(gain) on interest rate swaps	326	(377)
(Profit)/Loss on sale of non-current asset held for sale	-	(2,124)
Funds From Operations	44,516	48,294

#### Operating segment results

Individual operating segment results are provided below:

Total FFO	44,516	48,294
Income tax (expense) / benefit	(520)	(8)
Provision for impairment of debts	(463)	(485)
Corporate and administration expenses	(7,824)	(8,111)
Net interest expense	(2,137)	(2,286)
Less:		
FFO pre corporate, administration and net interest	55,460	59,184
Other	358	30
Funds Business FFO <sup>1</sup>	5,955	4,848
Property FFO¹	49,146	54,306
	\$'000	\$'000
	FY20	FY19

<sup>1.</sup> Property FFO and Funds Business FFO only refers to the revenue related items included / excluded from FFO. See Segment reporting, Note 23 of the Financial Report for a detailed breakdown of all items included in the Property and Funds Business segment results.

For the financial year ended 30 June 2020

#### Property

GDI's Property portfolio is now heavily weighted to Perth, with our two major assets centrally located in the Perth CBD. With limited forecast new supply until 2023, limited available prime grade contiguous floors and a steady improvement in demand year on year, we believe that currently the Perth CBD offers better returns over the medium term than any other major office market in Australia. Although Perth's headline vacancy of 18.4% is the highest of the Australian capital city CBDs, it is concentrated in secondary grade buildings and not the prime grade buildings that GDI owns. With no new supply in the medium term, we anticipate Perth will be one of the only office markets in Australia to achieve positive net absorption during CY21, CY22 and CY23 and consequentially, one of the only office markets to also achieve growth in effective rents. Our properties, most notably Westralia Square, are well positioned to capture this anticipated upside.

Property FFO for the year ended 30 June 2020 was \$49.1 million (FY19 \$54.3 million). The largest contributor to this was Westralia Square (FFO of \$22.5 million vs FY19 of \$27.1 million). Westralia Square was purchased in October 2017 for \$216.3 million on a passing yield of approximately 11.3% and a rate per square metre of approximately \$6,800, well below replacement cost. We were able to buy Westralia Square on such attractive terms due to its lease expiry profile, with most leases expiring in the first half of 2020. Minister for Works (MFW) has been a long-term tenant at Westralia Square, occupying 25,664sqm of the total 32,635sqm of lettable area, with leases that expired in February and April 2020. The MFW leases were principally for three departments, Births, Deaths and Marriages (BDM), the Department of Justice, and the Western Australia Police Force (WAPOL). Pleasingly, during the year the MFW signed two new leases to occupy 14,522sqm of office accommodation. WAPOL has leased 12,689sqm over levels 1-5, 8 and 9 for a period of five years² commencing 1 February 2021, and BDM has agreed to a new six-year lease for 1,833sqm over level 10, also commencing on 1 February 2021. The existing leases over 25,664sqm with the Minister of Works were varied, largely to facilitate WAPOL's relocation within Westralia Square from the upper levels to the lower levels, and the departure of the Department of Justice. UGL Limited, which occupied the top two levels of Westralia Square (Levels 17 and 18), departed on lease expiry in January 2020. These two floors have now been refurbished. The departure of UGL Limited and the lease variations to MFWs were the primary reasons for the lower contribution from Westralia Square compared to FY19.

We also progressed a development opportunity on excess land at Westralia Square. In accordance with an adjoining owners' agreement, the adjoining owners must not unreasonably refuse to execute the development application. GDI is currently seeking judicial redress to enforce the adjoining owners to execute the development application. The total money spent to date on the development (\$2.1 million) has been capitalised.

The second largest contributor to Property FFO was Mill Green, Perth (FFO of \$19.5 million vs FY19 of \$20.5 million). Mill Green comprises three buildings all on one title, 197 St Georges Terrace, 5 Mill Street and 1 Mill Street. 197 St Georges Terrace is the largest of the three properties with approximately 26,216sqm of lettable area. As at 30 June 2020, occupancy was steady at 85.3% of lettable area (30 June 2019: 85.8%). Included in this vacancy is approximately 5% of lettable area that is being offered to the market as conferencing facilities but is considered vacant as there is no lease with the operator of the space.

Occupancy in 5 Mill Street fell to 83.1% of lettable area, down from 89.5% at 30 June 2019. Notwithstanding the attractiveness of 5 Mill Street to potential occupiers, the market for fitted out suites of less than 300sqm has become very competitive, with many competing owners offering inferior products but at much cheaper pricing. Welcomely, interest in 5 Mill Street has again increased with some of our new asset management initiatives, and although there is further impending vacancy of an additional 10%, we do believe that 5 Mill Street remains very well placed to capture the anticipated recovery in demand from smaller tenants.

As disclosed at 30 June 2019, we are not looking at any immediate long-term leasing of 1 Mill Street given both the time of the cycle and its redevelopment opportunities. There are several large tenants that have/will have briefs in the market that GDI continues to pursue as anchor tenants to a new building at 1 Mill Street.

Property FFO at GDI's only other wholly owned property, 50 Cavill Avenue, Surfers Paradise, increased to \$7.1 million (FY19: \$6.6 million). This improvement was largely a result of rent increases and higher face rents being achieved on new leasing and renewals. Occupancy remained steady at 94.03% of NLA (FY19: 94.35%). However, with interest in the vacant space we anticipate most of this being leased in the near term.

<sup>2.</sup> WAPOL has certain 12-month lease extension and termination rights on the giving of at least 18 months-notice, and in the case of termination, compensation to GDI.

For the financial year ended 30 June 2020

During the year we undertook a marketing campaign to sell 50 Cavill Avenue and accordingly reclassified the asset as a Non-current asset held for sale. Although we were confident in achieving a sale in the second half of the year, COVID-19's impact on capital markets meant that a sale did not occur. However, we continue to hold the asset as a Non-current asset held for sale.

Each of the wholly owned properties, other than the strata unit at 38/46 Cavill Avenue, Surfers Paradise, was independently revalued at least once during the year. Westralia Square was revalued to \$327.5 million, up from \$285.0 million a year before. This valuation uplift is largely attributed to the two new MFW leases commencing in February 2021 and the consequential assumptions around market rents, letting up periods and incentives, and capital expenditure incurred including incentives. Westralia Square was valued in both December 2019 and at 30 June 2020. The valuation gain in the December half (\$28.9 million) was partially offset by a valuation loss in the second half (\$5.1 million). This valuation loss was primarily a result of the increased independent valuation between December and June (\$11.5 million) being less than the capital expenditure incurred including incentives in the period (\$16.6 million).

Mill Green was revalued in December 2019 to \$343.0 million (FY19: \$330.0 million) due to an improvement in the Perth market generally, the assumptions around average net market rent, incentives and market capitalisation rates and 50 Cavill Avenue was revalued to \$101.0 million (FY19: \$100.0 million). Our wholly owned portfolio is now independently valued at \$771.5 million.

As GDI also owns 43.68% of the units on issue of GDI No. 42 Office Trust and 47.26% of the units on issue of GDI No. 46 Property Trust, for statutory accounting purposes we consolidate both trusts, but for FFO we recognise in the Funds Business (see below) the funds management fees generated on the units we don't own and the quarterly distributions on the units we do.

GDI No. 42 Office Trust owns a 13,786sqm property at 235 Stanley Street, Townsville ("Stanley Place"). Stanley Place's major tenant, the ATO, lease expires in August 2020. The property's second largest tenant, Services Australia (The Department of Human Services), has signed a new 6.5-year lease commencing 1 March 2020 for all the 4,644sqm of space it previously occupied under a direct lease and sublease (from the ATO). We remain confident that there will be minimal downtime from the vacancy created by the departure of the ATO in August 2020.

Detailed in the table below are the comparison occupancy, weighted average lease expiry and weighted average capitalisation rates between 30 June 2020 and 30 June 2019, excluding the IDOM Portfolio.

	GDI	
	As at 30 June 2020	As at 30 June 2019
Occupancy <sup>3,4</sup>	81.1%	84.9%
Weighted average lease expiry <sup>3,4</sup>	2.6 years	2.4 years
Weighted average capitalisation rate <sup>3,5</sup>	6.92%	7.02%

GDI No. 46 Property Trust owns the IDOM Portfolio. The Portfolio is independently valued at \$98.0 million and is fully leased for a term of approximately 10.4 years, with the tenant<sup>6</sup> having 5 x 5-year options. The leases have annual  $CPI^7 + 1\%$  rental increases, with market reviews<sup>7</sup> in 2023 and 2028.

<sup>3.</sup> Excludes the IDOM Portfolio held by GDI No. 46 Property Trust.

<sup>4.</sup> Based on NLA.

<sup>5.</sup> Weighted average by property valuation.

<sup>6.</sup> The tenant is either Buick Holdings Pty Limited (Buick), or wholly owned subsidiaries of Buick. Buick is owned 67% by IDOM Automotive Group Pty Limited, a wholly owned subsidiary of IDOM Inc, an entity listed on the Tokyo Stock Exchange, and 33% by entities associated with the DiVirgilio family.

<sup>7.</sup> CPI is Perth Capital City CPI and the market reviews have a 10% cap and 5% collar.

For the financial year ended 30 June 2020

#### Funds management

GDI's funds management business has a 27-year track record of successfully managing unlisted, unregistered managed investment schemes. Over that time GDI has established nearly 40 unlisted, unregistered managed investment schemes, with over 30 of those now having been terminated. To date, no unlisted, unregistered managed investment scheme has returned a negative Internal Rate of Return ('IRR'). Our successful track record is partly a result of our disciplined approach to acquisition opportunities and we will continue to review opportunities cautiously, albeit the current health and economic crisis may generate some asset, portfolio or business opportunities.

The highlight for the year was the establishment of GDI No. 46 Property Trust. The \$98.0 million IDOM Portfolio was settled in mid-February following the capital raising that saw GDI Property Trust subscribe for approximately 47.26% of the units on issue. Although a small number of units have been transferred post balance date, it is intended that GDI Property Trust hold these units' long term.

The Funds Business delivered FFO of \$6.0 million (FY19: \$4.5 million). A large contributor to this is the distributions received from the consolidated funds, GDI No. 42 Office Trust (\$1.7 million) and GDI No. 46 Property Trust (\$0.7 million). Transaction fees relating to the establishment of GDI No. 46 Property Trust totalled \$1.2 million, with the balance of FFO largely being ongoing management fees.

#### Net interest expense

As at 30 June 2020, GDI's Principal Facility was drawn to \$120.0 million (FY19: \$59.4 million), secured by a security pool independently valued at \$771.5 million, a loan to value ratio (LVR) of 15.6%. The \$60.6 million increase in drawn debt was used to fund the acquisition of the stake in GDI No. 46 Property Trust (\$35.0 million), capital expenditure including incentives at Westralia Square (\$16.6 million), and general working capital purposes (\$9.0 million).

Including the interest expense of the consolidated trusts, the interest expense for the year totalled \$3.2 million (FY19: \$3.6 million). Although the interest expense of the consolidated trusts is included in the statutory accounts, it is not included in GDI's FFO.

#### Corporate and administration expenses

GDI's operating expenses decreased slightly year on year to \$7.8 million (FY19: \$8.1 million), largely as a result of the lower bonuses paid to KMP compared to FY19. The largest component of corporate and administration expenses is employee benefits, including \$2.1 million expensed or accrued for the issue of performance rights in FY17, FY18, FY19 and this financial year.

#### Capital management

GDI's balance sheet is in a strong position with an LVR on the Principal Facility of 15.6%, below the Board's maximum LVR of 40% and the bank's covenant of 50%. During the year, we increased GDI's Principal Facility to \$210.0 million, with drawn debt of \$120.0 million, undrawn debt of \$85.0 million and a \$5.0 million bank guarantee supporting the AFSL of GDI Funds Management Limited. The term of the Principal Facility was also extended to 31 July 2022. Post balance date, a further \$12.8 million of debt was drawn to fund the acquisition of 180 Hay Street, Perth.

As GDI No. 42 Office Trust and GDI No. 46 Property Trust are both consolidated into the statutory accounts of GDI, their facilities are also shown in GDI's accounts. GDI No. 42 Office Trust has drawn debt of \$10.0 million, 18.7% of the independent value of the asset held by GDI No. 42 Office Trust, and undrawn debt of \$1.5 million, with an expiry June 2022. GDI No. 46 Property Trust has drawn debt of \$30.0 million, 30.6% of the independent value of the DVG Portfolio, with an expiry of February 2023.

This strong financial position enabled us to announce an on-market securities buyback to acquire up to 5% of the securities on issue and take advantage of the extreme volatility in GDI's security price in the second half of the year. During the period from announcing the buyback in late March 2020 to 30 June 2020, we bought back and cancelled 1,824,220 securities. In August 2019, we also issued 2,748,255 new securities to satisfy performance rights granted in FY16 that vested on the signing of the FY19 financial accounts. Securities on issue at 30 June 2020 totalled 540,503,681.

For the financial year ended 30 June 2020

#### Hedging policy

GDI's hedging policy is to allow management more flexibility in determining the level of interest rate hedging, particularly when total drawn debt is below \$100.0 million. This new policy may mean that at times we may have no interest rate hedges and be subject to upward movements in interest rates. However, during FY20 we entered into two \$25.0 million interest rates swaps, one for three years (0.38% expiry May 2023) and one for five years (0.60% expiry May 2025).

As at 30 June 2020, neither GDI No. 42 Office Trust nor GDI No. 46 Property Trust had any interest rate hedges or fixed rate borrowings.

#### Dividends/distributions declared and paid and dividend/distribution reinvestment plan

Distributions/dividends declared or paid in respect of the reporting period were:

			Franked
	Amount per	Total	amount per
	security	distribution	security
	cents	\$'000	cents
2019 final – paid 30 August 2019	3.875	20,909	-
2020 interim – paid 28 February 2020	3.875	21,015	-
2020 final – declared 17 June 2020	3.875	20,945	-

No distribution reinvestment plan was operated by GDI.

#### Significant changes in GDI Property Group's state of affairs

During the year there were no significant changes in GDI's state of affairs.

#### 1.5 Future prospects

As discussed above, we believe that COVID-19 will generate some unique opportunities for GDI. In the interim and regardless, we are going to continue the asset management strategies of the assets in both the Property and Funds Business, as described below.

#### Property - existing

Our portfolio comprises well located properties, with four sides of natural light and floor plates that are easily divisible. Each property in the portfolio has leasing opportunities, either through current vacancy or impending expiry. We believe that leasing up the current vacancy and addressing the impending expiries will significantly increase the value of the portfolio.

The strategy for FY21 for each of the properties in the portfolio is summarised below:

Asset	Strategy	
Mill Green Complex, Perth	<ul> <li>Address the existing vacancies, particularly at 5 Mill Street, albeit taking a patient approach given the improving Perth CBD leasing market</li> <li>Continue to explore alternate uses for 1 Mill Street</li> </ul>	
Westralia Square, Perth	Notwithstanding the MFW leases, the property still has a significant amount of its net lettable area that is or will become vacant. We intend to relet this space at significantly better net effective rents than are currently being achieved in Perth. The strategy for FY21 is to progress the capital expenditure and refurbishment programme (End of Trip facilities, refurbishment of levels $11-18$ on availability) and continue the reletting programme on the back of both an improved product and market. In addition, subject to the receipt of relevant approvals, we anticipate commencing the development of the bespoke office building on the excess land	

For the financial year ended 30 June 2020

50 Cavill Avenue, Surfers Paradise	<ul> <li>Increase occupancy and drive rental growth through higher net effective rents and increased car parking rates</li> </ul>	
	<ul> <li>Continue to explore exit opportunities</li> </ul>	
235 Stanley Street, Townsville	Complete the leasing up of the vacant space on ATO's departure	
	Finalise the asset management strategies for the Portfolio as a whole and the 17	
IDOM Portfolio	assets individually	

In July 2019 we entered into a conditional contract to acquire 180 Hay Street, Perth for \$12.6 million. 180 Hay Street was constructed in 1999 and comprises 4,925sqm of well-presented office space over four floors of over 1,000sqm each and a mezzanine level. The conditions were satisfied, and the property was settled post balance date on 31 July 2020. On settlement the property was 100% vacant. We negotiated early access to commence refurbishment works and have appointed agents to market the property for lease. The property was independently valued in July 2020 at \$15.0 million.

#### Funds management

GDI intends to continue to manage the seven unlisted, unregistered managed investment schemes. We also intend to establish at least one new unlisted, unregistered managed investment scheme in FY21.

#### Distribution guidance

Our aim is for GDI to deliver a consistent 12.0+% total return on equity, measured both annually and on a three-year rolling basis. Total return is measured as NTA growth per security plus distributions per security. This total return could be heavily skewed to distributions per security, or in the alternative, NTA growth per security.

Historically, GDI's distributions have been referenced to GDI's FFO, not AFFO. In all but it's first financial year since the Initial Public Offer of securities, distributions have been in excess of its AFFO, but not its FFO. The resulting cash shortfall to pay the distribution has been funded from the proceeds of asset sales or funded out of capital through utilising GDI's conservative balance sheet. Given the significant value of lease expiries in FY21, particularly at Westralia Square, there is a higher degree of uncertainty than usual in estimating GDI's FY21 FFO on an existing business basis. That said, in the absence of any acquisitions GDI believes that FY21 FFO will be materially lower than its FY20 FFO.

We have previously stated that in the absence of any asset sale(s) GDI is unlikely to pay distributions materially in excess of FFO<sup>8</sup>. However, given the strength of our balance sheet our intent is to pay a cash distribution of 7.75 cents per security for FY21, regardless of our level of FFO, subject to no material change in circumstances or unforeseen events<sup>9</sup>. If this happens, we would expect that a proportion of any distribution for FY21 would be paid out of capital.

<sup>8.</sup> See the FY19 Annual results presentation and FY20 Half year results presentation.

<sup>9.</sup> The ability to pay a capital distribution in excess of GDI's earnings will require compliance with the terms of its bank facility at the time of payment.

#### 1.6 Risks

Risk	Description	Risk mitigation
Property values	There is a risk that the value of GDI's portfolio, or individual assets in the portfolio, may fall.	<ul> <li>GDI has a policy of obtaining independent valuations for each of its properties at least annually.</li> <li>GDI's portfolio comprises well located properties, has limited exposure to multi floor tenants and has floor plates that are easily divisible, somewhat insulating the portfolio from adverse influences on property valuations.</li> </ul>
Adverse economic conditions	There is a risk that the Australian economy enters in to either a recession or depression, due to domestic policies, global influences, a global pandemic, or a combination thereof	<ul> <li>GDI's wholly owned portfolio has a weighted average lease expiry profile of 2.6 years and is leased to a diverse range of tenants</li> <li>GDI has a conservative balance sheet with access to \$85.0 million of undrawn debt facilities to fund initiatives aimed at retaining and attracting tenants</li> </ul>
Re-leasing and vacancy	There is a risk that GDI may not be able to negotiate suitable lease extensions with existing tenants or replace outgoing tenants with new tenants on the same terms (if at all) or be able to find new tenants to take over space that is currently unoccupied.	<ul> <li>GDI has deliberately weighted its portfolio to Perth, a market with limited new supply and solid prospects for increasing demand</li> <li>GDI's Portfolio comprises well located properties and has floor plates that are easily divisible, enabling it to meet the demands of both larger and smaller space users</li> <li>GDI's conservative capital structure allows it to absorb the impact of vacancies in its portfolio without breaching any of its lending covenants</li> </ul>
Funding	GDI's ability to raise capital on favourable terms is dependent upon the general economic climate, the state of the capital markets and the performance, reputation and financial strength of GDI.	<ul> <li>GDI does not intend to raise any additional equity capital during FY21.</li> <li>GDI's Principal Facility is drawn to only \$120.0 million, with an LVR of 15.6% against the value of the Principal Facility's security pool</li> <li>GDI's Principal Facility does not expire until July 2022</li> <li>GDI would not seek to acquire a new property unless it was able to obtain funding on favourable terms.</li> </ul>
Income from Funds Business	<ul> <li>There is a risk that GDI might not be able to establish new unlisted funds due to limited investment opportunities, and/or limited availability of investor capital.</li> <li>GDI's ability to raise new equity for future unlisted funds may be dependent on our performance managing all the unlisted funds.</li> <li>In the circumstances where GDI funds the payment of costs associated with the proposed acquisition of a property by an unlisted fund, and the fund does not successfully complete the acquisition of that property, there is a risk that the monies will not be repaid to GDI.</li> </ul>	<ul> <li>GDI has a track record of establishing new unlisted funds based on the past performance of its unlisted funds</li> <li>GDI's investor base consists of approximately 1,500 high net worth investors who have historically had a high level of repeat investment.</li> <li>GDI will only risk option fees and due diligence costs when it has a high degree of confidence in the eventual success of an unlisted fund.</li> </ul>
Loss of key management personnel	The loss of key management personnel could cause material disruption to GDI's activities in the short to medium term and could result in the loss	GDI has a competitive remuneration structure to retain key talent.

For the financial year ended 30 June 2020

	of key relationships and expertise which could have a material adverse impact on current and future earnings.	<ul> <li>Steve Gillard has a significant interest (+5.5%) in GDI.</li> </ul>	
Capital expenditure requirements	While GDI will undertake reasonable due diligence investigations prior to acquiring properties, there can be no assurance that properties will not have defects or deficiencies, or that unforeseen capital expenditure or other costs will not arise.	<ul> <li>GDI and its executives have extensive experience in acquiring properties and undertaking due diligence investigations.</li> </ul>	
Gearing and breach of covenants	<ul> <li>GDI's gearing could exceed the maximum level of 40% under the Board's gearing policy from time to time (for example where GDI uses debt to acquire new properties or the valuation of properties in GDI falls).</li> <li>The Debt Facility contains undertakings to maintain certain Covenant LVR and Covenant ICR, and an event of default would occur if GDI fails to maintain these financial levels.</li> </ul>	<ul> <li>GDI remains well within both its own gearing policy of less than 40% LVR and the covenants imposed on it under its debt facility.</li> </ul>	
Impacts of climate change and other environmental considerations	<ul> <li>GDI's properties may be impacted by adverse impacts of climate related events such as severe storms and flooding, and heatwaves that disrupt power supply</li> <li>Changes to environmental legislation may mean GDI's properties need a significant amount of capital expenditure to comply or become obsolete</li> </ul>	<ul> <li>impacts are assessed with GDI's enterpri wide risk management framework</li> <li>GDI has a history of investing into its properti to improve their environmental credentials, measured by an industry accepted NABEI</li> </ul>	
Business disruption, including data breaches	<ul> <li>GDI's business or a supplier's business might be subject to a cyber-attack or data breach</li> <li>GDI's properties or business practices may be impacted by disruptive technologies</li> </ul>	<ul> <li>Business disruption risks and technology changes are assessed with GDI's enterprise wide risk management framework</li> </ul>	

#### 2 Events subsequent to balance date

On 31 July 2020, GDI No. 45 Pty Limited atf GDI No. 45 Property Trust settled the acquisition of 180 Hay Street, Perth, for \$12.6 million. 180 Hay Street was independently valued at \$15.0 million.

Other than the above, no matter or circumstance has arisen since the end of the period that has significantly affected or may significantly affect the operation of GDI, the results of those operations or the state of affairs of GDI in subsequent financial years.

#### 3 Environmental regulation

GDI's senior management, with oversight from the Board, oversee the policies, procedures and systems that have been implemented to ensure the adequacy of GDI's environmental risk management practices. It is our opinion that adequate systems are in place for the management of GDI's environmental responsibilities and compliance with its various licence requirements and regulations. Further, we are not aware of any breaches of these requirements.

#### 4 Directors and Company Secretary

#### Directors

Independent Chairman Ms Gina Anderson

For the financial year ended 30 June 2020

Managing Director
Mr Steve Gillard

Independent Non-executive Directors
Mr John Tuxworth
Mr Giles Woodgate
Mr Stephen Burns

#### **Information on Directors**

Ms Gina Anderson Chairman, Independent Non-Executive Director

Ms Anderson is a professional non-executive director with wide experience in private, not-for-profit and government boards. She has senior executive experience in a diverse range of organisations in business, property, and the not-for-profit sector, having held chief executive, corporate affairs, stakeholder engagement, communications, project management and human resources roles. Ms Anderson was appointed as a director in November 2013.

Mr Steven Gillard Managing Director

Mr Gillard has had over 30 years of experience in property related industries including 11 years' experience in property management and sales and seven years' experience as a senior analyst and advisor for international stockbroking firms, particularly in the property and tourism sectors. Mr Gillard was managing director of GDI's predecessor companies from 2005, became a director of the Company in November 2013 and Managing Director on 16 December 2013.

Mr John Tuxworth Independent Non-Executive Director

Mr Tuxworth has nearly 40 years' experience in senior executive and non-executive roles in financial services and management consulting businesses, including over nine years with Rothschild Australia Asset Management as an Executive Director and most recently as a founder and the Managing Director of PeopleFirst & Associates, a management consultancy specialising in financial services. He was appointed as a director of the Company in February 2017.

Mr Giles Woodgate
Independent Non-Executive Director

Mr Woodgate is a highly respected chartered accountant with more than 40 years of extensive professional practice experience in audit, compliance and turnaround & insolvency, both locally and internationally. Having worked for prominent firms like KPMG, Deloittes and Crowe Horwath, as well as being responsible for publishing several widely acknowledged articles and presentations on topics such as insolvency, voluntary administrations, and bankruptcy, Mr Woodgate has been the senior partner of Woodgate & Co since its inception in 1989. He was appointed as a director of the company in November 2017.

Mr Stephen Burns Independent Non-Executive Director

Mr Burns is currently a Managing Director at Stanton Road Partners and was previously head of real estate investment banking at Credit Suisse, Australia, a role he held for nine years after holding a similar position at Deutsche Bank, Australia. Mr Burns possesses vast experience as a Real Estate specialist advisor and expertise in capital markets, mergers, acquisitions and other corporate transactions. Mr Burns has expert skills and deep relationships demonstrated over many years and multiple cycles, over the past +30 years. He was appointed as a director of the company in November 2018.

For the financial year ended 30 June 2020

#### Number of meetings attended

The number of Board meetings, including Committees, held during the period and the number of those meetings attended by each director is set out below:

	Roard		Audit Risk and Compliance Board Committee		Nomination and Remuneration Committee	
	Number of			initiee	Number of	meec
	meetings	Number of	meetings	Number of	meetings	Number of
	eligible to	meetings	eligible to	meetings	eligible to	meetings
	attend	attended	attend	attended	attend	attended
Current chairman	Gina Ar	iderson	Giles W	oodgate/	John Tı	uxworth
Gina Anderson	14	14	4	4	3	3
Steve Gillard	14	14				
John Tuxworth	14	14			3	3
Giles Woodgate	14	14	4	4		
Stephen Burns	14	14	4	4	3	3

#### Other directorships

Details of other directorships of listed entities held by existing directors in the last three years are set out below:

Director	Other directorships
Gina Anderson	-
Steve Gillard	-
John Tuxworth	-
Giles Woodgate	-
Stephen Burns	-

#### Company secretary

GDI has joint company secretaries, with their details provided below:

Mr David Williams

Chief Financial Officer and Joint Company Secretary

Mr Williams has over 25 years' experience in the accounting and financial services industry with major accounting firms, commercial banks and international investment banks. Mr Williams joined GDI in early 2013 as a consultant, and from the time GDI listed was formally appointed as Chief Financial Officer and joint Company Secretary.

Ms Kate Malcolm

Accountant and Joint Company Secretary

Ms Malcolm has over 15 years' experience in the accounting, financial services and property industries both in Australia and the United Kingdom. Ms Malcolm joined GDI in 2012 and was appointed as a Joint Company Secretary in late 2018.

#### 5. Remuneration report

#### 5.1 Basis of preparation

The Remuneration Report is designed to provide securityholders with an understanding of GDI's remuneration policies and the link between our remuneration approach and performance, in particular regarding Key Management Personnel ("KMP") as defined under the Corporations Act 2001. Individual outcomes are provided for GDI's non-executive Directors ("NEDs"), the Managing Director ("MD") and Disclosed Executives. Disclosed Executives are defined as those direct reports to the MD with responsibility for the strategic direction of GDI and includes all members of the executive management team.

For the financial year ended 30 June 2020

The Remuneration Report has been prepared in accordance with section 300A of the Corporations Act and has been audited as required by section 308(3C) of the Corporations Act 2001 and forms part of the Directors' Report.

#### 5.2 Key Management Personnel

The KMP disclosed in this year's Remuneration Report are detailed in the table below.

#### **Key Management Personnel**

Non-Executive Directors		Appointed	Term as a KMP for year
Gina Anderson	Independent Chairman	5 November 2013	Full year
John Tuxworth	Independent Director	20 February 2017	Full year
Giles Woodgate	Independent Director	16 November 2017	Full year
Stephen Burns	Independent Director	15 November 2018	Full year
Managing Director			
Steve Gillard		5 November 2013	Full year
Disclosed Executives			
David Williams	Chief Financial Officer, Joint (	Company Secretary	Full year
John Garland	Head of Property		Full year
Paul Malek	Asset Management		Full year
Greg Marr	Head of Unlisted Funds		Full year

#### 5.3 Role of the Board in relation to remuneration

The Board has established a Nomination and Remuneration Committee (N&RC). The N&RC is responsible for:

- reviewing and making recommendations to the Board on remuneration and succession matters related to the MD and other Disclosed Executives;
- reviewing and making recommendations to the Board on remuneration relating to Non-Executive Directors;
- overseeing a Board performance evaluation programme, which addresses the performance of individual directors;
- · designing incentive plans; and
- determining remuneration structures for the Managing Director and Disclosed Executives.

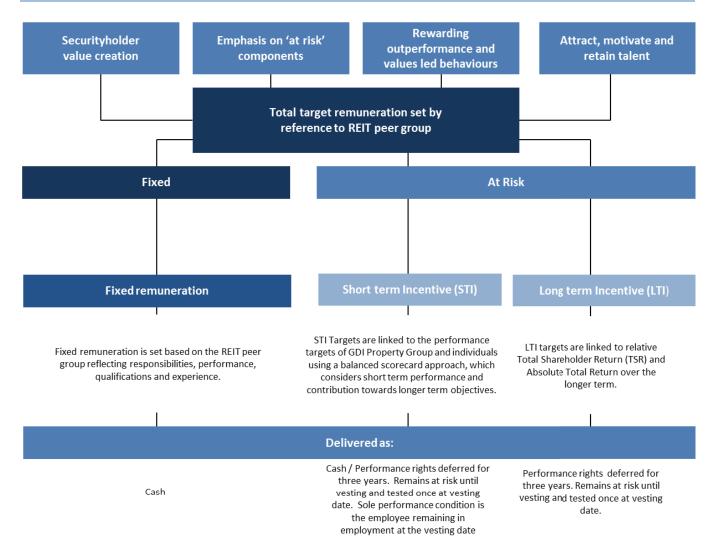
The N&RC did not receive any recommendations from remuneration consultants during the period in relation to the remuneration arrangements of KMP.

#### 5.4 Remuneration objectives

The following principles shape GDI's remuneration strategy:

- creating and enhancing value for all GDI stakeholders;
- emphasising the 'at risk' component of total remuneration to increase alignment with security holders and encourage behaviour that supports both entrepreneurism and long-term financial soundness within the confines of GDI's risk management framework;
- rewarding performance; and
- providing a competitive remuneration proposition to attract, motivate and retain the highest quality individuals within a framework of ethical standards of behaviour.

For the financial year ended 30 June 2020



#### 5.5 The composition of remuneration at GDI

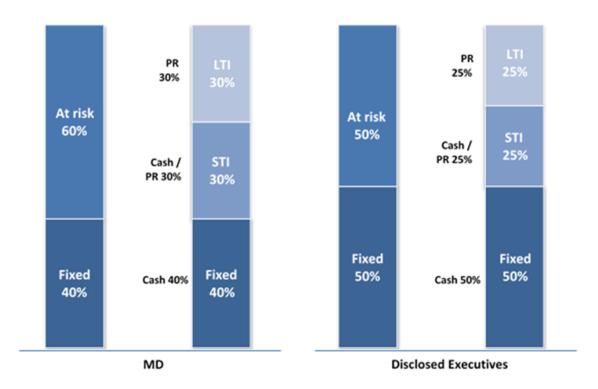
The Board aims to find a balance between:

- fixed and at-risk remuneration;
- short and long-term incentives;
- amounts paid in cash and performance rights.

For the financial year ended 30 June 2020

The below chart provides an overview of the target remuneration mix for the MD and Disclosed Executives.

#### Remuneration mix for the Managing Director and Disclosed Executives



The MD's target remuneration mix is weighted such that a higher component is at-risk (60%), with an equal weighting of the at-risk component between STIs and LTIs. Should an STI be granted, it can be delivered as either cash or performance rights where the principle performance condition is the employee remaining in employment at the vesting date, three years after the conclusion of the performance year.

The Disclosed Executives target remuneration mix is weighted equally between fixed and at-risk components, with an equal weighting of the at-risk component between STIs and LTIs. Should an STI be granted, it can be delivered as either cash or performance rights where the principle performance condition is the employee remaining in employment at the vesting date, three years after the conclusion of the performance year.

#### Fixed remuneration

GDI positions fixed remuneration for the MD and Disclosed Executives against relevant A-REIT comparables taking into consideration the role, responsibilities, performance, qualifications and experience. A-REIT comparables are considered the most relevant as this is the main pool for sourcing talent and where key talent may be lost.

Fixed remuneration is expressed as a total dollar amount which can be taken as cash salary, superannuation contributions and other nominated benefits.

#### At risk remuneration

The at-risk component forms a significant part of the MD and Disclosed Executives target remuneration.

Short term incentives (STI)

The STI provides an annual opportunity for an incentive award. Individuals are assessed on a balanced scorecard based on measures relating to longer term performance outcomes aligned to GDI's strategic objectives, as well as annual goals and workplace behaviours, including leadership and commitment. For the MD and Disclosed Executives, the weighting of these

For the financial year ended 30 June 2020

measures will vary to reflect the responsibilities of each role and their individual KPIs set at the commencement of each year. Notwithstanding any individual meeting or exceeding their performance measures, or some thereof, the N&RC may determine to reduce (but not increase) their STI entitlement at its absolute discretion.

Long term incentives (LTI)

The LTI provides an annual opportunity for an equity award deferred for three years that aligns a significant portion of overall remuneration to security value over the longer term. LTI awards will remain at risk until vesting and must meet or exceed a relative Total Securityholder Return (50% of performance rights issued) and /or an Absolute Total Return (the other 50% of performance rights issued). The table below summarises the conditions that will apply to the performance rights granted for the year ended 30 June 2020. These conditions are identical to those granted for all years since GDI's IPO. Details of the offers of performance rights are disclosed in Section 5.6 and 5.7 of this Remuneration Report.

Arrangements f	or the year end	led 30 June 2020			
Type of award	performance to one stapled The future va against the hu	right, being a right to acquire a stapled security at nil cost, subject to meeting time and hurdles. Upon exercise, each performance right entitles the MD and Disclosed Executived security.  Subject to meeting time and security.  Subject to meeting time and the grant may range from zero to an undefined amount depending on performant and the security price at the time of exercise.  Subject to meeting time and the securities at the Board securities at the Board securities at the Board securities at the Board securities.			
Time		rights will be tested against the	performance hurdles at the end of three years.		
restriction	Performance	rights that do not vest will be forfeite	ed.		
Vesting conditions	the other half	rights will be subject to two tests, wi f subject to the other test. ecurityholder Return (TSR)	th half the performance rights subject to one test and  Vesting percentage (for TSR measure)		
		th the 50 <sup>th</sup> percentile of the TSR of	vesting percentage (for 13K measure)		
	the Comparat	•	0%		
		sceeds the 50 <sup>th</sup> percentile of the TSR	070		
		rator Group but does not reach the	50%, plus 2% for every one percentile increase		
75 <sup>th</sup> percenti			above the 50 <sup>th</sup> percentile		
	·	sceeds the 75 <sup>th</sup> percentile of the TSR			
	Comparator G		100%		
	50% - Absolute Total Return (ATR)		Vesting percentage (for ATR measure)		
	Does not achieve an ATR of 10%		0%		
	Achieves or ex	xceeds an ATR of 10% but does not	50% up to 100% (at 12% ATR) on a straight-line		
	achieve an AT	R of 12%	basis		
	Achieves or ex	xceeds an ATR of 12%	100%		
	Definitions				
	TSR	Movement in security price and distributions.  For the year ended 30 June 2020, the commencing security price is based on the 30 June 2020 closing security price of GDI and its Comparator Group			
	ATR	Movement in NTA and distributions For the year ended 30 June 2020, the commencing NTA is based on the 30 June 2020NTA			
	Comparator Group	Dexus, The GPT Group, Cromwell F Properties Australia, Australian Un Commercial Property Fund, Investe Fund, Charter Hall Group, Centuri	Property Group, Abacus Property Group, Growthpoint ity Office Property Fund, Centuria Office Fund, Elanor ec Australia Property Fund, Gardia Diversified Property a Capital Group, Elanor Investors Group, Primewest antly office landlord or real estate fund managers		
Valuation	taking into a distribution y generally low	account factors including the perforield, and the security price at grant	a number of performance rights based on a valuation, ormance conditions, security price volatility, term, adate. The value of the LTI performance rights are une 2020. Full details of the value, and the method of ancial Report.		

For the financial year ended 30 June 2020

#### Other remuneration elements

#### No change on previous years

GDI developed its remuneration policies and practices, its balanced scorecard approach to STIs and the vesting conditions of its LTIs as part of its IPO process in late 2013. Since that time the Board has seen no need to change any of its remuneration policies, procedures or conditions. No Board member has received a salary increase since IPO, and only David Williams (CFO and Joint Company Secretary, +\$25,000) and Paul Malek (Property Manager of GDI's WA portfolio, +\$50,000) have received any base pay increases over that period. GDI's strategy is to deliver an average of 12%p.a. total return (NTA growth + distributions), regardless of the property cycle and its capital structure. This has not changed since IPO, and nor have the remuneration measures that are linked to this, notwithstanding the significant change in GDI's portfolio (now 87% exposed to Perth), its capital structure (Principal Facility geared to only 15.6%), or the financial impacts of COVID-19.

#### Clawback

The Board will have on-going and absolute discretion to adjust performance-based components of remuneration downwards, or to zero, at any time. Including after the grant of such remuneration, where the Board considers such an adjustment is necessary to protect the financial soundness of GDI, or if the Board subsequently considers that having regard to information which has come to light after the grant of performance rights, the granting of performance rights was not justified.

#### Hedging prohibition

As specified in GDI's Security Trading Policy and in accordance with the Corporations Act, equity allocated under a GDI incentive scheme must remain at risk until exercisable. As such, it will be a condition of grant that no schemes are entered into, either by an individual or their associated persons, which specifically protects the unvested value of performance rights. Doing so would constitute a breach of the grant conditions and would result in the forfeiture of the relevant performance rights.

#### Other employees

Given the relatively small number of staff at GDI, the Board believes that it is important to recognise the efforts of all employees and not just the Disclosed Executives and has granted the Managing Director discretion to grant both cash bonuses and participation in GDI's LTI plan to all employees on a merits basis. During the year ended 30 June 2020, cash bonuses to other employees totalled \$115,000 and 381,944 performance rights were issued to other employees with a value of \$345,000 and a 30 June 2020 employee benefit expense of \$86,250.

#### 5.6 Performance and outcomes

#### 5.6.1 GDI's performance and securityholder wealth

		Opening	Movement							
		security	in security	Opening	Movement			TSR		ATR
	Years	price	price	NTA	in NTA	Distribution	TSR	p.a.	ATR	p.a.
		\$	\$	\$	\$	\$				
Since listing	6.55	1.000	0.115	0.91	0.39	0.4975	61.3%	9.4%	97.5%	14.9%
Since 1 July 2017	3.00	1.025	0.090	1.12	0.18	0.2325	31.5%	10.5%	36.8%	12.3%
Since 1 July 2019	1.00	1.385	(0.270)	1.26	0.04	0.0775	(13.9%)	(13.9%)	9.3%	9.3%
30 June 2020	•	1.115		1.30		0.0775				

The Board considers that the financial measure that most accurately reflects GDI's performance on an annual basis is the ATR test, rather than the often-adopted growth in FFO or AFFO test by our Comparator Group. The nature of our business means that FFO and AFFO will be volatile, particularly where for example we buy properties that are 46% vacant (50 Cavill Avenue, Surfers Paradise), or sell assets where management believe the value has been maximised (66 Goulburn Street, Sydney) and use the proceeds to reduce gearing. Regardless of the capital structure of GDI, the assets we hold, or the time of the property cycle, our intention is to deliver an ATR of 12%p.a. on a rolling three year basis, but to take the volatility out of our

For the financial year ended 30 June 2020

performance, to also deliver at least 10%p.a. each year. Therefore, an ATR test forms the basis of the financial measure in the balanced scorecard (see 5.6.4.1) and one half of the test for LTIs. We have been consistent with this measure and the hurdle rates since our IPO in 2013.

However, we also acknowledge that securityholders get rewarded through movements in the security price and distributions. Accordingly, the other half of our LTIs is tested against a peer group. Security price performance does not influence the balanced scorecard approach we utilise to determine KMP STIs.

#### 5.6.2 Past issues of STI performance rights (FY17)

To enhance the alignment with securityholders, the FY17 STI granted to the MD and Disclosed Executives was split 50% cash, 50% performance rights where the principle performance condition was continued employment (or a good leaver) for three years from the conclusion of the performance year (FY20). In total, 609,146 performance rights were granted as part of the FY17 STI programme. The expense of these performance rights was incurred over four years, the year to which the performance period relates (FY17) and the three vesting years (FY18, FY19 and FY20). As all five employees who were granted STI performance rights in FY17 remain in employment, all these performance rights (609,146) vested. GDI intends to satisfy these performance rights by issuing 609,146 securities to the relevant employees. These securities will not be subject to any escrow or other trading restrictions.

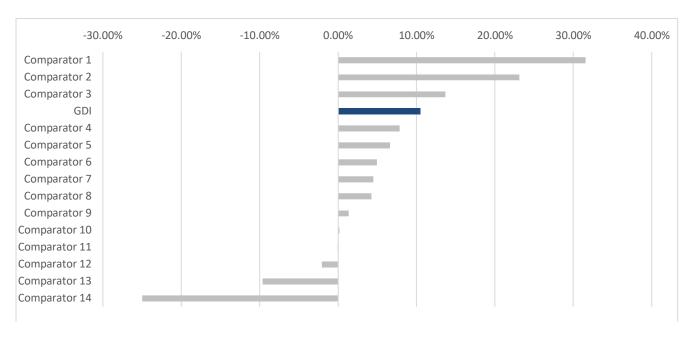
#### 5.6.3 Past issues of LTI performance rights (FY17)

1,919,502 performance rights were granted as part of GDI's FY17 LTI plan. These performance rights were tested three years from issue, at which time they either vested or lapsed. As with the FY20 performance rights, the performance rights are subject to continued employment (or a good leaver) and either a TSR test (for 50% of the rights granted) or an ATR test (for 50% of the rights granted). One employee with 53,366 performance rights resigned during the vesting period, with his rights lapsing.

#### 5.6.3.1 TSR test

As at 30 June 2020, GDI's Comparator Group comprised 14 entities (15 including GDI). GDI's TSR for the three-year period ended 30 June 2020 was 10.5%p.a., ranking 4<sup>th</sup> out of 15 in the Comparator Group. As this placed GDI's TSR in the 2<sup>nd</sup> quartile overall (73.33%) of the TSR of the Comparator Group, 96.67% of the performance rights subject to this test vested (927,759). GDI intends to satisfy these performance rights by issuing 927,759 securities to the relevant employees. These securities will not be subject to any escrow or other trading restrictions.

#### Total securityholder return p.a.



For the financial year ended 30 June 2020

For FY17, the Comparator Group comprised the same entities that comprise the Comparator Group for the issue of FY20 LTIs (refer page 29).

#### 5.6.3.2 ATR test

The ATR is determined by the movement in NTA over the vesting period plus distributions, divided by the commencing NTA. This is then divided by the vesting period (in this case three years) to determine the ATR per year.

Movement in NTA per security		Distributions per security		ATR per security	ATR %	ATR % p.a.
30 June 2017 NTA	\$1.12	FY18	\$0.0775			
30 June 2020 NTA	\$1.30	FY19	\$0.0775			
		FY20	\$0.0775			
Total movement	\$0.18	Total distributions	\$0.2325	\$0.4125	36.83%	12.28%

As the ATR exceeded the 12% maximum threshold, all performance rights subject to this test (959,751) vested on the signing of this financial report. GDI intends to satisfy these performance rights by issuing 959,751 securities to the relevant employees. These securities will not be subject to any escrow or other trading restrictions.

#### 5.6.4 Current year STI outcomes

#### 5.6.4.1 KMP balanced scorecard

Detailed in the table below is a summary of the performance measures and outcomes of the balanced scorecard for the MD and Disclosed Executives.

					People cu	lture and	
	Finar	ncial	Operational		develo	oment	Total
	% weighting	% of total	% weighting	% of total	% weighting	% of total	Total STI
	of total STI	STI granted	of total STI	STI granted	of total STI	STI granted	granted %
Steve Gillard	40.0%	0.0%	40.0%	25.0%	20%	20%	45.0%
David Williams	30.0%	0.0%	60.0%	35.0%	10%	10%	45.0%
John Garland	20.0%	0.0%	70.0%	40.0%	10%	10%	50.0%
Paul Malek	20.0%	0.0%	70.0%	42.5%	10%	10%	52.5%
Greg Marr	20.0%	0.0%	70.0%	35.0%	10%	10%	45.0%

The following provides an explanation of the performance measures and outcomes.

#### **Financial**

For FY20, the financial measure was meeting or exceeding the minimum ATR target. The Board considers that the ATR measure closely aligns Executive STIs to GDI's financial objectives, regardless of capital structure or time of the cycle. This measure is used as both an annual test (STI) and for the LTIs, tested on a rolling three years basis. The Board acknowledges that the nature of GDI's business means that its ATR will have some level of annual volatility. For LTI purposes, the impact of this annual volatility is reduced because of the three-year testing cycle. Notwithstanding this volatility, the Board considers that an annual ATR test is the most appropriate financial measure for balanced scorecard purposes.

Executives receive a score of 50% of the balanced scorecard weighting to the financial outcome at an ATR of 10%p.a., to 100% at an ATR of 12%p.a.

Minimum FY19 ATR target	FY20 ATR	Achieved (Y/N)
10% - 12%	9.3%	N

For the financial year ended 30 June 2020

#### **Operational**

Operational measures for the MD and Disclosed Executives reflect the responsibilities of each role. For example, the Head of Property's performance is weighted towards asset management and sustainability, whilst the CFO and Joint Company Secretary's are weighted towards capital management and reporting, risk management and compliance.

During FY20, a summary of the operational objectives and balanced scorecard outcomes is provided in the table below. Many of these operational objectives were impacted by the disruption COVID-19 had on our business and that of our stakeholders. Notwithstanding this, the MD and Disclosed Executives did not request a re-setting of any of these operational targets, and no re-setting was undertaken. It has meant that in some instances it was not possible to achieve or exceed operational objectives.

Executive	Key operational objectives	Commentary	Weighting as a % of total potential STI	Amount awarded as a % of total potential STI
Steve Gillard	<ul> <li>Oversight of all asset management strategies</li> <li>Progress with developments at Westralia Square and 1 Mill Street</li> <li>Management of identified capital transactions</li> </ul>	<ul><li>Partly achieved</li><li>Partly achieved</li><li>Partly achieved</li></ul>	40.0%	25.0%
David Williams	<ul> <li>Refinancing's of expiring facilities on terms that are considered more favourable than market</li> <li>Consistently high-quality stakeholder engagement</li> <li>Oversight of all of GDI's compliance and risk management programmes</li> </ul>	<ul><li>Partly achieved</li><li>Achieved</li><li>Achieved</li></ul>	60.0%	35.0%
Paul Malek	<ul> <li>Leasing, particularly at Mill Green and momentum at Westralia Square</li> <li>Management of the refurbishment programme at Westralia Square</li> <li>ESG initiatives (waste reduction, lower electricity) at properties under management</li> </ul>	<ul><li>Partly achieved</li><li>Achieved</li><li>Achieved</li></ul>	70.0%	42.5%
John Garland	<ul> <li>Leasing and sales momentum at 10         Market Street, Brisbane, particularly sales         of Levels 6 and 8</li> <li>Capital transaction management (DVG,         180 Hay and 50 Cavill Avenue)</li> <li>Initiation of GDI's first ESG report</li> </ul>	<ul><li>Achieved</li><li>Achieved</li><li>Partly achieved</li></ul>	70.0%	40.0%
Greg Marr	<ul> <li>Stakeholder engagement with unlisted fund investors</li> <li>Successful raising of new fund (DVG Portfolio)</li> <li>Leasing at 6 Sunray Drive, Innaloo and Stanley Place</li> </ul>	<ul><li>Achieved</li><li>Partly achieved</li><li>Partly achieved</li></ul>	70.0%	35.0%

#### People, culture and development

The MD and Disclosed Executives are expected to demonstrate strong leadership and commitment, with those that have direct reports also monitored by their people management and people development skills. Since IPO only one employee has resigned from GDI and this stable workforce has created a unique culture. Of particular note in FY20 was the good

For the financial year ended 30 June 2020

management by the MD and Disclosed Executives of its stakeholder relationships during the height of the COVID-19 lockdowns.

#### Securityholder alignment

To enhance the alignment with securityholders, the N&RC determined that any STI granted to the MD and Disclosed Executives would be granted as performance rights where the principle performance condition is continued employment (or a good leaver) for three years from the conclusion of the performance year, meaning that there was no cash bonuses paid in FY20 to the MD and Disclosed Executives. The expense of these performance rights is incurred over four years, the year to which the performance period relates (FY20) and the three vesting years (FY21, FY22 and FY23). As these performance rights had not been issued by 30 June 2020, GDI has recognised the fair value of them as an accrual with the cost recognised as an employee benefit expense. Once the rights are issued, the accrual will be reversed with a corresponding increase in the security-based payments reserve in equity.

Although a Black-Scholes option pricing model is used to calculate the value and consequentially the number of 'STI' performance rights granted to each employee, the value of each performance right is the same as the 30 June 2020 GDI closing price, meaning there is no difference between the value of the performance right or GDI's securities as at 30 June 2020.

Further details of the STI outcomes for the MD and Disclosed Executives are provided in Section 5.7 of this Remuneration Report. The issue of performance rights to the MD is subject to securityholder approval at the Annual General Meeting to be held on 12 November 2020.

#### 5.6.5 LTI outcomes

The Board considers it is important to both align executive remuneration with securityholders outcomes and to encourage behaviour that supports both entrepreneurism and long-term financial soundness within the confines of GDI's risk management framework. As a result, GDI grants performance rights to the MD and Disclosed Executives as part of their annual remuneration package. The issue of performance rights to the MD is subject to securityholder approval at the Annual General Meeting to be held on 12 November 2020. The expense of the performance rights relating to the year ended 30 June 2020 is incurred over four years, the year to which the performance period relates (FY20) and the three vesting years (FY21, FY22 and FY23). As the performance rights had not been issued by 30 June 2020, GDI has recognised the fair value of them as an accrual with the cost recognised as an employee benefit expense. Once the rights are issued, the accrual will be reversed with a corresponding increase in the security-based payments reserve in equity.

Further details of the LTI performance rights granted for the MD (subject to approval) and Disclosed Executives are provided in Section 5.7 of this Remuneration Report.

#### 5.7 Remuneration outcomes

#### Non-Executive Directors

Principles underpinning the remuneration policy for Non-Executive Directors (NEDs) are as provided below:

Principle	Comment
Aggregate Board fees are within the maximum disclosed to securityholders in the Offer Document	The aggregate fee pool for NED's as disclosed in the Offer Document is \$3.0 million. The annual total of NEDs' fees of \$375,000, including superannuation contributions, is within this limit.
Fees are set by reference to key considerations	<ul> <li>Board fees are set by reference to a number of relevant considerations including:</li> <li>general industry practice and best principles of corporate governance;</li> <li>the responsibilities and risks attached to the role of NEDs;</li> <li>the expected time commitments; and</li> <li>reference to fees paid to NEDs of comparable companies.</li> </ul>

For the financial year ended 30 June 2020

The remuneration structure preserves independence	NED fees are not linked to the performance of GDI and NEDs are not eligible to participate in any of GDI's incentive arrangements.			
Annual Board fees (inclusive of superannuation)	Chairman	Other NED		
	\$150,000	\$75,000		

Details of non-executive Directors statutory remuneration are disclosed in the remuneration table in section 5.8 below.

#### **Managing Director contract terms**

The following sets out details of the contract terms relating to the MD. The contract terms are in line with industry practice and ASX Corporate Governance Principles.

Fixed remuneration Participation in	\$765,000, inclusive of superannuation.  Subject to stapled securityholder approvals, Mr Gillard is entitled to participate in the
performance rights plan	performance rights plan.
Length of contract	Mr Gillard commenced as Managing Director on 16 December 2013 and is on a permanent contract, which is an ongoing employment contract until notice is given.
Notice periods	<ul> <li>Mr Gillard may terminate the employment contract at any time by giving six months' notice in writing.</li> </ul>
	• GDI may terminate the employment contract for any reason by giving 12 months' notice, or alternatively, payment in lieu of notice.
	<ul> <li>In the event of wilful negligence or serious misconduct, GDI may terminate Mr Gillard's employment contract immediately by notice in writing and without payment.</li> </ul>
Restraint of trade	Mr Gillard will be subject to a restraint period of six months from termination.

#### Managing Director's remuneration outcome

Actual remuneration provided to the MD for the period ended 30 June 2020 is provided below, with the expense relating to the MD's remuneration disclosed in section 5.8 below.

Fixed remuneration	The MD received \$765,000 of fixed remuneration for the year ended 30 June 2020, inclusive of superannuation.
STI	The MD received an STI award of \$258,188, 45% of his potential entitlement, based on the Balanced Scorecard approach discussed above.
	Subject to securityholder approval, the STI will be paid in performance rights where the principle performance condition is remaining employed by a GDI entity for three years after the conclusion of the performance year. Further details of the actual STI awarded to the MD are provided in the table below on page 37 of this Remuneration Report.
LTI	The MD received an LTI award of \$573,750 value, being 695,498 performance rights. Fifty percent of these are subject to a Total Securityholder Return test (versus a peer group) and the other fifty percent are subject to an Absolute Total Return test (NTA growth plus distributions). Each performance right is tested once three years after the conclusion of the performance year. Details of the actual LTI awarded to the MD are provided in the table below on page 37 of this Remuneration Report.

For the financial year ended 30 June 2020

#### **Disclosed Executive contract terms**

	David Williams	John Garland	Paul Malek	Greg Marr		
Fixed remuneration	\$400,000	\$350,000	\$350,000	\$300,000		
Participation in performance rights plan	Disclosed Executives are entitled to participate in the performance rights plan.					
Length of contract	Disclosed Executives are subject to an ongoing employment contract until notice is given.					
Notice periods	<ul> <li>Disclosed Executives may terminate the employment contract at any time by giving three months' notice in writing.</li> <li>GDI may terminate the employment contract for any reason by giving three months' notice, or alternatively, payment in lieu of notice.</li> <li>In the event of wilful negligence or serious misconduct, GDI may terminate a Disclosed Executive's employment contract immediately by notice in writing and without payment.</li> </ul>					
Restraint of trade	Disclosed Executives	s will be subject to a res	traint period of three mo	onths from termination.		

#### **Disclosed Executives remuneration outcomes**

Actual remuneration provided to Disclosed Executives for the period ended 30 June 2020 is provided below, with the remuneration table disclosed in section 5.8 below.

Fixed remuneration	The Disclosed Executives received the fixed remuneration shown above, inclusive of superannuation.
STI	The Disclosed Executives received an STI as shown in the table on page 37 of this Remuneration Report. The STI has been paid in performance rights where the principle performance condition is remaining employed by a GDI entity for three years after the conclusion of the performance year.
LTI	The Disclosed Executives received an LTI as shown in the table on page 37 of this Remuneration Report. Fifty percent of these are subject to a Total Securityholder Return test (versus a peer group) and the other fifty percent are subject to an Absolute Total Return test (NTA growth plus distributions). Each performance right is tested once three years after the conclusion of the performance year.

For the financial year ended 30 June 2020

## **MD** and Disclosed Executive STI outcomes

	Potential	STI	STI	STI	STI	Cash	$PR^1$	$PR^1$	FY19 PR <sup>1</sup>	Total
_	STI	granted	forgone	granted	forgone	component	component	granted	expense	expense
	\$	\$	\$	%	%	\$	\$	Number	\$	\$
Steve Gillard <sup>2</sup>	573,750	258,188	315,563	45.0	55.0	-	258,188	231,558	64,547	64,547
David Williams	200,000	90,000	110,000	45.0	55.0	-	90,000	80,717	22,500	22,500
John Garland	175,000	87,500	87,500	50.0	50.0	-	87,500	78,475	21,875	21,875
Paul Malek	175,000	91,875	83,125	52.5	47.5	-	91,875	82,399	22,969	22,969
Greg Marr	150,000	67,500	82,500	45.0	55.0	-	67,500	60,538	16,875	16,875
	1,273,750	595,063	678,688	46.7	53.3	-	595,063	533,687	148,766	148,766

<sup>1.</sup> Performance rights.

#### MD and Disclosed Executive LTI outcome

	LTI	$PR^1$	FY19 PR <sup>1</sup>
	granted	granted	expense
	\$	Number	\$
Steve Gillard <sup>2</sup>	573,750	695,498	143,438
David Williams	200,000	242,440	50,000
John Garland	175,000	212,136	43,750
Paul Malek	175,000	212,136	43,750
Greg Marr	150,000	181,830	37,500
Total	1,273,750	1,544,040	318,438

<sup>1.</sup> Performance rights.

<sup>2.</sup> The issue of performance rights to Steve Gillard is subject to securityholder approval at the AGM to be held on 12 November 2020.

<sup>2.</sup> The issue of performance rights to Steve Gillard is subject to securityholder approval at the AGM to be held on 12 November 2020.

For the financial year ended 30 June 2020

## MD and Disclosed Executive summary of performance rights issued<sup>1</sup>

_	Primary p	erformance (	condition em	ployment	FY18	3 LTI	FY19	9 LTI	FY20	) LTI	Tota	l LTI	
	FY18	FY19	FY20										Total
_	STI	STI	STI <sup>4</sup>	Total	TSR <sup>2</sup>	ATR <sup>3</sup>	TSR <sup>2</sup>	ATR <sup>3</sup>	TSR <sup>2,4</sup>	ATR <sup>3,4</sup>	TSR <sup>2</sup>	ATR <sup>3</sup>	PR
Vesting date	30-Jun-21	30-Jun-22	30-Jun-23		30-Jun-20	30-Jun-20	30-Jun-21	30-Jun-21	30-Jun-22	30-Jun-22			
Steve Gillard	222,384	196,773	231,558	650,715	306,622	306,622	279,865	279,865	347,749	347,749	934,236	934,236	2,519,187
David Williams	77,519	68,592	80,717	226,828	106,884	106,884	97,557	97,557	121,220	121,220	325,661	325,661	878,150
John Garland	67,829	56,859	78,475	203,163	93,523	93,523	85,362	85,362	106,068	106,068	284,953	284,953	773,069
Paul Malek	67,829	60,650	82,399	210,878	93,523	93,523	85,362	85,362	106,068	106,068	284,953	284,953	780,784
Greg Marr	58,140	51,444	60,538	170,122	80,163	80,163	73,168	73,168	90,915	90,915	244,246	244,246	658,614
	493,701	434,318	533,687	1,461,706	680,715	680,715	621,314	621,314	772,020	772,020	2,074,049	2,074,049	5,609,804

<sup>1.</sup> Does not include performance rights issued in relation to FY17 that were tested as at 30 June 2020 and will vest shortly after the signing of this financial report.

<sup>2.</sup> Total shareholder return, being movement in the security price and distributions.

<sup>3.</sup> Absolute total return, being movement in NTA/security and distributions.

<sup>4.</sup> The issue of performance rights to Steve Gillard is subject to securityholders approval at the AGM to be held on 12 November 2020.

For the financial year ended 30 June 2020

#### 5.8 KMP remuneration table

## 5.8.1 KMP remuneration table for the period ended 30 June 2020

								Secur	ity based payme	nts³				
	Shor	rt term benef	its		Post- employment	Long term benefits	Rela	iting to prior per	iods	Relating to cu	rrent period	Tot	tal remuneration	n <sup>4</sup>
	Salary &	Accrued	Other <sup>2</sup>	Cash	Super	Long service	FY17	FY18	FY19	STI	LTI	Total	Performance	Performance
	fees	leave1		bonus	contributions	leave1	Performance	Performance	Performance	Performance		remuneration	related	rights
	Ś	Ś	Ś	\$	\$	\$	rights ¢	rights Ś	rights \$	rights \$	rights ¢	Ś	%	%
Non-executive		γ	٠	٠	· · · · · · · · · · · · · · · · · · ·	, , , , , , , , , , , , , , , , , , ,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· ·	٠	70	
G Anderson	125,034	_	-	_	24,966	_	_	_	_	_	-	150,000	_	_
J Tuxworth	50,001	-	-	_	2.000	-	-	-	-	-	-	75.000	-	-
G Woodgate	68,493	-	-	-	6,507	-	-	-	-	-	-	75,000	-	-
S Burns	68,493	-	-	-	6,507	-	-	-	-	-	-	75,000	-	-
Managing Dire	ctor													
S Gillard	740,000	6,394	-	-	25,000	18,806	215,156	215,156	211,570	64,547	143,438	1,640,067	52%	52%
Disclosed exec	utives													
D Williams	375,000	15,574	1,170	-	25,000	9,833	70,313	75,000	73,750	22,500	50,000	718,140	41%	41%
J Garland	325,000	11,487	759	-	25,000	6,196	65,625	65,625	63,438	21,875	43,750	628,755	41%	41%
P Malek	328,996	15,768	840	-	21,004	10,869	60,938	65,625	64,750	22,969	43,750	635,508	41%	41%
G Marr	275,000	11,081	1,152	-	25,000	6,397	56,250	56,250	55,313	16,875	37,500	540,818	41%	41%
Total	2,356,017	60,304	3,922	-	183,983	52,101	468,281	477,656	468,821	148,766	318,438	4,538,288		

<sup>1.</sup> Annual and long-term service leave are accounted on an accrual basis. The amounts represent the change in accrued leave during the period.

<sup>2.</sup> Other includes the cost of an annual gym membership and other items incurred by GDI as part of its employee health and wellbeing programme.

<sup>3.</sup> The amount shown is the fair value of performance rights under the various STI, LTI and retention plans included in the relevant financial period and does not represent actual STI or LTI awards made.

<sup>4.</sup> Amounts disclosed as total remuneration excludes insurance premiums paid by GDI in respect of Directors' and Officers' liability insurance contracts.

For the financial year ended 30 June 2020

## 5.8.2 KMP remuneration table for the period ended 30 June 2019

#### Security based payments

					Post-	Long term									
	Short	term benef	fits		employment	benefits		Relating to p	orior periods		Relating to c	urrent period	To	otal remuneratio	n <sup>5</sup>
	Salary & fees	Accrued leave <sup>2</sup>	Other <sup>3</sup>	Cash bonus	Super contributions	Long service leave <sup>2</sup>	FY16 Performance rights <sup>4</sup>	FY17 Performance rights <sup>4</sup>	FY18 Performance rights <sup>4</sup>	STI Performance rights <sup>4</sup>	LTI Performance rights <sup>4</sup>	Total remuneration	Performance related	Performance rights	Prior years' performance rights
	\$	\$	\$	\$	\$	\$	\$	\$		\$	\$	\$	%	%	%
Non-executive	e directors														
G Anderson <sup>1</sup>	111,561	-	-	-	10,598	-	-	-	-	-	-	122,159	-	-	-
J Tuxworth	50,001	-	-	-	24,999	-	-	-	-	-	-	75,000	-	-	-
G Woodgate	68,493	-	-	-	6,507	-	-	-	-	-	-	75,000	-	-	-
S Burns <sup>1</sup>	43,068	-	-	-	4,091	-	-	-	-	-	-	47,159	-	-	-
G Kelly <sup>1</sup>	51,370	-	-	-	4,880	-	-	-	-	-	-	56,250	-	-	-
Managing Dir	ector														
S Gillard	740,000	(3,119)	-	272,531	25,000	16,182	200,813	215,156	215,156	68,133	143,438	1,893,290	59%	45%	33%
Disclosed exe	cutives														
D Williams	375,000	(6,523)	1,170	95,000	25,000	8,461	66,797	70,313	75,000	23,750	50,000	783,967	49%	36%	27%
J Garland	325,000	12,842	719	78,750	•	6,179	61,250	65,625	65,625	19,688	43,750	704,428	48%	36%	27%
P Malek	329,468	-	420	84,000	20,532	10,243	53,438	60,938	•	21,000	43,750	689,413	48%	36%	26%
G Marr	275,000	(7,338)	1,089	71,250	25,000	5,274	48,750	56,250	56,250	17,813	37,500	•		37%	27%
		(1,000)		,		3,2,7 .								37,0	27,3
Total	2,368,961	(4,138)	3,398	601,531	171,607	46,339	431,047	468,281	477,656	150,383	318,438	5,033,503			

<sup>1.</sup> On 15 November 2018, Mr Graham Kelly retired from the Board, Mr Stephen Burns was appointed to the Board and Ms Gina Anderson appointed as Chairman of the Board.

<sup>2.</sup> Annual and long-term service leave are accounted on an accrual basis. The amounts represent the change in accrued leave during the period.

<sup>3.</sup> Other includes the cost of an annual gym membership and other items incurred by GDI as part of its employee health and wellbeing programme.

<sup>4.</sup> The amount shown is the fair value of performance rights under the various STI, LTI and retention plans included in the relevant financial period and does not represent actual STI or LTI awards made.

<sup>5.</sup> Amounts disclosed as total remuneration excludes insurance premiums paid by GDI in respect of Directors' and Officers' liability insurance contracts.

For the financial year ended 30 June 2020

#### 5.9 Transactions with KMP

#### 5.9.1 Equity instrument disclosure relating to KMP

	Securities held at the beginning of the period	Securities transferred in satisfaction of performance rights	Net securities bought / (sold)	Securities held at the end of the period
Directors				
Gina Anderson	70,000	-	10,000	80,000
Steve Gillard	29,192,922	1,168,594	(1,061,516)	29,300,000
John Tuxworth	140,300	-	30,000	170,300
Giles Woodgate	-	-	-	-
Stephen Burns	27,533	-	22,000	49,533
Other key management p	personnel			
David Williams	1,000,000	387,190	-	1,387,190
John Garland	577,779	356,434	(80,000)	854,213
Paul Malek	524,882	309,752	-	834,634
Greg Marr	348,527	288,565	(109,000)	528,092

There were no other transactions with KMP in the year ended 30 June 2020.

#### 6. Other Disclosures

#### 6.1 Indemnification and Insurance of Directors and Officers

GDI provides a Deed of Indemnity and Access (Deed) in favour of each Director of GDI and its controlled entities. The Deed indemnifies the Directors on a full indemnity basis to the extent permitted by law for losses, liabilities, costs and charges incurred as a Director of GDI, its controlled entities or such other entities.

Subject to specified exclusions, the liabilities insured are for costs that may be incurred in defending civil or criminal proceedings that may be brought against directors and officers in their capacity as Directors, its controlled entities or such other entities, and other payments arising from liabilities incurred by the Directors in connection with such proceedings. GDI has agreed to indemnify the auditors out of the assets of GDI if GDI has breached the agreement under which the auditors are appointed.

During the financial year, GDI paid insurance premiums to insure the Directors of GDI and its controlled entities. The terms of the contract prohibit disclosure of the premiums paid.

## 6.2 Rounding of Amounts

GDI is of a kind referred to in ASIC Class Order 98/100. Accordingly, amounts in the financial report have been rounded to the nearest thousand in accordance with that Class Order, unless stated otherwise.

#### 6.3 Auditor

Hall Chadwick continues in office in accordance with section 327 of the Corporations Act 2001.

For the financial year ended 30 June 2020

#### 6.4 Non-Audit Services

The following fees were paid or payable to Hall Chadwick for non-audit services provided during the year ended 30 June 2020:

Provision of tax advice \$ 53,000

The Directors have considered the non-audit services and other assurance services provided by the auditor during the financial period. In accordance with advice received from the Audit, Risk and Compliance Committee, the Directors are satisfied that:

- 1. the non-audit services provided during the financial year by Hall Chadwick as the external auditor were compatible with the general standard of independence for auditors imposed by the Act; and
- 2. any non-audit services provided during the financial year by Hall Chadwick as the external auditor did not compromise the auditor independence requirements of the Act for the following reasons:
  - (i) all non-audit services were reviewed and approved by the Audit, Risk and Compliance committee prior to commencement to ensure they would not adversely affect the integrity and objectivity of the auditor;
  - (ii) the fact that none of the non-audit services provided by Hall Chadwick during the financial year had the characteristics of management, decision making, self-review, advocacy or joint sharing of risks; and
  - (iii) the nature of the services provided do not compromise the general principles relating to auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board.

#### 6.5 Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on the following page.

Signed in accordance with a resolution of the directors of GDI Property Group Limited and GDI Funds Management Limited.

Gina Anderson Chairman

Sydney Dated this 24<sup>th</sup> day of August 2020 Steve Gillard Managing Director

#### **AUDITORS INDEPENDENCE DECLARATION**



# AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF GDI PROPERTY GROUP LIMITED AND GDI FUNDS MANAGEMENT LIMITED AS RESPONSIBLE ENTITY FOR GDI PROPERTY TRUST

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of GDI Funds Management Limited as responsible entity for GDI Property Trust and GDI Property Group Limited and their controlled entities (collectively "GDI Property Group"). As the lead audit partner for the audit of the financial report of GDI Property Group for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- (b) any applicable code of professional conduct in relation to the audit

SYDNEY

Lavel 40 2 Figik The-of 1ydnet NSW 2000 Authoria

GPC 80= 3555 Tydney 45W 2001

Ph 1612/ 9283 2600 Pt 1612/ 9263 2800

Hall Chadwill

Hall Chadwick (NSW) Level 40, 2 Park Street Sydney, NSW 2000

Sandeep Kumar

Partner

Dated: 24 August 2020

Skumas

Alternoe of Principlana An Associated of Expandent Describing Films



## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		GD		Tru	st
	_	2020	2019	2020	2019
	Notes	\$'000	\$'000	\$'000	\$'000
Revenue from ordinary activities					
Property revenue		67,663	74,547	67,759	74,596
Funds management revenue		2,206	2,129	-	-
Interest revenue		163	204	152	194
Other income		263	928	200	928
Total revenue from ordinary activities	2	70,294	77,807	68,111	75,718
Net fair value gain/(loss) on interest rate swaps		(326)	377	(326)	377
Net fair value gain/(loss) on investment property	10	32,862	36,011	32,862	36,011
Profit on sale of non-current asset		-	2,124	-	2,124
Total income		102,831	116,319	100,647	114,230
Expenses					
Property expenses		18,659	19,058	18,659	19,058
Finance costs	3	3,176	3,579	3,191	3,579
Corporate and administration expenses	4	7,824	8,111	5,352	6,355
Provision for impairment of debts	7	463	485	536	89
Acquisition expenses and discounted acquisitions		5,448	7	7,408	-
Total expenses		35,571	31,241	35,146	29,082
Profit before tax		67,260	85,078	65,501	85,148
Income tax benefit/(expense)	5	(520)	(8)	-	-
Net profit from continuing operations		66,740	85,070	65,501	85,148
Other comprehensive income		-	-	-	-
Total comprehensive income for the year		66,740	85,070	65,501	85,148
Profit and total comprehensive income attributable					
to:		4 220	(70)		
Company shareholders Trust unitholders		1,239	(78)	-	-
		65,864	81,692	65,864	81,692
Profit and total comprehensive income attributable					
to:		67.104	91 614	65.064	01 602
Stapled securityholders		67,104 (363)	81,614	65,864 (363)	81,692 3,456
External non-controlling interests		66,740	3,456	, ,	· · · · · · · · · · · · · · · · · · ·
Profit after tax from continuing operations		66,740	85,070	65,501	85,148
		Cents	Cents	Cents	Cents
Basic earnings per stapled security/trust unit	21	12.39	15.14	12.16	15.15
Diluted earnings per stapled security/trust unit	21	12.30	15.01	12.07	15.03
=				12.07	_5.05

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

		GE	)I	Tru	st
	Note	2020	2019	2020	2019
		\$'000	\$'000	\$'000	\$'000
Current assets					
Cash and cash equivalents	6	10,100	18,775	6,717	17,202
Trade and other receivables	7	5,581	2,819	4,561	1,908
Other assets	8	8,919	2,574	10,412	3,224
Non-current assets held for sale	9	102,240	-	102,240	-
Total current assets		126,841	24,169	123,930	22,335
Non-current assets					
Investment properties	10	822,850	773,259	822,850	773,259
Plant and equipment	11	95	83	-	-
Deferred tax assets	12	629	1,149	_	_
Intangible assets	13	18,110	18,110	-	-
Total non-current assets		841,685	792,601	822,850	773,259
Total assets		968,525	816,769	946,780	795,593
Current liabilities		000,020	0_0,100	0.10,1.00	
Trade and other payables	15	25,520	26,303	24,984	25,005
Provisions	16	405	289	- 1,000	
Total current liabilities		25,926	26,592	24,984	25,005
Non-current liabilities				,	
Borrowings	17	159,423	69,128	159,318	68,986
Derivative financial instruments	14	326	-	326	-
Provisions	16	206	163	-	_
Other liabilities	10	-	11	25	_
Total non-current liabilities		159,954	69,301	159,668	68,986
Total liabilities		185,880	95,893	184,652	93,991
Net assets		782,645	720,876	762,128	701,602
Equity		702,010	120,010	702,220	702,002
Contributed equity	18	22,296	22,301	502,084	502,262
Reserves	19a	203	193	4,483	4,269
Retained earnings	19b	(1,981)	(3,221)	194,319	170,414
Equity attributable to equity holders of the	130	(1,301)	(3)222)	13 1,313	170,111
Company/Trust		20,517	19,274	700,886	676,945
Non-controlling interests		20,027	23,27	700,000	0, 0,5 15
Unitholders of the Trust					
Contributed equity	18	502,084	502,263	_	_
Reserves	19a	4,483	4,269	_	_
Retained earnings	19b	194,319	170,414	_	_
Total equity attributable to trust unitholders	130	700,886	676,945		
Equity attributed to holders of stapled securities		721,403	696,218		
External non-controlling interest		721,403	090,218		-
Contributed equity		64,575	36,890	64,575	36,890
Retained earnings		(3,333)	(59)	(3,333)	(59)
Return of capital		(3,333)		(3,333)	
•		-	(12,174)		(12,174)
Total equity attributable to external non-controlling		61 242	24 657	61 242	24 657
interest Total equity		61,242	24,657	61,242	24,657
Total equity		782,645	720,876	762,128	701,602

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

GDI

back Distributions paid/payable  Total transactions with securityholders in their capacity as securityholders	(87) - (5)	10	-	4	(41,960) (41,924)	(2,911)	(44,871) (44,972)
back Distributions paid/payable  Total transactions with securityholders in their capacity	-	10		<u> </u>	(41,960)	(2,911)	(44,871)
back Distributions paid/payable  Total transactions with		-	-				
back Distributions paid/payable		<u>-</u>	<u>-</u>				
back	(87)			(07)	(1,515)	-	(2,000)
Off-final Ret Securities buy-	(07)	_	_	(87)	(1,913)	-	(2,000)
On-market securities buy-		, ,				•	•
Equity issued	81	(81)	-	-	-	39,924	39,924
Issue and formation costs	-	-	-	-	(59)	(65)	(124)
expense	-	91	-	91	2,008	-	2,099
Security-based payments		,					
Transactions with securityholders	s in their capac	ity as securi	•	_,	10,001	(555)	23,2 10
the year	_	_	1,239	1,239	65,864	(363)	66,740
Total comprehensive income for	-	-			-	-	_
Other comprehensive income	-	_	±,∠JJ -	±,∠JJ -	-	(303)	-
Profit/(loss) for the year	_	_	1,239	1,239	65,864	(363)	66,740
Balance as at 1 July 2019 Comprehensive income	22,301	193	(3,221)	19,274	676,945	24,657	720,876
Ralance as at 1 July 2010	22 201	193	(2 221)	10 27/	676 045	24 657	720 976
Balance as at 30 June 2019	22,301	193	(3,221)	19,274	676,945	24,657	720,876
as securityholders	87	-	-	87	(39,900)	(14,958)	(54,771)
securityholders in their capacity							
<b>Total transactions with</b>							
Distributions paid/payable			-	_	(41,817)	(2,784)	(44,601)
Return of capital	-	-	-	-	-	(12,174)	(12,174)
back	(2)	-	-	(2)	(39)	-	(41)
On-market securities buy-							
Equity issued	89	(89)	-	-	-	-	-
expense	-	89	-	89	1,956	-	2,045
Security-based payments	-	•					
Transactions with securityholders	s in their capac	ity as securi	tyholders				
the year	-	-	(78)	(78)	81,692	3,456	85,070
Total comprehensive income for							
Other comprehensive income	_	-	-	(70)	-	- -	-
(Loss)/profit for the year	_	_	(78)	(78)	81,692	3,456	85,070
Comprehensive income	22,214	134	(3,143)	13,203	033,133	30,100	030,370
Balance as at 1 July 2018	22,214	194	(3,143)	<b>19,265</b>	635,153	<b>36,160</b>	690,578
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	equity	Reserves	earnings	Total	(Trust)	(External)	equity
	Contributed		Retained		interest	interest	Total
					controlling	controlling	
				<u> </u>	Non-	Non-	
		Equity att	ributable to s	security noic			

## **FINANCIAL REPORT**

For the financial year ended 30 June 2020

Trust	Equity attr	ibutable to un	itholders of t	he Trust		
	. ,			Total equity	External	
				attributable	non-	
				to	controlling	
	Contributed		Retained	unitholders	interest	Total
	equity	Reserves	earnings	of the Trust	(External)	equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 July 2018	500,335	4,279	130,539	635,153	36,160	671,313
Comprehensive income						
Profit for the year	-	-	81,692	81,692	3,456	85,148
Other comprehensive income	-		_			
Total comprehensive income for the						
year	-	-	81,692	81,692	3,456	85,148
Turner eti sur suith surith alders in the in		h aldaua				
Transactions with unitholders in their	capacity as unit			1.056		1.056
Security-based payments expense	1.000	1,956	-	1,956	-	1,956
Equity issued	1,966	(1,966)	-	(20)	-	(20)
On-market securities buy-back	(39)	-	-	(39)	- (12.174)	(39)
Return of capital	-	-	- (44.047)	- (44.047)	(12,174)	(12,174)
Distributions paid/payable	-	-	(41,817)	(41,817)	(2,784)	(44,601)
Total transactions with unitholders in		(4.0)	(44.04=)	(22.222)	(4.4.050)	(= 4 0=0)
their capacity as unitholders	1,927	(10)	(41,817)	(39,900)	(14,958)	(54,858)
Balance as at 30 June 2019	502,263	4,269	170,414	676,945	24,657	701,602
Polones os et 1 luly 2010	F02 262	4 360	170 414	676 045	24.657	701 602
Balance as at 1 July 2019	502,263	4,269	170,414	676,945	24,657	701,602
Comprehensive income			CE 0C4	CE 0C4	(262)	CE E01
Profit for the year	-	-	65,864	65,864	(363)	65,501
Other comprehensive income  Total comprehensive income for the	-	-	-	-	-	-
year	-	-	65,864	65,864	(363)	65,501
Transactions with unitholders in their	capacity as unit					
Security-based payments expense	-	2,008	-	2,008	-	2,008
Issue and formation costs	(59)	-	-	(59)	(65)	(124)
Equity issued	1,793	(1,793)	-	-	39,924	39,924
On-market securities buy-back	(1,913)			(1,913)	-	(1,913)
Distributions paid/payable	-	-	(41,960)	(41,960)	(2,911)	(44,871)
Total transactions with unitholders in						
their capacity as unitholders	(179)	215	(41,960)	(41,924)	36,948	(4,976)
Balance as at 30 June 2020	502,084	4,483	194,319	700,886	61,242	762,128
Talling as at 90 valie E0E0	JUL,007	1,103		, 50,000	V-)	, 02,120

## GDI PROPERTY GROUP FINANCIAL REPORT

For the financial year ended 30 June 2020

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

		GE	DI	Tru	st
		2020	2019	2020	2019
	Notes	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities					
Receipts in the course of operations		74,218	76,513	72,048	74,484
Payments in the course of operations		(25,330)	(22,179)	(20,238)	(20,395)
Interest received		163	204	152	194
Interest paid		(2,847)	(3,302)	(2,847)	(3,301)
Net cash inflow from operating activities	25	46,205	51,236	49,115	50,982
Cash flows from investing activities					
Payments for investment properties		(103,448)	-	(105,408)	-
Proceeds from sale of investment properties net of					
transaction costs		-	45,274	-	45,274
Payments for capital expenditure		(9,479)	(13,758)	(9,479)	(13,758)
Payments for plant and equipment		(41)	(26)	-	-
Payments of incentives and leasing fees		(21,627)	(7,238)	(21,628)	(7,238)
(Loan to)/repayment of loans from associated companies		(3,354)	(143)	(6,266)	(2)
Net cash used in investing activities		(137,950)	24,110	(142,781)	24,277
Cash flows from financing activities					
Payments for the on-market buy-back of securities		(2,000)	(41)	(1,913)	(39)
Payment of loan transaction costs		(725)	(208)	(494)	(208)
Payment of dividends/distributions		(44,835)	(44,489)	(44,835)	(44,489)
Proceeds from borrowings		90,831	10,960	90,622	10,960
Repayment of borrowings		-	(32,980)	-	(32,980)
Return of capital		-	(12,174)	-	(12,174)
Equity issue costs GDI No.46 Property Trust		(59)	-	(59)	
Equity issued in GDI No. 46 Property Trust		39,859		39,859	
Net cash from financing activities		83,071	(78,932)	83,180	(78,929)
Net decrease in cash and cash equivalents		(8,674)	(3,586)	(10,486)	(3,671)
Cash and cash equivalents at beginning of year		18,774	22,361	17,203	20,873
Cash and cash equivalents at the end of the year	6	10,100	18,774	6,717	17,203

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

GDI Property Group ("GDI") was formed by the stapling of GDI Property Group Limited (the "Company") and GDI Property Trust (the "Trust"). The Responsible Entity of the Trust is GDI Funds Management Limited, a wholly owned subsidiary of the Company. GDI was established for the purpose of facilitating a joint quotation of the Company and the Trust on the ASX. The constitutions of the Company and the Trust, together with a Co-operation Deed dated 25 November 2013, ensure that for so long as the two entities remain jointly quoted, the number of units in the Trust and shares in the Company shall be equal and the unitholders and the shareholders be identical. Both the Responsible Entity of the Trust and the Company must at all times act in the best interests of GDI. The Company was incorporated on 5 November 2013 and the Trust established on 4 November 2013 and registered as a management investment scheme on 18 November 2013.

The Company has been deemed the parent entity of the Trust. The consolidated financial statements and notes represent those of the Company and its controlled entities, including the Trust and its controlled entities as the deemed acquiree. The financial report includes separate financial statements for:

- GDI, consisting of the Company, the Trust and their controlled entities; and
- the Trust, consisting of GDI Property Trust and its controlled entities.

The financial statements are authorised for issue on 24 August 2020 by the directors of the Company and the Responsible Entity of the Trust.

#### (a) Basis of preparation

These general-purpose financial statements have been prepared in accordance with the *Corporations Act 2001*, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. GDI is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

## (b) Consolidated financial statements

The Financial Reports of the Company and its subsidiaries and the Trust and its subsidiaries have been presented jointly in accordance with ASIC Class Order 13/1050 relating to combining or consolidating accounts under stapling and for the purpose of fulfilling the requirements of the Australian Securities Exchange ("ASX").

The shares of the Company and the units in the Trust are stapled and issued as stapled securities of GDI. Whilst the shares and units are stapled, they cannot be traded separately and can only be traded as stapled securities. The stapling occurred on 16 December 2013, with trading on the ASX commencing on 17 December 2013.

The stapling has been accounted for pursuant to AASB 3: Business Combinations. The Company has been identified as the acquirer of the Trust whereby the Trust's net assets are attributed to the trust unitholders. In this regard, the unitholders are treated as the non-controlling interest in the financial statements of GDI, despite the fact that such owners also have an equal interest in the Company.

#### (c) Principles of consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of all controlled entities for the year ended 30 June 2020, that is the Company and its subsidiaries and the Trust and its subsidiaries, collectively referred to as GDI.

Subsidiaries are entities GDI controls. GDI controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. A list of the controlled entities is provided in Note 31.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of GDI from the date on which control is obtained. The consolidation of a subsidiary is discontinued from the date that control ceases. Intercompany transactions, balances and unrealised gains or losses on transactions between group entities are fully eliminated on consolidation. Accounting policies of subsidiaries have been changed and adjustments made where necessary to ensure uniformity of the accounting policies adopted by GDI.

## (d) New accounting policies

AASB 16 Leases

AASB16 requires recognition of a right-of-use asset along with the associated lease liability where the entity is a lessee. An interest expense is recognised in the profit or loss using the effective interest rate method, and the right-of use asset is depreciated. Lessor accounting remains largely unchanged.

AASB16 does not have an impact on GDI as the only leases GDI has entered in to as a lessee are for its Head Office premises and a photocopier. Further, as the remaining term of the Head Office lease is for less than 12 months, the right to use asset and liability is nil.

#### (e) Business combinations

Business combinations occur where an acquirer obtains control over one or more businesses. A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The business combination will be accounted for from the date that control is attained, whereby the fair value of the identifiable assets acquired and liabilities (including contingent liabilities) assumed is recognised (subject to certain limited exemptions).

When measuring the consideration transferred in the business combination, any asset or liability resulting from a contingent consideration arrangement is also included. Subsequent to initial recognition, contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability is remeasured in each reporting period to fair value, recognising any change to fair value in profit or loss, unless the change in value can be identified as existing at acquisition date.

All transaction costs incurred in relation to business combinations, other than those associated with the issue of a financial instrument, are recognised as expenses in profit or loss when incurred.

The acquisition of a business may result in the recognition of goodwill or a gain from a bargain purchase.

#### (f) Goodwill

Goodwill is carried at cost less any accumulated impairment losses.

Goodwill is calculated as the excess of the sum of:

- the consideration transferred;
- any non-controlling interest (determined under either the full goodwill or proportionate interest method); and
- the acquisition date fair value of any previously held equity interest;

over the acquisition date fair value of net identifiable assets acquired.

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest shall form the cost of the investment in the separate financial statements.

Fair value re-measurements in any pre-existing equity holdings are recognised in profit or loss in the period in which they arise. Where changes in the value of such equity holdings had previously been recognised in other comprehensive income, such amounts are recycled to profit or loss.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investments in associates.

Goodwill is tested for impairment annually and is allocated to GDI 's cash-generating unit or groups of cash-generating units, representing the lowest level at which goodwill is monitored being not larger than an operating segment.

Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the disposed of entity.

Changes in the ownership interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions and do not affect the carrying amounts of goodwill.

## (g) Income Tax

#### (i) Trust

Under current income tax legislation, the Trust is not liable to pay tax provided its taxable income and taxable realised capital gains are distributed to unitholders. The liability for capital gains tax that may arise if the investment properties owned by the Trust, either directly or indirectly, were sold is not accounted for in this Financial Report.

#### (ii) Company and other taxable entities

The income tax expense/(income) for the year comprises current income tax expense/(income) and deferred tax expense/(income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/(assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense/(income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference cannot be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where:

- a legally enforceable right of set-off exists; and
- the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same
  taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and
  settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax
  assets or liabilities are expected to be recovered or settled.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### (iii) Tax consolidation

The Company and its wholly owned subsidiaries (excluding the Trust and its wholly owned subsidiaries) have formed a tax-consolidated group with effect from 16 December 2013 and are therefore taxed as a single entity from that date. The head entity of the tax-consolidated group is the Company.

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group, using the 'separate taxpayer within group' approach by reference to the carrying amounts of the assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities or assets and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts payable (receivable) to (from) other entities in the tax-consolidated group in conjunction with any funding arrangement amounts referred to below. Any difference in these amounts is recognised by the Company as an equity contribution or distribution.

The Company recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that the future taxable profits of the tax-consolidated group will be available against which the asset can be utilised. Any subsequent period adjustment to deferred tax assets arising from unused tax losses, as a result of revised assessments of the probability of recoverability, is recognised by the head entity only.

## (iv) Nature of tax funding arrangements and tax sharing arrangements

The Company, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement, which sets out the funding obligations of the members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the Company equal to the current tax liability (asset) assumed by the Company and any tax-loss/deferred tax asset assumed by the Company, resulting in the Company recognising an inter-entity receivable (payable) equal in amount to the liability (asset) assumed. The inter-entity receivable (payable) are at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the Company's obligation to make payments for tax liabilities to the relevant tax authorities.

The Company, in conjunction with other members of the tax-consolidated group, has also entered into a tax sharing arrangement. The tax sharing arrangement provides for the determination of the allocation of income tax liabilities between the entities should the Company default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement, as payment of any amounts under the tax sharing agreement is considered remote.

#### (h) Plant and equipment

Each class of plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probably that future economic benefits associated with the item will flow to GDI and the cost of the item can be measured reliably. All repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Depreciation is calculated using both the straight line and diminishing values method to allocate costs of assets, net of their residual values, over their estimated useful lives, as follows:

Class Rate
Furniture and fittings 2% - 67%

52

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds to the carrying amount. Any gain or loss is included in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

#### (i) Impairment of assets

Goodwill and tangible assets that have an indefinite useful life are not subject to amortisation and are tested at least annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired.

At each reporting date, and whenever events or changes in circumstances occur, GDI assesses whether there is any indication that any other asset may be impaired. Where an indicator of impairment exists, GDI makes a formal estimate and an impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Assets other than goodwill that suffer an impairment are viewed for possible reversal of the impairment at each reporting date.

#### (j) Investment properties

Investment properties is property which is held either to earn income or for capital appreciation or both. Investment properties also include properties that are under construction for future use as investment properties. Investment properties are measured at fair value, with acquisition and other related costs written off through the profit and loss. As part of the process of determining fair value, an external, independent valuer, having an appropriate recognised professional qualification and recent experience in the location and category of property being valued, values individual properties annually on a rotation basis or on a more regular basis if considered appropriate and as determined by management and the Board in accordance with the valuation policy of GDI.

These valuation processes are taken into consideration when determining the fair value of the investment properties. The fair value is based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arms-length transaction after proper marketing wherein the parties had each acted knowledgably, prudently and without compulsion.

The valuations are prepared by considering the capitalisation of net income and the discounting of future cash flows to their present value. These methods incorporate assumptions of future rental income and costs, appropriate capitalisation and discount rates and also consider market evidence of transaction prices of similar investment properties.

Valuations reflect, where appropriate:

- the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting of vacant accommodation and the market's general perception of their creditworthiness;
- the allocation of maintenance and other operating cost responsibilities between lessor and lessee; and
- the remaining economic life of the property.

Further information on assumptions underlying the assessment of fair value is contained below at Note 1 (ab) Critical accounting estimates and assumptions and in Note 10, Investment properties.

Changes in fair values are recorded in the Consolidated Statement of Profit or Loss and Other Comprehensive Income. The gain or loss on disposal of an investment property is calculated as the difference between the carrying amount of the asset at the date of disposal and the net proceeds from disposal and is included in the Consolidated Statement of Profit or Loss and Other Comprehensive Income in the year of disposal.

Repairs and maintenance costs and minor renewals are charged as expenses when incurred.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Subsequent refurbishment costs (other than repairs and maintenance) are capitalised to the investment property where they result in an enhancement in the future economic benefits of the property.

#### (k) Cash and cash equivalents

Cash and cash equivalents include cash on hand and cash at bank.

#### (I) Leases

#### GDI as lessee

At inception of a contract, GDI assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability is recognised by GDI where GDI is a lessee. However, all contracts that are classified as short-term leases (lease with remaining lease term of 12 months or less) and leases of low value assets are recognised as an operating expense on a straight-line basis over the term of the lease. Initially the lease liability is measured at the present value of the lease payments still to be paid at commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, GDI uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options;
- lease payments under extension options if lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The right-of-use assets comprise the initial measurement of the corresponding lease liability as mentioned above, any lease payments made at or before the commencement date as well as any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and impairment losses. Right-of-use assets are depreciated over the lease term or useful life of the underlying asset whichever is the shortest.

Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that GDI anticipates to exercise a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

#### GDI as lessor

GDI leases property to lessees. Upon entering into each contract as a lessor, GDI assesses if the lease is a finance or operating leases. The contract is classified as a finance lease when the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases not within this definition are classified as operating leases.

Rental income received from operating leases is recognised on a straight-line basis over the term of the specific lease. Initial direct costs incurred in entering into an operating lease (for example legal cost, cost to setup) are included in the carrying amount of the leased asset and recognised as an expense on a straight-line basis over the lease term. Lessees may also be offered incentives as an inducement to enter into leases. These incentives may take various forms including up-front cash payments, rent free periods, or a contribution to certain lessee costs such as fit-out or relocation costs. Any incentive is also recognised as an asset in the statement of financial position as a component of the carrying amount of the investment property and amortised over the lease period as a reduction in rental income.

Rental income due under finance leases is recognised as receivables at the amount of GDI's net investment in the leases. When a contract is determined to include lease and non-lease components, GDI applies AASB 15 to allocate the consideration under the contract to each component.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### (m) Fair value of assets and liabilities

GDI measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standards.

Fair value is the price GDI would receive to sell an asset or would have to pay to transfer a liability in an orderly (i.e. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (i.e. the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (i.e. the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

## (n) Financial Instruments

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

## Classification and subsequent measurement

Financial instruments are subsequently measured at amortised cost using the effective interest method, fair value through profit or loss, or for financial assets, fair value through other comprehensive income.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) over the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

GDI does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of Accounting Standards specifically applicable to financial instruments.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 June 2020

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

#### (ii) Financial liabilities

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

#### (o) Derivative financial instruments

GDI enters into various derivative financial instruments (i.e. interest rate swaps) to manage its exposure to interest rate risks. Derivative financial instruments are initially and subsequently measured at fair value. All gains and losses subsequent to the initial recognition are recognised in profit or loss.

#### (p) Employee benefits

#### (i) Short-term employee benefits

Provision is made for GDI's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

GDI's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as a part of current trade and other payables in the statement of financial position. GDI's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

#### (ii) Long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any re-measurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

GDI's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where GDI does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

#### (iii) Performance rights plan

GDI has established a performance rights plan and has issued performance rights to employees. Under the performance rights plan, employees will be granted performance rights which will vest if vesting conditions are satisfied, into either GDI's securities at no cost, or an equivalent amount of cash, at the election of GDI.

The cost of the issues of performance rights are recognised as an employee benefit expense. The fair value of the performance rights is recognised in the security-based payments reserve in equity, or, if the performance rights are yet to be granted, accrued in the Consolidated Statement of Financial Position and reversed with a corresponding increase in the security-based payments reserve in equity once the performance rights are granted.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 June 2020

Fair value is measured at grant date and recognised over the period during which the employees become unconditionally entitled to the rights. For relative market performance-based vesting conditions, fair value is determined using binomial option pricing to model the performance of GDI to the selected peer group taking into account individual volatilities and correlations.

For non-market based vesting conditions, the fair value is determined based on the likelihood of achieving the conditions having reference to budgets and management plans and is measured using a Black-Scholes option pricing model. For non-market based vesting conditions, at each reporting date GDI revises its estimate of the number of performance rights that are expected to be exercisable and the employee benefit expense recognised each reporting period takes into account the most recent estimate. The impact of any revision to original estimates is recognised in the Consolidated Statement of Profit or Loss and Other Comprehensive Income with a corresponding adjustment to equity.

#### (q) Revenue and other income

GDI has applied AASB 15: Revenue from contracts with customers, which is based on the principle that revenue is recognised when control of a good or service transfers to a customer. AASB 15 applies to all contracts with customers except leases, financial instruments and insurance contracts so for GDI, principally its funds management revenue.

#### (i) Funds management revenue

GDI, through wholly owned subsidiaries, manages investment schemes which do not form part of the consolidated financial statements. GDI earns revenue in a number of ways such as:

- Due diligence and acquisition fees
- Asset management fees
- Performance fees
- Disposal fees

Revenue is recognised as the funds management services are provided and the transaction price is calculated in line with the fees schedule stated in the information memorandum.

## (ii) Rental revenue

Rental revenue from investment property is recognised on a straight-line basis over the lease term or until the first contingency (market or CPI review) occurs. Rental revenue not received at reporting date is reflected in the statement of financial position as a contract asset or if paid in advance, as a contract liability. Lease incentives granted are considered an integral part of the total rental revenue and are recognised as a reduction in rental income over the term of the lease, on a straight-line basis. Contingent rents based on the future amount of a factor that changes other than with the passage of time, including turnover rents and CPI or market linked rental increases, are only recognised when contractually due.

#### (iii) Interest

Interest revenue is recognised as it accrues using the effective interest method.

Where an asset has been held for syndication with funding provided by GDI Property Trust by way of an at call loan, and the asset is subsequently syndicated, the interest income earned by GDI Property Trust whilst the asset is held for syndication is recognised in both the accounts of GDI Property Trust and GDI.

## (r) Property expenses

Property expenses and outgoings include rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of GDI Property Trust, and are recognised on an accruals basis.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### (s) Borrowing and borrowing costs

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost using the effective interest rate method. Under this method fees, costs, discounts and premiums directly related to the financial liability are spread over its expected life. Borrowings are classified as current liabilities unless GDI has an unconditional right to defer settlement of the liability for at least 12 months after the balance date.

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in the Consolidated Statement of Profit or Loss and Other Comprehensive Income in the period in which they are incurred.

#### (t) Provisions

Provisions are recognised when:

- GDI has a present legal or constructive obligation as a result of past events; and
- it is probable that an outflow of resources will be required to settle the obligation; and
- the amount has been reliably estimated.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

Provisions are not recognised for future operating losses.

## (u) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### (v) Rounding of amounts

GDI has applied the relief available to it under ASIC Class Order 98/100. Accordingly, amounts in the financial statements and directors' report have been rounded to the nearest \$1,000.

## (w) Segment reporting

An operating segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different to those of other segments. Each segment is reviewed by the entity's chief operating decision maker (CODM) to make decisions about resources to be allocated to the segment and assess the performance and for which discrete financial information is available.

Segment revenues, expenses, assets and liabilities are those that are directly attributable to a segment. Segment assets include all assets used by a segment and consist primarily of operating cash, receivables, investment properties and goodwill. Due to the small size of the GDI's team, corporate overhead expenses and property, plant and equipment are not allocated in reporting to the CODM and therefore for the purpose of segment reporting are unallocated.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### (x) Contributed equity

Ordinary shares and units are classified as equity and recognised at the fair value of the consideration received by GDI. Any transaction costs arising on the issue of ordinary stapled securities are recognised directly in equity as a reduction, net of tax, of the proceeds of the issue.

#### (y) Distributions and dividends

Distributions are paid to GDI stapled securityholders half yearly. A provision for distributions is made for the amount of any distribution declared on or before the end of the reporting period but not paid to securityholders at the reporting date.

## (z) Earnings per stapled security

Basic earnings per stapled security is calculated as net profit attributable to ordinary securityholders of GDI divided by the weighted average number of ordinary securities outstanding during the financial year. Diluted earnings per stapled security is calculated as net profit attributable to ordinary securityholders of GDI divided by the weighted average number of ordinary stapled securities and dilutive potential ordinary securities. Where there is no difference between basic and diluted earnings per stapled security, the term basic and diluted earnings per stapled security is used.

#### (ab) Critical accounting estimates and assumptions

The preparation of the financial reports requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial reports. Management bases its judgements and estimates on historical experience and other various factors it believes to be reasonable under the circumstances, but which are inherently uncertain and unpredictable, the results of which form the basis of the carrying values of assets and liabilities. The resulting accounting estimates may differ from the actual results under difference assumptions and conditions.

The key estimates and assumptions that have a risk of causing adjustment in the next financial year to the carrying amounts of asset and liabilities recognised in these financial reports are:

#### (i) Valuation of investment properties

Critical judgements are made by GDI in respect of the fair value of investment properties. The fair value of these investments is reviewed regularly by management with reference to external independent property valuations, recent offers and market conditions existing at reporting date, using generally accepted market practices. The critical assumptions underlying management's estimates of fair value are those relating to the passing rent, market rent, occupancy, capitalisation rate, terminal yield and discount rate. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of the property investments may differ. Major assumptions used in valuation of the property investments are disclosed in Note 10.

#### (ii) Valuation of financial instruments

The fair value of derivative assets and liabilities are based on assumptions of future events and involve significant estimates. The basis of valuation for GDI's derivatives are set out in Note 1(n), however the fair values of derivatives reported at 30 June 2020 may differ if there is volatility in market rates in future periods. The valuation techniques are discussed in detail at Note 29 and have been developed in compliance with requirements of AASB 9 Financial Instruments: Recognition and Measurement.

#### (iii) Security-based payments

GDI measures the cost of performance rights allocated to employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value of performance rights is determined using Black-Scholes option pricing model and Binomial option pricing model. The related assumptions are detailed in Note 30. The accounting estimates and the assumptions relating to performance rights will have no impact on the carrying amounts of assets and liabilities within the next reporting period, but may impact the security-based payment expense and equity.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### (iv) Recoverability of deferred tax assets

Deferred tax assets are recognised for deductible temporary difference and unused tax losses as management considers that it is probable that future taxable profits will be available to utilise those temporary differences and unused tax losses. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits which may lead to impairment of the deferred tax asset.

#### (v) Consolidation of entities in which GDI holds less than 50%

Management consider that GDI has de facto control of GDI No. 42 Office Trust and GDI No. 46 Property Trust, even though it has less than 50% of the units on issue in either trust. GDI is the majority unitholder of GDI No. 42 Office Trust with a 43.68% interest and GDI No. 46 Property Trust with a 47.26% interest, while all other unitholders in both trusts indirectly hold less than 10% of the units on issue. There is no history of other unitholders forming a group to exercise their votes collectively. Entities controlled by GDI also act as Trustee and Investment Manager of both trusts.

#### **NOTE 2 – REVENUE**

			GDI		Trust	
			2020	2019	2020	2019
a) Revenue			\$'000	\$'000	\$'000	\$'000
Rent and recoverable outgoings			74,779	79,527	74,875	79,576
Lease costs and incentive amortisation			(7,116)	(4,980)	(7,116)	(4,980)
Funds management revenue			2,206	2,129	-	-
Interest and other income			426	1,131	352	1,121
Total revenue from ordinary activities			70,294	77,807	68,111	75,718
			GD	<u> </u>	Tru	ıst
			2020	2019	2020	2019
			\$'000	\$'000	\$'000	\$'000
Revenue from contracts with customers			2,206	2,129	-	-
Revenue based on AASB 16			67,663	74,547	67,759	74,596
Other sources of revenue			426	1,131	352	1,121
Total revenue from ordinary activities			70,294	77,807	68,111	75,718
b) Disaggregated revenue						
_	Funds mana	agement	Lease in	come	Tot	:al
GDI	2020	2019	2020	2019	2020	2019
Geographical markets	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
NSW	2,206	2,129	-	-	2,206	2,129
WA	-	-	53,529	58,247	53,529	58,247
QLD			14,133	16,300	14,133	16,300
Total	2,206	2,129	67,663	74,547	69,868	76,675
Timing and recognition	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Services transferred to customers:						
At a point in time	-	-	-	-	-	-
Over time	2,206	2,129	67,663	74,547	69,868	76,675
Total	2,206	2,129	67,663	74,547	69,868	76,675

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

	ا معدم ا	income	To	tal	
Trust	2020	2019	2020	2019	
Geographical markets	\$'000	\$'000	\$'000	\$'000	
NSW	-	-	-	-	
WA	53,625	58,297	53,625	58,297	
QLD	14,133	16,300	14,133	16,300	
Total	67,759	74,596	67,759	74,596	
	Alaaa	41000	41000	41000	
Timing and recognition	\$'000	\$'000	\$'000	\$'000	
Services transferred to customers:					
At a point in time	-	-	-	-	
Over time	67,759	74,596	67,759	74,596	
Total	67,759	74,596	67,759	74,596	
		D.	-		
	-	DI		Trust	
	2020	2019	2020	2019	
c) Other sources of revenue	\$'000	\$'000	\$'000	\$'000	
Interest received					
- unrelated parties	98	204	87	194	
- related parties	66	-	66	-	
Total interest received	163	204	152	194	
Other	263	928	200	928	
Total other sources of revenue	426	1,131	352	1,121	

## **NOTE 3 – FINANCE COSTS**

	GDI		Trust	
	2020	2019	2020	2019
Finance costs	\$'000	\$'000	\$'000	\$'000
Interest paid / payable	3,176	3,579	3,191	3,579
Total finance costs	3,176	3,579	3,191	3,579

## NOTE 4 – CORPORATE AND ADMINISTRATION EXPENSES

	GDI		Trust	
	2020	2019	2020	2019
Corporate and administration expenses	\$'000	\$'000	\$'000	\$'000
Audit and taxation fees	232	227	31	56
Custodian fees	88	80	88	80
Occupancy expenses	388	339	-	-
Employee benefits expense	6,184	6,680	2,031	1,950
Others	931	786	3,201	4,269
Total corporate and administration expenses	7,824	8,111	5,352	6,355

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

## NOTE 5 - INCOME TAX EXPENSE/BENEFIT

		GDI		Trust	
		2020	2019	2020	2019
	Income tax benefit	\$'000	\$'000	\$'000	\$'000
a)	The components of tax expense/(benefit) comprise:				
	Current tax	-	-	-	-
	Deferred tax	520	8	-	-
	Income tax expense/(benefit)	520	8	-	-
b)	Reconciliation of income tax expense/(benefit) to prima fa	acie tax			
	payable:				
	Prima facie tax payable on profit from ordinary activities				
	before income tax at 27.5%	474	(19)	-	
	Add tax effect of:				
	Tax effect of reduction in tax rate	36	-	-	-
	Other non-allowable items	2	3	-	-
	Share option expensed	25	24	-	-
	Less tax effect of:				
	Share options paid	-	-	-	-
	Non-taxable trust income	(17)	-	-	-
	Income tax expense/(benefit) attributable to GDI/ Trust	520	8	-	-

## NOTE 6 – CASH AND CASH EQUIVALENTS

	GDI	GDI		Trust	
	2020	2019	2020	2019	
Cash and cash equivalents	\$'000	\$'000	\$'000	\$'000	
Cash at bank	10,100	18,775	6,717	17,202	
Total cash and cash equivalents	10,100	18,775	6,717	17,202	

## **NOTE 7 – TRADE AND OTHER RECEIVABLES**

	GI	GDI		Trust	
	2020	2019	2020	2019	
Trade and other receivables	\$'000	\$'000	\$'000	\$'000	
Trade receivables	5,345	3,673	4,137	1,916	
Others	453	50	442	40	
Provision for expected credit losses	(217)	(904)	(17)	(48)	
Total trade and other receivables	5,581	2,819	4,561	1,908	

The movement in the provision for impairment of trade and other receivables is as follows:

Balance as at 30 June 2020	217	17
Amounts written off	(1,150)	(567)
Charge for the year	463	536
Balance at beginning of year	904	48
Provision for expected credit losses	\$'000	\$'000
	GDI	Trust

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### Trade receivables

Included in trade and other receivables of GDI is \$1,183,000 (2019: \$1,660,000) of fees charged to managed funds that remain unpaid. Of this, \$200,000 (2019: \$855,000) has been provisioned for expected credit losses, and \$655,000 that was previously provisioned was written off.

COVID-19 had a significant impact on some tenants' ability to pay rent in accordance with contracted lease obligations. Where tenants received rent relief in accordance with the Commercial Tenancy Code of Conduct, at least 50% of any rent relief was to be waived, with the balance deferred. In some instances, GDI agreed to simply waive rent. Any waived rent as a result of COVID-19 was written off in the financial year (\$518,000). Any deferred or restructured rent (\$1,369,000) is included in trade receivables. A further \$2,299,000 (2019: \$1,117,000) of rent is past due. Of this, \$17,000 (2019: \$48,000) has been provisioned for expected credit losses and the remainder relates to a number of tenants:

- a) for whom there is no recent history of default and in most cases, as security is held for greater than the amount outstanding, there has been no impairment of receivables; or
- b) where negotiations in relation to rent relief have not been concluded (\$503,000).

In relation to the receivables referred to in b) above, GDI expects to come to a commercial arrangement with these tenants which will result in no rent being waived and therefore no rent being written off.

GDI applies the simplified approach to providing for expected credit losses prescribed by AASB 9, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected credit losses also incorporate forward-looking information. The amounts written off or provision for expected credit losses charged for the year are all due to customers entering insolvency administration, or term receivables that have now become irrecoverable. GDI expects to recover in full the outstanding balance of trade and other receivables, including the amount deferred due to COVID-19. The loss allowance provision has been determined as provided below.

		30 – 60	60 - 90		
		days	days	>90 days	
GDI	Current	past due	past due	past due	Total
2020	\$'000	\$'000	\$'000	\$'000	\$'000
Expected loss rate	0%	0%	0%	0%	
Gross carrying amount	2,875	547	584	1,122	5,128
Loss allowing for provision	-	-	-	-	-
2019					
Expected loss rate	0%	0%	0%	0%	
Gross carrying amount	1,118	283	175	1,194	2,769
Loss allowing for provision	-	-	-	-	-
		30 - 60	60 - 90		
		days	days	>90 days	
Trust	Current	past due	past due	past due	Total
2020	\$'000	\$'000	\$'000	\$'000	\$'000
Expected loss rate	0%	0%	0%	0%	
Gross carrying amount	2,875	547	584	113	4,119
Loss allowing for provision	-	-	-	-	-
2019					
Expected loss rate	0%	0%	0%	0%	
Gross carrying amount	1,118	283	175	292	1,868
Loss allowing for provision	-	-	-	-	-
· · · · · · · · · · · · · · · · · · ·	·	·	·		·

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 8 – OTHER ASSETS**

	GDI	GDI		Trust	
	2020	2019	2020	2019	
Other assets	\$'000	\$'000	\$'000	\$'000	
Interest paid in advance	10	141	10	141	
Prepayment	249	884	200	819	
Prepayment – GDI No. 45 Office Trust	1,407	-	-	-	
Development works in progress	2,492	950	2,492	950	
Loans to managed funds	4,631	597	3,879	597	
Others	130	3	3,830	718	
Total other	8,919	2,574	10,412	3,224	

#### NOTE 9 - NON-CURRENT ASSETS HELD FOR SALE

During FY20, GDI engaged the services of real estate agents to market 50 Cavill Avenue, Surfers Paradise for sale. Accordingly, the property has been reclassified as a Non-current asset held for sale. If 50 Cavill Avenue is sold, the strata unit at 46 Cavill Avenue, Surfers Paradise, would be considered non-core and accordingly, that asset has also been reclassified as a Non-current asset held for sale.

	GDI	GDI		Trust	
	2020	2019	2020	2019	
Assets held for sale	\$'000	\$'000	\$'000	\$'000	
Investment properties	102,240	-	102,240	-	
Total assets held for sale	102,240	-	102,240	-	

## **NOTE 10 – INVESTMENT PROPERTIES**

		GD	GDI		Trust	
		2020	2019	2020	2019	
a)	Investment properties at fair value	\$'000	\$'000	\$'000	\$'000	
	Movement in investment properties					
	Balance at beginning of the year	773,259	722,042	773,259	722,042	
	Additions					
	- Investment property	98,000	-	98,000	-	
	Assets transferred to non-current assets held for sale	(102,240)	-	(102,240)	-	
	Capital works					
	- Property improvements	6,014	9,077	6,014	9,077	
	- Maintenance capital (GDI Property Trust)	1,409	3,882	1,409	3,882	
	- Maintenance capital (GDI No. 42 Office Trust)	455	791	455	791	
	Straight-lining of rental income	(1,021)	(330)	(1,021)	(330)	
	Lease costs	1,399	1,487	1,399	1,487	
	Amortisation of lease costs	(879)	(713)	(879)	(713)	
	Net gain/(loss) from fair value adjustments	32,862	36,011	32,862	36,011	
	Incentives paid (GDI Property Trust)	19,757	5,051	19,757	5,051	
	Incentives paid (GDI No. 42 Office Trust)	-	700	-	700	
	Non-cash incentives paid	(53)	(474)	(53)	(474)	
	Amortisation of incentives (GDI Property Trust)	(6,121)	(4,070)	(6,121)	(4,070)	
	Amortisation of incentives (GDI No. 42 Office Trust)	(87)	(196)	(87)	(196)	
	Impact of COVID-19					
	- Incentives paid	471	-	471	-	
	- Amortisation of incentives paid	(29)	-	(29)	-	
	- Non-cash incentives paid	(345)		(345)	-	
	Balance as at 30 June	822,850	773,259	822,850	773,259	

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### b) Valuation basis

The basis of valuation of investment properties is fair value, being the amounts for which the assets could be exchanged between knowledgeable willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. All properties, other than the strata unit at 38/46 Cavill Avenue, Surfers Paradise, have been independently valued in the last twelve months based on independent assessments by a member of the Australian Property Institute of Valuers.

The table below illustrates the key valuation assumptions used in the determination of the investment properties fair value.

Valuation basis¹	2020	2019
Weighted average capitalisation rate (%)	6.92%	7.02%
Weighted average lease expiry by area (years)	2.6 years	2.4 years
Occupancy	81.1%	84.8%

<sup>1.</sup> Excludes the assets held by GDI No. 46 Property Trust

Ten-year discounted cash flows and capitalisation valuation methods are used together with active market evidence. In addition to the key assumptions set out in the table above, assumed portfolio downtime ranges from six to fifteen months and tenant retention ranges from 0% to 50%.

#### c) Assets pledged as security

Borrowings (refer Note 17) are secured by a General Security Agreement (fixed and floating charge) over each investment property plus charges over any building document, lease document, performance bond and bank guarantee in addition to a real property mortgage over each property.

#### d) Leases as a lessor

GDI and the Trust lease out investment properties under operating leases. The future minimum lease payments receivable under non-cancellable leases are as follows:

	GDI		Trust	
	2020	2019	2020	2019
Lease receivable commitments	\$'000	\$'000	\$'000	\$'000
Within one year	58,041	61,705	58,041	61,705
Later than one year but not later than five years	176,463	100,185	176,463	100,185
Later than five years	101,757	36,169	101,757	36,169
Total other	336,261	198,058	336,261	198,058

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

## e) Details of investment properties

The following table presents individual properties owned by GDI and the Trust:

		Acquisition	Acquisition	Independent	Independent	Carrying	Fair value
	Title	date	price	valuation date	valuation	amount	adjustment
Investment properties			\$'000		\$'000	\$'000	\$'000
Mill Green Complex, Perth	Freehold	16 December 2013	332,656	31 December 2019	343,000	343,514	9,049
235 Stanley Street, Townsville	Freehold	16 June 2016	53,500	30 June 2019	53,500	53,836	-
Westralia Square, Perth	Freehold	27 October 2017	216,250	30 June 2020	327,500	327,500	23,831
IDOM Portfolio	Freehold	14 February 2020	98,000	2 September 2019	98,000	98,000	=_
Investment properties			700,406		822,000	822,850	32,880
Assets transferred to non-current							_
assets held for sale							
50 Cavill Avenue, Surfers Paradise	Freehold	1 February 2016	46,139	30 June 2020	101,000	101,000	(18)
38 / 46 Cavill Avenue, Surfers Paradise	Strata	12 August 2016	1,240	-	-	1,240	
Total			747,785		923,000	925,090	32,862

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

## **NOTE 11 – PLANT AND EQUIPMENT**

a)	GDI		Trust	
	2020	2019	2020	2019
Plant and equipment	\$'000	\$'000	\$'000	\$'000
Furniture and fittings at cost	125	102	-	-
Accumulated depreciation	(30)	(19)	-	-
Total other	95	83	-	-

## Movement in plant and equipment

Reconciliations of the carrying amounts of each class of plant and equipment are set out below:

	Furniture	
b)	and fittings	Total
	\$'000	\$'000
Balance at beginning of year	75	75
Additions	27	27
Depreciation	(19)	(19)
Balance as at 30 June 2019	83	83
Balance at beginning of year	83	83
Additions	42	42
Depreciation	(30)	(30)
Balance as at 30 June 2020	95	95

## **NOTE 12 – DEFERRED TAX ASSETS**

			(Charged)/	
		(Charged)/	Credited	
	Opening	Credited to	Directly to	Closing
	Balance	Profit or Loss	Equity	Balance
30 June 2020	\$'000	\$'000	\$'000	\$'000
Deferred tax asset on:				
Provisions	543	(304)	-	239
Transaction costs on equity issue	-	-	-	-
Tax losses carried forward	605	(214)	-	390
Net amount	1,148	(519)	-	629

	Opening Balance	(Charged)/ Credited to Profit or Loss	(Charged)/ Credited Directly to Equity	Closing Balance
30 June 2019	\$'000	\$'000	\$'000	\$'000
Deferred tax asset on:				
Provisions	494	49	-	543
Transaction costs on equity issue	29	(29)	-	-
Tax losses carried forward	635	(29)	-	606
Net amount	1,158	(9)	-	1,149

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 13 – INTANGIBLE ASSETS**

	GDI	GDI		Trust	
	2020	2019	2020	2019	
Intangible assets	\$'000	\$'000	\$'000	\$'000	
Goodwill - at cost and at net carrying amount	18,110	18,110	-	-	
Total intangible assets	18,110	18,110	-	-	

#### a) Impairment test for goodwill

GDI acquired from the privately owned GDI group of companies the rights, title and interest in the funds management business, and the shares of the operating companies, for total consideration of \$18.5 million. The value of the shares acquired was determined by the net asset value of the relevant company, with the balance (\$18.11 million) of the total consideration recognised as goodwill. The acquisition price was supported by an Independent Expert's Report.

For subsequent measurement, goodwill is allocated to cash-generating units which are based on GDI's reporting segments. GDI has determined that the cash-generating unit is the funds management business and as per reporting to the Chief Operating Decision Maker (CODM), no fee has been assumed to be charged to the Trust by the funds management business. The recoverable amount of the cash generating unit is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of the forecast profit after tax from funds established since the acquisition of the funds management business and new funds to be established over a five year term, with a terminal value applied to the forecast fifth year profit after tax. The cash flows are discounted at a 17.5% discount rate.

Management has based the value-in-use calculations on the historical performance and future prospects of the Funds Management business as reported to the CODM, taking into consideration the historical rate at which funds are established.

As a result of the value-in-use calculation, no impairment of goodwill has been recorded in the Financial Statements.

#### b) Key assumptions used in valuation assumptions

The following key assumptions were used in the value-in-use calculations:

			Terminal value	
30 June 2020	New funds (p.a.)	Fee income	growth rate	Discount rate
Funds management segment	\$68.99 million	Management fee – 0.65% and 1.00% Acquisition fee – 2% Disposal fee – 2%	2.0%	17.5%
30 June 2019	New funds (p.a.)	Fee income	Terminal value growth rate	Discount rate
Funds management segment	\$12.59 million in FY20, then \$74.7 million each year thereafter	Management fee – 0.65% and 1.00% Acquisition fee – 2% Disposal fee – 2%	2.0%	17.5%

The calculation of value-in-use is most sensitive to the following assumptions:

- the rate at which new funds are established and the size of these funds (property values);
- fee income;
- terminal growth rate; and
- discount rate.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Rate at which new funds are established – based on management's expectations on the pace and size of new fund establishments, having regard to GDI's past performance and future prospects. GDI's business plan includes launching new unlisted funds with total new AUM of \$100 million in each year. However, for the purpose of the value in use calculations, GDI has used the average amount of AUM raised since IPO.

Fee income – fee income is based on due diligence, management and disposal fees only, and does not include performance fees, debt arranging fees or any project management fees.

Terminal growth rate – terminal growth rate was determined based on management's estimate of the long-term compound annual EBITDA growth rate, consistent with the assumption that a market participant would make.

Discount rate – discount rates reflect management's estimate of the risks specific to each cash generating unit, in particular in relation to establishing new funds.

#### **NOTE 14 – DERIVATIVE FINANCIAL INSTRUMENTS**

	GDI		Trust	
	2020 2019		2020	2019
	\$'000	\$'000	\$'000	\$'000
Non-current interest rate swaps	326	-	326	-
Total derivative financial instruments	326	-	326	-

#### **NOTE 15 - TRADE AND OTHER PAYABLES**

	GD	GDI		Trust	
	2020	2019	2020	2019	
Trade and other payables	\$'000	\$'000	\$'000	\$'000	
Trade payables and accruals	3,941	4,910	3,547	3,769	
Lease incentive payable	-	124	-	124	
Distribution payable	20,945	20,909	20,945	20,909	
Other payables	635	360	492	202	
Total trade and other payables	25,520	26,303	24,984	25,005	

Trade and other payables are generally unsecured, non-interest bearing and settled within 30-60 days terms. Lease incentives payable are generally unsecured, non-interest bearing and are normally settled in cash. Distribution payable relates to the distribution for the period from 1 January 2020 to 30 June 2020, declared in June and payable in August 2020.

## **NOTE 16 - PROVISIONS**

GDI	GDI		Trust	
2020	2019	2020	2019	
\$'000	\$'000	\$'000	\$'000	
405	289	-	-	
206	163	-	-	
611	451	-	-	
	2020 \$'000 405 206	2020 2019 \$'000 \$'000 405 289 206 163	2020 2019 2020 \$'000 \$'000 \$'000 405 289 - 206 163 -	

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### Provision for employee benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, GDI does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since GDI does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits have been discussed in Note 1(p).

#### **NOTE 17 - BORROWINGS**

Borrowings shown below are net of transaction costs which are amortised over the term of the loan.

#### a) Interest bearing liabilities - non-current

	GDI		Trust	
	2020	2019	2020	2019
Borrowings	\$'000	\$'000	\$'000	\$'000
Secured liabilities:				
Loans - financial institutions	160,000	69,379	160,000	69,379
Transaction costs	(577)	(251)	(682)	(392)
Total borrowings	159,423	69,128	159,318	68,986

#### b) Borrowing details

Borrowings of GDI and the Trust are the same and details at balance date are set out below:

			Facility	Utilised	Unutilised
Facility	Secured	Maturity date	\$'000	\$'000	\$'000
Facility Tranche B <sup>1</sup>	Yes	July 2022	73,000	60,000	13,000
Facility Tranche C <sup>1</sup>	Yes	July 2022	132,000	60,000	72,000
Bank Bill Business Loan <sup>2</sup>	Yes	June 2022	11,500	10,000	1,500
Capital Loan Agreement <sup>3</sup>	Yes	February 2023	30,000	30,000	-
			246,500	160,000	86,500
Facility Tranche D <sup>4</sup>	Yes	July 2022	5,000	-	-
Total facility			251,500	160,000	86,500

<sup>1.</sup> Facility Tranche B, C and D are secured by first registered mortgages over the wholly owned investment properties held by GDI and a registered General Security Agreement over the assets of GDI. Interest is payable monthly in arrears at variable rates based on the 30-day BBSY. Line fees are payable quarterly in advance.

<sup>2.</sup> The Bank Bill Business Loan relates to GDI No. 42 Office Trust and is secured against the assets of that trust. Interest and line fees are payable quarterly in arrears at variable rates based on the 90-day BBSY.

<sup>3.</sup> The Capital Loan Agreement relates to GDI No. 46 Property Trust and is secured against the assets of that trust. Interest is paid monthly in arrears at variable rates.

<sup>4.</sup> GDI also has a \$5 million bank guarantee supporting the financial requirements of GDI Funds Management Limited's AFS Licence. This is undrawn and cannot be used for general working capital purposes.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

## c) Maturity profile

The maturity profile of the principal amounts of borrowings, together with estimated interest thereon, is provided in the table below:

	GDI		Trust	
	2020	2019	2020	2019
Maturity profile	\$'000	\$'000	\$'000	\$'000
Due within one year	4,359	2,656	4,359	2,656
Due between one and five years	165,638	71,187	165,638	71,187
Due after five years	-	-	-	-
	169,997	73,842	169,997	73,842

The amount due within one year is the estimated interest expense. No principal amount of borrowings is current as at 30 June 2020.

## **NOTE 18 – CONTRIBUTED EQUITY**

	GDI		Trust	
	2020	2019	2020	2019
Contributed equity	\$'000	\$'000	\$'000	\$'000
Contributed equity	524,380	524,564	502,084	502,262
Total contributed equity	524,380	524,564	502,084	502,262

## a) Movements in ordinary securities/units

	GDI		Trus	rust	
	No (000)	\$'000	No (000)	\$'000	
Securities on issue at beginning of the year	536,665	522,549	536,665	500,335	
Securities issued in satisfaction of performance rights	2,947	2,056	2,947	1,966	
On-market buyback	(33)	(41)	(33)	(39)	
Contributed equity attributable to shareholders/unitholders					
as at 30 June 2019	539,580	524,564	539,580	502,263	
Securities on issue at beginning of the year	539,580	524,564	539,580	502,263	
Securities issued in satisfaction of performance rights	2,748	1,874	2,748	1,793	
On-market buyback	(1,824)	(2,000)	(1,824)	(1,913)	
Issue and formation costs – GDI No. 46 Property Trust	-	(59)	-	(59)	
Contributed equity attributable to shareholders/unitholders					
as at 30 June 2020	540,504	524,380	540,504	502,084	

## b) Stapled securities

The ordinary shares on the Company are stapled to the units of the Trust. Each stapled security entitles the holder to participate in dividends and distributions as declared from time to time and the proceeds on winding up. Each stapled security entitles the holder to vote in accordance with the provisions of the Constitution, Trust Deed and the Corporations Act 2001.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 19 – RESERVES AND RETAINED EARNINGS**

## a) Security-based payment reserve

	GDI	Trust
	\$'000	\$'000
Balance at the beginning of the year	4,473	4,279
Security-based payments expense	2,045	1,956
Equity issued	(2,056)	(1,966)
Balance as at 30 June 2019	4,462	4,269
Balance at the beginning of the year	4,462	4,269
Security-based payments expense	2,099	2,008
Equity issued	(1,874)	(1,793)
	\ /- /	

The security-based payment reserve is used to recognise the fair value of performance rights issued under the performance rights plan. Refer to Note 30 for further details.

## b) Retained earnings

	GDI	Trust
	\$'000	\$'000
Balance at the beginning of the year	126,666	129,808
Net profit for the financial period	85,070	85,148
Less: Dividends/distributions paid/payable	(44,601)	(44,601)
Balance as at 30 June 2019	167,134	170,355
Balance at the beginning of the year	167,134	170,355
Net profit for the financial period	66,740	65,501
Less: Dividends/distributions paid/payable	(44,871)	(44,871)
Balance as at 30 June 2020	189,004	190,986

#### c) Treasury security reserve

	Note	GDI \$'000	Trust \$'000
Balance at the beginning of the year		-	-
On-market buyback		(41)	(39)
Cancellation of treasury securities	18a	41	39
Balance as at 30 June 2019		-	-
Balance at the beginning of the year		-	-
On-market buyback		(2,000)	(1,913)
Cancellation of treasury securities	18a	2,000	1,913
Balance as at 30 June 2020		-	-

The treasury securities reserve is used to recognise stapled securities that have been repurchased by GDI and not cancelled but held in treasury.

## NOTE 20 - DIVIDENDS/DISTRIBUTIONS PAID/PAYABLE

## a) Dividends paid/payable by the Company

There were no dividends paid or payable by GDI in respect of the 2020 and 2019 financial years.

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

# b) Distributions paid/payable by GDI /Trust

	GD	l	Trust	
	2020	2019	2020	2019
	cents/	cents/	cents/	cents/
Distributions paid / payable by GDI / Trust	security	security	unit	unit
28 February 2019	-	3.875	-	3.875
30 August 2019	-	3.875	-	3.875
28 February 2020	3.875	-	3.875	-
31 August 2020	3.875	-	3.875	-
Total distributions paid / payable by GDI / Trust	7.750	7.750	7.750	7.750

# **NOTE 21 – EARNINGS PER SECURITY/UNIT**

	GD	)	Trus	st
	2020	2019	2020	2019
	cents	cents	cents	cents
Basic earnings per security/unit	12.39	15.14	12.16	15.15
Diluted earnings per security/unit	12.30	15.01	12.07	15.03
	\$'000	\$'000	\$'000	\$'000
Earnings used to calculate basic and diluted earnings per securi	ty/unit:			
Profit for the year	67,104	81,614	65,864	81,692
Profit attributable to ordinary securityholders/equityholders				
of the Group/Trust used in calculating basic and diluted				
earnings per security/unit	67,104	81,614	65,864	81,692
	No.(000)	No.(000)	No.(000)	No.(000)
Weighted average number of ordinary securities/units used in				
calculating basic earnings per security/unit	541,765	539,173	541,765	539,173
Weighted average number of ordinary securities/units used in				
calculating diluted earnings per security/unit	545,741	543,601	545,741	543,601

#### **NOTE 22 – PARENT ENTITY DISCLOSURES**

# **GDI Property Group Limited**

# a) Summary financial information

The individual financial statements for GDI Property Group Limited (the Company) show the following aggregate amounts:

	Compa	any
	2020	2019
Results	\$'000	\$'000
Loss for the period	(262)	(87)
Total comprehensive loss for the period	(262)	(87)
Financial position		
Current assets	24	23
Total assets	21,707	21,876
Current liabilities	158	152
Total liabilities	1,567	1,477
Net assets	20,141	20,399

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Contributed equity	22,296	22,301
Reserves	203	193
Accumulated losses	(2,358)	(2,096)
Total equity	20,141	20,399

#### b) Guarantees entered in to by the parent entity

During the years ended 30 June 2020 and 30 June 2019 the Company did not enter any guarantee to entities it controlled.

#### c) Contingent liabilities

The Company had no contingent liabilities at year end.

#### d) Contractual commitments

As at 30 June 2020 and as at 30 June 2019, the Company had no commitments in relation to capital expenditure contracted for but not provided as liabilities.

#### **NOTE 23 - SEGMENT REPORTING**

### a) Identification of reportable segments

#### **GDI**

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as it is responsible for the strategic decision making within GDI. The following summary describes the operations in each of GDI's operating segments:

Operating segments	Products/Services
Property investment	Investment and management of income producing properties
Funds management	Establishment and management of property investment vehicles

The Board assesses the performance of each operating sector based on FFO and AFFO. FFO is a global financial measure of the real estate operating performance after finance costs and taxes, adjusted for certain non-cash items. AFFO adjusts FFO for incentives paid during the year and maintenance capital expenditure. The Directors consider FFO to be a measure that reflects the underlying performance of GDI. GDI's FFO comprises net profit/loss after tax calculated in accordance with the Australian Accounting Standards and adjusts for property revaluations, impairments, derivative mark to market impacts, amortisation of tenant incentives, straight line rent adjustments, gain/loss on sale of assets, rental guarantees and performance fees charged that remain unpaid.

#### **Trust**

The Trust operates in predominately one operating segment being property investment.

#### b) Basis of accounting for purposes of reporting by operating segments

#### (i) Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors, being the chief operating decision maker with respect to operating segments, are determined in accordance with accounting policies that are consistent with those adopted in the annual financial statements of GDI.

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

# (ii) Intersegment transactions

- Corporate and administration costs other than direct expenses are not allocated to divisions for segment reporting purposes; and
- There is no revenue recorded by the funds management business from managing the Trust for segment reporting purposes.

# c) Segment information

			Reviewed	
		Funds	but	
	Property	management	unallocated	Total
30 June 2020	\$'000	\$'000	\$'000	\$'000
Operating earnings				
Net property income	49,004	-	-	49,004
Funds Management income	-	2,206	-	2,206
Other income	-	-	263	263
Total operating earnings	49,004	2,206	263	51,472
FFO adjustments				
Straight-lining rental income	1,021	-	11	1,032
Amortisation and depreciation	7,116	-	30	7,146
Adjustment for GDI No. 42 Office Trust	(5,064)	1,913	6	(3,145)
Adjustment for GDI No. 46 Property Trust	(2,931)	1,836	50	(1,045)
FFO pre corporate, administration and interest				
expenses / income	49,146	5,955	358	55,460
+/- corporate, administration and interest				
expense / income				
Interest paid	(2,281)	-	-	(2,281)
Interest income	133	11	-	144
Corporate and administration expenses	(3,231)	-	(4,593)	(7,824)
Provision for impairment of debts	(536)	73	-	(463)
Income tax (expense)/benefit	-	(520)	-	(520)
Total FFO	43,231	5,519	(4,235)	44,516
+/- AIFRS adjustments from FFO to profit after				
tax from ordinary activities				
Net fair value gain on interest rate swaps	(326)	-	-	(326)
Net fair value gain of investment properties	32,862	-	-	32,862
Straight-lining rental income	(1,021)	-	(11)	(1,032)
Amortisation of leasing fees and incentives	(7,116)	-	-	(7,116)
Amortisation of loan establishment costs	(188)	-	-	(188)
Depreciation	-	-	(30)	(30)
Adjustment for GDI No. 42 Office Trust	4,772	(1,913)	· · ·	2,859
Adjustment for GDI No. 46 Property Trust	2,481	(1,836)	-	644
Acquisition costs and discontinued acquisitions	(5,448)	-	-	(5,448)
Profit after tax from ordinary activities	69,246	1,770	(4,275)	66,740
·				
Segment assets and liabilities				
Total assets	876,950	91,576	-	968,525
Total liabilities	(194,459)	8,579	-	(185,880)
Net assets	682,491	100,154	_	782,645

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

			Reviewed	
		Funds	but	
	Property	management	unallocated	Total
30 June 2019	\$'000	\$'000	\$'000	\$'000
Operating earnings				
Net property income	55,488	-	-	55,488
Funds Management income	-	2,129	-	2,129
Other income	926	-	2	928
Total operating earnings	56,414	2,129	2	58,545
FFO adjustments				
Straight-lining rental income	330	-	-	330
Amortisation and depreciation	4,980	-	19	4,999
Adjustment for GDI No. 42 Office Trust	(7,417)	2,719	9	(4,689)
FFO pre corporate, administration and interest				
expenses / income	54,306	4,848	30	59,184
+/- corporate, administration and interest				
expense / income				
Interest paid	(2,470)	-	-	(2,470)
Interest income	174	10	-	184
Corporate and administration expenses	(2,750)	-	(5,361)	(8,111)
Provision for impairment of debts	(89)	(396)	-	(485)
Income tax (expense)/benefit	-	(8)	-	(8)
Total FFO	49,170	4,454	(5,330)	48,294
+/- AIFRS adjustments from FFO to profit after				
tax from ordinary activities				
Net fair value gain on interest rate swaps	377	-	-	377
Net fair value gain of investment properties	36,011	-	-	36,011
Straight-lining rental income	(330)	-	-	(330)
Amortisation of leasing fees and incentives	(4,980)	-	-	(4,980)
Amortisation of loan establishment costs	(275)	-	-	(275)
Depreciation	-	-	(19)	(19)
Profit on sale of non-current asset	2,124	-	-	2,124
Adjustment for GDI No. 42 Office Trust	6,594	(2,719)	-	3,875
Acquisition costs and discontinued acquisitions	(7)	-	-	(7)
Profit after tax from ordinary activities	88,685	1,735	(5,350)	85,070
Segment assets and liabilities				
Total assets	772,225	44,545	-	816,769
Total liabilities	(89,576)	(6,317)	<u> </u>	(95,893)
Net assets	682,648	38,228	-	720,876

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 24 – COMMITMENTS**

	GDI	GDI		
	2020	2019	2020	2019
Commitments	\$'000	\$'000	\$'000	\$'000
Capital commitments				
Investment properties		-		-
Capital expenditure	1,250	1,230		1,230
Total capital commitments	1,250	1,230		1,230
Lease payable commitments				
Within one year	282	319	-	-
Later than one year but not later than five years	295	9	-	-
Later than five years	316	-	-	-
Total lease payable commitments	893	328	-	-

#### NOTE 25 - RECONCILIATION OF NET PROFIT TO CASH INFLOW FROM OPERATING ACTIVITIES

#### a) Reconciliation of cash from operations with profit after tax

	GD	I	Trust	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Net profit	66,740	75,761	65,501	75,579
Non-cash and other movements				_
Amortisation of loan establishment costs and depreciation	218	295	203	275
Amortisation of lease incentives and lease costs	7,116	4,980	7,116	4,980
Straight-lining rental income	1,021	330	1,021	330
Fair value adjustments to:				
- Investment properties	(32,862)	(36,011)	(32,862)	(36,011)
- Interest rate swaps	326	(377)	326	(377)
(Profit) on sale of non-current asset	-	(2,124)	-	(2,124)
Acquisition expenses	5,448	-	7,408	-
Net movement in provision for bad debts	(687)	(249)	(31)	48
Movement in employee incentive scheme reserve	2,099	2,044	2,008	1,956
Settlement of performance rights	-	-	-	-
(Increase)/decrease from operating activities in				
Trade and other receivables	(1,546)	315	(2,220)	(320)
Other assets	(1,580)	(815)	620	(779)
Trade and other payables	(759)	(2,290)	29	(2,143)
Provisions	160	61	-	-
Other liabilities	(10)	-	-	-
Deferred tax	520	8	-	-
Net cash provided by operating activities	46,205	51,236	49,115	50,982

# b) Credit standby facilities with bank

Refer to Note 17 for details of unutilised finance facilities.

#### **NOTE 26 – KEY MANAGEMENT PERSONNEL COMPENSATION**

Refer to the remuneration report contained in the Directors' Report for details of the remuneration paid or payable to each member of GDI's key management personnel (KMP) for the years ended 30 June 2020 and 30 June 2019.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The totals of remuneration paid to KMP of the company and GDI and Trust during the period are as follows.

#### a) Key management personnel compensation

	GDI		Trust	
	2020	2019	2020	2019
KMP compensation	\$'000	\$'000	\$'000	\$'000
Short term employee benefits	2,420	2,970	-	-
Post-employment benefits	184	172	-	-
Other long-term benefits	52	46	-	-
Security-based payments	1,882	1,846	1,800	1,766
Total KMP compensation	4,538	5,034	1,800	1,766

#### Short term employee benefits

These amounts include fees and benefits paid to the non-executive Chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other KMP.

# Post-employment benefits

These amounts are the current year's cost of superannuation contributions made during the period.

#### Other long-term benefits

These amounts represent long service leave benefits accrued during the period.

#### Security-based payments

These amounts represent the expense accrued for the participation of KMP in the performance rights plan as disclosed in Note 30 and the issue of performance rights for the years ended 30 June 2019, 30 June 2018 and 30 June 2017.

#### b) Equity instrument disclosure relating to key management personnel

		Securities	Net		Securities	Net	
		granted as	securities		granted as	securities	
	Securities	part of a	acquired /	Securities	part of a	acquired /	Securities
	held at	performance	(sold)	held at	performance	(sold)	held at
	30 June	rights plan	during the	30 June	rights plan	during the	30 June
	2018		year	2019		year	2020
Directors							
Gina Anderson	70,000	-	-	70,000	-	10,000	80,000
Steve Gillard	29,200,000	1,304,143	(1,311,221)	29,192,922	1,168,594	(1,061,516)	29,300,000
John Tuxworth	140,300	-	-	140,300	-	30,000	170,300
Giles Woodgate	-	-	-	-	-	-	-
Stephen Burns <sup>1</sup>	-	-	-	27,533	-	22,000	49,533
Graham Kelly <sup>2</sup>	250,000	-	-	-	-	-	-
Other key manag	ement person	nel					
David Williams	596,875	440,477	(37,352)	1,000,000	387,190	-	1,387,190
John Garland	236,250	392,064	(50,535)	577,779	356,434	(80,000)	854,213
Paul Malek	182,500	352,382	(10,000)	524,882	309,752	-	834,634
Greg Marr	64,717	283,810	-	348,527	288,565	(109,000)	528,092

<sup>1.</sup> Stephen Burns was appointed as a Director on 15 November 2018

Securities held includes indirect holdings and holdings held by related parties of key management personnel.

<sup>2.</sup> Graham Kelly resigned as a Director on 15 November 2018 and held 250,000 securities at that time

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 27 – RELATED PARTY TRANSACTIONS**

#### **Related parties for GDI**

#### a) Identification of related parties

#### (i) Key management personnel:

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity, are considered key management personnel. For details of disclosures relating to key management personnel, refer to Note 26 and the Remuneration Report contained in the Directors' Report.

#### (ii) Entities exercising control over GDI:

The ultimate parent entity that exercises control over GDI is GDI Property Group Limited, which is incorporated in Australia.

#### b) Transactions with related parties

#### Transactions with related parties in the year ended 30 June 2020

There are no transactions with KMP in the year ended 30 June 2020.

#### Transactions with related parties in the year ended 30 June 2019

There are no transactions with KMP in the year ended 30 June 2019.

#### **Related parties for GDI Property Trust**

#### a) Identification of related parties

#### (i) Responsible Entity, Investment Manager and Custodian

The Responsible Entity of GDI Property Trust is GDI Funds Management Limited (ACN 107 354 003), a wholly owned subsidiary of GDI Property Group Limited. GDI Funds Management Limited has appointed The Trust Company (Australia) Limited as Custodian for all the assets of the Trust and GDI Investment Management Pty Limited as Investment Manager of the Trust.

#### (ii) Key management personnel

The Trust does not employ personnel in its own right. However, it is required to have an incorporated Responsible Entity to manage the activities of the Trust and this is considered the KMP. The directors of the Responsible Entity are key management personnel of that entity, their names being:

- Gina Anderson
- John Tuxworth
- Giles Woodgate
- Stephen Burns
- Steve Gillard

## b) Transactions with related parties

The Responsible Entity is entitled to a fee calculated on a cost recovery basis only. During the year ended 30 June 2020 the Responsible Entity charged \$286,000 (2019: \$215,000), with no balance owing as at 30 June 2020.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Pursuant to an Investment Management Agreement dated 15 November 2013, GDI Investment Management Pty Limited is entitled to fees for acting as the Investment Manager of GDI Property Trust. During the year ended 30 June 2020, GDI Investment Management Pty Limited charged \$2,063,000 (2019: \$3,048,000), with no balance owing as at 30 June 2020.

No compensation is paid to the key management personnel of the Responsible Entity directly by the Trust.

All transactions with related parties are conducted on normal commercial terms and conditions. From time to time the key management personnel of the Responsible Entity, or their related entities, may invest in or sell units (stapled securities) of the Trust on the same terms and conditions as those of other Trust investors and are immaterial and domestic in nature.

#### **NOTE 28 – CAPITAL AND FINANCIAL RISK MANAGEMENT**

#### Capital risk management

GDI's capital management strategy is to maximise securityholders returns through active capital management whilst mitigating the inherent risks associated with both debt and equity.

In determining the appropriate mix of debt and equity, GDI reviews both commercial and regulatory considerations:

#### Commercial Regulatory

- The underlying real estate fundamentals
- The relative cost and availability of debt and equity
- Forecast cash flows and capital expenditure requirements
- Current and future debt covenants
- Financial risk management

- Need to comply with the capital and distribution requirements of GDI Property Trust's trust deed
- Need to comply with the capital requirements of relevant regulatory authorities and licences.

GDI's Gearing Policy is to target a Loan to Value ratio of less than 40%. GDI is able to manage its capital through a number of means, including but not limited to:

- asset recycling;
- new debt financing;
- issuing new stapled securities;
- · adjusting the level of distributions paid to securityholders; and
- active management of interest rate exposures.

Capital and interest expense risk management is monitored in two main ways, having reference to the covenants on the Principal Facility:

	Board policy	2020	2019	Bank covenant	2020	2019
LVR <sup>1</sup>	< 40%	16%	8%	< 50%	16%	8%
ICR <sup>2</sup>	> 2.5X	14.5X	15.8X	> 2X	14.5X	15.8X

<sup>1.</sup> Bank covenant LVR is total debt on the Principal Facility (including net derivative exposures) divided by the value of the secured properties as determined by the last independent valuation.

GDI also protects its equity in its assets by taking out insurance.

<sup>2.</sup> Bank covenant ICR is EBIT/Interest expense and for the year ended 30 June 2020, any acquisition expenses have been reversed from the EBIT calculation.

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The gearing ratio as at 30 June 2020 of GDI and Trust was 16% (2019: 6%) and 16% (2019: 7%) respectively (as detailed below).

		GDI		Trust	
		2020	2019	2020	2019
Net debt and adjusted assets	Note	\$'000	\$'000	\$'000	\$'000
Total borrowings	17	159,423	69,128	159,318	68,986
Less: cash and cash equivalents	6	(10,100)	(18,775)	(6,717)	(17,202)
Net debt		149,322	50,353	152,600	51,784
Total assets		968,525	816,769	946,780	795,593
Less: intangible assets and deferred tax assets	13/12	(18,740)	(19,259)	-	-
Less: cash and cash equivalents	6	(10,100)	(18,775)	(6,717)	(17,202)
Adjusted assets		939,685	778,735	940,063	778,391
Gearing ratio		16%	6%	16%	7%

#### Financial risk management

The financial risks that result from GDI's activities are credit risk, liquidity risk, refinancing risk and market risks (interest rates). GDI manages it exposure to these key financial risks in accordance with its risk management policy and focuses on mitigating the impact of volatility in financial markets.

GDI's financial instruments consist mainly of deposits with banks, accounts receivable and payable, borrowings and interest rate hedge derivatives. The totals for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as described in a) Credit risk, b) Liquidity risk and c) Market risk below.

See Note 1(n) for how GDI classifies financial assets and liabilities.

#### a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to GDI or Trust.

Credit risk arises principally from GDI's and the Trust's receivables from customers and amounts due from the leasing of premises in accordance with lease agreements with property tenants. GDI and the Trust have a diverse range of customers and tenants and therefore there is no significant concentration of credit risk with any single counterparty or group of counterparties.

The Board has established a credit policy under which each new customer is analysed individually for creditworthiness before GDI does business with them. GDI and the Trust request security deposits or bank guarantees from new tenants in order to secure the premises and tenants are invoiced monthly in advance. Ongoing checks are performed by management to ensure settlement terms detailed in individual contracts are adhered to.

The maximum exposure to credit risk at the end of the reporting period is equivalent to the carrying amount of the financial assets (net of any provisions) as presented in the Consolidated Statement of Financial Position. GDI and the Trust typically hold bank guarantees or cash from tenants' equivalent to six-month rent as security. There are no significant financial assets that have had renegotiated terms that would otherwise have been overdue or impaired.

Risk is also minimised through investing surplus funds in Australian financial institutions. Interest rate derivative counterparties are also Australian financial institutions.

Trade and other receivables that are neither overdue nor impaired are considered to be of high credit quality. Aggregates of such amounts are detailed in Note 7.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The aging analysis of lease receivables overdue but not impaired is shown below:

	GDI	GDI		Trust	
	2020	2019	2020	2019	
	\$'000	\$'000	\$'000	\$'000	
One - three months	3,539	798	3,539	798	
Three - six months	117	319	117	319	
Over six months	11	-	11	-	
Total	3,667	1,117	3,667	1,117	

#### b) Liquidity risk

Liquidity risk arises from the possibility that GDI might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial instruments.

GDI believes that prudent risk management requires maintaining sufficient cash reserves and finance facilities to meet the ongoing operational requirements of the business. It is GDI's policy to maintain sufficient funds in cash and undrawn finance facilities to meet the expected near-term operational requirements.

GDI also monitors the maturity profile of borrowings and puts in place strategies designed to ensure that all maturing borrowings are refinanced within required timeframes.

The weighted average debt maturity of GDI is 2.09 years (2019: 1.62 years).

Contractual maturity of financial liabilities (borrowings and payables) of GDI, including interest, is as follows:

	GD	GDI		Trust	
	2020	2019	2020	2019	
	\$'000	\$'000	\$'000	\$'000	
Due within one year	29,880	28,959	29,343	27,660	
Due between one and five years	165,638	71,187	165,638	71,187	
Due after five years	-	-	-	-	
Total	195,518	100,145	194,981	98,847	

#### c) Market risk

#### i. Interest rate risk

GDI's interest rate risk primarily arises from borrowings. Borrowings issued at variable rates expose GDI to interest rate risk. Borrowing issued at fixed rates expose GDI to fair value interest rate risk. At balance date, 41.7% (2019: 0%) of GDI's Principal Facility's borrowings were effectively hedged. None of the borrowings of either GDI No. 42 Office Trust or GDI No. 46 Property Trust are hedged.

GDI may manage its cash flows interest rate risk by using interest rate derivatives. Such interest rate derivatives have the economic effect of converting borrowings from floating interest rates to fixed interest rates. Generally, GDI raises longer term borrowings at floating rates and may hedge a portion of the borrowings into fixed or capped rates. Under the interest rate derivatives, GDI agrees with other counter parties to exchange, at specified intervals the difference between contract rates and floating rates interest amounts calculated by reference to the agreed notional principal amounts. Because GDI's interest rate derivatives do not meet the accounting requirements to qualify for hedge accounting treatment, gains or losses arising from changes in fair value have been reflected in the profit or loss.

GDI's and the Trust's borrowings are the same.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

At balance date, the expiry profile of GDI's interest rate derivatives is shown below (2019: Nil):

		Effective
	Notional	average
	Principal	fixed rate
Principal Facility	\$'000	%
Floating (30 day) <sup>1</sup>	70,000	0.14%
Expiry May 2023 (FY23)	25,000	0.38%
Expiry May 2025 (FY25)	25,000	0.60%
Total / average	120,000	0.29%

<sup>1.</sup> Based on the 30-day bank bill swap rate on the last roll date of GDI's borrowings prior to 30 June 2020

Because GDI's interest rate derivatives do not meet the accounting requirements to qualify for hedge accounting treatment, gains or losses arising from changes in fair value have been reflected in the Consolidated Statement of Profit or Loss and Other Comprehensive Income. Information on borrowings and the maturity profile of borrowings (including interest) is provided in Note 17.

#### ii. Sensitivity

At balance date, if interest rates on GDI's Principal Facility for all relevant time periods had changed by +/- 100 basis points (1%) for the year ended 30 June 2020 and 30 June 2019 with all other variables held constant, profit would have been higher/(lower) as shown below:

	+1%		1	%	+1	+1%		-1%	
	GDI	Trust	GDI	Trust	GDI	Trust	GDI	Trust	
	2020	2020	2020	2020	2019	2019	2019	2019	
Sensitivity to interest rates	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Increase/(decrease) to interest									
income	654	654	(654)	(654)	163	163	(163)	(163)	
(Increase)/decrease to interest									
expense	(2,900)	(2,900)	2,900	2,900	(1,465)	(1,465)	1,465	1,465	
Increase/(decrease) to									
valuation of interest rate									
derivatives	973	973	(1,846)	(1,846)	-	-	-	-	
Total	(1,273)	(1,273)	400	400	(1,302)	(1,302)	1,302	1,302	

#### **NOTE 29 – FAIR VALUE MEASUREMENTS**

#### a) Valuation techniques

GDI selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by GDI are consistent with one or more of the following valuation approaches:

- Market approach: valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- Income approach: valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value.
- Cost approach: valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, GDI gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

#### b) Financial instruments

The following table represents a comparison between the carrying amounts and fair values of financial assets and liabilities:

	30 June 20	)20	30 June 20	19
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	\$'000	\$'000	\$'000	\$'000
Financial assets at amortised cost				_
Cash and cash equivalents	10,100	10,100	18,775	18,775
Trade and other receivables	5,581	5,581	2,819	2,819
Total financial assets	15,681	15,681	21,594	21,594
Financial liabilities at amortised cos	t			_
Trade and other payables	25,520	25,520	26,303	26,303
Provisions	611	611	451	451
Borrowings	159,423	159,423	69,128	69,128
Financial liabilities at fair value				
Derivative financial instruments	326	326	-	-
Total financial liabilities	185,880	185,880	95,883	95,883

#### c) Fair value hierarchy

GDI and Trust measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

- Derivative financial instruments; and
- Investment properties.

GDI and Trust do not subsequently measure any other liabilities (other than derivative financial instruments) at fair value on a non-recurring basis.

AASB 13: Fair Value Measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

Level 1	Level 2	Level 3
Measurements based on quoted prices (unadjusted) in active markets	Measurements based on inputs other than quoted prices included in Level 1	Measurements based on unobservable inputs for the asset or
for identical assets or liabilities that	that are observable for the asset or	liability.
the entity can access at the measurement date.	liability, either directly or indirectly.	

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

The following tables provide the fair values of GDI's and Trust's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

	As at 30 June 2020			As at 30 June 2019		
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
Recurring fair value measurements			_			
Non-financial assets						
- Investment properties	-	925,090	-	-	773,259	-
Total non-financial assets recognised at						
fair value on a recurring basis	-	925,090	-	-	773,259	-
Financial liabilities						
- Interest rate swaps	-	326	-	-	-	-
Total financial liabilities recognised at						
fair value on a recurring basis	-	326	-	-	-	-

# d) Valuation techniques and inputs used to measure Level 2 Fair Values

Financial assets/liabilities	30 June 2020 \$'000	30 June 2019 \$'000	Valuation technique	Inputs Used
Interest rate swaps	326	-	Income approach using discounted cash flow methodology	BBSY swap rate
Non-financial assets Investment properties <sup>1</sup>	925,090	773,259	Market approach using discounted cash flow, rent capitalisation and recent observable market data methodologies	Comparable discount rates, capitalisation rates and price per square metres of NLA

<sup>1.</sup> The fair value of Investment properties is determined annually based on valuations by an independent valuer who has recognised and appropriate professional qualifications and recent experience in the location and category of investment property being valued. The total includes investment properties held for sale.

## e) Sensitivity information

Significant movement in any one of the inputs listed in the table above may result in a change in the fair value of GDI's investment properties as follows:

#### Fair value measurement sensitivity to:

Inputs	Significant increase in input	Significant decrease in input
Discount rate	Decrease	Increase
Capitalisation rate	Decrease	Increase
Assumed market rent per square metre of NLA	Increase	Decrease
Price per square metre of NLA	Increase	Decrease

# **NOTE 30 – SECURITY-BASED PAYMENTS**

GDI has established a performance rights plan under which employees (including the Managing Director) of GDI may be offered performance rights representing an entitlement to acquire stapled securities, subject to meeting certain performance conditions as determined by the Board and, in the case of the Managing Director, subject to receipt of stapled securityholder

## **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

approval. The performance rights and stapled securities allocated under the performance rights plan are intended to be allocated free of charge provided that the relevant performance conditions are met.

#### a) STI performance rights

For the year ended 30 June 2020, the Board determined that 100% of any STI granted to a KMP and 50% of any STI granted to all other employees would be by way of performance rights where the sole performance condition is that the employee remains employed by a member of GDI for three years from the conclusion of the performance period (30 June 2023). As these performance rights had not been issued at 30 June 2020, GDI has recognised in the financial statements the fair value of the performance rights as an accrual with the cost expensed in the Consolidated Statement of Profit or Loss and Other Comprehensive Income. The total number of STI performance rights to be issued for 30 June 2020 will be 636,825, with 231,558 granted to the Managing Director subject to securityholder approval.

## b) LTI performance rights

For the year ended 30 June 2020, GDI intends to offer 1,822,846 performance rights to all staff, with 695,498 offered to the Managing Director subject to securityholder approval. As these performance rights had not been issued at 30 June 2020, GDI has recognised in the financial statements the fair value of the performance rights as an accrual with the cost expensed in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

The performance conditions that relate to the LTI performance rights for previous years (FY18, FY19) and the year ended 30 June 2020 are identical and are summarised below:

Number of LTI per	formance rights	Performance condition
Relating to previous years	Relating to FY20 year	
1,542,020	911,423	Relative performance (stapled security price movement + distributions) versus a peer group
		Total return (NTA growth + distributions) vs
1,542,020	911,423	internal benchmark

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

# c) Valuation of performance rights

The assessed fair value of the intended issue of performance rights was determined using the Black-Scholes option pricing model and the Binomial option pricing model using the inputs as disclosed below:

	Relating to prior years			Relating t	to the year ended 30 J	une 2020
	STI PR (Retention)	Relative return PR	Total return PR	STI PR (Retention)	Relative return PR	Total return PR
Issue size	928,019	1,542,020	1,542,020	636,825	911,423	911,423
Exercise price	\$nil	\$nil	\$nil	\$nil	\$nil	\$nil
Life	3 years	3 years	3 years	3 years	3 years	3 years
	Black-Scholes	Binomial option	Black-Scholes	Black-Scholes	Binomial option	Black-Scholes
Initial valuation methodology	option pricing	pricing	Option pricing	option pricing	pricing	Option pricing
	4 – Year to which	4 – Year to which	4 – Year to which	4 – Year to which	4 – Year to which	4 – Year to which
	the grant relates	the grant relates	the grant relates	the grant relates	the grant relates	the grant relates
Cost apportioned over (years)	+ vesting period	+ vesting period	+ vesting period	+ vesting period	+ vesting period	+ vesting period
Expected volatility	N/A	16% - 21%	N/A	N/A		N/A
Risk-free interest rate	N/A	1.5% - 3%	N/A	N/A		N/A
Valuation	\$1,238,405	\$958,173	\$2,059,352	\$710,063	\$487,515	\$1,016,237

The expected security price volatility is based on the historic volatility adjusted for any expected changes to future volatility due to publicly available information.

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### d) Expense arising from issued and intended issue of performance rights

Total expense arising from the issued and intended issue of security-based payment transactions recognised during the year/period are as follows:

#### Amount expensed in year/period

	FY17 STI/LTI	FY18 STI/LTI	FY19 STI/LTI	FY20 STI	FY20 LTI	Total
30 June 2020	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
GDI	506	535	528	178	376	2,123
Trust	484	512	506	170	360	2,031
		FY16 STI/LTI	FY17 STI/LTI	FY18 STI/LTI	FY19 STI/LTI	Total
30 June 2019		\$'000	\$'000	\$'000	\$'000	\$'000
GDI		469	506	535	528	2,038
Trust		448	484	512	506	1,950

The retention performance rights have been classified as an Initial public offer costs, with all other performance rights recognised as corporate and administration expenses in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

#### **NOTE 31 – CONTROLLED ENTITIES**

The Company's investment in controlled entities is shown below:  Entities controlled by the Company (Parent Entity)  GDI Funds Management Limited  GDI Investment Management Pty Limited  GDI Investor Pty Limited	Sydney, Australia Sydney, Australia Sydney, Australia Sydney, Australia Sydney, Australia	2020 100% 100% 100%	2019 100% 100%
GDI Funds Management Limited GDI Investment Management Pty Limited	Sydney, Australia Sydney, Australia	100%	
GDI Investment Management Pty Limited	Sydney, Australia Sydney, Australia	100%	
· .	Sydney, Australia		100%
GDI Investor Ptv Limited	-	100%	_00,0
	Sydney Australia		100%
GDI No. 27 Pty Limited	Sydney) / tastrana	100%	100%
GDI No. 29 Pty Limited	Sydney, Australia	100%	100%
GDI No. 35 Pty Limited	Sydney, Australia	100%	100%
GDI No. 38 Pty Limited	Sydney, Australia	100%	100%
GDI No. 38 Asset Pty Limited	Sydney, Australia	100%	100%
GDI No. 41 Pty Limited	Sydney, Australia	100%	100%
GDI No. 42 Pty Limited	Sydney, Australia	100%	100%
GDI No. 43 Pty Limited	Sydney, Australia	100%	100%
GDI No. 44 Pty Limited	Sydney, Australia	100%	100%
GDI No. 45 Pty Limited	Sydney, Australia	100%	100%
GDI No. 45 Property Trust	Sydney, Australia	100%	100%
GDI No. 46 Pty Limited	Sydney, Australia	100%	-
Amour Morley Pty Limited	Sydney, Australia	100%	-
Brass Broun Pty Limited	Sydney, Australia	100%	-
Copper Great Eastern Hwy Pty Limited	Sydney, Australia	100%	-
Dusk Midland Pty Limited	Sydney, Australia	100%	-
Engine Hwy Pty Limited	Sydney, Australia	100%	-
First Bellevue Pty Limited	Sydney, Australia	100%	-
Garden Eastern Pty Limited	Sydney, Australia	100%	-
Hill Great Pty Limited	Sydney, Australia	100%	-
Island Albany Pty Limited	Sydney, Australia	100%	-
Jungle Maddington Pty Limited	Sydney, Australia	100%	-
Kite Leach Pty Limited	Sydney, Australia	100%	-
Lava Myaree Pty Limited	Sydney, Australia	100%	-
Moss Thurso Pty Limited	Sydney, Australia	100%	-

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

New Melville Pty Limited	Sydney, Australia	100%	_
Orbit Hwy Pty Limited	Sydney, Australia	100%	-
Pocket Lancaster Pty Limited	Sydney, Australia	100%	-
Quest Wangara Pty Limited	Sydney, Australia	100%	-
	Principal place of		
The Trust's investment in controlled entities is shown below:	business	2020	2019
Entities controlled by GDI Property Trust (Head Entity with the Trust) <sup>1</sup>			
GDI No. 35 Perth Prime CBD Office Trust	Sydney, Australia	100%	100%
GDI No. 41 Trust	Sydney, Australia	100%	100%
GDI No. 42 Office Trust	Sydney, Australia	44%	44%
GDI No. 44 Trust	Sydney, Australia	100%	100%
GDI No. 46 Property Trust	Sydney, Australia	47%	-

<sup>1</sup> Units in GDI Property Trust are stapled to the shares of the Parent Entity. The Trust and its controlled entities listed above are consolidated as part of GDI as required under accounting standards, refer to Note 1(b). Controlled entity financial statements used in the preparation of these consolidated financial statements have also been prepared as at the same reporting date as GDI's and the Trust's financial statements.

#### **NOTE 32 – AUDITORS' REMUNERATION**

During the year the following fees where paid or payable for services provided by the auditor of GDI (Hall Chadwick) and its related entities.

	GDI	GDI		Trust	
	2020	2020 2019	2020	2019	
	\$'000	\$'000	\$'000	\$'000	
Audit services					
Auditing or reviewing financial reports	161	142	27	52	
Auditing of controlled entity's AFS Licence	4	4	4	4	
Auditing of controlled entity's compliance plan	15	15	-	-	
	180	161	31	56	
Other services					
Provision of tax advice	53	66	-	-	
Total	232	227	31	56	

# **NOTE 33 – BUSINESS COMBINATIONS**

#### 30 June 2020

Neither GDI nor the Trust undertook any business combinations during the year ended 30 June 2020.

## 30 June 2019

Neither GDI nor the Trust undertook any business combinations during the year ended 30 June 2019.

#### **NOTE 34 – NON-CONTROLLING INTERESTS**

### a) Non-controlling interest - Trust

To account for the stapling, Australian Accounting Standards require an acquirer (the Company) to be identified and an acquisition to be recognised. The net assets of the acquiree (the Trust) are recognised as non-controlling interests as they are not owned by the acquirer in the stapling arrangement.

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

	Non-controll	Non-controlling interests	
	2020	2019	
Movements in non-controlling interest	\$'000	\$'000	
Opening balance	701,602	671,313	
Profit for the period	65,501	85,148	
Security-based payments expense	2,008	1,956	
On-market securities buy-back	(1,913)	(39)	
Issue and formation costs	(124)	-	
Return of capital	-	(12,174)	
Equity issued	39,924	-	
Distributions paid/payable	(44,871)	(44,601)	
Balance as at year end	762,128	701,602	

GDI and the Trust has a \$5 million bank guarantee supporting the financial requirements of GDI Funds Management Limited's AFS Licence.

#### b) Non-controlling interest

#### **GDI No. 42 Office Trust**

On 16 June 2016, GDI Funds Management Limited arranged an issue of 65.5 million units of GDI No. 42 Office Trust to fund the acquisition of 235 Stanley Street, Townsville and settle an inter-company loan with GDI Property Trust that was used to fund the acquisition of 223-237 Liverpool Road, Ashfield (which was subsequently sold on 31 January 2019). Following the arrangement, GDI Property Trust effectively holds 43.68% of units on issue in GDI No. 42 Office Trust, with the other 56.32% units on issue held by unrelated parties and shown in the financial statements, together with the non-controlling interests of GDI No. 46 Property Trust (see below), as non-controlling interests – Unlisted Property Funds.

#### **GDI No. 46 Property Trust**

On 31 January 2020, GDI Funds Management Limited arranged an issue of 75.7 million units of GDI No. 46 Property Trust to fund the acquisition of a portfolio of 17 properties occupied by high profile car dealerships and service centres in metropolitan Perth. Following the raising, GDI Property Trust effectively holds 47.26% of units on issue in GDI No. 46 Property Trust, with the other 52.74% units on issue held by unrelated parties and shown in the financial statements, together with the non-controlling interests of GDI No. 42 Office Trust (see above) as non-controlling interests – Unlisted Property Funds.

	GDI No	. 42	GDI No.	46	Tota	I
<u>-</u>	Office T	rust	Property <sup>-</sup>	Trust	Unlisted Prop	erty Funds
	2020	2019	2020	2019	2020	2019
Results	\$'000	\$'000	\$'000	\$'000	\$'000	\$,000
Profit / (loss) for the period	4,221	6,136	(5,197)	-	(975)	6,136
Total comprehensive profit / (loss)						
for the period	4,221	6,136	(5,197)	-	(975)	6,136
Financial position						
Current assets	590	404	363	-	953	404
Total assets	54,426	53,904	99,345	-	153,771	53,904
Current liabilities	269	159	525	-	794	159
Total liabilities	10,265	10,124	30,386	-	40,650	10,124
Net assets	44,162	43,780	68,959	-	113,121	43,780
Contributed equity	43,885	43,885	75,574	-	119,459	43,885
Retained earnings	277	(105)	(6,615)	-	(6,338)	(105)
Total equity	44,162	43,780	68,959	-	113,121	43,780

# **NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 30 June 2020

#### **NOTE 35 – CONTINGENT LIABILITIES**

GDI and Trust had no contingent liabilities as at 30 June 2020 and as at 30 June 2019.

#### **NOTE 36 – EVENTS AFTER THE REPORTING DATE**

On 31 July 2020, GDI No. 45 Pty Limited atf GDI No. 45 Property Trust settled the acquisition of 180 Hay Street, Perth, for \$12.6 million. 180 Hay Street, Perth, was independently valued at \$15.0 million.

Other than the above, no matter or circumstance has arisen since the end of the period that has significantly affected or may significantly affect the operation of GDI, the results of those operations or the state of affairs of GDI in subsequent financial years.

# GDI Property Group Limited and GDI Funds Management Limited as Responsible Entity for GDI Property Trust

# Directors' Declaration For the period ended 30 June 2020

The directors of GDI Property Group Limited and GDI Funds Management Limited as Responsible Entity for GDI Property Trust, declare that:

- (a) the financial statements and notes that are set out on pages 44 to 91 are in accordance with the Corporations Act 2001, including:
  - (i) complying with Australian Accounting Standards which, as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (ii) giving a true and fair view of the financial position as at 30 June 2020 and of the performance for the period ended on that date;
- (b) there are reasonable grounds to believe that GDI will be able to pay its debts as and when they become due and payable; and
- (c) The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Managing Director and Chief Financial Officer.

This declaration is made in accordance with a resolution of the directors of GDI Property Group Limited and GDI Funds Management Limited.

Gina Anderson Chairman

Dated this 24th day of August 2020



#### SYDNEY

Lovel 45 2 Park Street Sydney NSW 2000 Australia

(SPIT Rev 1585 3Vdney MSW 2001

Phr. (612) 9263 2600 FK (613) 9263 2600

#### Opinion

We have audited the accompanying consolidated financial report of GDI Property Trust and GDI Property Group Limited and their controlled entities (collectively "GDI Property Group"), which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the year then ended and notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion the accompanying financial report of GDI Property Group, is in accordance with the Corporations Act 2001, including:

- giving a true and fair view of GDI Group's financial position as at 30 June 2020 and of its financial performance for the year then ended;
- complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### Basis of Opinion

We conducted our audit in accordance with Australian Auditing Standards. Those Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of GDI Property Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, has been given to the directors of GDI Property Group.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Astronomy of Perme Sichal Astronomy of Independent Accounting Times



# HALL CHADWICK (NSW)

#### INDEPENDENT AUDITOR'S REPORT TO THE SECURITY HOLDERS OF GDI PROPERTY GROUP LIMITED TO THE UNITHOLDERS OF GDI PROPERTY TRUST

Carrying value of investment properties \$822.85 million Our procedures included, amongst and asset held for sale \$101 million

Refer to Note 10 Investment Properties and Note 9 Non-Current Assets Held for Sale

Investment property is property which is held either to earn income or for capital appreciation or both. Investment property is measured at fair value, with acquisition and other related costs written off through the profit and loss. As part of the process of determining fair value, an external, independent valuer, having an appropriate recognised professional qualification and recent experience in the location and category of property being valued, values individual properties annually on a rotation basis or on a more regular basis if considered appropriate and as determined by management and the Board in accordance with the valuation policy of GDI Property Group.

Critical judgements are made by GDI Property Group in respect of the fair values of investment properties. The fair value of these investments are reviewed regularly by management with reference to external independent property valuations, recent offers and market conditions existing at reporting date, using generally accepted market practices. Critical assumptions underlying management's estimates of fair values are those relating to the passing rent, market rent, occupancy, capitalisation rate, terminal yield and discount rate. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of the property investments may

Management has a policy of engaging independent property valuers to perform external valuations of the property portfolio annually on a rotation basis or more frequently if market conditions are volatile. Director's valuations are carried out on properties that are not independently valued due to the rotation timetable.

During FY20 GDI Property Group had reclassified the properties of 50 Cavill Avenue & 46 Cavill Avenue, Surfers Paradise to non-current asset held for sale on the basis that the management had the intention to sell the properties.

We have focussed on this area as a key audit matter due to amounts involved being material and the inherent subjectivity associated with critical judgements being made in relation to fair values of investment properties.

others:

We have reviewed external independent valuation reports, assumptions and management's controls around external valuations. This included review of critical assumptions related to cash flow items such as income support, outgoings and incentives adopted in valuing the investment properties including any disclaimers or emphasis relating to the future impact of COVID-19 and related uncertainty as to the future impact on the carrying value of investment properties.

We have reviewed the internal valuation process including critical assumptions related to cash flow items such income support, outgoings and incentives adopted in valuing the investment properties.

performed procedures on the reconciliation between the opening balance and the closing fair value adopted and that the movements are recorded in the appropriate general ledger accounts.

We have discussed with management to confirm their views on assumptions adopted in the valuations. We assessed managements' assumptions by giving due consideration to industry issues and other external factors

We have reviewed the measurement of properties and are satisfied that the properties are recognised in accordance with AASB 5 - Non-Current Assets Held for Sale and Discontinued Operations.



Carrying value of Intangible Assets \$18.11 Our procedures included, amongst others: million

Refer to Note 13 Intangible Assets

GDI Property Group acquired from the privately owned GDI Group of companies the rights, title and interest in the funds management business, and the shares of the operating companies for a consideration of \$18.5 million. This gave rise to a goodwill value of \$18.11 million.

A value in use calculation was prepared based on present value of the forecast profit after tax from funds established since acquisition of the funds management business and new funds to be established over a five year term, with a terminal value applied in the sixth year profit after tax. The forecast cashflows from at least 1 new fund established over the next 5 years \$4 million per annum on average. This is within expectations based on historical performance.

We have focussed on this area as a key audit matter due to amounts involved being material and the inherent subjectivity associated with critical judgements being made in relation to forecast future revenue and costs; discount rates; and terminal growth rates.

We evaluated management's goodwill impairment assessment and tested controls of the review of forecasts by management including if due consideration had been given to impact of COVID-19 on the forecasts.

We obtained the value in use model and the agreed amounts to a combination of budgets and future plans.

Key inputs in the value in use model included forecast revenue, costs, discount rates and terminal growth rates. We corroborated some of those assumptions by comparing forecasts to historical fee income earned and costs incurred.

We involved our valuation specialists to recalculate management's discount rates based on external data where available. The valuation specialists were also involved in assessing the value in use model used for valuation methodology including the treatment of terminal value calculations and the net present value

We performed sensitivity analysis on the rate at which new funds are established and the size of these funds including fee income; terminal growth; and discount rate inputs.

We assessed GDI Property Group's disclosures of the quantitative and qualitative considerations in relation to the valuation of goodwill.



#### Carrying value of Borrowings \$159.42 million Refer to Note 17 Borrowings

The purchase of investment property is typically funded through a combination of cash generated from capital raising and borrowings from financial institutions. At 30 June 2020, GDI Property Group had borrowings of \$159.42 million representing 86% of total liabilities. The borrowings terms and conditions are disclosed in note 17.

We have focussed on this area as a key audit matter due to the size of the borrowings balance.

#### Our procedures included, amongst others:

We reviewed covenant calculations, debt maturity forecasting and plans for future funding. We reviewed new funding and settlement arrangements entered into by GDI during the year.

We read the most up-to-date agreements between GDI Property Group and its financiers to understand the terms associated with the facilities and the amount of facility available for drawdown.

We reviewed for any changes resulting from changed circumstances of the financiers' requirements as a result of the COVID-19 environment.

#### Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information in GDI Property Group's annual report for the year ended 30 June 2020, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of GDI Property Group are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australia Accounting Standards and the *Corporations Act 2001* and for such internal control as directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the GDI Property Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate GDI Property Group or to cease operations, or have no realistic alternative but to do so.



#### Auditor's Responsibility for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of GDI Property Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on GDI Property Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause GDI Property Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transactions and
  events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within GDI Property Group to express an opinion on the financial
  report. We are responsible for the direction, supervision and performance of GDI Property
  Group audit. We remain solely responsible for our audit opinion.



We communicate with the directors regarding, amongst other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on the Remuneration Report

We have audited the remuneration report included in pages 16 to 31 of the directors' report for the year ended 30 June 2020.

In our opinion, the remuneration report of GDI Property Group for the year ended 30 June 2020 complies with s 300A of the Corporations Act 2001.

#### Responsibilities

The directors of GDI Property Group are responsible for the preparation and presentation of the remuneration report in accordance with s 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Hall Chadwiele

Hall Chadwick (NSW) Level 40, 2 Park Street Sydney NSW 2000

Sandeep Kumar

Skumar

Partner

Dated: 24 August 2020

#### **SECURITY HOLDER INFORMATION**

# Spread of securities as at 1 September 2020

Range	Securities	%	No. of holders	%
1 to 1,000	71,889	0.01	240	13.76
1,001 to 5,000	550,833	0.10	176	10.09
5,001 to 10,000	1,551,310	0.29	180	10.32
10,001 to 100,000	34,536,638	6.37	896	51.38
100,001 and Over	505,883,819	93.23	252	14.45
Total	542,594,489	100.00	1,744	100.00
Unmarketable Parcels	9,202	0.00	163	9.35

# Top 20 security holders as at 1 September 2020

Rank	Name	1 September 2020	%IC
1	HSBC Custody Nominees (Australia) Limited	134,987,696	24.88
2	J P Morgan Nominees Australia Pty Limited	105,957,295	19.53
3	Citicorp Nominees Pty Limited	77,487,949	14.28
4	BNP Paribas Noms Pty Ltd	31,460,319	5.80
5	National Nominees Limited	28,250,774	5.21
6	Kindol Pty Ltd	11,000,516	2.03
7	BNP Paribas Nominees Pty Ltd	6,846,475	1.26
8	The Trust Company (Australia) Limited	5,990,774	1.10
9	M Nesbitt Super Pty Ltd	5,600,000	1.03
10	Netwealth Investments Limited	5,271,040	0.97
11	HSBC Custody Nominees (Australia) Limited - A/C 2	4,268,140	0.79
12	Neweconomy Com Au Nominees Pty Limited	3,973,555	0.73
13	WEC Enterprises Pty Ltd	3,710,979	0.68
14	HSBC Custody Nominees (Australia) Limited	3,590,734	0.66
15	Kindol Pty Ltd	3,165,708	0.58
16	Philcant Holdings Pty Ltd	2,317,661	0.43
17	HSBC Custody Nominees (Australia) Limited-GSI EDA	1,832,910	0.34
18	Haul-Away Rubbish Co Pty Ltd	1,770,001	0.33
19	Mr David John Williams	1,500,000	0.28
20	Citicorp Nominees Pty Limited	1,487,979	0.27
	Total	440,470,505	81.18
	Balance of register	102,123,984	18.82
	Grand total	542,594,489	100.00

# Voting rights attaching to each class of equity securities

The voting rights attached to each stapled security is that on a show of hands, each member present in person or proxy has one vote, and upon a poll, each stapled security shall have one vote.

# Substantial holders as at 1 September 2020

Substantial holder	Securities	%
The Vanguard Group, Inc	44,074,878	8.12%
Steve Gillard	30,332,580	5.59%
B&I Capital AG	27,599,537	5.09%

#### SECURITY HOLDER INFORMATION

#### **Buyback**

On 19 March 2020, GDI announced an on-market buyback of up to 5% of its securities on issue. As at 30 June 2020, GDI had bought back and cancelled 1,824,220 securities on issue.

#### **Corporate Governance Statement**

GDI Property Group (GDI) through its Board, Board Committees and executive management team believes sound corporate governance practices enhance stakeholder outcomes. GDI is therefore committed to meeting the expectations of all stakeholders in relation to corporate governance.

The 4<sup>th</sup> Edition of the ASX Corporate Governance Council Principles and Recommendations (**ASX Recommendations**) was released in February 2019. The ASX Recommendations as amended, apply to reporting periods commencing on or after 1 January 2020. In the interests of good corporate governance, GDI adopted the ASX Recommendations early, and accordingly, all governance practices outlined in GDI's Corporate Governance Statement applied for the entire reporting period. Where a Recommendation has not been followed, the reason for not following the Recommendation and the alternative governance practices GDI has adopted in respect of that Recommendation are disclosed.

GDI's Corporate Governance Statement is current as at 30 June 2020. It was approved by the Board and is available on GDI's website.

# **Corporate Directory**

### **GDI Property Group Limited**

ACN 166 479 189

# **GDI Property Trust**

ARSN 166 598 161

# Responsible Entity of GDI Property Trust GDI Funds Management Limited

ACN 107 354 003 AFSL 253142

# Directors of GDI Property Group Limited and the Responsible Entity

Gina Anderson, Chair Steve Gillard, MD John Tuxworth Giles Woodgate Stephen Burns

# Secretaries of GDI Property Group Limited and the Responsible Entity

David Williams Kate Malcolm

# Registered office of GDI Property Group Limited and the Responsible Entity

Level 23 56 Pitt Street Sydney NSW 2000

PO Box R1845 Royal Exchange Sydney NSW 1225

Tel: +61 2 9223 4222 Fax: +61 2 9252 4821 Email: info@gdi.com.au www.gdi.com.au

#### Auditors

Hall Chadwick Level 40 2 Park Street Sydney NSW 2000

#### Security registry

Link Market Services Limited Locked Bag A14 Sydney South NSW 1235

Registry Infoline: +61 1800 237 687

Fax: +61 2 9287 0303

Email: registrars@linkmarketservices.com.au

www.linkmarketservices.com.au

Open Monday to Friday between 8.30am and

5.30pm (EST).

For enquiries regarding security holdings, contact the security registry.

For other enquiries regarding GDI Property Group

contact:

Tel: +61 2 9223 4222 Fax: +61 2 9252 4821 Email: info@gdi.com.au www.gdi.com.au

#### Australian Securities Exchange

ASX Code: GDI

